

# Managing for Results in America's Great City Schools 2016

RESULTS FROM FISCAL YEAR 2014-15



**ActPoint KPI**  
PERFORMANCE MANAGEMENT SYSTEM

A REPORT OF THE PERFORMANCE MEASUREMENT AND BENCHMARKING PROJECT

OCTOBER 2016



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# INTRODUCTION

## OVERVIEW

### The Performance Management and Benchmarking Project

In 2002 the Council of the Great City Schools and its members set out to develop performance measures that could be used to improve business operations in urban public school districts. The Council launched the Performance Measurement and Benchmarking Project to achieve these objectives. The purposes of the project were to:

- Establish a common set of **key performance indicators** (KPIs) in a range of school operations, including business services, finances, human resources, and technology;
- Use these KPIs to benchmark and compare the performance of the nation’s largest urban public school systems;
- Use the results to improve operational performance in urban public schools.

Since its inception, the project has been led by two Council task forces operating under the aegis of the organization’s Board of Directors: the Task Force on Leadership, Governance, and Management, and the Task Force on Finance. The project’s work has been conducted by a team of member-district managers, technical advisors with extensive expertise in the following functional areas: business services (transportation, food services, maintenance and operations, safety and security), budget and finance (accounts payable, financial management, grants management, risk management, compensation, procurement and cash management), information technology, and human resources.

### Methodology of KPI Development

The project’s teams have used a sophisticated approach to define, collect and validate school-system data. This process calls for each KPI to have a clearly defined purpose to justify its development, and extensive documentation of the **metric definitions** ensures that the expertise of the technical teams is fully captured.

At the core of the methodology is the principle of **continuous improvement**. The technical teams are instructed to focus on operational indicators that can be *benchmarked* and are *actionable*, and thus can be strategically managed by setting improvement targets.

From the KPI definitions the surveys are developed and tested to ensure the comparability, integrity and validity of data across school districts.

### Power Indicators and Essential Few

The KPIs are categorized into three levels of priority—Power Indicators, Essential Few, and Key Indicators—with each level having its own general purpose.

- **Power Indicators:** Strategic and policy level; can be used by superintendents and school boards to assess the overall performance of their district’s non-instructional operations.
- **Essential Few:** Management level; can be used by chief executives to assess the performance of individual departments and divisions.
- **Key Indicators:** Technical level; can be used by department heads to drive the performance of the higher-level measures.

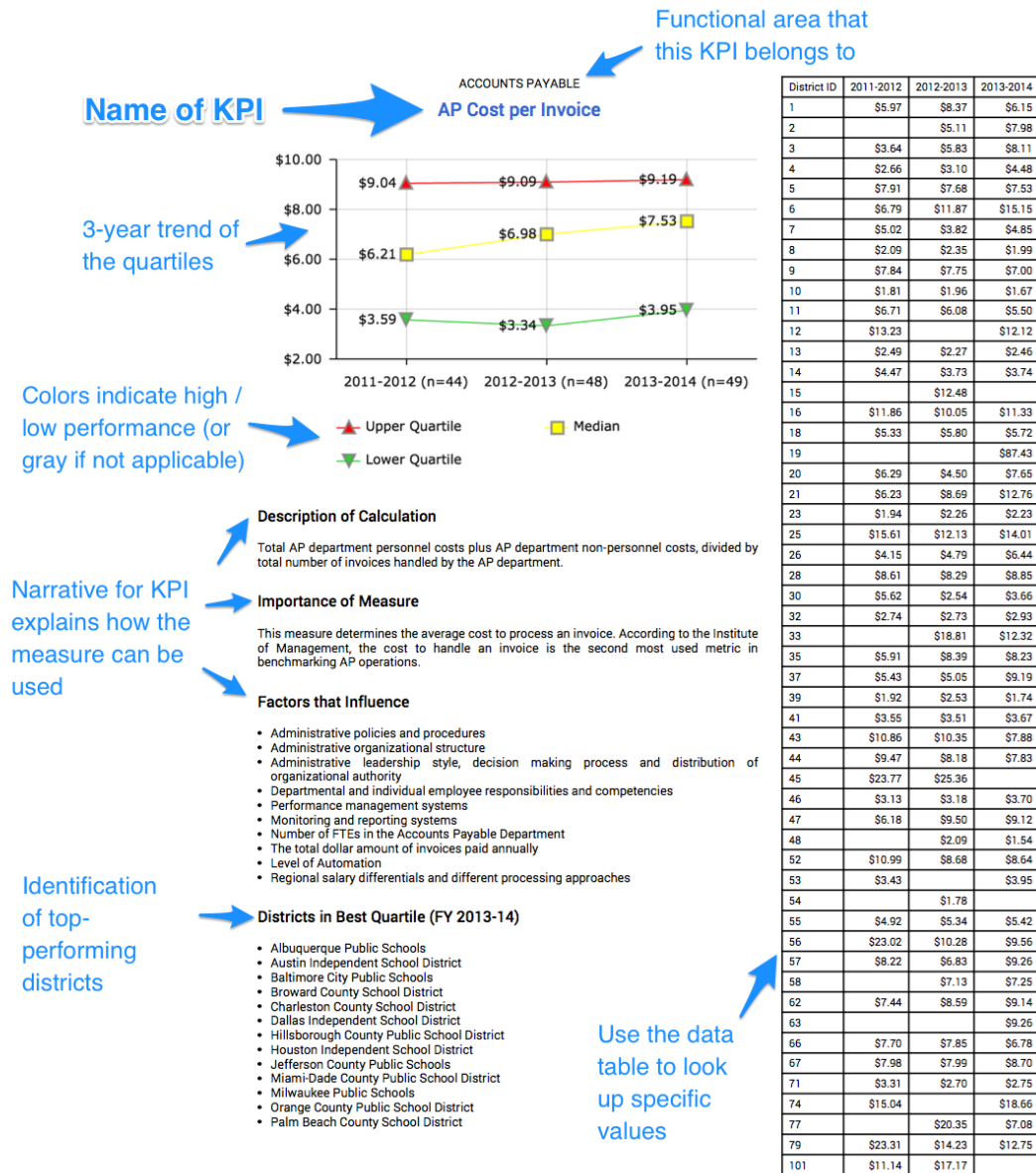
This division is more or less hierarchical, and while it is just one way of many to organizing the KPIs, it is helpful for highlighting those KPIs that are important enough to warrant more attention being paid to them.

### A Note on Cost of Living Adjustments

We adjust for **cost of living** in most cost-related measures. Regions where it is more expensive to live, such as San Francisco, Boston, New York City and Washington, D.C., are adjusted downward in order to be comparable with other cities. Conversely, regions where the costs of goods are lower, such as Columbus, OH, and Nashville, TN, are adjusted upwards.

# GUIDANCE FOR READING THIS REPORT

Each page of this report shows detailed information for a single KPI measure. The figure below shows the key components.



The quartiles plotted on the chart are reasonable benchmarks (“high, middle, low”) for measuring performance. Showing the multi-year trend is useful for thinking about national trends over time.

Reports from previous years (before the 2015 edition of this report) showed only the latest year of data as a single bar chart for each measure. The new format makes it easier to see the broad trends for a measure. And because the data table is sorted by district ID number, it is also easier to look up a single district’s data.

## FREQUENTLY ASKED QUESTIONS

### **Why are districts in this report identified by ID number instead of district name?**

The data tables in this report list districts by their ID number. This is done to create a safe environment so public reporting of the data is done through district numbers, and not by name.

### **How do I find my district's ID number?**

You can contact Bob Carlson at [rcarlson@cgcs.org](mailto:rcarlson@cgcs.org) or Jon Lachlan-Hache at [jlachlan@cgcs.org](mailto:jlachlan@cgcs.org) and ask for your KPI ID. Your ID is also shown when you log in to ActPoint® KPI (<https://kpi.actpoint.com>).

### **How do I get the ID numbers for all the other districts?**

The ID numbers of other districts are confidential, and we do not share them without the permission of each district. If you would like to identify specific districts that are in your peer group in order to collaborate with them, please contact Bob Carlson at [rcarlson@cgcs.org](mailto:rcarlson@cgcs.org) or Jon Lachlan-Hache at [jlachlan@cgcs.org](mailto:jlachlan@cgcs.org).

Districts can share their own ID numbers with others at their own discretion.

### **Why isn't my data showing? My district completed the surveys.**

It is likely that your data was flagged for review or is invalid. To resolve this, log in and check the Surveys section of the website. You should see a message telling you that there are data that needs to be reviewed.

It is also possible that you submitted your data after the publication deadline for this report. To resolve this, log in to ActPoint® KPI (<https://kpi.actpoint.com>) and check the Survey section of the website.

In either case, it may be possible to update your data in the surveys. Once you do, your results will be reviewed and approved by CGCS or TransAct within 24 hours of your submission. You will then be able to view the results online.

### **Can I still submit a survey? Can I update my data?**

You may still be able to submit or edit a survey depending on the survey cycle. Log in to ActPoint® KPI where you will see a message saying "This survey is now closed" if the survey is closed to edits. If you do not see this message, then updates are still allowed for the fiscal year.

If the surveys are still open, any data that is updated will need to be reviewed and approved by CGCS or TransAct before the results can be viewed online. You can expect your data to be reviewed within 24 hours of your submission.



# Accounts Payable

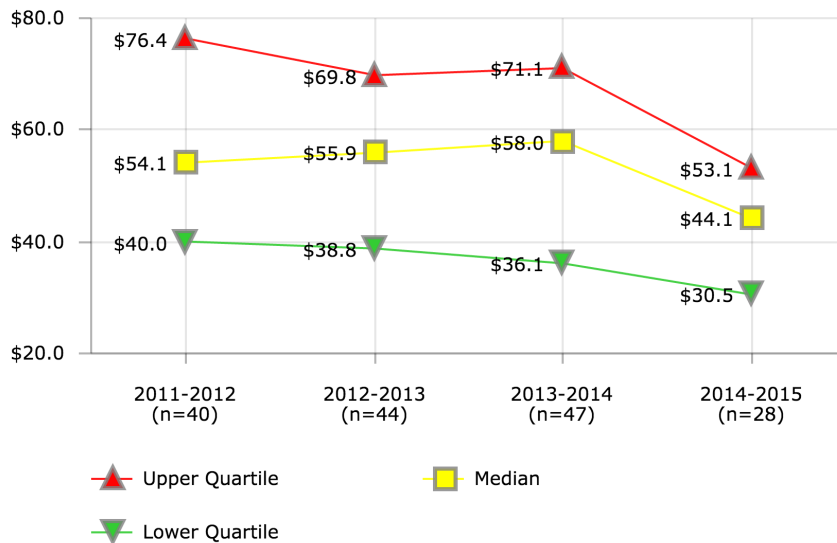
Performance metrics in Accounts Payable (AP) focus on the cost efficiency, productivity, and service quality of invoice processing. Cost efficiency is measured most broadly with **AP Costs per \$100K Revenue**, which evaluates the entire cost of the AP department against the total revenue of the district. This metric is supported by a similar metric, **AP Cost per Invoice**, which compares against the number of invoices processed rather than district revenue.

Productivity is measured by **Invoices Processed per FTE per Month**, and service quality is captured, in part, by **Days to Process Invoices**, **Invoices Past Due at Time of Payment** and **Payments Voided**.

With the above KPIs combined with **staffing** and **electronic invoicing** KPIs, district leaders have a baseline of information to consider whether their AP function:

- Needs better automation to process invoices
- Is overstaffed or has staff that is under-trained or under-qualified
- Should revise internal controls to improve accuracy
- Needs better oversight and reporting procedures

ACCOUNTS PAYABLE  
**AP Cost per \$100K Revenue**



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$67.9	\$86.2	\$63.0	
2		\$57.6		\$108.8
3	\$66.0	\$92.1		
4	\$31.5	\$32.4	\$36.1	\$37.7
5	\$74.9	\$73.5	\$66.2	
6	\$193.1	\$201.4	\$200.2	
7	\$43.6	\$41.5	\$35.9	\$19.2
8	\$36.9	\$39.5	\$32.1	\$31.0
9	\$38.9		\$34.6	\$32.6
10	\$29.0	\$28.7	\$25.0	
11	\$47.4		\$44.0	
12	\$155.8	\$151.2	\$162.7	\$152.2
13	\$37.5	\$34.2	\$33.8	\$34.6
14	\$80.5	\$63.5	\$63.6	
16	\$93.0	\$63.4	\$75.7	\$52.5
19			\$136.8	
20	\$81.9	\$61.3	\$72.6	\$47.7
21	\$57.0	\$58.2	\$51.2	\$38.1
23	\$47.3	\$53.1	\$55.9	
25	\$50.7	\$38.1	\$45.4	\$46.7
26	\$22.8	\$22.1	\$23.3	\$22.4
28	\$78.0	\$79.9	\$71.4	
30	\$38.8	\$37.9	\$32.9	\$28.9
32	\$41.2	\$37.8	\$35.5	\$30.0
33		\$75.6		
34			\$58.5	\$111.3
35	\$65.3	\$76.8	\$71.1	\$79.8
37	\$54.7	\$51.4	\$66.8	\$59.4
39	\$35.5	\$33.4	\$31.6	\$29.8
41	\$45.5	\$49.6	\$49.8	\$53.8
43	\$46.9	\$44.9	\$38.0	
44	\$79.0	\$69.0	\$61.7	\$51.6
45	\$64.5	\$68.0	\$64.2	
46	\$26.3	\$19.2	\$22.3	\$23.6
47	\$63.0	\$70.6	\$64.3	\$50.7
48	\$53.6	\$62.2	\$46.3	\$49.3
49		\$62.4	\$58.2	
51				\$158.0
52	\$59.1	\$52.2	\$53.7	
54	\$12.5	\$14.5		\$11.8
55	\$48.1	\$49.4	\$46.9	\$43.8
56		\$67.4	\$62.2	
57	\$63.7	\$53.4	\$70.1	
58		\$21.2	\$16.5	
62		\$54.2	\$51.8	
63			\$58.0	\$40.0
66	\$92.9	\$81.8	\$85.3	
67	\$77.9	\$65.3	\$91.9	
71	\$45.7	\$44.8	\$47.6	\$44.4
74			\$81.8	
79		\$119.2	\$102.8	
101	\$93.1		\$191.6	

**Description of Calculation**

Total AP department personnel costs plus AP department non-personnel costs divided by total district operating revenue over \$100,000.

**Importance of Measure**

This measures the operational efficiency of an Accounts Payable Department.

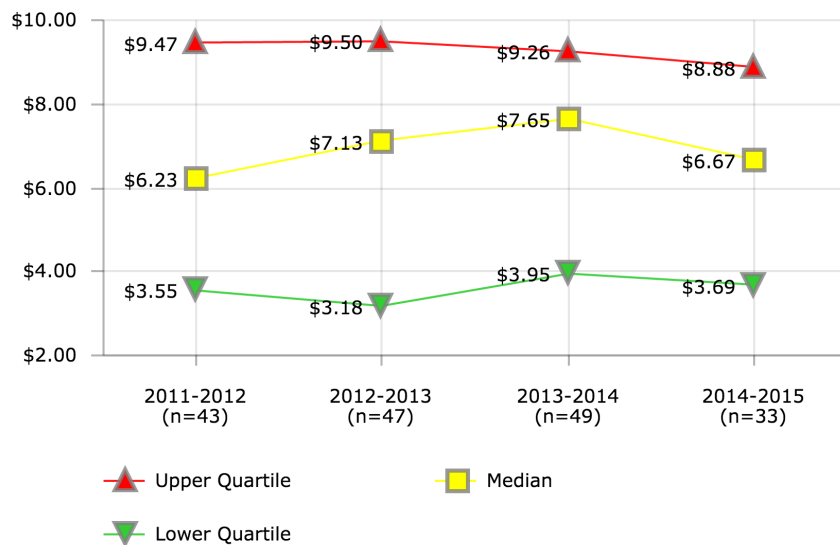
**Factors that Influence**

- Administrative policies and procedures
- Administrative organizational structure
- Administrative leadership style, decision making process and distribution of organizational authority
- Departmental and individual employee responsibilities and competencies
- Performance management systems
- Monitoring and reporting systems
- Number of FTEs in the Accounts Payable Department
- The total dollar amount of invoices paid annually
- Level of Automation
- Regional salary differentials and different processing approaches

**Districts in Best Quartile (2014-2015)**

- Anchorage School District
- Baltimore City Public Schools
- Boston Public Schools
- Chicago Public Schools
- Houston Independent School District
- Miami-Dade County Public Schools
- Milwaukee Public Schools

ACCOUNTS PAYABLE  
AP Cost per Invoice



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$5.97	\$8.37	\$6.15	
2		\$5.11	\$7.98	\$9.97
3	\$3.64	\$5.83	\$8.11	\$9.26
4	\$2.66	\$3.10	\$4.48	\$6.41
5	\$7.91	\$7.68	\$7.53	\$9.33
6	\$6.79	\$11.87	\$15.15	
7	\$5.02	\$3.82	\$4.85	\$4.06
8	\$2.09	\$2.35	\$1.99	\$1.92
9	\$7.84	\$7.75	\$7.00	\$6.67
10	\$1.81	\$1.96	\$1.67	
11	\$6.71	\$6.08	\$5.50	
12	\$13.23		\$12.12	\$10.85
13	\$2.49	\$2.27	\$2.46	\$2.54
14	\$4.47	\$3.73	\$3.74	
15		\$12.48		
16	\$11.86	\$10.05	\$11.33	\$10.11
19			\$87.43	\$21.29
20	\$6.29	\$4.50	\$7.65	\$7.20
21	\$6.23	\$8.69	\$12.76	\$9.97
23	\$1.94	\$2.26	\$2.23	
25	\$15.61	\$12.13	\$14.01	\$15.57
26	\$4.15	\$4.79	\$6.44	
28	\$8.61	\$8.29	\$8.85	
30	\$5.62	\$2.54	\$3.66	\$3.30
32	\$2.74	\$2.73	\$2.93	\$2.58
33		\$18.81	\$12.32	
35	\$5.91	\$8.39	\$8.23	\$8.62
37	\$5.43	\$5.05	\$9.19	\$8.05
39	\$1.92	\$2.53	\$1.74	\$2.94
41	\$3.55	\$3.51	\$3.67	\$4.33
43	\$10.86	\$10.35	\$7.88	
44	\$9.47	\$8.18	\$7.83	\$6.59
45	\$23.77	\$25.36	\$25.19	
46	\$3.13	\$3.18	\$3.70	\$3.69
47	\$6.18	\$9.50	\$9.12	\$4.86
48		\$2.09	\$1.54	\$1.74
51				\$8.88
52	\$10.99	\$8.68	\$8.64	
53	\$3.43		\$3.95	\$3.70
54		\$1.78		\$1.99
55	\$4.92	\$5.34	\$5.42	\$5.15
56	\$23.02	\$10.28	\$9.56	
57	\$8.22	\$6.83	\$9.26	\$6.86
58		\$7.13	\$7.25	\$7.66
62	\$7.44	\$8.59	\$9.14	
63			\$9.26	\$7.66
66	\$7.70	\$7.85	\$6.78	\$7.01
67	\$7.98	\$7.99	\$8.70	
71	\$3.31	\$2.70	\$2.75	\$2.83
74	\$15.04		\$18.66	
77		\$20.35	\$7.08	
79	\$23.31	\$14.23	\$12.75	
101	\$11.14	\$17.17		

Description of Calculation

Total AP department personnel costs plus AP department non-personnel costs, divided by total number of invoices handled by the AP department.

Importance of Measure

This measure determines the average cost to process an invoice. According to the Institute of Management, the cost to handle an invoice is the second most used metric in benchmarking AP operations.

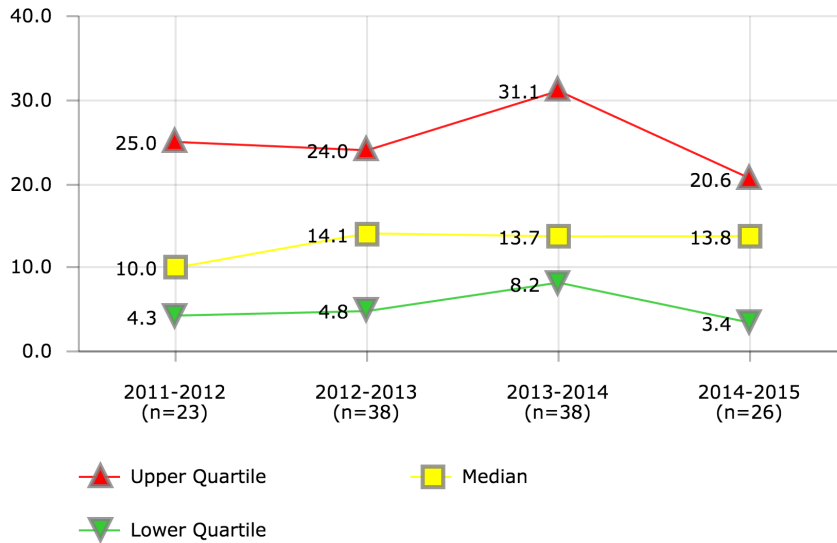
Factors that Influence

- Administrative policies and procedures
- Administrative organizational structure
- Administrative leadership style, decision making process and distribution of organizational authority
- Departmental and individual employee responsibilities and competencies
- Performance management systems
- Monitoring and reporting systems
- Number of FTEs in the Accounts Payable Department
- The total dollar amount of invoices paid annually
- Level of Automation
- Regional salary differentials and different processing approaches

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Baltimore City Public Schools
- Broward County Public Schools
- Chicago Public Schools
- Houston Independent School District
- Miami-Dade County Public Schools
- Milwaukee Public Schools
- Orange County Public Schools (FL)
- Palm Beach County School District

ACCOUNTS PAYABLE  
Invoices - Days to Process



District ID	2011-2012	2012-2013	2013-2014	2014-2015
3	3.4	3.4	59.3	13.8
4		19.7	20.4	18.1
5	6.1	6.8	10.8	19.8
6		7.0	7.0	
7	25.0	25.3	13.5	15.0
8	12.9	10.8	8.3	7.3
9		24.0	20.0	22.3
10		14.7	8.2	
11	22.0	19.0	20.9	
12	18.0			3.4
13		2.0	2.2	2.2
14		4.2		
16	7.6	17.1	19.8	14.9
20	5.5	4.8		
21		15.9	30.0	7.6
23		20.0	23.2	
25		57.8	52.4	53.9
26		30.0	0.0	
28			11.6	
30	10.0	10.0	10.0	10.0
32	3.1	3.0	1.0	1.7
33		3.4	8.5	
35		23.7	21.2	20.6
37	3.2	3.5	7.3	13.7
39			38.1	
41		1.2		
43			1.0	
44	30.0	29.1	41.6	35.0
45	49.5	39.6	39.4	
46	10.0	38.1	32.6	75.0
47	2.6	2.6	3.6	3.0
48		16.2	17.4	17.3
53	4.3		3.7	1.1
54		14.2		0.0
55	3.3	4.2	4.3	3.9
56	40.7	42.2	37.9	
57		5.0		
58		42.8	40.5	38.5
62	9.4	6.2	10.2	
63			31.6	32.4
66		14.0	14.0	0.0
67	30.9	29.1	31.1	
71	15.9	10.1	10.3	8.6
74	40.6			
79	15.9	14.0	13.0	

Description of Calculation

Aggregate number of days to process all AP invoices, from date of invoice receipt by the AP department to the date of payment post/check release, divided by the total number of invoices handled by the AP department.

Importance of Measure

This measures the efficiency of the payment process.

Factors that Influence

- Automation
- Size of district
- Administrative policies

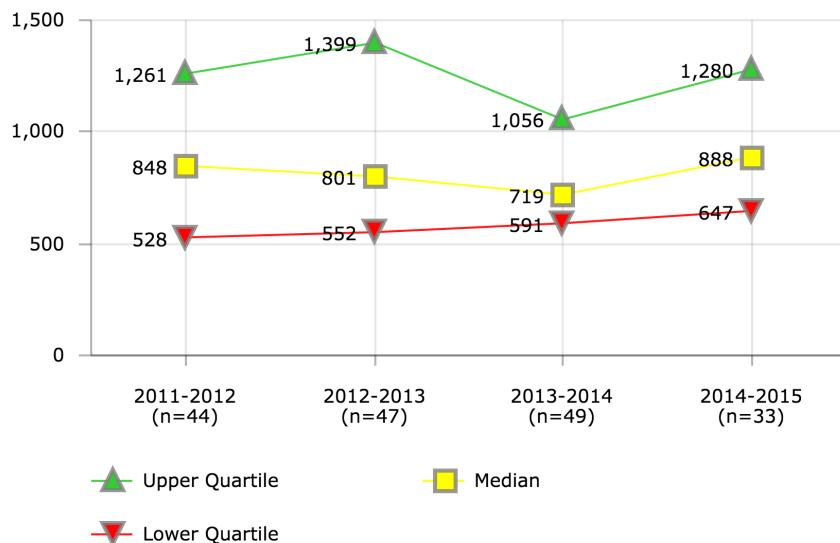
Districts in Best Quartile (2014-2015)

- Broward County Public Schools
- Chicago Public Schools
- Des Moines Public Schools
- Jefferson County Public Schools (KY)
- Metropolitan Nashville Public Schools
- Miami-Dade County Public Schools
- Omaha Public School District



ACCOUNTS PAYABLE

Invoices Processed per FTE per Month



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	767	729	684	
2		804	713	647
3	1,378	726	680	493
4	1,683	1,657	1,222	823
5	620	618	652	555
6	1,143	675	536	
7	949	1,340	1,013	1,194
8	1,804	1,768	1,990	2,281
9	728	746	778	792
10	2,195	1,978	2,240	
11	723	801	893	
12	316		376	462
13	1,631	2,029	1,686	1,695
14	844	925	862	
15		326		
16	425	467	434	465
19			77	322
20	916	1,184	833	527
21	852	639	400	595
23	2,693	2,163	2,033	
25	319	325	282	374
26	1,134	1,001	820	
28	542	410	719	
30	1,296	3,430	1,949	1,905
32	1,544	1,674	1,631	2,025
33		260	419	
35	1,175	955	951	913
37	871	945	591	691
39	2,140	1,417	2,408	1,280
41	1,226	1,333	1,332	1,233
43	514	456	635	
44	426	508	571	682
45	230	232	241	
46	1,607	1,437	1,473	1,531
47	889	641	694	1,079
48		2,223	2,564	2,700
51				802
52	563	658	692	
53	1,168		1,056	952
54		3,109		3,019
55	920	890	849	888
56	255	552	594	
57	589	825	856	894
58		978	1,046	1,024
62	746	775	669	
63			645	812
66	668	686	840	709
67	700	720	604	
71	1,295	1,399	1,517	1,626
74	234		240	
77		140	455	
79	268	438	419	
101	476	476		
102	56			

Description of Calculation

Total number of invoices handled by the AP department, divided by total number of AP staff (FTEs), divided by 12 months.

Importance of Measure

This measure is a major driver of accounts payable department costs. Lower processing rates may result from handling vendor invoices for small quantities of non-repetitive purchases; higher processing rates may result from increased technology using online purchasing and invoice systems to purchase and pay for large quantities of items from vendors.

Factors that Influence

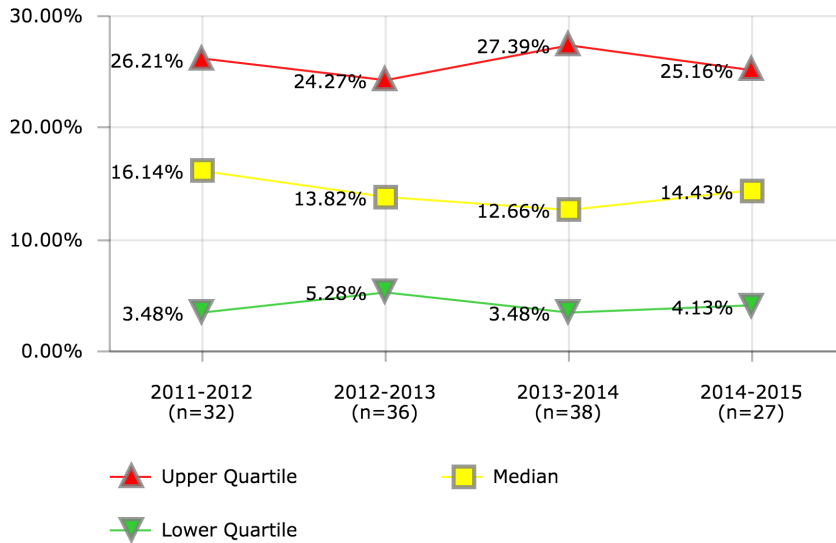
- Administrative organizational structure
- Administrative leadership style, decision making process and distribution of organizational authority
- Departmental and individual employee responsibilities and competencies
- Performance management systems
- Monitoring and reporting systems
- Number of FTEs in the Accounts Payable Department
- The number of invoices paid annually
- Level of automation

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Baltimore City Public Schools
- Broward County Public Schools
- Chicago Public Schools
- Houston Independent School District
- Miami-Dade County Public Schools
- Milwaukee Public Schools
- Orange County Public Schools (FL)
- Palm Beach County School District

ACCOUNTS PAYABLE

Invoices Past Due at Time of Payment



District ID	2011-2012	2012-2013	2013-2014	2014-2015
2		1.64%	1.86%	1.82%
3	3.58%	1.51%	35.43%	8.75%
4	6.13%	18.05%	17.37%	14.43%
5	20.63%	17.75%	16.18%	18.43%
6			5.00%	
7			3.48%	4.13%
8	1.40%	22.58%	3.29%	4.96%
9	9.78%	8.18%	8.21%	14.53%
10	8.27%	8.13%	7.99%	
11	22.42%	11.62%	19.02%	
12			12.22%	0.43%
14		24.76%		
15		31.95%		
16	18.32%	13.11%	35.83%	36.28%
19				20.08%
20	18.93%	19.07%		
21				66.84%
23	0.48%	0.45%	14.57%	
25	69.71%	63.18%	63.22%	66.14%
28	1.21%	11.69%	13.09%	
32		22.31%	19.78%	17.55%
33			0.86%	
35	19.25%	19.32%	16.62%	15.42%
37	0.20%	14.52%	27.39%	28.89%
39	17.91%	34.76%	19.82%	21.28%
41	30.01%	23.79%	34.05%	25.16%
43	40.16%	42.12%	31.07%	
44	1.79%	1.80%	1.52%	1.63%
45	63.96%	43.38%	41.42%	
46	14.38%	22.48%	34.41%	37.46%
47	40.09%	9.35%	1.56%	34.57%
48		0.36%	0.39%	0.40%
53	3.30%		2.48%	1.98%
54		84.42%		9.32%
55	3.81%	4.05%	5.49%	5.24%
56	18.40%	38.92%	43.14%	
57	43.13%	36.43%	36.73%	
58		6.50%	9.27%	7.24%
62	3.38%	3.11%	7.30%	
63			13.80%	13.20%
66	6.45%	2.08%	1.77%	1.69%
67	18.35%	10.78%	12.13%	
71	9.18%	10.64%	8.33%	
74	58.38%			
79	34.34%	4.00%	2.00%	
101	0.09%			

Description of Calculation

Number of invoices past due at time of payment, divided by total number of invoices handled by the AP department.

Importance of Measure

Minimizing the number of payments that are past due should be a crucial mission of the accounts payable department.

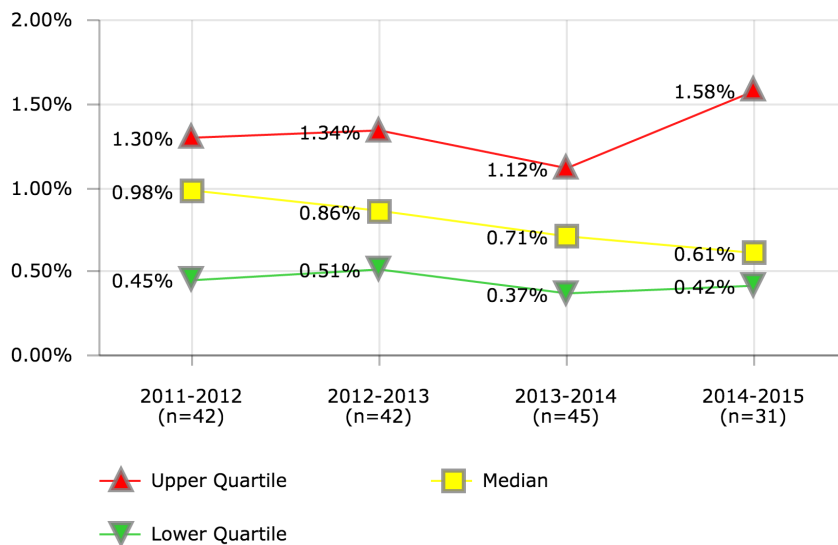
Factors that Influence

- Process controls
- Department workload management
- Overtime policy

Districts in Best Quartile (2014-2015)

- Anchorage School District
- Des Moines Public Schools
- Duval County Public Schools
- Jefferson County Public Schools (KY)
- Omaha Public School District
- Orange County Public Schools (FL)
- Richmond City School District

ACCOUNTS PAYABLE  
Payments Voided



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	0.45%	0.69%	0.94%	
2		1.78%	2.63%	2.93%
3	1.14%	0.91%	0.99%	0.89%
4		0.21%	0.39%	1.13%
5	0.98%	1.01%	1.00%	1.03%
6	0.88%	0.92%	1.12%	
7	0.92%	0.91%	0.22%	0.21%
8	0.46%	0.46%	0.49%	0.48%
9	0.57%	0.58%	0.49%	0.60%
10		0.76%		
11	1.09%	0.51%	0.44%	
12	0.44%		0.10%	0.21%
13	0.64%	0.70%	1.28%	0.61%
14	0.38%	0.40%	0.36%	
15		5.29%		
16	1.21%	1.17%	1.72%	2.15%
19				1.02%
20	1.07%		2.05%	2.97%
21	0.40%	0.31%	1.08%	2.36%
23		1.34%	0.57%	
25	2.48%	1.49%	1.13%	1.30%
28	1.47%	2.13%	0.45%	
30	0.32%		0.37%	0.44%
32	1.65%	0.82%	0.99%	0.58%
33		2.24%	1.02%	
34	0.52%			
35	1.10%	0.60%	0.36%	0.67%
37	0.31%	0.26%	0.28%	0.06%
39	0.99%	1.11%	1.15%	0.27%
41	1.47%	2.08%	5.51%	1.61%
43	1.31%	1.09%	0.71%	
44	1.30%	1.44%	0.67%	0.46%
45	0.50%	0.29%	0.30%	
46	1.82%		0.78%	0.62%
47	0.24%	0.16%	0.14%	0.12%
48	4.40%	1.99%	3.71%	2.41%
49	1.14%	0.69%		
52	0.37%	0.17%	0.12%	
53	0.41%		7.14%	0.48%
55	1.98%	1.59%	1.82%	1.58%
56	0.18%	0.52%	0.42%	
57	0.83%	1.23%	0.77%	0.60%
58		0.51%	0.61%	0.39%
62	0.69%			
63			2.06%	2.63%
66	1.17%	0.41%	0.32%	0.42%
67	1.14%	0.65%	0.76%	
71	1.17%	0.93%	0.76%	0.08%
74	5.33%		0.51%	
77		0.11%	0.06%	
79	0.26%	0.98%	0.27%	
101	2.40%	2.40%		

**Description of Calculation**

Number of payments voided, divided by total number of AP transactions (payments).

**Importance of Measure**

This measure reflects processing efficiencies and the degree of accuracy. Voided checks are usually the result of duplicate payments or errors. A high percentage of duplicate payments may indicate a lack of controls, or that the master vendor files need cleaning, creating the potential for fraud.

**Factors that Influence**

- Administrative policies and procedures
- Administrative organizational structure
- Administrative leadership style, decision making process and distribution of organizational authority
- Departmental and individual employee responsibilities and competencies
- Performance management systems
- Monitoring and reporting systems
- Number of FTEs in the Accounts Payable Department
- The total number of checks written annually
- Level of automation

**Districts in Best Quartile (2014-2015)**

- Anchorage School District
- Austin Independent School District
- Denver Public Schools
- Des Moines Public Schools
- Houston Independent School District
- Metropolitan Nashville Public Schools
- Omaha Public School District
- School District of Philadelphia



# Cash Management

These performance metrics can help a district assess their cash management. Cash management relies upon *well-controlled cash-flow practices*. Performance metrics that indicate healthy cash management include **Months below Target Liquidity Level** and **Short-Term Loans per \$100K Revenue**.

Measures that look at *investment yield* include **Investment Earnings per \$100K Revenue** and **Investment Earnings as Percent of Cash/Investment Equity**.

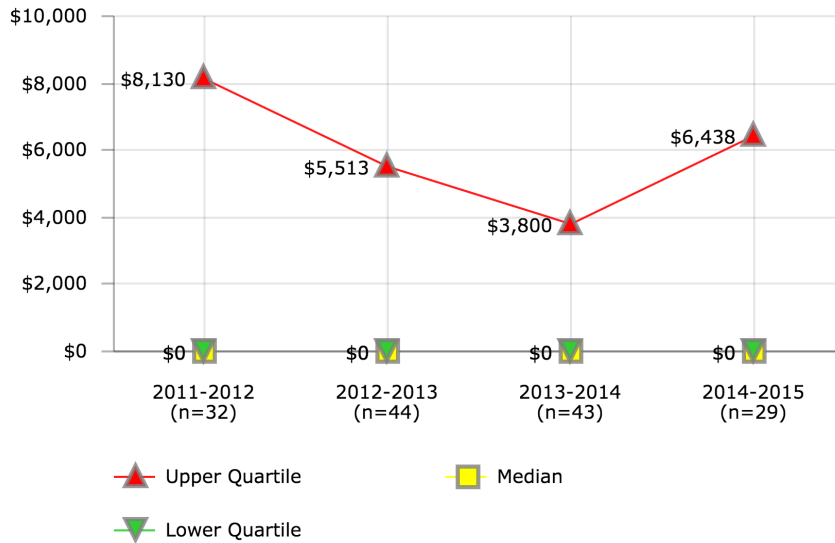
When evaluating cash-management performance, the following conditions should be considered among the influencing factors:

Revenue inflows and expenditure outflows, and the accuracy of cash flow projections

- School board and administrative policies requiring internal controls and transparency
- Accounting standards
- Borrowing eligibility and liquidity
- State laws and regulations

CASH MANAGEMENT

Cash Flow - Short-Term Loans per \$100K Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$0	\$0	\$0	
2		\$0		\$0
3	\$41,667	\$28,794		
4		\$0	\$0	\$0
5	\$0	\$0	\$0	
6	\$8,431	\$5	\$0	
7		\$0	\$0	\$0
8	\$7,430	\$7,375	\$6,623	\$6,438
9	\$0		\$0	\$0
10	\$0	\$0	\$0	
11	\$7,099			
12	\$0	\$0	\$0	\$0
13	\$5,847	\$5,765	\$5,172	\$5,075
14	\$0	\$0	\$0	\$0
16	\$15,882	\$11,895	\$13,048	\$6,426
19			\$0	
20		\$0	\$0	\$0
21	\$0	\$0	\$0	\$0
23	\$15,481	\$15,239	\$14,847	
25	\$0	\$1,358	\$2,265	\$0
28	\$0	\$0		
30	\$12,761	\$10,642	\$20,399	\$17,564
32	\$7,829	\$8,434	\$7,721	\$9,439
33		\$0		
34			\$14,865	\$0
35	\$0	\$0	\$0	\$0
37	\$9,442	\$11,428	\$12,633	\$14,739
39	\$0	\$0	\$0	\$0
41		\$0	\$0	\$0
43	\$0	\$0	\$0	
44	\$174	\$0	\$0	\$0
45	\$56,347	\$0		
46	\$0	\$0	\$0	\$23
47	\$0	\$0	\$0	\$0
48		\$0	\$0	\$0
49		\$0	\$0	
51				\$0
52		\$0	\$0	
53		\$0		
54	\$0	\$0		\$18,660
55			\$0	\$0
56		\$5,260	\$0	
57	\$0	\$0	\$18,044	
58		\$14,903	\$3,800	\$8,522
62		\$8,856	\$3,689	
63			\$0	\$7,624
66	\$0	\$0	\$0	
67	\$0	\$0	\$0	
71	\$6,007	\$4,712	\$5,592	\$9,444
74			\$0	
79		\$0	\$0	
101	\$10,397	\$8,439	\$0	

Description of Calculation

Total amount borrowed in short-term loans (with a repayment period of one year or less), divided by total district operating revenue over 100,000

Importance of Measure

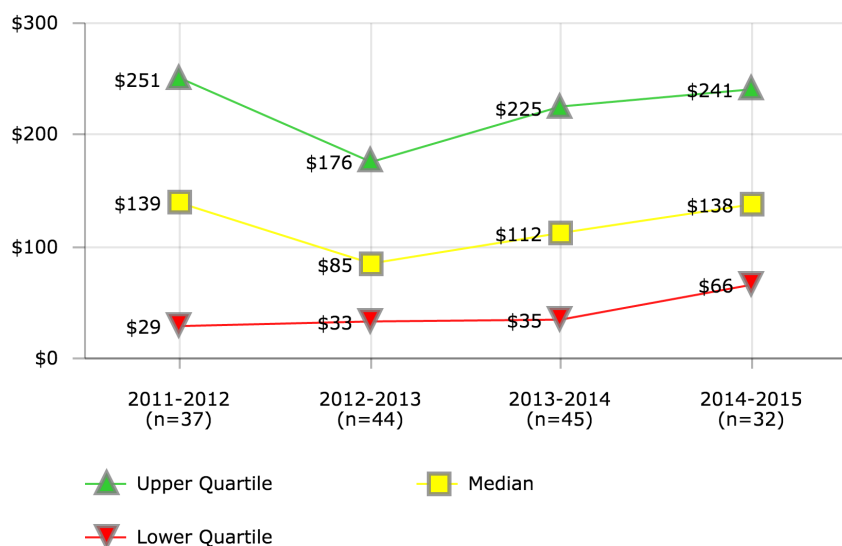
This measure identifies the degree to which districts need to borrow money to meet cash flow needs. Short-term borrowing is defined here as any loan with a repayment term of less than one year.

Factors that Influence

- The timing of revenue inflows and expenditure outflows and the arbitrage ability to cover the borrowing
- Ability to meet required spending for tax-exempt borrowing eligibility
- State law may restrict or prohibit certain types of short-term borrowing

CASH MANAGEMENT

Investment Earnings per \$100K Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$249	\$944	\$474	
2		\$0		\$2
3	\$42	\$47		
4	\$24	\$35	\$32	\$20
5	\$95	\$104	\$112	
6	\$793	\$303	\$107	
7	\$250		\$178	\$28
8	\$240	\$73	\$138	\$127
9	\$251		\$201	\$155
10	\$255	\$200	\$128	
11			\$405	
12	\$14	\$87	\$118	\$115
13	\$133	\$83	\$66	\$81
14	\$49	\$9	\$98	\$106
16	\$540	\$289	\$388	\$241
20	\$78	\$93	\$173	\$241
21	\$27	\$22	\$16	\$54
23	\$27	\$23	\$15	
25	\$24	\$39	\$19	\$20
28	\$20	\$31	\$10	
30	\$20	\$19	\$225	\$262
32	\$139	\$111	\$85	\$78
33		\$102		
34			\$1,249	\$516
35	\$173	\$91	\$94	\$316
37	\$232	\$577	\$667	\$197
39	\$199	\$150	\$189	\$167
41	\$293	\$188	\$90	\$170
43	\$140	\$101	\$120	
44	\$1,084	\$750	\$301	\$497
45	\$0	\$572	\$112	
46	\$29	\$17	\$35	
47		\$0	\$19	
48	\$1,491	\$1,283	\$1,193	\$1,735
49		\$25	\$10	
51				\$19
52	\$99	\$38	\$129	
53		\$91		
54	\$353	\$0		\$228
55	\$73	\$28	\$45	\$40
56		\$295	\$327	\$213
57	\$229	\$287	\$253	
58		\$48	\$31	\$37
61		\$101	\$107	\$92
62		\$54	\$24	
63			\$309	\$121
66	\$90	\$57	\$38	
67	\$330	\$164	\$370	\$339
71	\$18	\$60	\$22	\$82
77				\$417
79		\$49	\$32	
101	\$256		\$156	\$148

Description of Calculation

Total investment earnings, divided by total district operating revenue over 100,000.

Importance of Measure

This indicates the rate of return on cash and investment assets. It reflects the degree to which the district uses its available assets to build value.

Factors that Influence

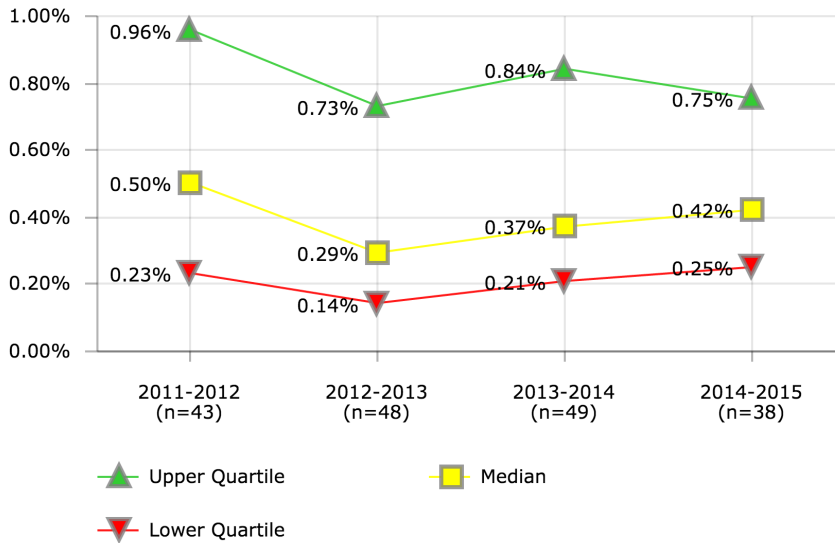
- Revenue types
- Types of receipt percentages
- Investments internal or external
- Investment policy

Districts in Best Quartile (2014-2015)

- Columbus Public Schools
- Duval County Public Schools
- Fresno Unified School District
- Kansas City School District (MO)
- Milwaukee Public Schools
- Orange County Public Schools (FL)
- San Diego Unified School District
- San Francisco Unified School District

CASH MANAGEMENT

Investment Earnings as Percent of Cash/Investment Equity



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	0.79%	3.33%	1.60%	
2		0.00%	8.94%	0.40%
3	0.09%	0.10%	0.47%	0.21%
4	0.04%	0.09%	0.08%	0.25%
5	0.43%	0.26%	0.30%	
6	1.81%	1.26%	0.43%	
7	1.74%		0.96%	0.25%
8	0.50%	0.18%	0.42%	0.43%
9	0.60%	0.13%	0.84%	0.79%
10	0.62%	0.40%	0.28%	
11		0.84%	1.04%	
12	0.05%	0.26%	0.34%	0.34%
13	0.43%	0.31%	0.24%	0.24%
14	0.10%	0.02%	0.17%	0.18%
16	1.44%	0.51%	0.62%	0.79%
19		0.25%		0.67%
20	0.10%	0.18%	0.43%	0.67%
21	0.07%	0.05%	0.06%	0.29%
23	0.31%	0.15%	0.10%	
25	0.39%	0.84%	0.38%	0.41%
28	0.05%	0.08%	0.03%	
30	0.22%	0.24%	2.00%	1.81%
32	0.87%	1.30%	0.53%	0.47%
33		0.35%	0.26%	
34	0.53%		2.18%	0.83%
35	0.29%	0.15%	0.18%	0.65%
37	0.54%	0.84%	0.97%	0.39%
39	0.23%	0.16%	0.26%	0.18%
40				0.09%
41	0.40%	0.73%	0.14%	0.29%
43	0.50%	0.40%	0.42%	
44	2.56%	1.66%	1.10%	1.77%
45		1.05%	0.27%	
46	0.16%	0.10%	0.19%	
47		0.00%	0.21%	
48	1.65%	1.16%	1.09%	1.57%
49	0.65%	0.66%	0.27%	0.10%
51				0.03%
52	0.48%	0.11%	0.32%	
53	0.64%	0.35%		
54	0.96%	0.40%		1.83%
55	0.56%	0.26%	0.37%	0.35%
56	1.35%	0.59%	0.99%	0.46%
57	1.41%	0.73%	0.71%	0.75%
58		0.41%	0.37%	0.36%
61		0.28%	0.28%	0.31%
62	1.34%	0.46%	0.14%	
63			0.83%	0.47%
66	0.26%	0.18%	0.13%	0.55%
67	1.53%	1.35%	1.67%	1.23%
71	0.05%	0.14%	0.06%	0.20%
77	1.58%	1.55%	0.88%	1.54%
79	0.39%	0.14%	0.10%	
101	0.65%		0.48%	0.58%

Description of Calculation

Total investment earnings, divided by total cash and investment equity.

Importance of Measure

This indicates the rate of return on cash and investment assets. It reflects the degree to which the district uses its available assets to build value.

Factors that Influence

- Investment rate of return
- Investment policy

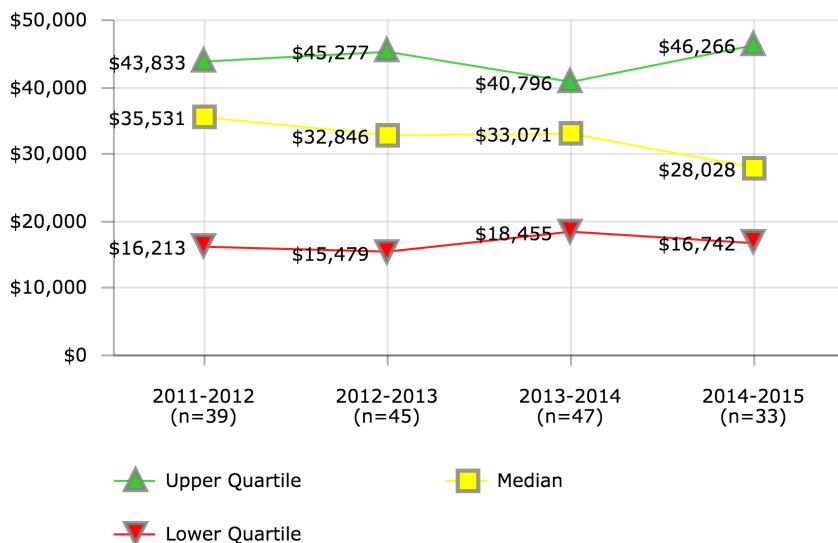
Districts in Best Quartile (2014-2015)

- Chicago Public Schools
- Clark County School District
- Cleveland Metropolitan School District
- Duval County Public Schools
- Fresno Unified School District
- Kansas City School District (MO)
- Milwaukee Public Schools
- Orange County Public Schools (FL)
- San Diego Unified School District
- San Francisco Unified School District



CASH MANAGEMENT

Cash/Investment Equity per \$100K Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$31,664	\$28,345	\$29,560	
2		\$11,672		\$455
3	\$47,856	\$47,840		
4	\$54,707	\$39,911	\$41,349	\$7,866
5	\$22,384	\$40,199	\$37,719	
6	\$43,833	\$24,037	\$24,994	
7	\$14,347	\$15,591	\$18,455	\$11,040
8	\$47,520	\$40,208	\$33,278	\$29,472
9	\$42,139		\$23,888	\$19,742
10	\$41,295	\$49,559	\$45,888	
11	\$1,309		\$38,717	
12	\$26,589	\$32,846	\$34,811	\$34,212
13	\$30,708	\$26,752	\$27,382	\$34,042
14	\$50,871	\$55,475	\$58,174	\$58,844
16	\$37,389	\$56,771	\$62,525	\$30,702
19			\$39,190	
20	\$77,623	\$51,992	\$40,234	\$35,669
21	\$35,531	\$45,041	\$27,712	\$18,570
23	\$8,531	\$15,479	\$15,386	
25	\$6,061	\$4,624	\$5,036	\$4,752
28	\$41,669	\$39,679	\$33,889	
30	\$9,166	\$7,948	\$11,244	\$14,496
32	\$15,910	\$8,561	\$16,149	\$16,742
33		\$29,388		
34			\$57,209	\$61,933
35	\$59,386	\$61,896	\$52,892	\$48,865
37	\$42,782	\$68,245	\$68,749	\$51,270
39	\$84,893	\$94,746	\$72,977	\$91,924
41	\$73,796	\$25,675	\$62,433	\$58,958
43	\$28,070	\$25,516	\$28,357	
44	\$42,422	\$45,277	\$27,288	\$28,028
45	\$4	\$54,596	\$41,082	
46	\$18,351	\$16,623	\$18,151	\$19,389
47	\$6,186	\$7,272	\$9,185	
48	\$90,539	\$110,211	\$109,794	\$110,268
49		\$3,803	\$3,738	
51				\$74,016
52	\$20,712	\$33,967	\$40,796	
53		\$25,884		
54	\$36,816	\$34		\$12,440
55	\$13,019	\$10,831	\$12,052	\$11,511
56		\$50,432	\$33,071	\$46,266
57	\$16,213	\$39,100	\$35,756	
58		\$11,745	\$8,414	\$10,012
61		\$36,094	\$38,720	\$29,264
62		\$11,659	\$17,953	
63			\$37,358	\$25,627
66	\$34,377	\$32,159	\$29,603	
67	\$21,521	\$12,133	\$22,177	\$27,613
71	\$36,438	\$43,658	\$36,581	\$41,323
74			\$9,165	
77				\$27,115
79		\$34,522	\$31,110	
101	\$39,131		\$32,360	\$25,511

Description of Calculation

Total cash and investment equity, divided by total district operating revenue over 100,000.

Importance of Measure

This measure indicates the total amount of cash and investment equity relative to annual district revenue.

Factors that Influence

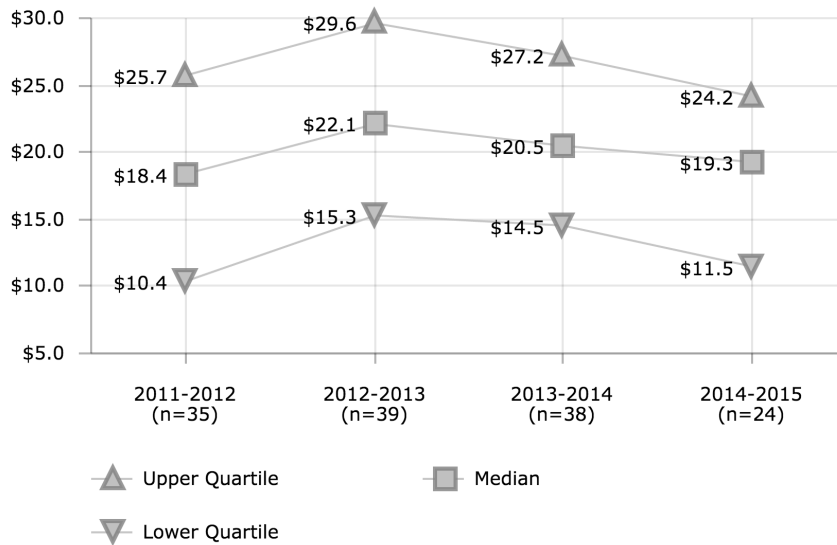
- Amount of funds available for investment
- Fund balance

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Columbus Public Schools
- Dallas Independent School District
- Denver Public Schools
- Houston Independent School District
- Kansas City School District (MO)
- Long Beach Unified School District
- Oklahoma City Public Schools
- Orange County Public Schools (FL)

CASH MANAGEMENT

Treasury Staffing Cost per \$100K Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$30.0	\$30.1	\$26.3	
3	\$10.3	\$14.4		
4	\$15.6	\$10.5	\$9.5	\$12.4
5	\$56.2	\$57.8	\$36.0	
7	\$18.4	\$25.5	\$27.5	\$11.1
8	\$19.2	\$19.4	\$18.2	\$20.9
9	\$12.9		\$12.0	\$11.9
10	\$15.4	\$17.8	\$14.5	
11	\$5.0			
12	\$110.1	\$120.5	\$122.2	\$125.5
13	\$23.2	\$25.3	\$15.7	\$18.8
14	\$3.0	\$4.0	\$3.9	\$3.9
19			\$50.8	
21	\$8.5	\$17.3	\$18.6	\$10.8
23	\$18.3	\$17.5	\$23.2	
25	\$32.0	\$25.5	\$23.3	\$25.2
28	\$32.2	\$35.4	\$38.9	
30	\$2.3	\$3.3	\$7.0	\$7.4
32	\$41.3	\$29.6	\$24.7	\$24.4
33		\$105.5		
34			\$27.2	\$32.7
35	\$20.1	\$18.6	\$16.4	\$19.7
37	\$25.7	\$24.5	\$20.5	\$20.9
39	\$24.4	\$22.1	\$20.4	\$19.7
41	\$25.6	\$26.7	\$35.2	\$38.9
43	\$16.6	\$15.7	\$13.3	
44	\$35.8	\$33.8	\$23.9	\$23.9
45	\$3.5	\$3.4	\$3.8	
46	\$8.0			
48	\$10.4	\$18.2	\$17.5	\$17.2
49		\$23.5		
51				\$121.2
52	\$21.9	\$21.2	\$21.2	
53		\$1.3		
54	\$17.9	\$15.3		\$12.2
55	\$5.7	\$5.8	\$6.0	\$5.9
56		\$88.6	\$81.9	
57	\$23.1	\$22.7	\$12.1	
58		\$8.5	\$9.6	\$8.6
62		\$70.5	\$68.0	
63			\$59.0	\$21.7
66	\$36.3	\$35.2	\$15.7	
67	\$17.5	\$12.2	\$17.0	
71	\$15.8	\$17.8	\$20.5	\$18.9
79		\$25.0	\$20.4	
101	\$22.6	\$27.2	\$22.5	

Description of Calculation

Total Treasury personnel costs, divided by total district operating revenue over 100,000.

Importance of Measure

This measure helps evaluate staffing costs.

Factors that Influence

- Number and wages of Treasury personnel

# Compensation

Performance metrics in compensation evaluate the cost efficiency and productivity of the payroll department. Cost efficiency is broadly represented by the two measures **Payroll Cost per Pay Check** and **Payroll Cost per \$100K Spend**, which both evaluate the total costs of the Payroll department relative to workload. Productivity is broadly represented by **Pay Checks Processed per FTE per Month**, which is also a cost driver of payroll.

Because compensation involves high volumes of regular and predictable transactions, most cost efficiencies can be realized by expanding the use of existing tools such as employee direct deposit and employee self-service modules. This is captured in part by the measures **Direct Deposit Rate** and **Personnel Record Self-Service Usage per District FTE**.

Conversely, districts that underutilize modern automation systems could see an increase in **Pay Check Errors per 10K Payments** and increased **W-2 Correction Rates (W-2c's)** due to the manual effort required, as well as an excessive level of **Overtime Hours per Payroll Employee**. **Percent of Off-Cycle Payroll Checks** may also indicate lower productivity, as this may increase the workload of the Payroll department staff.

These service level, productivity, and efficiency measures should be considered in combination, and provide district leaders with a baseline of information to determine whether their payroll function:

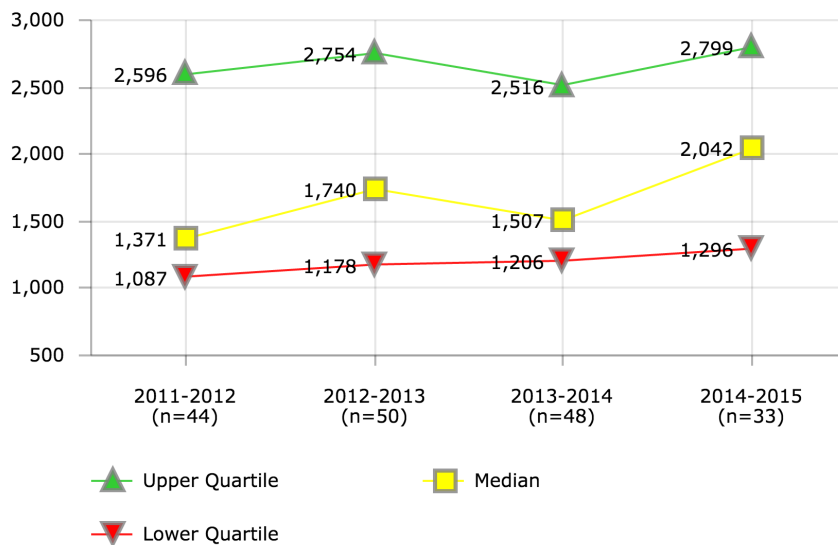
- Needs better automation to improve accuracy and reduce workload
- Should consider switching to software that is more accurate and efficient
- Has problems with time management or workload management, or should have clearer policies around timelines
- Has staff that is under-skilled or under-trained
- Should adopt a policy to increase direct deposits

Additionally, the following factors should be considered when evaluating performance levels:

- Number of contracts requiring compliance
- Frequency of payrolls
- Complexity of state/local reporting requirements

COMPENSATION

Pay Checks Processed per FTE per Month



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	708	660	744	
2		1,409	1,339	1,425
3	1,848	1,880	1,597	1,568
4	1,223	1,183	1,355	1,649
5	820	749	789	
6	639	640	633	
7	1,377	1,369	1,301	1,292
8	2,685	2,754	2,808	2,799
9	2,800	2,885	2,749	2,476
10	2,507	2,571	2,653	
11	728	745	817	
12	1,318	630	659	705
13	3,329	4,206	4,223	4,464
14	2,411	2,328	2,379	2,348
15		616		
16	1,365	1,312	1,401	1,400
19			1,285	849
20	1,007	1,178	1,496	1,703
21	1,352	1,350	1,364	1,291
23		1,942	1,875	
25	1,465	1,584	1,451	2,042
26	3,786	3,314	3,973	4,763
28	1,826	1,898	2,061	
30		3,272	3,399	3,774
32	4,110	3,892	4,677	4,500
33		2,714		
34	1,037			887
35	1,327	1,997	1,861	1,210
37	1,272	1,211	1,172	1,131
39	4,385	4,341	4,210	4,268
41		1,600	1,759	1,600
43	2,164	2,029	1,993	
44	1,230	1,315	1,240	1,296
45	1,221	1,461	1,519	
46	2,985	3,118	2,729	2,600
47	5,104	5,185	3,087	
48	2,050	2,430	2,140	2,434
49	2,319	2,313	2,113	
51				2,138
52	4,124	4,274	4,233	
53	2,062	2,054	2,144	2,281
54	3,070	3,478		2,925
55	2,746	2,763		2,818
56	908	960	1,020	
57	1,410	1,189	1,269	
58		4,263	3,561	3,652
62		945	441	
63			1,404	1,392
66	1,240	2,050	2,112	2,159
67	938	938	969	
71	1,284	1,208	1,396	1,224
74	1,138		1,046	
77	592	587		
79	715	715	716	
101	602	542	543	

Description of Calculation

Total number of pay checks processed by Payroll department, divided by total number of Payroll staff (FTEs), divided by 12 months.

Importance of Measure

This measure is a driver of a payroll department's costs. Lower processing rates may result from a low level of automation, high pay check error rates, or high rates of off-cycle pay checks that must be manually processed. Higher processing rates may be the result of increased automation and highly competent staff.

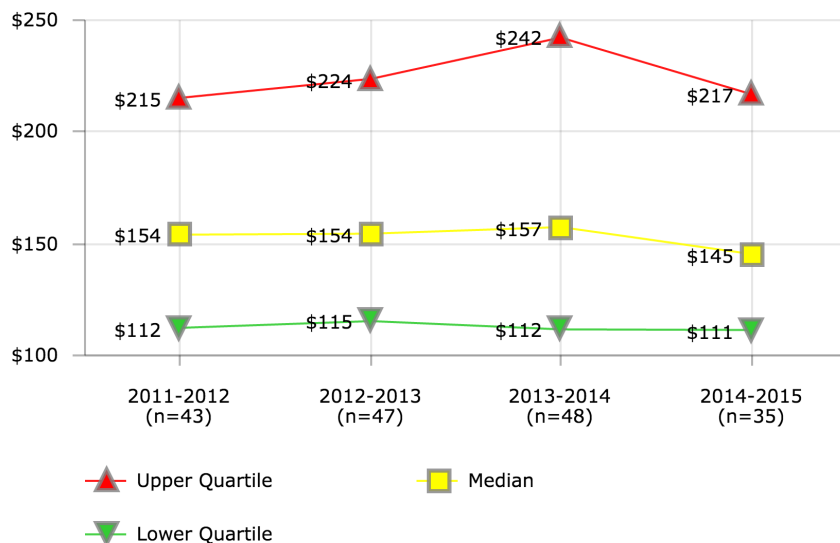
Factors that Influence

- Direct deposit participation rate
- Pay check error/correction rate
- Staffing levels

Districts in Best Quartile (2014-2015)

- Boston Public Schools
- Broward County Public Schools
- Charlotte-Mecklenburg Schools
- Chicago Public Schools
- Houston Independent School District
- Miami-Dade County Public Schools
- Milwaukee Public Schools
- Palm Beach County School District
- School District of Philadelphia

COMPENSATION  
Payroll Cost per \$100K Spend



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$217	\$201	\$179	
2		\$144	\$199	\$174
3	\$182	\$186	\$153	
4	\$253	\$233	\$244	\$145
5	\$221	\$212	\$201	
6	\$288	\$311	\$323	
7	\$127	\$131	\$118	\$121
8	\$111	\$106	\$100	\$128
9	\$89	\$86	\$84	\$91
10		\$133	\$106	
11	\$215	\$224	\$206	
12	\$215	\$566	\$540	\$538
13	\$82	\$108	\$80	\$76
14	\$120	\$157	\$161	\$146
15		\$424		
16	\$203	\$265	\$237	\$217
19		\$183	\$383	\$310
20			\$281	\$156
21	\$172	\$292	\$267	\$268
23	\$197	\$248	\$304	
25	\$126	\$103	\$112	\$583
26	\$55	\$56	\$55	\$44
28	\$116	\$154	\$129	
30		\$128	\$141	\$126
32	\$52	\$56	\$51	\$51
33		\$145		
34	\$379			\$293
35	\$327	\$229	\$173	\$345
37	\$154	\$154	\$146	\$145
39	\$122	\$115	\$111	\$106
41		\$109	\$105	\$99
43	\$112	\$125	\$121	
44	\$188	\$182	\$181	\$165
45	\$245	\$138	\$224	
46	\$110	\$99	\$107	\$117
47	\$39	\$37		
48	\$167	\$155	\$163	\$150
49	\$124	\$218	\$154	\$141
51				\$198
52	\$64	\$62	\$65	
53	\$131	\$131	\$125	\$111
54	\$102	\$55		\$72
55	\$62		\$60	\$224
56	\$205	\$167	\$298	
57	\$197	\$165	\$176	
58			\$92	\$97
62	\$152	\$7,865	\$7,890	
63			\$240	\$159
66	\$218	\$143	\$124	\$134
67	\$158	\$158	\$148	
71	\$118	\$131	\$125	\$126
74	\$339		\$374	
77		\$235	\$336	\$320
79	\$349	\$427	\$353	
101	\$139			\$173

Description of Calculation

Total Payroll personnel costs plus total payroll non-personnel costs, divided by total district payroll spend over 100,000.

Importance of Measure

This measures the efficiency of the payroll operation. A higher cost could indicate an opportunity to realize efficiencies in payroll operation while a lower cost indicates a leaner, more efficient operation.

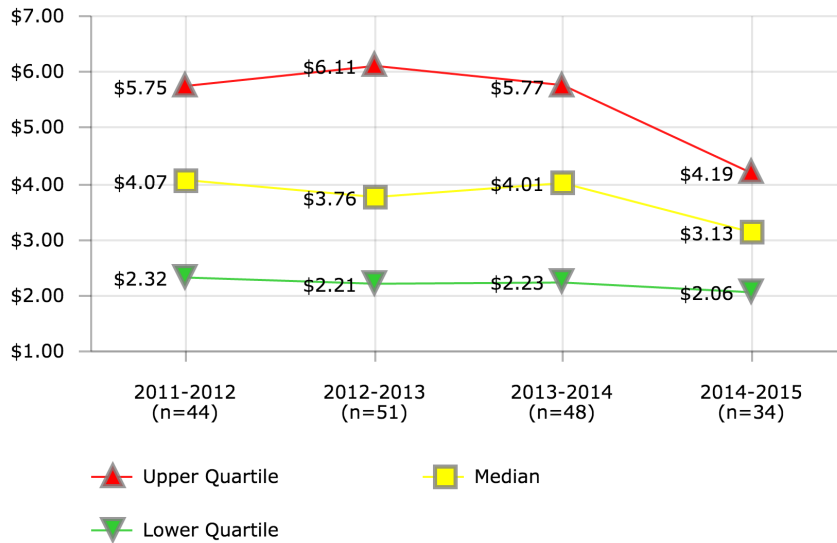
Factors that Influence

- Number of employees processing the payroll
- Skill level of the employees processing payroll
- Types of software/hardware used to process the payroll
- Processes and procedures in place to collect payroll data
- Number of employees being paid
- Number of contracts requiring compliance
- Frequency of payrolls
- Complexity of state/local reporting requirements

Districts in Best Quartile (2014-2015)

- Boston Public Schools
- Broward County Public Schools
- Chicago Public Schools
- Clark County School District
- Dallas Independent School District
- Houston Independent School District
- Jefferson County Public Schools (KY)
- Miami-Dade County Public Schools
- School District of Philadelphia

COMPENSATION  
Payroll Cost per Pay Check



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$8.97	\$8.42	\$8.29	
2		\$3.10	\$4.46	\$4.16
3	\$3.83	\$3.83	\$3.62	\$3.90
4	\$5.17	\$5.64	\$4.93	\$3.14
5	\$7.46	\$7.15	\$7.40	
6	\$10.89	\$12.89	\$13.33	
7	\$4.34	\$4.75	\$4.39	\$4.54
8	\$2.09	\$2.10	\$2.05	\$2.06
9	\$2.41	\$2.24	\$2.12	\$2.23
10	\$1.72	\$1.89	\$1.95	
11	\$6.79	\$6.71	\$6.20	
12	\$4.52	\$10.26	\$10.04	\$9.83
13	\$1.34	\$1.23	\$1.16	\$1.09
14	\$1.68	\$2.17	\$2.13	\$2.07
15		\$9.81		
16	\$5.76	\$7.61	\$6.84	\$6.45
19		\$41.12	\$6.30	\$8.39
20	\$5.75	\$4.47	\$3.92	\$2.39
21	\$5.03	\$5.91	\$5.54	\$5.55
23		\$3.34	\$4.41	
25	\$2.91	\$2.36	\$2.51	\$2.42
26	\$1.27	\$1.32	\$1.28	\$1.08
28	\$3.23	\$3.88	\$3.69	
30		\$2.20	\$2.31	\$1.99
32	\$1.11	\$1.24	\$1.12	\$1.16
33		\$2.48		
34	\$6.14			\$5.79
35	\$7.02	\$4.62	\$4.75	\$6.53
37	\$5.07	\$5.06	\$4.75	\$4.70
39	\$2.32	\$2.21	\$2.16	\$2.08
41		\$3.49	\$3.15	\$3.32
43	\$4.14	\$4.79	\$4.89	
44	\$3.58	\$3.21	\$3.50	\$3.12
45	\$4.44	\$4.11	\$4.11	
46	\$2.33	\$2.31	\$2.48	\$2.84
47	\$0.85	\$0.82	\$2.10	
48	\$3.56	\$3.30	\$3.69	\$3.57
49	\$2.53	\$2.87	\$1.81	\$1.64
51				\$4.04
52	\$1.48	\$1.46	\$1.56	
53	\$2.88	\$2.93	\$2.88	\$2.67
54	\$1.86	\$1.66		\$1.77
55	\$1.76	\$1.87		\$1.84
56	\$5.48	\$6.11	\$5.82	
57	\$3.99	\$4.62	\$4.77	
58		\$1.56	\$1.84	\$1.86
62		\$6.35	\$6.37	
63			\$4.27	\$4.19
66	\$5.42	\$3.76	\$3.29	\$3.59
67	\$6.02	\$6.08	\$5.71	
71	\$3.37	\$3.75	\$3.17	\$3.56
74	\$4.99		\$6.41	
77	\$9.57	\$8.33		
79	\$6.85	\$7.15	\$5.88	
101	\$9.07	\$9.05	\$8.96	

Description of Calculation

Total Payroll personnel costs plus total payroll non-personnel costs, divided by total number of payroll checks.

Importance of Measure

This measures the efficiency of the payroll operation. A higher cost could indicate an opportunity to realize efficiencies in payroll operation while a lower cost indicates a leaner, more efficient operation.

Factors that Influence

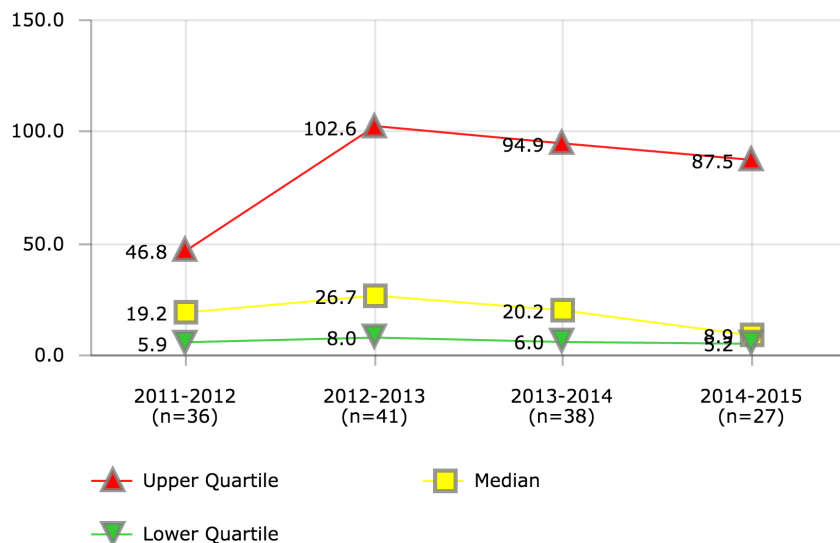
- Number of employees processing the payroll
- Skill level of the employees processing payroll
- Types of software/hardware used to process the payroll
- Processes and procedures in place to collect payroll data
- Number of employees being paid
- Number of contracts requiring compliance
- Frequency of payrolls
- Complexity of state/local reporting requirements

Districts in Best Quartile (2014-2015)

- Boston Public Schools
- Broward County Public Schools
- Charlotte-Mecklenburg Schools
- Chicago Public Schools
- Guilford County School District
- Miami-Dade County Public Schools
- Milwaukee Public Schools
- Palm Beach County School District
- School District of Philadelphia

COMPENSATION

Pay Checks - Errors per 10K Payments



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	33.8	36.8	36.3	
3	44.7	498.6	69.5	
4	19.4	16.2	35.8	4.0
5	6.4	26.7	17.8	
6	20.3		24.6	
7		4.6	4.1	8.9
8	2.1	1.9	2.0	2.8
9	1.0	1.0	0.8	0.6
11	8.7	68.7	111.7	
12	12.1	13.7	17.5	13.4
13	85.0	85.0	85.0	85.0
14	21.7	21.9	15.0	14.3
15		53.1		
16	69.2	38.0	49.8	44.8
19		256.4	342.2	127.4
21			4.0	
26	8.0	0.1		6.3
28	52.6	115.1	95.3	
30		13.8	13.6	8.9
32	2.1	1.6	1.9	1.2
33		144.4		
34				7.1
35	193.2	110.7	112.2	180.9
37	120.0	90.5	115.1	187.0
39	4.0	1.9	1.3	2.0
41		106.0	170.1	35.6
43	6.4	10.3	5.0	
44	0.2	0.2	6.0	5.2
45	85.9			
46	9.0	422.3	524.1	293.5
47	1.3	22.0	50.4	
48	7.1	7.9	10.6	8.4
52	28.9	41.4	31.3	
53	2.7	3.9	2.7	1.4
54	28.0	201.0		256.4
55	107.7	163.9		371.8
56	23.7	30.2	22.6	
57	5.4	11.7		
58		8.0	8.0	7.6
62	0.0	166.6	166.6	
63				87.5
66	18.2	10.2	10.8	8.9
67	41.4	102.6	94.9	
71	49.0	12.0	14.8	7.0
74			13.6	
79	19.0	6.0	2.2	
101	61.6	61.5	153.5	

Description of Calculation

Total number of pay check errors, divided by total number of pay checks handled by Payroll department over 10,000.

Importance of Measure

High error rates can indicate a lack of adequate controls.

Factors that Influence

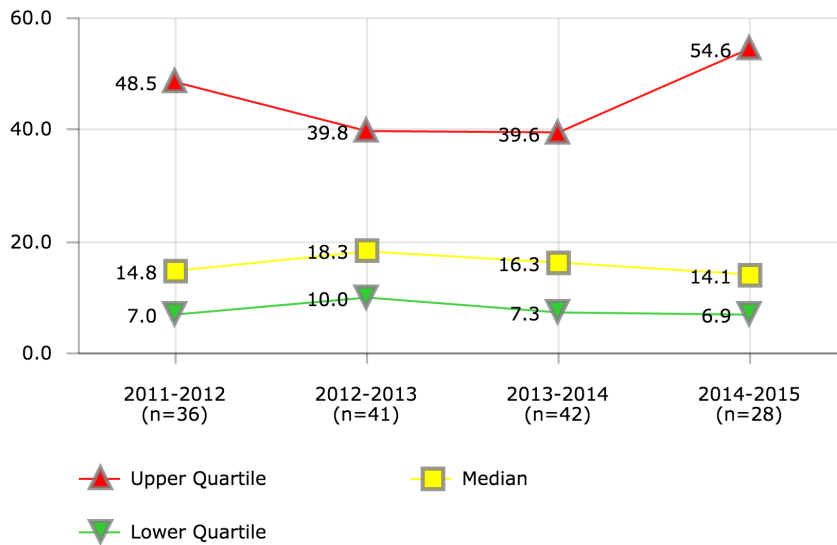
- Process controls
- Staff turnover
- Staff experience
- Payment system
- Level of automation

Districts in Best Quartile (2014-2015)

- Clark County School District
- Duval County Public Schools
- Houston Independent School District
- Jefferson County Public Schools (KY)
- Miami-Dade County Public Schools
- Palm Beach County School District
- Wichita Public Schools

COMPENSATION

Payroll Staff - Overtime Hours per FTE



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	8.3	11.0	9.7	
2		8.7	15.4	12.6
3	49.0	58.5	167.7	117.3
4	16.0	31.0	27.7	15.8
5	31.4	225.1	18.9	
6	3.3	28.9	42.2	
7	0.4	1.7	4.9	23.5
8	7.6	8.1	0.7	
10	28.6	50.1	7.3	
11	158.3	27.5	10.8	
14	4.1	16.3	9.3	9.5
15		14.1		
16	8.3	7.1	6.5	10.1
19			126.8	68.9
20			110.0	268.9
21		39.8	54.5	43.9
23	36.3	18.3	3.2	
25	72.3	65.5	38.1	149.2
26	13.3	13.7	29.8	41.2
28	48.1	55.7	41.8	
30		37.9	0.8	6.1
32	56.4		0.3	
34	6.4	28.8		1,106.0
35	5.8	13.9	37.1	3.2
37	41.8	42.3	85.2	91.5
39	9.3	12.0	14.8	10.9
41		12.9	11.5	
43	13.1			
44	0.2	2.7	0.9	4.5
45	8.2	11.5	8.3	
46	2.1	5.5	8.4	15.7
48	0.7	0.1	1.8	36.1
49	21.6	27.2	24.9	0.4
51				2.6
52	79.5	102.8	26.3	
53	70.3	30.1	39.6	45.7
54	16.3	32.2		7.8
55	16.9	17.1	17.2	9.4
57	63.6	65.0	86.7	
58		18.3	9.6	8.1
63			0.3	0.2
66	102.9	1.1	1.1	1.0
67	13.6	0.6	7.7	
71	93.7	52.0	73.6	63.5
74			34.7	
77		127.9		
79	8.7	5.6	37.8	
101	3.6	10.0	50.0	

Description of Calculation

Total number of Payroll overtime hours, divided by total number of Payroll staff (FTEs).

Importance of Measure

This measures the efficiency and effectiveness of the payroll department. Excessive overtime can be an indication that staffing levels are inadequate or that processes and procedures need to be revised and streamlined to make the work more efficient. An absence of any overtime may indicate staffing levels that are too high for the volume of work the department is processing.

Factors that Influence

- Staffing levels
- Error rate
- Direct deposit participation

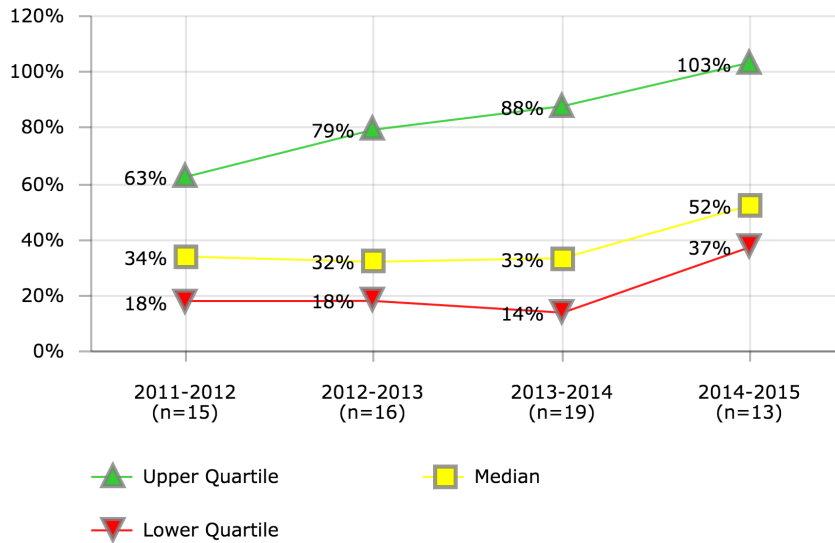
Districts in Best Quartile (2014-2015)

- Columbus Public Schools
- Duval County Public Schools
- Guilford County School District
- Milwaukee Public Schools
- Oklahoma City Public Schools
- Omaha Public School District
- St. Louis City Public School District



COMPENSATION

Personnel Record Self-Service Usage per District FTE



District ID	2011-2012	2012-2013	2013-2014	2014-2015
4	18%	29%	48%	52%
5		0%	12%	
8	87%	110%	91%	103%
11	34%	90%	24%	
12		23%	14%	18%
13	63%		205%	214%
16		27%	33%	37%
21			58%	
26	27%	35%	39%	37%
28			99%	
30			31%	31%
32	25%	42%	53%	
37	38%	23%	31%	48%
39	60%	57%		184%
46	5%	13%	12%	
48	20%		27%	65%
52		122%	88%	
54	39%	69%		130%
55	96%	94%	153%	84%
66	17%	7%	1%	1%
67			8%	
71	109%			
101	7%	7%		

Description of Calculation

Total number of employee records self-service changes, divided by total number of district employees (FTEs).

Importance of Measure

This measures the level of automation of the payroll department, which can reduce error rates and processing costs.

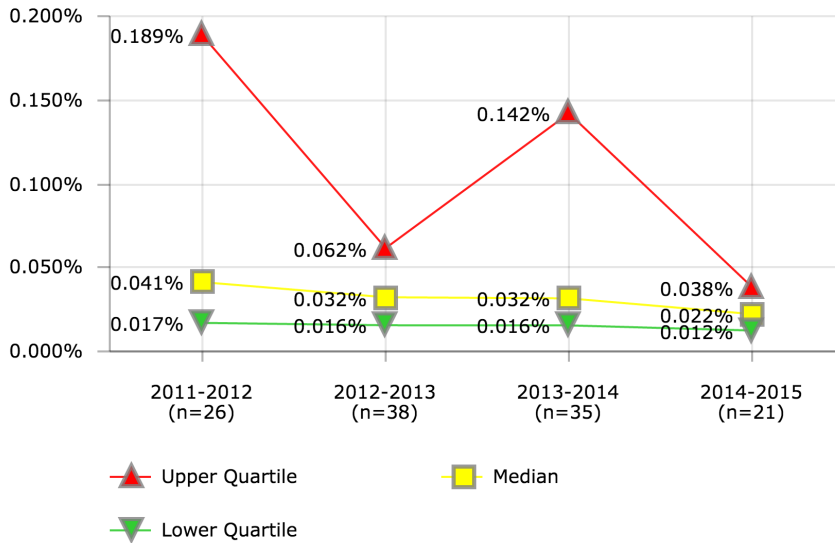
Factors that Influence

- Software used may not provided employee self-service
- Employee self-service modules of the software may not be in use
- Implementation of these modules may be to costly
- Support/help desk services for the employee self-serve modules may not be available

Districts in Best Quartile (2014-2015)

- Broward County Public Schools
- Chicago Public Schools
- Houston Independent School District
- Palm Beach County School District

COMPENSATION  
W-2 Correction Rate (W-2c)



District ID	2011-2012	2012-2013	2013-2014	2014-2015
3	0.011%	0.045%		
5	0.164%	0.039%	0.095%	
6	0.023%		0.073%	
7		0.010%	0.021%	
8	0.014%	0.010%	0.003%	
9			0.014%	0.002%
10	0.065%	0.038%	0.032%	
11	0.044%	0.027%	0.113%	
12	0.016%	0.016%		0.015%
13	0.023%	0.011%	0.025%	0.028%
14	0.006%	0.006%	0.006%	0.025%
16	0.206%	0.157%	0.291%	0.157%
20	0.017%	0.426%		
21	0.574%	0.894%	0.501%	0.139%
23		0.075%	0.019%	
25				0.053%
26			0.015%	
28		0.012%		
30		0.030%	0.030%	0.015%
32		0.063%	0.043%	0.012%
33		0.016%		
34		0.062%		
35		0.010%	100.000%	
37	0.231%	0.048%	0.048%	100.000%
39	0.189%	0.229%	0.068%	0.015%
41			0.004%	0.004%
43	0.071%	0.018%		
44	0.039%	0.038%	0.045%	0.012%
45	0.581%	0.948%	0.910%	
46	0.034%	0.036%	0.007%	0.023%
47	0.022%	0.022%	98.308%	
48	0.008%	0.023%	0.016%	0.022%
49				0.021%
52		0.031%	0.100%	
53		0.010%		0.010%
54	0.095%	0.011%		0.041%
55	0.039%	0.034%	0.024%	0.008%
56	0.204%	0.035%	0.024%	
58		0.034%	0.023%	0.028%
62		0.216%	0.225%	
63			100.000%	0.038%
66	4.098%	0.019%		
67		0.008%	0.008%	
71	0.006%		0.005%	
74			100.000%	
79		0.071%	0.023%	
101	0.070%	0.028%	0.142%	

Description of Calculation

Total number of W-2(c) forms issued, divided by total number of W-2 forms issued.

Importance of Measure

W-2(c) forms are the result of errors in the initial W-2 filing. Corrections can be costly in terms of staff time.

Factors that Influence

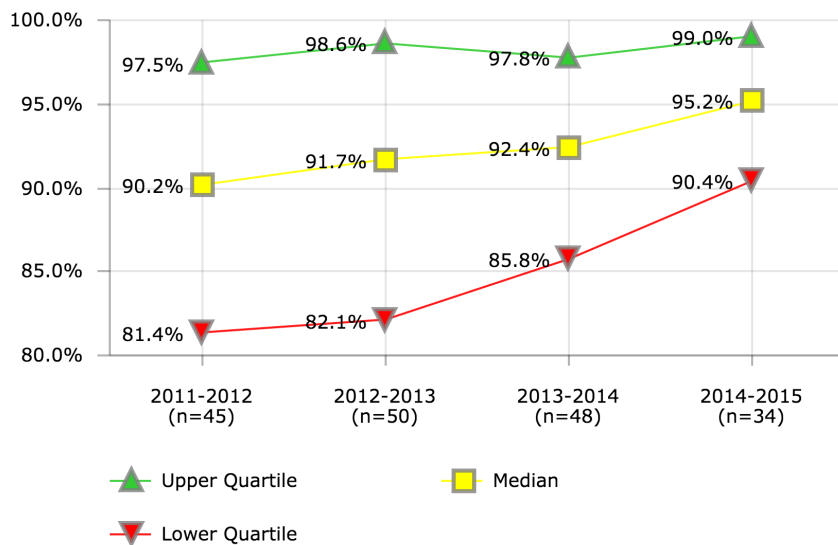
- Process controls
- Quality controls

Districts in Best Quartile (2014-2015)

- Charlotte-Mecklenburg Schools
- Clark County School District
- Dallas Independent School District
- Duval County Public Schools
- Jefferson County Public Schools (KY)
- Miami-Dade County Public Schools

COMPENSATION

Pay Checks - Direct Deposits



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	87.0%	87.4%	87.9%	
2		80.9%	82.5%	95.2%
3	99.6%	95.3%	93.9%	93.5%
4	81.4%	81.1%	83.6%	84.2%
5	83.1%	83.4%	81.4%	
6	65.6%	71.3%	87.1%	
7	72.7%	76.4%	85.9%	86.4%
8	95.2%	96.0%	98.0%	98.0%
9	46.3%	90.2%	86.6%	87.0%
10	94.7%	98.5%	95.8%	
11	79.4%	70.5%	81.3%	
12	96.3%	99.2%	96.3%	97.2%
13	98.8%	85.2%	99.0%	98.9%
14	99.1%	99.1%	99.2%	99.2%
15		95.9%		
16	82.6%	83.2%	85.6%	86.6%
19			87.0%	90.9%
20	89.9%	87.5%	88.0%	87.2%
21	88.7%	89.1%	89.8%	91.2%
23		98.6%	90.8%	
25	74.0%	73.6%	77.7%	79.1%
26	90.7%	91.3%	92.0%	92.8%
28	99.5%	99.3%	100.0%	
30		76.5%	84.0%	85.6%
32	98.9%	99.6%	99.7%	99.8%
33		96.1%		
34	96.4%			99.0%
35	95.7%	96.3%	96.5%	96.7%
37	100.0%	100.0%	100.0%	100.0%
39	95.8%	95.2%	95.0%	95.1%
41		98.8%	92.4%	99.5%
43	90.3%	100.0%	100.0%	
44	97.5%	97.2%	96.9%	97.8%
45	73.1%	74.3%	76.2%	
46	82.9%	82.1%	86.4%	90.4%
47	89.9%	86.4%	93.7%	
48	99.5%	99.5%	99.3%	99.6%
49	7.1%	47.7%	92.5%	87.0%
51				94.9%
52	92.0%	93.6%	95.2%	
53	99.9%	99.1%	99.6%	100.0%
54	90.2%	97.7%		95.1%
55	99.8%	99.7%		99.6%
56	85.5%	85.9%	85.5%	
57	66.0%	76.9%	100.0%	
58		94.7%	94.3%	94.0%
62	0.0%	17.0%	17.0%	
63			97.5%	97.7%
66	98.6%	99.1%	98.9%	99.0%
67	82.3%	82.7%	82.9%	
71	98.9%	99.7%	99.9%	100.0%
74	72.6%		76.2%	
77	72.6%	73.3%		
79	90.8%	92.1%	92.6%	
101	89.4%	89.1%	89.8%	

Description of Calculation

Total number of pay checks paid through direct deposit, divided by the total number of pay checks issued.

Importance of Measure

Use of direct deposit can increase the levels of automation and decrease costs.

Factors that Influence

- Payment systems
- Pay check policy

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Austin Independent School District
- Charlotte-Mecklenburg Schools
- Dallas Independent School District
- Denver Public Schools
- Jefferson County Public Schools (KY)
- Miami-Dade County Public Schools
- Omaha Public School District
- Orange County Public Schools (FL)



# Financial Management

Performance metrics in financial management assess the overall financial health of a district, as measured by its **Fund Balance Ratio to District Revenue** and **Debt Service Burden per \$1,000 Revenue**. They also measure a district's *practices in effective budgeting*. These practices are broadly represented by a district's **Expenditure Efficiency** and **Revenue Efficiency**, which compare the adopted and final budgets to actual levels of income and spending. A value close to 100% shows highly accurate budget forecasting. Finally, **Days to Publish Annual Financial Report** is a measure of the timeliness of district's financial disclosures.

Generally, *leadership and governance factors* are the starting point of good financial health:

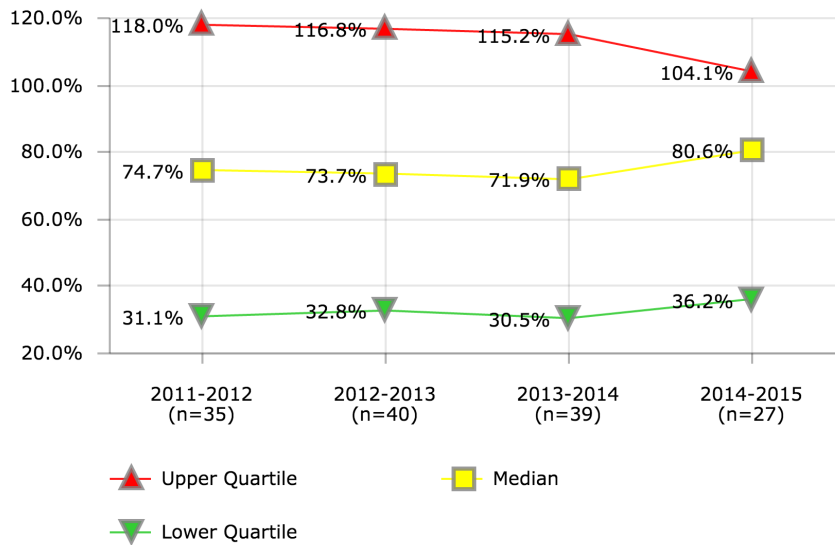
- School board and administrative policies and procedures
- Budget development and management processes
- Unrestricted fund balance use policies and procedures
- Operating funds definition

Additionally, other conditions and factors should be considered as you evaluate your district's financial health and forecast for the future:

- Revenue experience, variability, and forecasts
- Expenditure trends, volatility, and projections
- Per capita income levels
- Real property values
- Local retail sales and business receipts
- Commercial acreage and business property market value
- Changes in local employment base
- Changes in residential development trends
- Restrictions on legal reserves
- Age of district infrastructure
- Monitoring and reporting systems

FINANCIAL MANAGEMENT

Debt Principal Ratio to District Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	31.6%	16.5%	7.9%	
2				3.8%
3		70.7%		
4	89.4%	76.6%	78.9%	75.8%
5	92.8%	113.3%	99.1%	
6	8.6%	8.3%	7.4%	
7	88.7%	80.7%	78.6%	42.4%
8	135.7%	126.9%	115.7%	104.1%
9	13.4%		117.8%	100.9%
10	73.8%	68.3%	0.1%	
11			0.0%	
12	27.8%	27.4%	39.8%	36.2%
13	100.6%	92.8%	82.4%	85.5%
14				70.5%
19			98.7%	
20	142.2%	132.3%	125.2%	93.2%
21	44.4%	59.8%	57.8%	22.1%
23	217.5%	168.4%	165.3%	
26	108.4%			
28	20.1%	19.3%	17.1%	
30	31.1%	31.0%	30.5%	33.2%
32	139.9%	114.5%	116.2%	112.6%
33		102.1%		
34		19.8%		0.9%
35	65.5%	68.3%	55.2%	52.3%
37	230.7%	268.4%	279.8%	250.1%
39	129.8%	150.8%	128.3%	136.1%
41	190.3%	188.4%	187.5%	177.5%
43	70.5%	59.2%	54.6%	
44	38.3%	39.8%	36.3%	39.8%
45	146.2%	146.6%	136.9%	
46	17.1%	12.9%	11.6%	11.1%
47	7.2%	90.8%	67.2%	84.3%
48	95.0%	94.1%	87.3%	81.9%
51				60.7%
52	82.3%	78.8%	71.9%	
53		35.7%		
54	118.0%	137.6%		123.7%
55	0.3%	0.2%	0.2%	0.1%
57	20.9%	22.7%	19.8%	
58		119.1%	115.2%	105.3%
62		13.5%	13.1%	
63			98.4%	89.4%
66	38.3%	34.6%	41.4%	
67	59.6%	46.9%	69.6%	
71	74.7%	87.5%	91.6%	80.6%
79		40.6%	38.4%	
101	96.8%	125.4%	111.3%	

Description of Calculation

Total debt principal, divided by total debt servicing costs.

Importance of Measure

This evaluates the total level of debt that the district currently owes relative to its annual revenue.

Factors that Influence

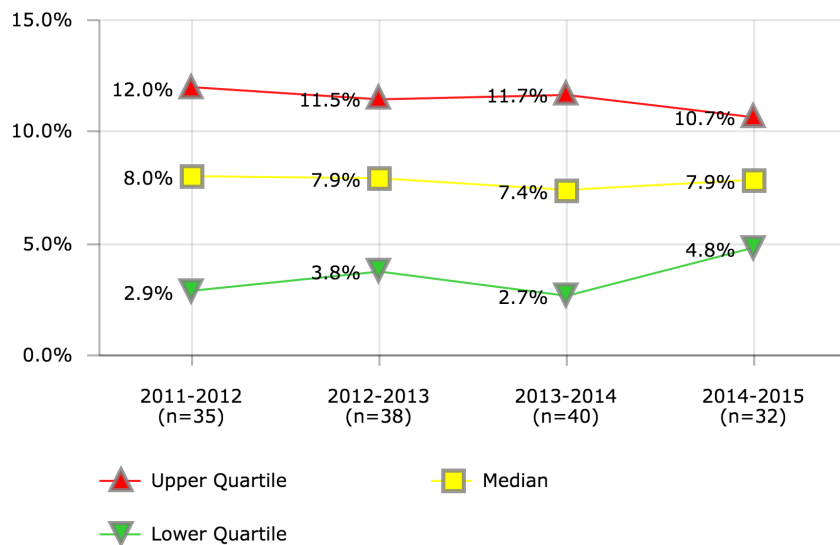
- Tax base and growth projections
- Capital projects
- Levels of state and grant funding
- Interest rates (cost of borrowing)
- Fund balance ratio

Districts in Best Quartile (2014-2015)

- Baltimore City Public Schools
- Charlotte-Mecklenburg Schools
- Des Moines Public Schools
- Kansas City School District (MO)
- Milwaukee Public Schools
- Richmond City School District
- Rochester City School District

FINANCIAL MANAGEMENT

Debt Servicing Costs Ratio to District Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	14.1%	15.2%	7.7%	
2		0.2%		0.4%
3		7.9%		
4	7.9%	11.7%	7.0%	7.5%
5	15.7%	17.1%	15.7%	
6	1.0%	0.7%	1.0%	
7	12.0%	11.5%	11.5%	6.4%
8	10.8%	9.6%	10.4%	8.8%
9	21.7%		20.0%	17.6%
10	6.4%	5.5%	5.3%	
11	1.0%		0.0%	
12	1.2%	2.5%	2.6%	3.6%
13	9.1%	8.6%	8.6%	8.0%
14				9.2%
19			41.6%	
20	11.2%	12.0%	12.0%	9.5%
21	3.8%	4.4%	5.6%	6.3%
23	14.8%	29.5%	13.1%	
26	14.0%			
28	1.9%	2.4%	2.3%	
30	2.3%	7.5%	2.4%	3.2%
32	11.2%	8.5%	9.7%	10.2%
33		8.0%		
34		5.4%		14.2%
35	7.1%	4.4%	4.2%	2.4%
37	16.0%		18.1%	33.8%
39	12.0%	13.5%	14.5%	12.1%
41	14.6%	13.8%	0.3%	0.3%
43	9.8%	10.0%	9.1%	
44	2.9%	2.9%	2.8%	5.1%
45	5.1%		11.8%	
46	1.7%	1.4%	1.4%	1.5%
47	4.7%	6.3%	8.5%	9.1%
48	8.0%	6.6%	7.2%	6.5%
51				11.3%
52	32.3%	17.7%	29.5%	
54		8.5%		10.9%
55	0.1%	0.1%	0.0%	0.0%
56				6.2%
57	4.6%	9.6%	3.2%	
58		9.2%	9.7%	8.9%
61		15.2%	15.9%	18.8%
62		0.4%	0.3%	
63			7.9%	7.7%
66	3.1%	3.8%	4.3%	
67	12.0%	4.9%	6.0%	4.9%
71	9.4%	10.6%	10.6%	10.4%
77				10.9%
79		3.1%	3.1%	
101	0.7%		1.5%	4.8%

Description of Calculation

Total debt servicing costs, divided by total district operating revenue.

Importance of Measure

This evaluates the annual amount paid in debt servicing relative to annual district revenue.

Factors that Influence

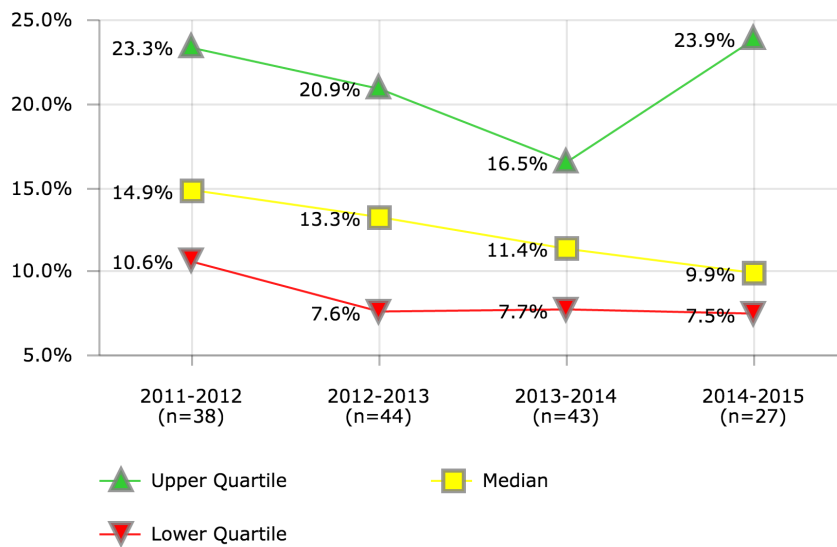
- Interest rates (cost of borrowing)
- Level of debt
- Tax base and growth projections
- Revenue sources to pay down debt
- Fund balance ratio

Districts in Best Quartile (2014-2015)

- Baltimore City Public Schools
- Charlotte-Mecklenburg Schools
- Columbus Public Schools
- Dallas Independent School District
- Des Moines Public Schools
- Milwaukee Public Schools
- Richmond City School District
- Santa Ana Unified School District

### FINANCIAL MANAGEMENT

## Fund Balance Ratio (E) All Types



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	10.0%	11.2%	9.7%	
2		4.9%		3.2%
3		21.7%		
4	17.1%	13.0%	8.4%	8.2%
5	10.6%	12.6%	14.5%	
6		0.8%		
7	18.1%	17.8%	17.4%	11.0%
8	11.3%	8.7%	6.8%	7.1%
9	3.8%		5.6%	17.8%
10	18.3%	16.3%	13.0%	
11	12.6%		12.2%	
12	41.5%	37.2%	47.6%	39.0%
13	5.7%	6.0%	6.8%	7.5%
14	5.4%	6.5%	7.4%	8.1%
16	8.5%	4.2%	7.7%	9.6%
19			6.4%	
20	18.5%	32.7%	11.4%	36.8%
21	12.8%	12.6%	11.2%	9.4%
23	13.5%	16.2%	12.8%	
25		13.2%	11.9%	
26	90.1%			
28	19.6%	14.4%	13.6%	
30	11.0%	8.4%	7.0%	7.4%
32	6.3%	2.9%	1.8%	4.2%
34		41.4%		46.1%
35	47.0%	49.3%	55.6%	42.0%
37	23.3%	22.4%	18.5%	17.1%
39	34.1%	32.6%	30.7%	35.9%
41	65.0%	51.8%	26.6%	24.5%
43	19.2%	18.5%	23.6%	
44	14.5%	13.4%	10.6%	10.9%
45	42.4%	28.3%	25.0%	
46	8.3%	7.6%	8.6%	9.9%
47	7.4%	9.6%	9.9%	8.4%
48	27.6%	30.1%	27.1%	22.8%
49		3.1%	2.8%	
52	25.6%	16.8%	16.3%	
53		15.3%		
54	22.9%	20.1%		6.4%
55	9.4%	7.0%	7.7%	7.0%
56	15.2%	14.5%	15.1%	
57	19.9%	11.1%	16.5%	
61		7.6%	6.6%	
62		3.9%	7.7%	
63			8.2%	15.3%
66	11.5%	13.4%	15.4%	
67	12.9%	9.9%	10.6%	9.3%
71	29.5%	26.0%	22.9%	23.9%
79		6.9%	14.9%	
101	12.3%		9.2%	

### Description of Calculation

Total fund balance of all type (includes unassigned, assigned, committed, restricted and nonspendable fund balance), divided by total district operating expenditures.

### Importance of Measure

This measure assesses the fiscal health of the district supported by the general fund, including financial capacity to meet unexpected or planned future needs. A high percentage indicates greater fiscal health and financial capacity to meet unexpected or future needs. A low percentage indicates risk for the district in its ability to meet unexpected changes in revenues or expenses.

### Factors that Influence

- School board and administrative policies and procedures
- Administrative leadership and decision making processes
- Budget development and management processes
- Revenue experience, variability and forecasts
- Expenditure trends, volatility and projections
- Planned uses of fund balance
- Restrictions on legal reserves
- Unreserved fund balance use policies and procedures
- Local fiscal authority policies and procedures
- Operating funds definition

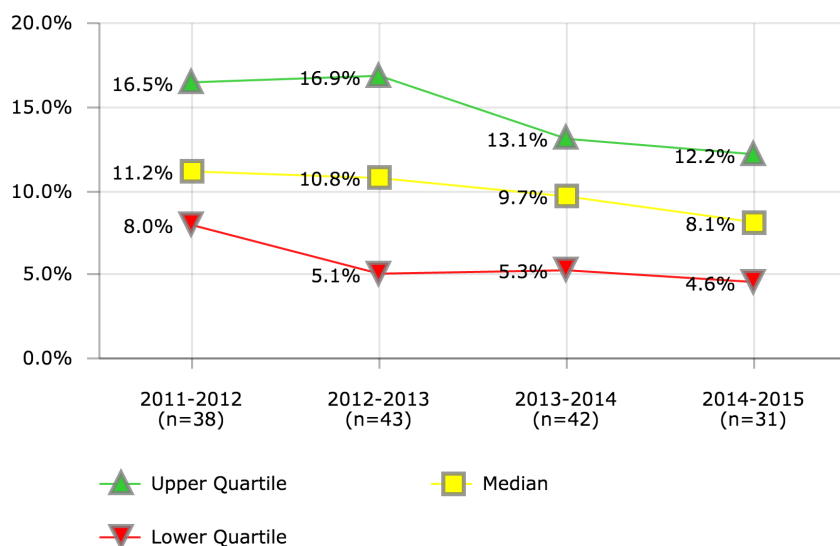
### Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Cincinnati Public Schools
- Columbus Public Schools
- Dallas Independent School District
- Des Moines Public Schools
- Houston Independent School District
- Kansas City School District (MO)



FINANCIAL MANAGEMENT

Fund Balance Ratio (C) Unrestricted



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	9.3%	9.4%	8.3%	
2		3.0%		2.1%
3		18.1%		
4	6.6%	5.4%	4.5%	4.0%
5	8.7%	10.3%	12.4%	
6		0.8%		
7	12.9%	13.0%	13.3%	8.9%
8	9.4%	6.2%	4.5%	4.8%
9	3.1%		5.3%	4.6%
10	16.5%	14.2%	11.0%	
11	9.2%		8.5%	
12	10.6%	13.8%	13.9%	11.7%
13	3.2%	3.6%	6.4%	6.4%
14	3.7%	4.6%	5.6%	6.4%
16	6.1%	2.7%	5.2%	8.1%
20	15.1%	16.9%	10.8%	24.7%
21	11.7%	11.1%	9.8%	8.0%
23	12.1%	13.6%	11.1%	
25		8.4%	5.3%	
26	78.8%			
28	12.1%	13.1%	13.1%	
30	8.4%	6.2%	4.6%	4.2%
32	5.2%	2.6%	1.5%	3.8%
34		33.8%		37.8%
35	24.7%	25.4%	33.7%	35.4%
37	10.8%	10.8%	11.1%	8.7%
39	30.5%	29.0%	28.1%	33.5%
41	14.8%	21.1%	25.6%	23.8%
43	19.1%	18.4%	22.8%	
44	12.6%	11.4%	9.6%	9.4%
45	27.1%	24.1%	21.3%	
46	8.0%	7.3%	7.9%	9.0%
47	7.2%	7.9%	9.8%	8.1%
48	25.7%	27.9%	26.3%	20.5%
49		1.6%	1.2%	
52	25.4%	15.9%	15.7%	
53		10.7%		
54	19.4%	17.4%		4.5%
55	3.0%	3.1%	3.1%	2.9%
56	12.9%	11.7%	10.6%	12.2%
57	2.9%	3.9%	10.3%	
61		5.1%	3.9%	3.9%
62		2.1%	5.1%	
63			8.0%	6.2%
66	8.7%	10.8%	12.8%	
67	11.6%	8.7%	9.1%	8.6%
71	25.1%	25.0%	21.8%	17.4%
77				5.6%
79			8.0%	
101	10.2%		5.4%	8.2%

Description of Calculation

Total fund balance that was unrestricted (includes unassigned, assigned and committed fund balance), divided by total district operating expenditures.

Importance of Measure

This measure assesses the fiscal health of the district supported by the general fund, including financial capacity to meet unexpected or planned future needs. A high percentage indicates greater fiscal health and financial capacity to meet unexpected or future needs. A low percentage indicates risk for the district in its ability to meet unexpected changes in revenues or expenses.

Factors that Influence

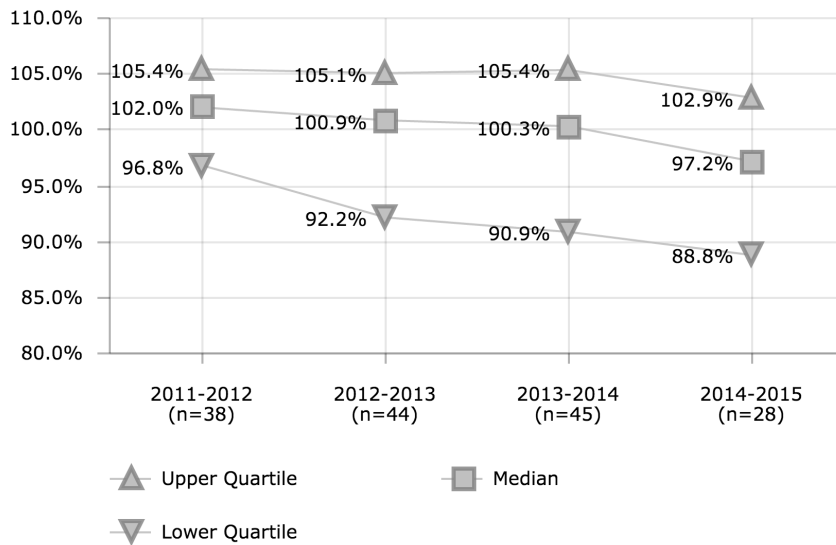
- School board and administrative policies and procedures
- Administrative leadership and decision making processes
- Budget development and management processes
- Revenue experience, variability and forecasts
- Expenditure trends, volatility and projections
- Planned uses of fund balance
- Restrictions on legal reserves
- Unreserved fund balance use policies and procedures
- Local fiscal authority policies and procedures
- Operating funds definition

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Cincinnati Public Schools
- Columbus Public Schools
- Dallas Independent School District
- Houston Independent School District
- Kansas City School District (MO)
- Long Beach Unified School District
- Orange County Public Schools (FL)

FINANCIAL MANAGEMENT

Expenditures Efficiency - Adopted Budget as Percent of Actual



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	108.3%	106.0%	106.8%	
2		100.1%		85.0%
3		102.3%		
4	102.9%	92.4%	91.3%	96.5%
5	111.8%	112.8%	110.9%	
6	102.1%	93.6%	93.3%	
7	91.2%	78.1%	86.6%	48.1%
8	105.4%	103.6%	101.8%	103.7%
9	88.9%		103.1%	105.7%
10	101.0%	97.2%	100.7%	
11	101.1%		107.3%	
12	77.8%	79.0%	77.1%	75.0%
13	102.7%	100.1%	100.0%	103.1%
14	99.3%	102.7%	103.9%	106.6%
16	102.5%	83.8%	84.5%	81.3%
19			88.9%	
20	77.5%	96.5%	118.3%	82.6%
21	100.1%	104.2%	97.9%	100.2%
23	102.0%	98.6%	100.3%	
25		92.0%	96.8%	91.6%
28	114.7%	127.5%	115.6%	
30	99.0%	98.0%	97.2%	98.6%
32	119.0%	101.8%	101.2%	102.3%
34		101.3%		90.4%
35	129.6%	100.3%	101.3%	131.5%
37	114.5%		105.9%	103.4%
39	104.7%	102.8%	96.5%	102.1%
41	89.4%	90.2%	90.9%	87.2%
43	89.4%	84.2%	85.6%	
44	117.1%	119.5%	106.8%	106.0%
45	119.7%	106.0%	103.4%	
46	100.2%	88.7%	87.6%	92.9%
47	88.2%	101.3%	90.9%	93.1%
48	102.7%	111.5%	111.6%	93.8%
49		100.4%	100.5%	
52	103.0%	100.0%	97.8%	
53		101.7%		
54	104.4%	109.4%		102.4%
55	105.6%	106.2%	105.3%	102.6%
56	96.8%	106.3%	102.9%	
57	76.5%	126.8%	108.7%	
58		72.0%	69.1%	77.6%
62		63.5%	70.7%	
63			106.4%	97.9%
66	104.2%	109.5%	106.1%	
67	96.6%	79.0%	97.2%	
71	100.0%	101.9%	88.1%	91.4%
74			85.6%	
79		88.3%	105.4%	
101	99.0%	101.4%	98.2%	

Description of Calculation

Total budgeted expenditures in the adopted budget, divided by total district operating expenditures.

Importance of Measure

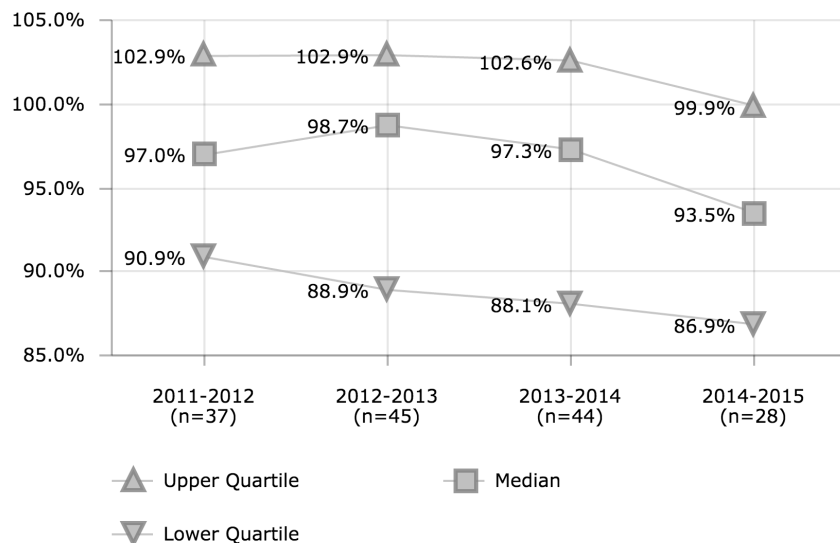
This measure assesses efficiency in spending against the initially adopted general fund expenditure budget. A high percentage nearing 100% indicates efficient utilization of appropriated resources. A low percentage, or a percentage significantly exceeding 100%, indicates major variance from the final approved budget and signifies that the budget was inaccurate, misaligned with the actual needs of the school system, significantly impacted by unforeseen factors, and/or potentially mismanaged. Districts experiencing a low percentage or a significantly high percentage should thoroughly investigate the causes for the variances and reevaluate their budget development and management processes to improve accuracy and alignment. Districts having significant variances in expenditures to budget when measured against the original budget, but near 100% when measured against the final amended budget, are monitoring and adjusting their budgets during the year to meet the changing conditions of the district. Such districts should also consider reevaluating their budget development and management processes to improve accuracy and alignment.

Factors that Influence

- School board and administrative policies and procedures
- Budget development and management processes
- Administrative organizational structure, leadership styles, decision making processes and distribution of authority
- Departmental and individual employee responsibilities and competencies
- Performance management, monitoring, and reporting systems
- General Fund definition

FINANCIAL MANAGEMENT

Revenues Efficiency - Adopted Budget as Percent of Actual



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	98.3%	102.7%	102.3%	
2		101.0%		84.9%
3		100.3%		
4	94.2%	88.9%	89.1%	93.5%
5	112.0%	111.0%	108.1%	
6	99.6%	93.3%	92.8%	
7	90.9%	78.0%	85.3%	47.4%
8	103.9%	104.5%	98.8%	98.4%
9	95.1%		100.3%	102.6%
10	97.8%	98.5%	98.0%	
11	101.4%		103.0%	
12	73.1%	75.7%	76.7%	75.2%
13	101.2%	100.8%	100.0%	102.1%
14	95.1%	98.7%	99.0%	97.7%
16	112.0%	76.5%	97.7%	65.7%
19			85.8%	
20	76.6%	92.2%		82.8%
21	98.7%	100.2%	97.8%	100.5%
23	95.3%	94.6%	103.6%	
25		90.6%	90.8%	93.6%
28	112.1%	121.7%	111.3%	
30	97.0%	98.4%	96.9%	97.9%
32	118.9%	103.6%	102.4%	101.9%
34		94.0%		89.0%
35	82.9%	79.9%	75.4%	152.7%
37	95.5%	87.9%	95.1%	93.2%
39	98.3%	99.0%	91.4%	94.4%
41	86.2%	85.2%	85.1%	84.0%
43	85.8%	81.1%	81.5%	
44	107.0%	108.6%	102.8%	100.1%
45	106.0%	90.8%	90.9%	
46	110.6%	88.9%	87.3%	92.3%
47	85.9%	98.6%	88.8%	89.7%
48	83.8%	89.0%	89.2%	90.4%
49		101.8%	101.0%	
52	102.2%	98.8%	98.3%	
53		112.9%		
54	92.7%	102.9%		99.7%
55	102.9%	103.8%	103.7%	104.0%
56		103.3%	94.3%	
57	76.6%	131.6%	118.0%	
58		83.0%	81.1%	82.8%
62		63.4%	66.6%	
63			105.8%	98.1%
66	104.7%	107.8%	106.3%	
67	90.1%	74.2%	104.7%	
71	95.8%	100.3%	86.7%	88.8%
74			85.6%	
79		101.6%	91.1%	
101	96.3%	123.6%	107.7%	

Description of Calculation

Total budgeted revenue in the adopted budget, divided by total district operating revenue.

Importance of Measure

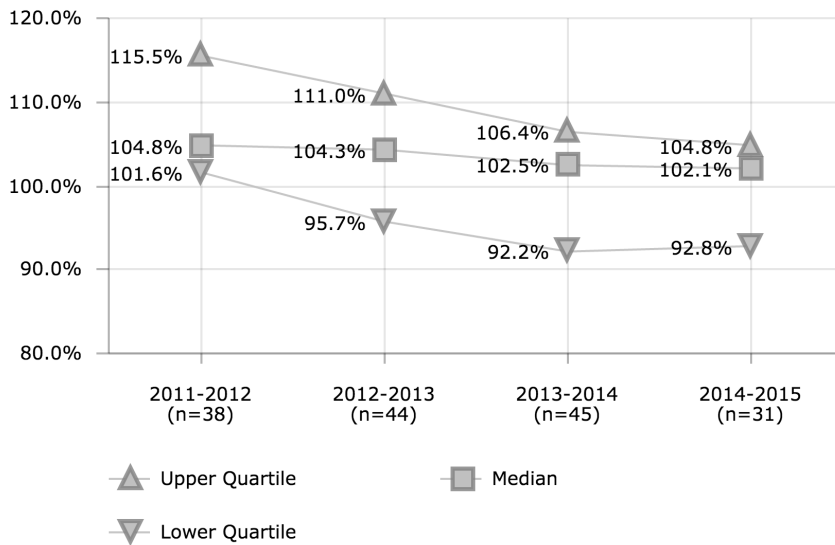
This measure assesses efficiency in spending against the initially adopted general fund revenue budget. A high percentage nearing 100% indicates efficient utilization of appropriated resources. A low percentage, or a percentage significantly exceeding 100%, indicates major variance from the final approved budget and signifies that the budget was inaccurate, misaligned with the actual needs of the school system, significantly impacted by unforeseen factors, and/ or potentially mismanaged. Districts experiencing a low percentage or a significantly high percentage should thoroughly investigate the causes for the variances and reevaluate their budget development and management processes to improve accuracy and alignment. Districts having significant variances in expenditures to budget when measured against the original budget, but near 100% when measured against the final amended budget, are monitoring and adjusting their budgets during the year to meet the changing conditions of the district. Such districts should also consider reevaluating their budget development and management processes to improve accuracy and alignment.

Factors that Influence

- School board and administrative policies and procedures
- Budget development and management processes
- Administrative organizational structure, leadership styles, decision making processes and distribution of authority
- Departmental and individual employee responsibilities and competencies
- Performance management, monitoring, and reporting systems
- General Fund definition

FINANCIAL MANAGEMENT

Expenditures Efficiency - Final Budget as Percent of Actual



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	108.3%	102.2%	102.2%	
2		112.0%		86.7%
3		109.7%		
4	103.4%	93.7%	92.2%	95.9%
5	112.7%	113.3%	115.6%	
6	104.8%	96.2%	94.7%	
7	90.9%	78.1%	87.3%	48.1%
8	108.3%	107.0%	104.9%	105.4%
9	105.2%		106.3%	104.3%
10	117.4%	115.3%	112.0%	
11	102.8%		106.4%	
12	77.0%	77.7%	81.3%	76.2%
13	102.0%	101.6%	102.5%	103.9%
14	104.8%	109.2%	109.1%	110.1%
16	107.1%	91.4%	87.9%	87.0%
19			89.3%	
20	179.6%	96.5%	118.1%	87.1%
21	103.8%	111.1%	102.8%	102.1%
23	109.2%	107.3%	107.9%	
25		101.3%	100.2%	95.8%
28	136.5%	136.5%		
30	104.4%	104.0%	101.2%	102.4%
32	119.6%	104.6%	101.6%	102.3%
34		113.2%		104.8%
35	127.0%	100.0%	99.9%	129.7%
37	120.1%		108.9%	107.3%
39	118.0%	117.9%	117.5%	122.2%
41	89.7%	89.9%	91.6%	90.2%
43	89.4%	84.2%	85.6%	
44	119.8%	118.2%	104.6%	106.0%
45	115.5%	106.4%	103.7%	
46	101.6%	95.2%	92.7%	95.2%
47	88.2%	101.3%	90.9%	93.1%
48	119.4%	122.1%	107.2%	107.8%
49		108.3%	105.9%	
52	104.6%	100.0%	99.5%	
53		106.1%		
54	104.4%	110.9%		102.4%
55	107.0%	107.4%	106.9%	103.5%
56	107.8%	112.8%	113.3%	
57	80.8%	140.7%	104.7%	
58		71.8%	75.3%	75.5%
61		100.0%	100.0%	
62		73.5%	74.7%	
63			106.1%	103.9%
66	104.2%	109.5%	106.1%	
67	101.1%	80.6%	102.0%	100.0%
71	95.7%	100.7%	87.9%	92.8%
74			85.6%	
77				100.0%
79		92.2%	111.7%	
101	101.6%		105.8%	100.0%

Description of Calculation

Total budgeted expenditures in the final budget, divided by total district operating expenditures.

Importance of Measure

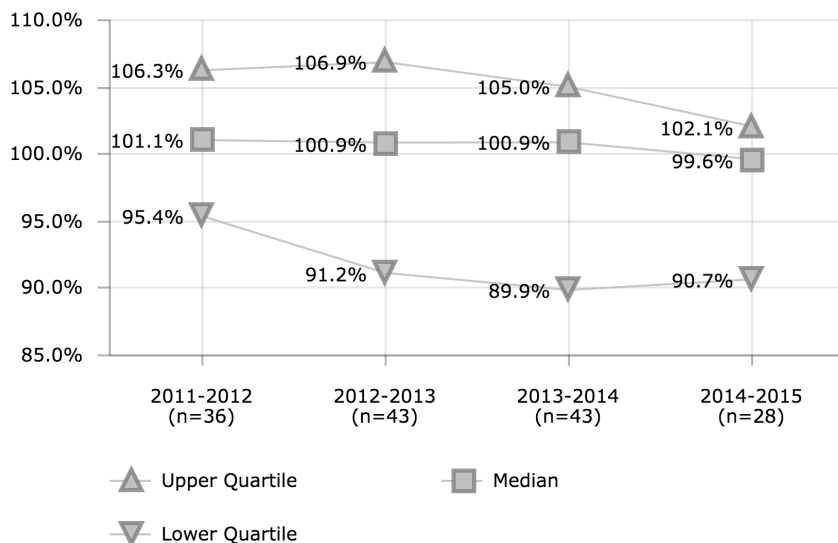
This measure assesses efficiency in spending against the final approved general fund expenditure budget. A high percentage nearing 100% indicates efficient utilization of appropriated resources. A low percentage, or a percentage significantly exceeding 100%, indicates major variance from the final approved budget and signifies that the budget was inaccurate, misaligned with the actual needs of the school system, significantly impacted by unforeseen factors, and/or potentially mismanaged. Districts experiencing a low percentage or a significantly high percentage should thoroughly investigate the causes for the variances and reevaluate their budget development and management processes to improve accuracy and alignment. Districts having significant variances in expenditures to budget when measured against the original budget, but near 100% when measured against the final amended budget, are monitoring and adjusting their budgets during the year to meet the changing conditions of the district. Such districts should also consider reevaluating their budget development and management processes to improve accuracy and alignment.

Factors that Influence

- School board and administrative policies and procedures
- Budget development and management processes
- Administrative organizational structure, leadership styles, decision making processes and distribution of authority
- Departmental and individual employee responsibilities and competencies
- Performance management, monitoring, and reporting systems
- General Fund definition

FINANCIAL MANAGEMENT

Revenues Efficiency - Final Budget as Percent of Actual



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	101.5%	100.9%	100.5%	
2		113.0%		86.7%
3		104.1%		
4	95.1%	90.4%	89.9%	92.8%
5	113.0%	111.5%	112.6%	
6	102.3%	95.7%	93.9%	
7	90.9%	78.0%	86.0%	47.4%
8	107.8%	107.6%	101.0%	101.4%
9	110.4%		103.1%	102.1%
10	105.3%	105.1%	104.6%	
11	99.9%		101.3%	
12	74.4%	77.1%	79.7%	76.3%
13	101.3%	101.2%	101.9%	103.0%
14	99.8%	104.7%	103.3%	101.1%
16	116.3%	82.9%	100.9%	70.5%
19			93.0%	
20		97.1%		118.4%
21	102.3%	106.9%	102.1%	101.8%
23	103.5%	102.7%	110.9%	
25		100.0%	95.8%	97.8%
28	130.7%	129.6%		
30	99.5%		98.6%	98.4%
32	120.0%	104.5%	101.3%	102.0%
34		107.8%		103.4%
35	82.8%	79.8%	74.4%	151.1%
37	98.2%	98.5%	97.1%	97.1%
39	107.2%	106.0%	105.0%	105.2%
41	87.1%	87.2%	88.2%	87.2%
43	85.8%	81.1%	81.5%	
44	109.0%	108.1%	99.9%	99.6%
45	100.6%	91.2%	91.1%	
46	114.5%	95.5%	92.4%	94.9%
47	85.9%	98.6%	88.8%	89.7%
48	100.1%	99.0%	101.6%	102.0%
49		109.8%	106.3%	
52	103.8%	98.8%	100.0%	
53		94.8%		
54	92.7%	104.4%		99.7%
55	103.7%	105.0%	105.5%	106.2%
56		107.7%	106.6%	
57	76.9%	131.8%	113.9%	
58		79.9%	83.4%	83.4%
62		72.0%	72.5%	
63			106.7%	101.2%
66	104.7%	107.8%	106.3%	
67	100.8%	78.7%	110.3%	
71	95.7%	100.7%	86.6%	91.6%
74			85.6%	
79		103.5%	103.6%	
101	100.5%		111.9%	

Description of Calculation

Total budgeted revenue in the final budget, divided by total district operating revenue.

Importance of Measure

This measure assesses efficiency in spending against the final approved general fund revenue budget. A high percentage nearing 100% indicates efficient utilization of appropriated resources. A low percentage, or a percentage significantly exceeding 100%, indicates major variance from the final approved budget and signifies that the budget was inaccurate, misaligned with the actual needs of the school system, significantly impacted by unforeseen factors, and/or potentially mismanaged. Districts experiencing a low percentage or a significantly high percentage should thoroughly investigate the causes for the variances and reevaluate their budget development and management processes to improve accuracy and alignment. Districts having significant variances in expenditures to budget when measured against the original budget, but near 100% when measured against the final amended budget, are monitoring and adjusting their budgets during the year to meet the changing conditions of the district. Such districts should also consider reevaluating their budget development and management processes to improve accuracy and alignment.

Factors that Influence

- School board and administrative policies and procedures
- Budget development and management processes
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- Departmental and individual employee responsibilities and competencies
- Performance management, monitoring, and reporting systems
- General Fund definition



# Grants Management

Good performance in grants management is reflected in a few basic performance characteristics. Cash flow and availability of grant funds are the primary concerns: Do you spend all your grant funds in the grant period? How quickly do you process reimbursements? These are addressed in part using the metrics **Returned Grant Funds per \$100K Grant Revenue** and **Aging of Grants Receivables**.

Grant-funded programming should also be considered an exposure to risk. Looking at levels of **Grant-Funded FTE Dependence** can guide a district to either:

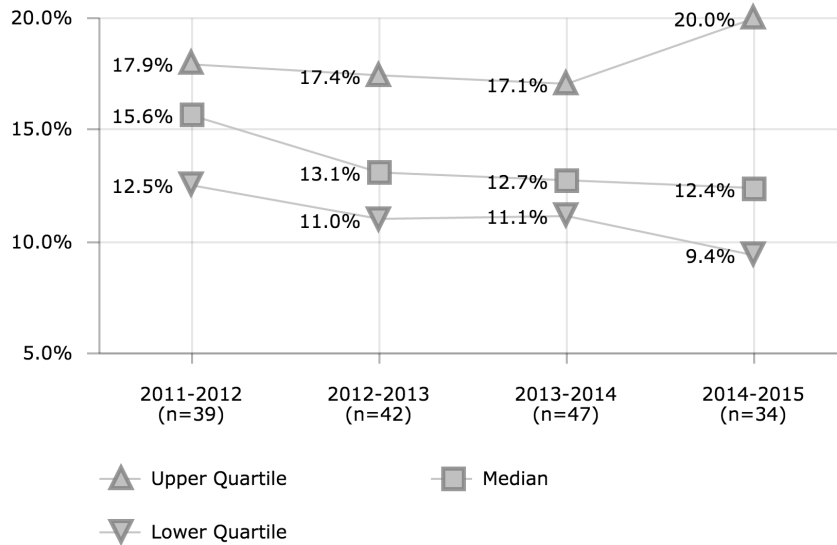
1. Allocate enough fund reserves to insure themselves against possible shifts in funding sources; or
2. Have an evaluation system in place that helps determine whether positions should be continued beyond the term of a grant.

These metrics should give a basic sense of where a district might improve its performance in grants management. Areas of improvement may include:

- Monitoring and reporting systems
- Escalation procedures to address timeliness
- Administrative leadership style, decision-making process, and distribution of organizational authority
- SchoolBoard, administrative policies, and management process
- Procurement regulations and policies
- Reserve funds to supplant the risks of high grant dependency

GRANTS MANAGEMENT

Grant Funds as Percent of Total Budget



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	12.5%	11.4%	10.9%	
2		16.9%		13.6%
3	17.2%	10.9%		
4		12.3%	11.1%	13.0%
5	15.6%	14.8%	12.4%	
6	70.5%	43.1%	32.6%	
7	9.4%	6.9%	6.9%	6.1%
8	13.1%	12.8%	12.2%	11.8%
9	13.7%		13.9%	14.3%
10	16.7%	15.3%	15.3%	
11	28.2%		9.4%	
12	12.9%	20.0%	53.0%	8.9%
13	10.2%	9.0%	8.6%	8.6%
14	10.9%	12.9%	12.0%	10.1%
16	39.8%	33.8%	38.9%	30.0%
19			9.3%	
20	15.8%	13.6%	17.1%	12.9%
21	15.8%		15.2%	
23	21.0%	19.2%	22.6%	
25	28.2%		13.9%	13.5%
26	17.9%	15.3%	14.2%	11.3%
28	15.7%	15.2%	16.0%	
30	22.0%	21.0%	19.8%	20.0%
32	19.7%	12.8%	12.7%	9.9%
33		6.6%		
34		19.8%	21.6%	3.6%
35	14.6%	10.5%	8.2%	9.1%
37	17.5%		12.7%	15.0%
39	16.3%	13.6%	13.6%	10.8%
41	12.9%	10.9%	10.2%	9.6%
43	12.5%	12.6%	12.7%	
44	17.0%	10.1%	11.4%	10.3%
45	7.4%	13.3%	12.3%	
46	14.5%	9.3%	8.4%	7.5%
47	11.7%	11.0%	9.6%	9.4%
48	14.3%	9.9%	9.4%	9.0%
49		10.0%	11.1%	
51				20.2%
52	11.6%	12.9%	11.9%	
53		16.0%		
54	12.7%	17.4%		17.0%
55	10.7%			9.4%
56		37.0%	31.3%	33.6%
57	15.8%		13.7%	
58		16.7%	11.6%	11.9%
61		44.6%	40.3%	38.8%
62		29.1%	31.5%	
63			14.1%	20.5%
66	12.8%	12.2%	11.6%	
67	39.8%	31.0%	41.4%	31.2%
71	8.9%	11.5%	14.3%	13.1%
74			14.3%	
77				31.3%
79		12.1%	11.3%	
101	43.8%		46.5%	30.7%

Description of Calculation

Total grant funds expenditures, divided by total district operating revenue.

Importance of Measure

Shows the magnitude of the District's reliance on additional and alternative funding sources.

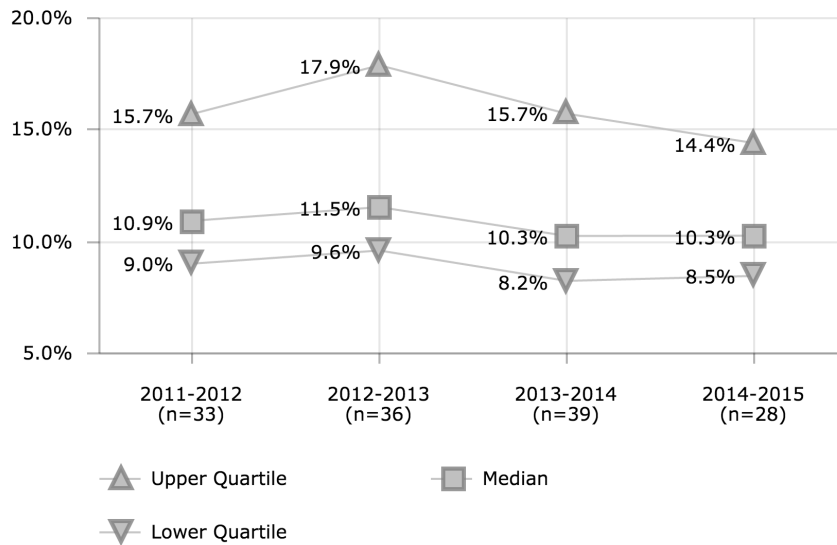
Factors that Influence

- District demographics that drive eligibility for categorical grants
- Philosophy, policies, procedures embraced by District in identifying and pursuing grants
- Local economic conditions



GRANTS MANAGEMENT

Grant-Funded Staff as Percent of District FTEs



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	12.3%	11.3%	10.1%	
2		13.1%		
3	13.6%	9.5%	7.9%	
4		10.6%	13.2%	12.5%
5	16.8%	10.7%	12.0%	
6		21.0%	21.9%	
7	7.5%	9.2%	5.6%	5.6%
8	7.6%	7.6%	7.2%	7.5%
9	6.7%		8.2%	8.7%
10	20.8%	20.0%	19.0%	
11			1.4%	
12	30.8%	30.3%	8.4%	8.3%
13	9.0%	9.7%	11.3%	9.2%
14	7.8%	7.9%	8.1%	7.2%
16	35.9%	44.1%	45.1%	43.8%
19			12.3%	11.9%
20	9.6%	10.6%	7.1%	11.1%
21	12.5%		8.2%	
23		14.8%	6.4%	
25				5.3%
26	11.3%	11.8%	11.2%	8.8%
28		10.9%		
30	14.4%	13.4%	14.5%	14.7%
32	9.5%	11.3%	9.2%	
33		8.8%		
34				15.7%
35		12.0%		
37	9.7%			47.7%
39	10.7%	9.8%	8.5%	8.7%
41	11.7%	13.7%	10.1%	9.6%
43	15.7%	15.7%	15.7%	
45			17.9%	
46	10.8%	7.4%	5.4%	
47	19.3%	9.0%	8.3%	6.8%
48	9.2%		9.0%	8.9%
49	8.0%	6.8%	26.8%	10.6%
51				12.9%
52	12.2%	9.5%	8.7%	
53				19.2%
54	8.9%	17.3%		14.2%
55	10.8%			7.6%
56		37.4%	35.5%	
57	17.5%			
58		18.5%	13.6%	15.6%
62		26.4%	43.3%	
63				12.4%
66	10.9%	10.6%	10.3%	9.9%
67	36.0%	38.9%	37.6%	
71	7.0%		10.3%	18.5%
74	8.9%		8.6%	
79		12.9%	11.0%	
101	35.9%	44.9%	37.5%	

Description of Calculation

Number of grant-funded staff (FTEs), divided by total number of district employees (FTEs).

Importance of Measure

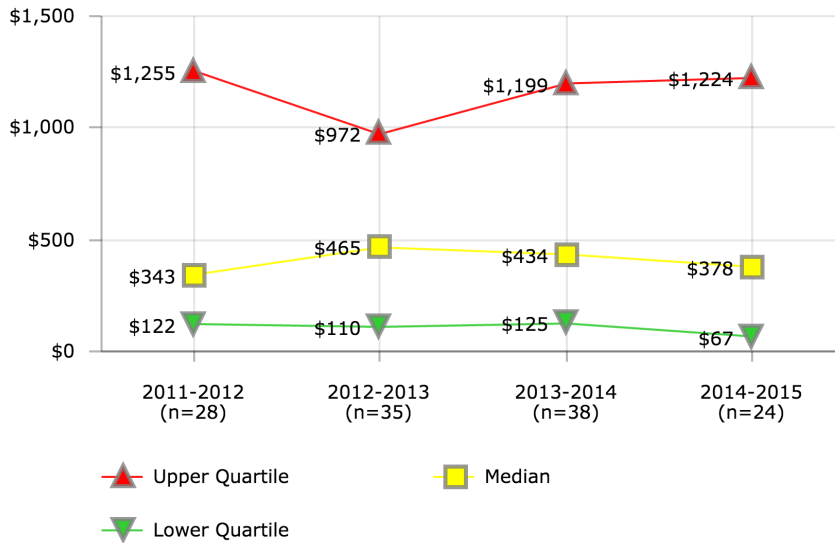
This measure shows the level of dependency on grant funds for district personnel funding.

Factors that Influence

- Amount of grant funding

GRANTS MANAGEMENT

Returned Grant Funds per \$100K Grant Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$508	\$231	\$808	
4		\$38	\$7	\$375
5		\$145	\$74	\$1,598
8	\$318	\$505	\$546	\$188
9	\$56	\$8	\$156	\$4
10			\$402	
11		\$42	\$453	
12	\$365	\$40	\$32	\$382
13	\$592	\$514	\$725	\$857
14	\$1,545	\$972	\$1,167	\$1,224
15		\$642		
19		\$572	\$10,764	\$3,677
20	\$24,774	\$23,444	\$319	\$2,121
21	\$1,492		\$7,541	
23			\$246	
25	\$1,822		\$961	\$0
26		\$0	\$0	\$108
28	\$1,441	\$5,970	\$2,123	
30	\$1	\$1,187	\$795	\$17
32	\$176	\$503	\$130	
33		\$777	\$797	
35	\$344	\$104	\$125	\$1,997
37	\$342			
39	\$810	\$1,111	\$1,199	\$1,041
41		\$574	\$23	\$26
43	\$324	\$408	\$209	
44		\$1,817	\$4,015	
45	\$5,299	\$9,119	\$2,828	
46	\$103	\$465	\$1,588	\$1,224
48	\$290	\$7,397	\$1,565	\$736
49			\$18,330	
52	\$175	\$53	\$415	
53	\$34	\$195	\$388	\$117
54	\$549	\$10		\$5
56	\$113	\$208	\$526	
57	\$1,069			\$158
58		\$163	\$299	\$559
62		\$178		
63				\$121
66	\$10			\$5
67			\$4	
71	\$3,012	\$15,853	\$12,331	\$10,384
77		\$110	\$53	
79	\$6	\$499	\$53	
101	\$132	\$110	\$63	

Description of Calculation

Total grant funds returned (not spent), divided by total grant funds expenditures over 100,000.

Importance of Measure

Identify and improve cycle time of grant fund availability. Ensure that no delays exist from budget approval to program implementation that the grant timelines can't be met. This measure assesses efficiency in spending grant funds that are provided by federal, state and local governments, as well as other sources such as foundations.

Factors that Influence

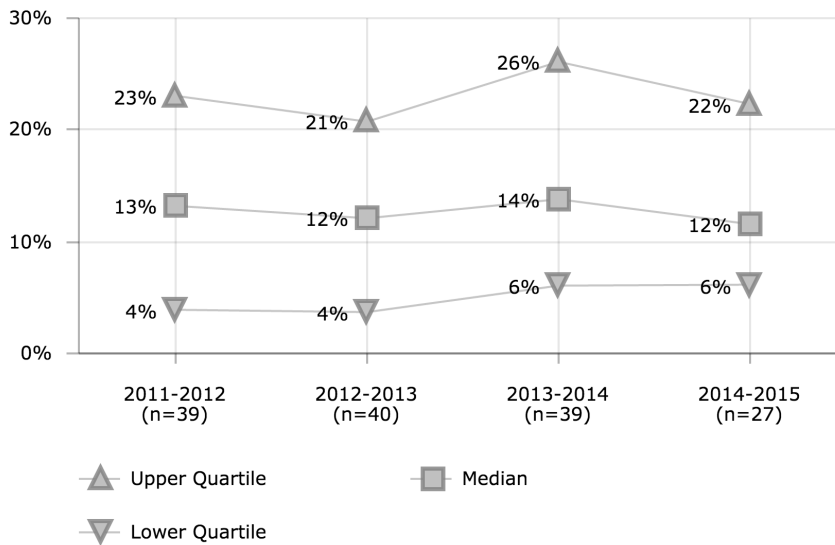
- Who monitors awards and the grant program coordinator to assure timeliness
- Timeliness of award notification from Federal and State entities
- School Board and administrative policies; as well as Budget development and management process and Procurement regulations and policies
- Therefore, the timeliness of expenditures is a good indicator for the grantor to ensure that programming is occurring in time to meet grant deliverables and expected outcomes by the expiration date
- A low number of days between the date the budget is approved until the date of the first expenditure would indicate an effective use of grant funds
- A high number of days would indicate an ineffective use of supplemental resources that could limit or reduce the Districts ability to obtain additional revenues in the future

Districts in Best Quartile (2014-2015)

- Chicago Public Schools
- Clark County School District
- Dallas Independent School District
- Milwaukee Public Schools
- Newark Public School District
- Omaha Public School District

GRANTS MANAGEMENT

Competitive Grant Funds as Percent of Total



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	21%	19%	15%	
3	12%	20%	22%	19%
4		9%	5%	11%
5	13%	22%	18%	58%
6		0%	0%	
7	23%	25%	36%	55%
8	10%	10%	11%	9%
9	2%	4%	4%	4%
10	7%	7%	8%	
11		2%	39%	
12	17%	15%	2%	16%
13	14%	12%	15%	17%
14	1%	1%	1%	3%
15		2%		
19		17%	14%	10%
20	13%	12%	12%	29%
21	61%		59%	
23	13%	13%	38%	
25	4%		7%	22%
26	60%	34%	31%	12%
30		8%	6%	6%
32	5%	20%	26%	
33		3%	2%	
34	1%			6%
35	23%	16%	12%	16%
37	58%			
39	20%	16%	14%	14%
41	18%			
43	13%	21%	19%	
45	30%	22%	26%	
46	24%	29%	25%	12%
47		0%		
48	3%	13%	18%	7%
49	11%	23%	100%	10%
52	37%	34%	35%	
53	3%	4%	1%	1%
54	36%	37%		49%
55	2%			6%
56	8%	8%	10%	
57	21%			3%
58		2%	11%	25%
62		4%	0%	
66	2%	3%	3%	3%
67	0%	3%	9%	
71	30%	35%	30%	99%
77	30%			
79	11%	12%	18%	
101	2%	9%	7%	
102	8%			

Description of Calculation

Grant funds expenditures that are from competitive grants, divided by total grant funds expenditures.

Importance of Measure

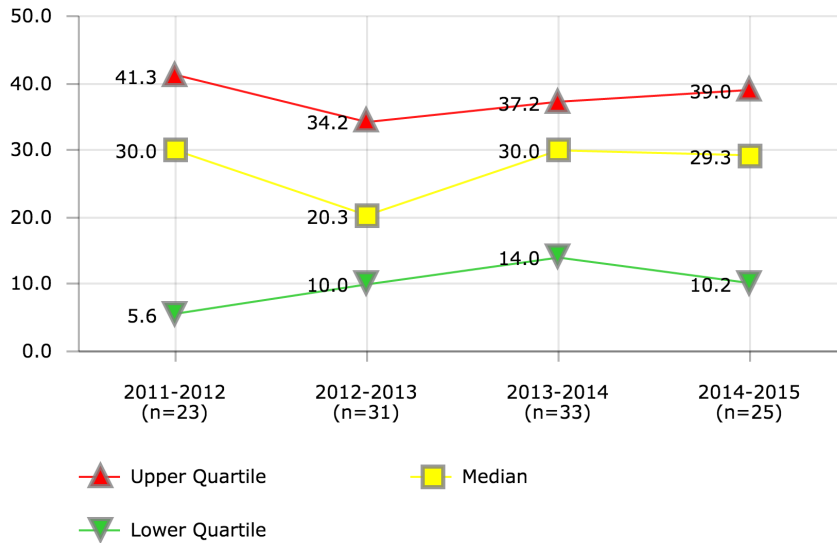
This can be used to evaluate the level of competitive grant funding in a district. Competitive grant funds can provide useful resources, but can be difficult for long-term planning and can raise concerns about sustainability.

Factors that Influence

- Experience and network of grant writers
- Level of focus on obtaining competitive grants
- Vision of district mission

GRANTS MANAGEMENT

Days to Access New Grant Funds



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	61.6	10.0	162.5	
3		14.0	14.0	9.3
4		59.2	17.2	59.0
5	30.0	30.0	30.0	30.0
7	30.0	30.0	30.0	30.0
8	8.5	5.0	5.0	5.0
9			10.1	10.0
10		20.0	30.0	
12	36.5	33.6	43.6	39.0
13			30.0	30.0
14	17.5	128.0	127.3	52.4
15		45.0		
19		26.0	4.7	4.5
20		60.0	60.0	60.0
23			7.8	
25	20.9		37.2	29.3
26	41.3	34.2	34.4	21.9
30	2.1	30.0	45.0	45.0
32	45.0	0.5	45.0	
33		1.7	1.5	
35		14.0	14.0	14.0
39	39.1	20.3	24.3	32.3
41	5.6			
43		5.0	5.0	
46	35.0	14.0	14.0	10.4
47		30.0	30.0	30.0
48		15.0	20.0	20.0
49	42.0	11.0		
51				7.5
53	12.2	20.0	15.0	15.0
54	1.5	1.3		
55	2.6			
58		10.0	10.0	10.0
62		30.0	30.0	
63				50.0
66	20.0	6.7	9.3	10.2
67	2.1			
71	44.8	73.4	137.0	114.8
74			21.0	
79	36.2	35.0	35.0	
101	75.7	63.9	94.2	
102	1.0			

Description of Calculation

Total aggregate number of days that passed after new grant award notification dates to the first expenditure date, divided by the total number of new grant awards in the fiscal year.

Importance of Measure

Identify and improve cycle time of grant fund availability. Ensure that no delays exist from budget approval to program implementation that the grant timelines can't be met. This measure assesses efficiency in spending grant funds that are provided by federal, state and local governments, as well as other sources such as foundations.

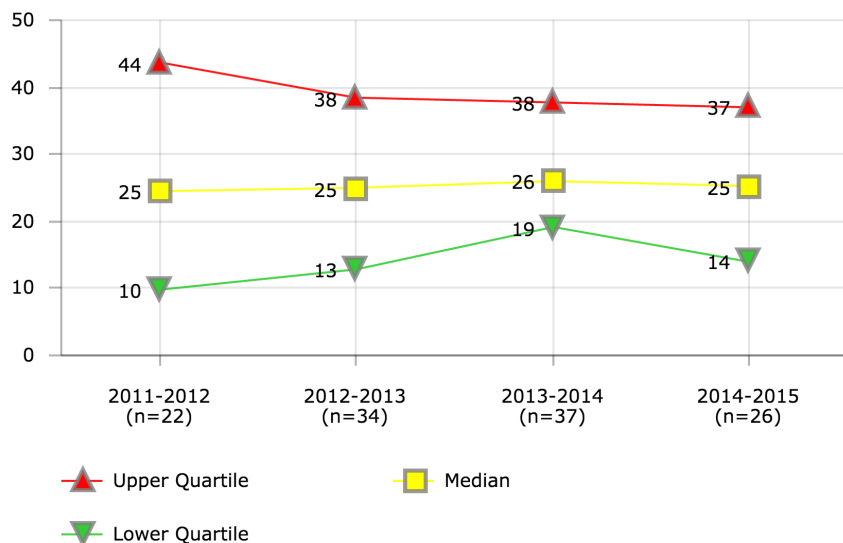
Factors that Influence

- Who monitors awards and the grant program coordinator to assure timeliness
- Timeliness of award notification from Federal and State entities
- School Board and administrative policies, as well as Budget development and management process and Procurement regulations and policies
- Therefore, the timeliness of expenditures is a good indicator for the grantor to ensure that programming is occurring in time to meet grant deliverables and expected outcomes by the expiration date
- A low number of days between the date the budget is approved until the date of the first expenditure would indicate an effective use of grant funds
- A high number of days would indicate an ineffective use of supplemental resources that could limit or reduce the Districts ability to obtain additional revenues in the future

Districts in Best Quartile (2014-2015)

- Clark County School District
- Dayton Public Schools
- Oklahoma City Public Schools
- Omaha Public School District
- Palm Beach County School District
- School District of Philadelphia
- St. Paul Public Schools

GRANTS MANAGEMENT  
Grants Receivables Aging



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		38		
3		26	26	41
4		38	35	23
5	11	11	11	11
7	60	60	45	45
8	14	29	36	36
9		25	25	25
10		25	25	
11			32	
12	40	50	53	56
13	35	12	12	12
14	61	16	22	23
19		19	19	21
20		12	35	37
25	24		28	18
26	10	35	35	35
28	10	9	11	
30		30	35	35
32		45	45	45
33		41	41	
35		12	12	12
39	41	24	21	26
41	10			
43	28	20	24	
45		34	36	
46	90	53	53	61
47		3	3	3
48		14	7	14
51				27
52	44	36	38	
53	25	15	22	22
55				30
56	64	53	48	
58		60	60	60
62		60	60	
66	9	11	19	11
71	10	13	8	12
74			20	
77	7		22	
79	6	9	9	
101	58	21	54	
102	12			

Description of Calculation

Aggregate number of calendar days to internally process grants receivables invoices, from date grant reimbursements are filed to date invoice is submitted to the grantor, plus the aggregate number of calendar days to receive payment of submitted invoices.

Importance of Measure

Aging greater than 30 days may indicate that expenditures have not been submitted timely to funding agency or funding agency is slow in sending reimbursement thereby requiring follow-up.

Factors that Influence

- Funding agency reimbursement process
- Level of automation
- Complexity of grant
- Frequency of billing
- Payroll suspense

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Broward County Public Schools
- Columbus Public Schools
- Metropolitan Nashville Public Schools
- Omaha Public School District
- Orange County Public Schools (FL)
- Portland Public Schools



# Procurement

Procurement improvement strategies generally fall into two categories:

1. Increasing the level of cost savings, represented broadly by Procurement Savings Ratio.
2. Improving efficiency and decreasing costs of the Purchasing department, represented broadly by Cost per Purchase Order and Purchasing Department Costs per Procurement Dollars Spent.

The first goal is assessed by the cost savings measures Competitive Procurements Ratio, Strategic Sourcing Ratio, and Cooperative Purchasing Agreements Ratio.

Purchasing department cost efficiency is generally improved through the effective automation of procurement spending. This is largely represented through P- Card Transactions Ratio and Electronic Procurement Transactions Ratio.

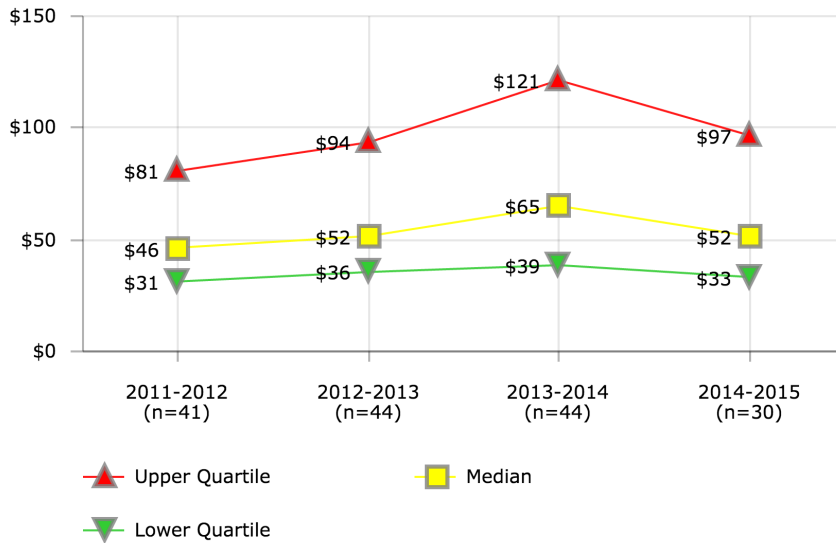
Finally, metrics of the procurement department's service level, such as Procurement Administrative Lead Time, should also be considered.

These metrics of district procurement practices should provide district leaders with a good baseline of information on how their district can improve its Procurement function. The general influencing factors that can guide improvement strategies include:

- Procurement policies, particularly those delegating purchase authority and P-Card usage
- Utilization of technology to manage a high volume of low dollar transactions
- e-Procurement and e-Catalog processes utilized by district
- P-Card reconciliation software and P-Card database interface with a district's ERP system
- Budget, purchasing, and audit controls, including P-card credit-limit controls on single transaction and monthly limits
- Utilization of blanket purchase agreements (BPAs)
- Degree of requirement consolidation and standardization
- Use of P-Cards on construction projects and paying large dollar vendors, e. g., utilities, textbook publishers, food, technology projects
- Number of highly complex procurements, especially construction

PROCUREMENT

Procurement Cost per Purchase Order



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$25	\$35	\$30	
2	\$37	\$100	\$217	
3	\$148	\$122	\$120	\$192
4	\$68	\$120	\$126	\$97
5	\$206	\$228	\$123	\$118
6		\$36	\$35	
7	\$80	\$160	\$259	\$129
8	\$45	\$51	\$38	\$38
9	\$81	\$67	\$62	\$60
10	\$33	\$32	\$27	
11	\$46	\$39	\$55	
12	\$17	\$21	\$25	\$59
13	\$31	\$24	\$25	\$30
14	\$28	\$40	\$34	\$23
15		\$94		
16	\$73	\$86	\$88	\$87
19		\$46	\$75	\$95
20	\$46	\$36		\$28
21	\$82		\$114	
23	\$117	\$114	\$118	
25	\$123	\$118	\$135	
26	\$33	\$41		
28			\$169	
30			\$177	\$184
32	\$87	\$93	\$78	
33		\$117	\$135	
34			\$70	\$42
35	\$52	\$52		\$43
37	\$47	\$61	\$104	\$105
39	\$14	\$22	\$68	\$23
41	\$28	\$35	\$40	\$50
43	\$34		\$35	
44	\$46	\$55	\$60	\$60
45	\$64	\$71		
46	\$29	\$41	\$42	\$48
47	\$41	\$40	\$35	\$33
48	\$52	\$43	\$40	\$44
49		\$38	\$53	\$52
51				\$33
52	\$35	\$58	\$48	
53	\$22	\$24	\$22	\$23
54	\$16	\$18		
55	\$26	\$25	\$26	\$26
56	\$199		\$190	
57	\$27	\$27		
58		\$39	\$45	\$51
63				\$88
66	\$79	\$86	\$107	\$104
67	\$138	\$134	\$154	
71	\$107	\$127	\$134	\$126
74			\$40	
77		\$66	\$63	
101	\$80	\$85	\$73	
102	\$95			

Description of Calculation

Total Purchasing department costs, divided by the total number of purchase orders that were processed by the Purchasing department, excluding P-card transactions and construction.

Importance of Measure

This measure, along with other indicators, provides an opportunity for districts to assess the cost/benefits that might result from other means of procurement (e.g., P-Card program, ordering agreements, and leveraging the consolidating requirement).

Factors that Influence

- Utilization of BPAs
- Strategic sourcing (minimizing total vendors)
- Purchasing Dept. expenditures and FTE degree of e-procurement automation and P-Card utilization
- Degree of requirement consolidation and standardization

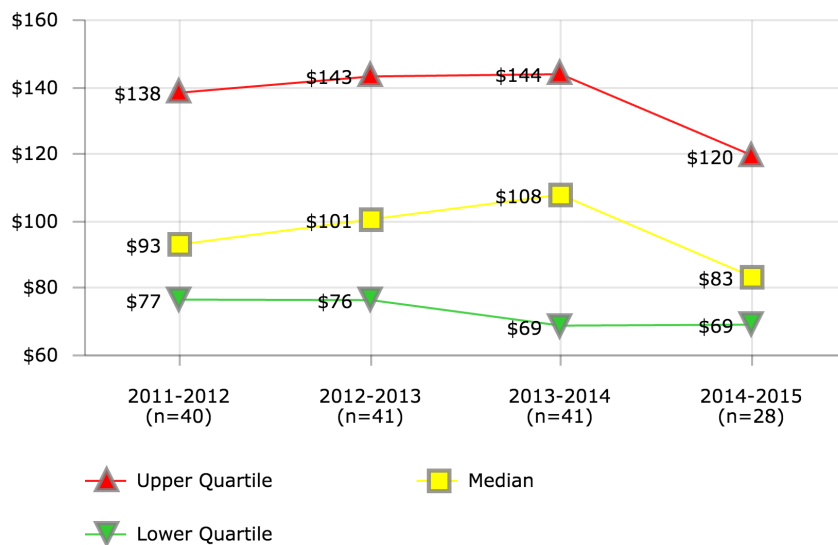
Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Broward County Public Schools
- Charlotte-Mecklenburg Schools
- Cincinnati Public Schools
- Houston Independent School District
- Jefferson County Public Schools (KY)
- Metropolitan Nashville Public Schools
- Oklahoma City Public Schools



PROCUREMENT

Procurement Costs per \$100K Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$75	\$116	\$96	
2		\$156		\$181
3	\$117	\$93		
4	\$94	\$152	\$139	\$99
5	\$221	\$144	\$129	
6	\$83	\$113	\$110	
7	\$148	\$160	\$144	\$58
8	\$87	\$95	\$74	\$70
9	\$155		\$133	\$128
10	\$103	\$95	\$76	
11	\$32		\$32	
12	\$45	\$52	\$50	\$69
13	\$81	\$76	\$68	\$82
14	\$121	\$140	\$114	\$85
16	\$182	\$143	\$168	\$123
19			\$156	
20	\$107	\$103	\$112	\$78
21	\$84		\$88	
23	\$213	\$198	\$205	
25	\$174	\$146	\$153	
26	\$49	\$57		\$49
28	\$184	\$189	\$171	
30	\$48	\$65	\$61	\$67
32	\$79	\$69	\$57	
33		\$88		
34			\$284	\$193
35	\$88	\$91		\$78
37	\$97	\$100	\$97	\$78
39	\$92	\$131	\$108	\$116
41	\$75	\$92	\$96	\$132
43	\$49		\$47	
44	\$85	\$82	\$73	\$72
45	\$78	\$81		
46	\$96	\$108	\$112	\$109
47	\$104	\$101	\$89	\$87
48	\$134	\$119	\$109	\$110
49		\$72	\$67	
51				\$146
52	\$79	\$74	\$53	
53		\$102		
54	\$45	\$55		
55	\$57	\$56	\$56	\$53
56		\$276	\$204	
57	\$64	\$61	\$69	
58		\$28	\$28	\$30
63				\$66
66	\$159	\$162	\$168	
67	\$309	\$277	\$374	
71	\$101	\$134	\$117	\$108
74			\$95	
77				\$81
101	\$143		\$197	\$369

Description of Calculation

Total Procurement department expenditures, divided by total district revenue over 100,000.

Importance of Measure

This measure identifies the indirect cost of the procurement function as compared to the total district revenue. Assuming all other things being equal, this is a relative measure of the administrative efficiency of district's procurement operations.

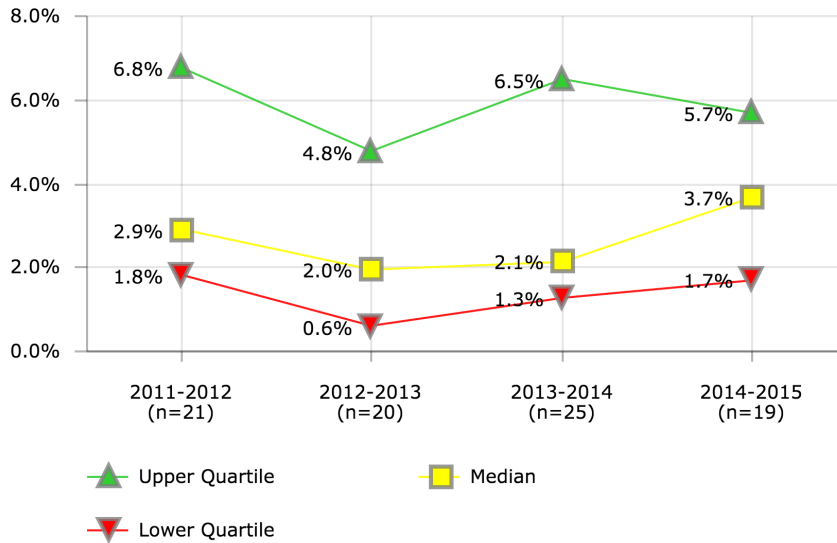
Factors that Influence

- Degree of P-Card Utilization
- e-Procurement automation
- Delegation of purchasing authority
- Purchasing office professional staff grade structure, contract services and other expenditures
- Number of highly complex procurements especially construction
- Skill level of staff

Districts in Best Quartile (2014-2015)

- Anchorage School District
- Boston Public Schools
- Charlotte-Mecklenburg Schools
- Des Moines Public Schools
- Milwaukee Public Schools
- School District of Philadelphia
- St. Louis City Public School District

PROCUREMENT  
Procurement Savings Ratio



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	2.4%	3.1%	2.0%	
2				2.9%
3	14.1%	6.4%	3.1%	7.8%
4				0.2%
5			2.1%	
7	3.2%		11.6%	3.9%
8	2.3%	1.9%	2.1%	1.0%
9	13.6%	4.2%	2.1%	3.7%
10	2.0%	1.8%	2.1%	
12				0.0%
13	0.8%	1.0%	11.2%	5.7%
14		35.0%	35.0%	
16	4.5%	3.7%	16.3%	9.6%
19			1.1%	1.7%
20		0.2%	2.5%	
23	1.0%	0.2%	0.4%	
28			6.0%	
32	0.1%			
37	18.0%	8.7%	37.3%	4.2%
39	0.4%	2.0%	0.5%	2.0%
41	2.9%			
43	6.8%		6.5%	
46	0.9%	0.9%	1.6%	2.7%
47	11.3%	7.5%	4.2%	26.4%
48	6.0%	5.4%	7.1%	5.2%
52		0.6%	1.1%	
55	2.2%	3.5%	2.7%	3.0%
58				1.0%
63				9.8%
66	25.6%			
67	3.0%	0.6%	1.3%	
71	1.8%	0.6%	1.2%	4.9%
77		0.6%	0.7%	

Description of Calculation

Total savings from Invitations for Bids, Requests for Proposals and informal solicitations, divided by total procurement outlays (excluding P-cards and construction).

Importance of Measure

This measure compares a district's savings or "cost avoidance" that result from centralized purchasing to the total procurement spend (less P-Card spending). This measure only captures savings/ cost avoidance in a limited form since districts may realize other procurement savings that are not captured by this measure (e.g., make-buy, certain life cycle savings, service, quality, reliability, and other best value "savings" to the district). This return-on-investment measure is important as a district considers the degree of delegated purchasing authority as compared to resources devoted to a professional procurement staff and other factors, like cycle time.

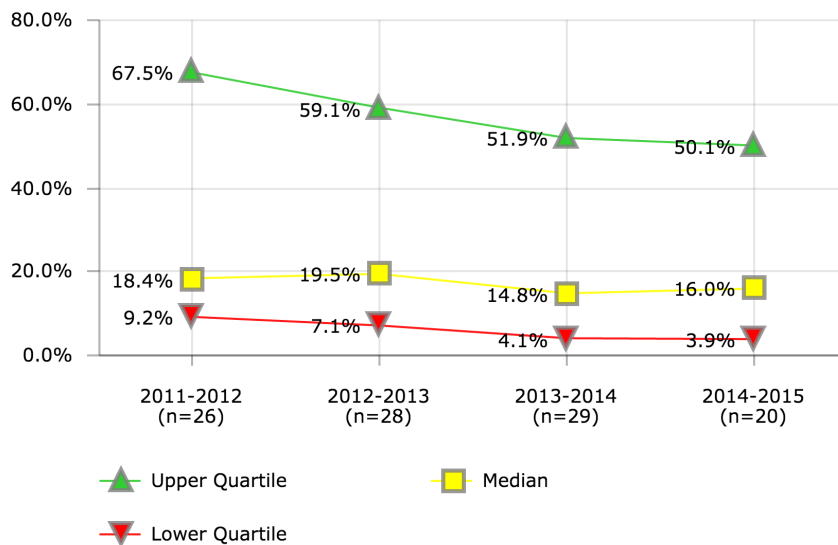
Factors that Influence

- Procurement policies, e.g., delegated purchase authority level, procurements exempted from competition, minimum quote requirements, sole source policies, vendor registration/solicitation procedures (may determine magnitude of competition)
- Utilization of technology and e-procurement tools
- Use of national or regional vendor databases (versus district only) to maximize competition, use of on-line comparative price analysis tools (comparing e-catalog prices), etc.
- Identification of alternative products/methodology of providing services.
- Degree of leveraging requirement volumes through standardization and utilization of cooperative contracting

Districts in Best Quartile (2014-2015)

- Broward County Public Schools
- Metropolitan Nashville Public Schools
- San Diego Unified School District
- St. Louis City Public School District
- St. Paul Public Schools

PROCUREMENT  
Strategic Sourcing Ratio



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	17.6%	12.8%	14.0%	
2	0.1%	0.3%	4.1%	0.0%
3	4.9%	20.4%	6.0%	10.5%
4	26.3%	14.0%	20.8%	5.8%
5	0.6%	0.8%	18.3%	
7		6.9%	9.0%	12.7%
8	73.2%	94.2%		91.7%
9	93.4%	72.2%	81.2%	67.2%
10	57.8%	71.2%	83.3%	
11		60.4%	0.7%	
12	11.2%			
13	71.8%	17.0%	2.1%	2.0%
14	0.0%	76.6%	14.8%	
16	67.5%	80.8%	82.0%	89.9%
19		1.2%	30.6%	16.9%
20	29.7%	0.4%		0.0%
21			0.0%	
23			1.1%	
25			3.5%	
32	76.3%		51.9%	
33		53.6%	60.7%	
34				0.0%
35	9.2%			
37	17.3%	57.8%		27.7%
39	93.3%	52.3%	51.9%	87.5%
41	35.9%	10.4%		
43	15.7%			
46	38.1%	40.0%	28.4%	34.9%
47		72.9%	76.0%	10.2%
48	89.1%	22.3%	53.0%	65.3%
49		12.0%		
53			0.0%	
55	11.8%	18.5%	13.1%	15.3%
58			5.1%	
63				16.6%
66	6.2%	4.7%	4.7%	0.0%
67	14.9%	7.4%	70.8%	
71	19.2%	25.2%	35.9%	27.0%
77			1.6%	
101	2.4%	3.8%		

**Description of Calculation**

Total spending utilizing strategic sourcing, divided by total procurement outlays (excluding P-cards and construction).

**Importance of Measure**

This measure is a strong indicator of potential cost savings that can result from leveraging consolidated requirements with competitive procurements, and minimizing spot buying and maverick spending. The National Purchasing Institute (NPI) Achievement of Excellence in Procurement Award cites an agency's use of term (annual or requirements) contracts for at least 25% of total dollar commodity and services purchases as a reasonable benchmark.

Strategic sourcing is a systemic process to identify, qualify, specify, negotiate, and select suppliers for categories of similar spend that includes identifying competitive suppliers for longer-term agreements to buy materials and services. Simply put, strategic sourcing is organized agency buying that directly affects the available contracts for goods and services, i.e., items under contract are readily accessible, while others are not.

**Factors that Influence**

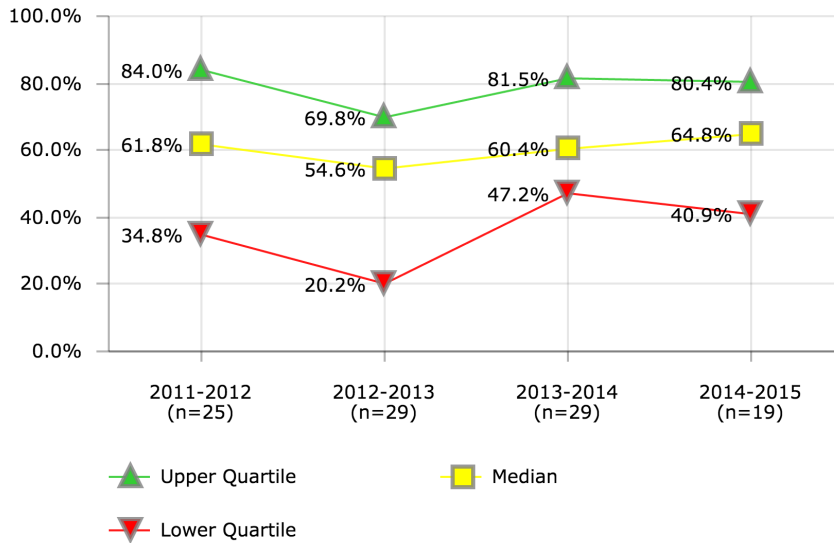
- Technical training of procurement professional staff
- Effectiveness of spend analysis regarding frequently purchased items
- Policies on centralization of procurement
- Balance between choice and cost savings
- Dollar approval limits without competitive bids

**Districts in Best Quartile (2014-2015)**

- Clark County School District
- Houston Independent School District
- Orange County Public Schools (FL)
- Palm Beach County School District
- San Diego Unified School District

PROCUREMENT

Competitive Procurements Ratio



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	33.9%	0.0%	48.9%	
2	14.6%	0.1%		40.9%
3	0.0%	30.1%	36.5%	30.2%
4	96.0%	10.1%	83.3%	64.8%
5			47.2%	
7	89.6%		73.2%	80.3%
8	79.2%	88.9%	99.2%	95.2%
9	82.3%	58.7%	74.1%	60.1%
10	69.6%	88.9%	80.5%	
12	12.1%	2.2%		11.9%
13	63.2%	91.7%	0.7%	
14		56.5%	55.1%	
16	45.6%	54.6%	73.4%	47.4%
19		20.2%	52.9%	23.8%
20			19.7%	31.4%
23	96.4%	56.6%	48.4%	
25		4.0%	3.2%	
28			4.7%	
32	15.9%	11.8%	86.6%	
33		64.2%	60.4%	
34			55.0%	
37	61.8%	41.2%	79.8%	70.5%
39	93.0%	66.2%	35.1%	
41	0.7%	56.1%	98.6%	76.0%
43	51.7%		19.4%	
44	85.1%	74.7%	90.9%	86.7%
45		90.4%		
46	46.5%	45.0%	80.6%	80.4%
47	46.6%	45.8%	87.3%	
48	84.0%	71.0%	82.9%	75.5%
54	85.4%	70.7%		
55	46.8%	49.8%	58.4%	57.2%
58				82.5%
63				90.7%
71	77.3%	69.8%	81.5%	63.9%
77		4.2%		
101	34.8%	22.3%		

Description of Calculation

Total amount of purchasing that was through competitive procurements, divided by the sum of total procurement outlays, total P-card purchasing and total construction spending.

Importance of Measure

This measure is important because competition maximizes procurement savings to the district, provides opportunities for vendors, assures integrity, and builds Board's and taxpayers' confidence in the process which remain as the cornerstone of public procurement.

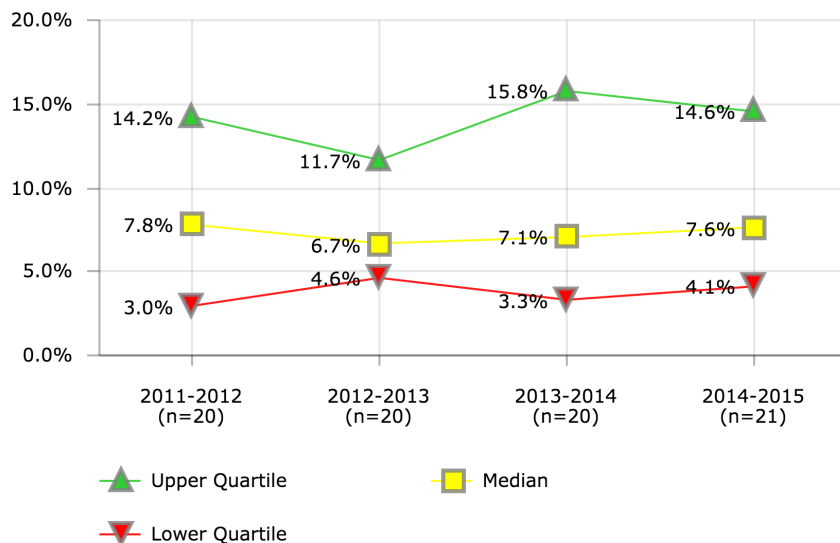
Factors that Influence

- Procurement policies governing procurements that are exempted from competition, emergency or urgent requirement procurements, direct payments (purchases without contracts or POs), minimum quote levels and requirements, and sole sourcing
- Degree of shared services that may be included in purchase dollars with other public agencies
- Vendor registration/ solicitation procedures which may determine magnitude of competition
- Professional services competition which may be exempted from competition
- In some instances, districts may have selection criteria for certain programs, such as local preference, environmental procurement, M/ WBE, etc., that result in less competition
- Utilization of technology and e-procurement tools
- Market availability for competition; e.g., utilities

Districts in Best Quartile (2014-2015)

- Baltimore City Public Schools
- Duval County Public Schools
- Palm Beach County School District
- School District of Philadelphia
- St. Louis City Public School District

PROCUREMENT  
Cooperative Purchasing Ratio



District ID	2011-2012	2012-2013	2013-2014	2014-2015
2	15.6%	11.9%		43.5%
3	10.5%			
4				29.2%
5	2.0%	5.5%	7.4%	12.3%
7			6.7%	5.3%
8	4.5%	9.9%	14.4%	4.2%
9	4.2%	3.0%	3.6%	4.1%
10	3.4%	4.8%	2.9%	
12	11.2%			19.2%
13			2.4%	
16	9.9%	14.7%	27.4%	9.9%
19		8.8%	30.6%	14.6%
21	20.2%			
23	13.3%	5.9%		
26		5.7%		
32	15.2%		4.0%	
33		4.0%	3.8%	
34			3.0%	1.1%
37	4.8%			12.6%
39	1.7%	11.4%	15.8%	20.6%
46	5.7%	6.5%	10.0%	7.6%
47	48.2%	7.1%	21.7%	8.9%
48		14.0%	7.7%	6.9%
49		4.1%		1.1%
53	0.7%	4.5%	0.5%	3.5%
55	2.5%	6.8%	3.9%	4.3%
58				1.5%
63				0.3%
67	10.4%	12.1%	15.7%	
71	27.8%	13.7%	21.0%	48.3%
77		1.7%	1.6%	
101	1.0%			

Description of Calculation

Total district dollars spent during the fiscal year under cooperative agreements (including P-Cards transactions but excluding construction), divided by total procurement outlays (including P-Cards but excluding construction)

Importance of Measure

This measure assesses the use of cooperative purchasing agreements that districts can use to leverage their collective buying power to maximize savings through economies of scale. Additionally, cooperative agreements provide purchasing efficiencies by having one buyer from one district buy for many districts, and decreasing the cycle time for new requirements.

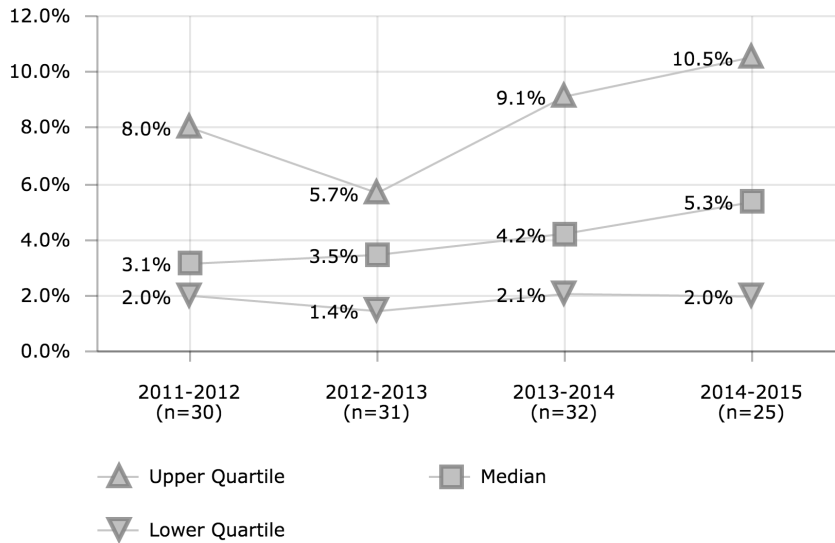
Factors that Influence

- Procurement laws and policies
- Commodity (some goods and services lend themselves to leveraging volume more than others)
- Degree of item standardization with other entities
- Number of available and eligible cooperative agreements
- Market environment (cooperative contracts may not remain competitive with market)

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Dayton Public Schools
- Des Moines Public Schools
- Houston Independent School District
- Richmond City School District
- Wichita Public Schools

### PROCUREMENT P-Card Purchasing Ratio



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	3.1%	2.4%	2.5%	
3	3.4%	5.1%	6.8%	12.5%
4	4.0%	4.0%	6.0%	5.3%
5	3.8%	4.6%	4.7%	6.5%
6			0.1%	
7		5.7%	9.6%	9.1%
8	3.4%	3.3%	3.7%	2.7%
9	8.8%	6.9%	7.6%	11.6%
10	8.0%	7.8%	9.3%	
11	4.2%	4.0%	2.1%	
12	3.1%	11.4%	9.0%	32.4%
13	3.2%	4.7%	4.2%	8.1%
14	2.2%	1.0%	1.0%	1.1%
16	1.8%	2.4%	3.8%	5.9%
19		2.8%	6.7%	4.1%
20		0.6%	0.1%	0.9%
21	2.7%		2.3%	
23	8.5%	3.5%	4.2%	
28			10.2%	
32	2.9%	4.9%	4.2%	
34				1.4%
37	35.7%		51.9%	10.5%
39	8.1%	8.4%	10.7%	10.1%
43	15.7%		15.6%	
44	2.6%	3.0%	2.3%	2.0%
45	0.1%	0.5%		
46	0.0%	0.0%	0.0%	0.0%
47	0.8%	0.3%	0.3%	1.2%
48	7.0%	5.3%	4.8%	4.7%
49		11.8%		14.4%
52	2.3%	1.2%	1.5%	
54	0.0%	3.3%		
55	2.0%	2.8%	2.0%	2.5%
57				0.1%
63				2.4%
66	8.8%	9.9%	9.7%	10.6%
67	0.1%	0.1%	0.2%	
71	10.4%	9.4%	13.1%	11.0%
101	0.7%	1.4%		

#### Description of Calculation

Total dollar amount purchased using P- cards, divided by total procurement outlays (including P-card purchases).

#### Importance of Measure

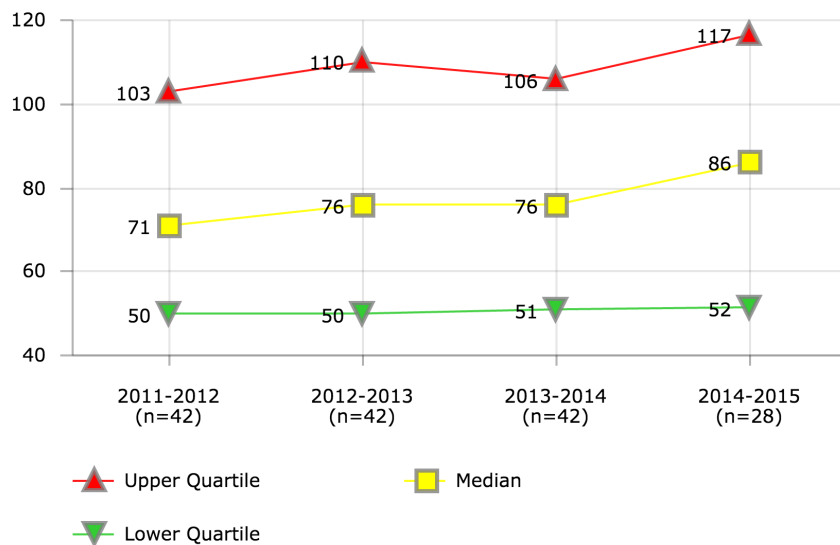
P-Card utilization significantly improves cycle times for schools, decreases procurement transaction costs as compared to a Purchase Order (2010 RPMG Research Corp cited average PO transaction cost = \$93 from requisition to check, versus P-Card transaction cost = \$22), and provides for more localized flexibility. It allows procurement professionals to concentrate efforts on the more complex purchases, significantly reduces Accounts Payable workload, and gives schools a shorter cycle time for these items. Increased P-Card spending can provide higher rebate revenues, which in turn can pay for the management of the program. There are trade-offs however. The decentralized nature of these purchases could have an impact on lost opportunity for savings, and requires diligent oversight to prevent inappropriate use and spend analysis to identify contract savings opportunities.

#### Factors that Influence

- Procurement policies, particularly those delegating purchase authority and P-Card usage
- Utilization of technology to manage a high volume of low dollar transactions
- e-Procurement and e-Catalog processes utilized by district
- P-Card reconciliation software and P-Card database interface with a District’s ERP system
- Budget, purchasing, and audit controls, including Pcard credit limit controls on single transaction and monthly limits
- Accounts Payable policies for P-Card as an alternative payment method
- Use of PCards on construction projects and paying large dollar vendors; e.g., utilities, textbook publishers, food, technology projects.

PROCUREMENT

PALT for Requests for Proposals



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	50	50	44	
2	50	50	50	50
3	30	98	111	111
4	104	104	104	58
5	192	144	181	194
6		60	60	
7	111	111	141	86
8	103	103	103	103
9	143	150	149	150
10	80	100	100	
11	164	120	120	
12	50	34	43	45
13	135	135	84	204
14	76	73	73	60
15		41		
16	105	110	56	105
19		60	51	51
20	30	30	35	45
21	85		85	
23	53	58	61	
25	65		58	
26		90		
28	40	40	38	
32	140	140	150	
33		120	120	
34	35	35	58	
35	102			
37	57	57	57	57
39	120	120	120	100
41	87	87	123	177
44	66	66	66	80
45	36	48		
46	100	100	100	100
47	84	113	97	122
48	65	80	79	86
49	50	37	37	40
51				66
52	134	134	104	
53	41	57	46	52
55	22	22	22	22
57	102	79		
58			138	129
62	86			
63				125
66	38	38	38	44
67		73	73	
71	94	93	106	86
74	45			
77	65	70	80	
79			42	
101	65	65	65	
102	50			

Description of Calculation

Average number of days to administer Requests for Proposals, from receipt of requisition to the date that the contract was issued.

Importance of Measure

This measure establishes a "cycle time" benchmark for commencing and completing the acquisition process for informal bidding or quoting. Informal bids/quotes are usually for small purchases less than the formal bid or formal proposal threshold where quotes can be obtained in writing, including electronically using e-commerce tools, via telephone, etc., and can be processed without Board approval typically using more efficient small purchase procedures.

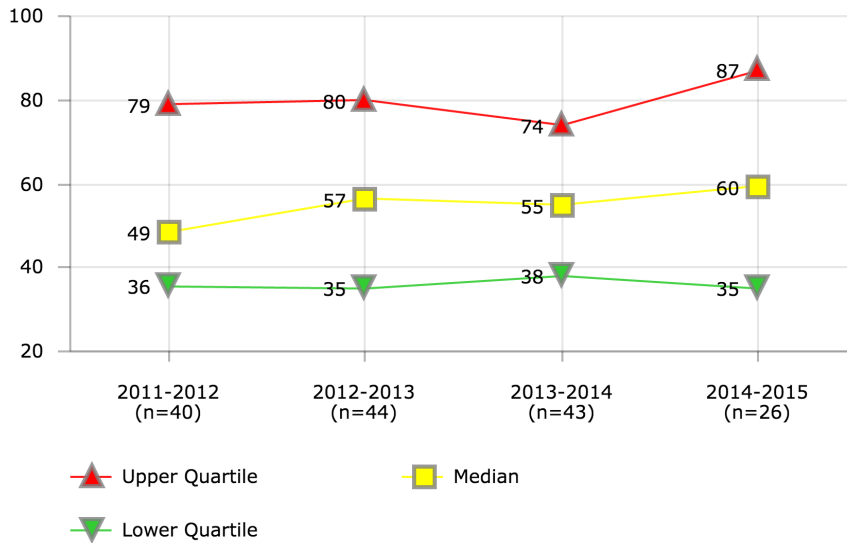
Factors that Influence

- Federal, State and local Board procurement policies and laws, including formal solicitation requirements, minimum advertising times and procurement dollar limits
- Frequency of board meetings
- Budget/FTE allocation for professional procurement staff
- Training on scope of work and specification development for contract sponsors
- The award process including RFP proposal evaluation, vendor presentations, # of proposals, negotiations, pre-proposal conferences, site visits, and vendor reference checks
- Use of standard boilerplate bid and contract documents
- Use of current ERP and e-procurement technology to streamline internal procurement processes and external solicitation process with vendors
- Frequency of vendor protests
- Complexity and size of procurement
- Degree of commodity standardization within the district

Districts in Best Quartile (2014-2015)

- Charlotte-Mecklenburg Schools
- Cincinnati Public Schools
- Dayton Public Schools
- Des Moines Public Schools
- Guilford County School District
- Omaha Public School District
- Richmond City School District

PROCUREMENT  
PALT for Invitations for Bids



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	45	45	44	
2	30	30	30	30
3	50	50	56	64
4	28	33	33	33
5	112	124	106	
6	41	45	50	
7	81	80	55	49
8	40	40	40	40
9	106	110	110	137
10	44	55	55	
11		82		
12	23	20	31	23
13	165	165	67	113
14	56	50	50	55
15		96		
16	114	72	72	87
19		32	46	46
20	40	40	54	
21	69		69	
23	29	36	63	
25	65		49	
26		83		
28	31	31	24	
32	165	165	141	
33		79	79	
34	24	24	24	
35	66			
37	34	34	34	34
39		90	90	75
41	87	87	97	97
43	56		51	
44	76	76	76	70
45	26	28		
46	89	89	89	89
47	37	29	34	35
48	112	61	62	71
49	47	37	27	26
51				83
52	30	25	24	
53	41	45	45	45
55	27	27	27	27
56		67	65	
57	95	79		
58		58	101	89
63				109
66	38	38	38	44
67		61	65	
71	77	72	73	64
74	45			
77	65	80	80	
79			74	
101	65	65	65	

Description of Calculation

Average number of days to administer Invitations for Bids, from receipt of requisition to the date that the contract was issued.

Importance of Measure

This measure establishes a "cycle time" benchmark for commencing and completing the acquisition process for formal competitive bidding (IFBs). It is an important measure that examines the balance between competition/ objectivity, procedural compliance, and the need to get products/services in place in a timely manner to meet customer requirements.

Factors that Influence

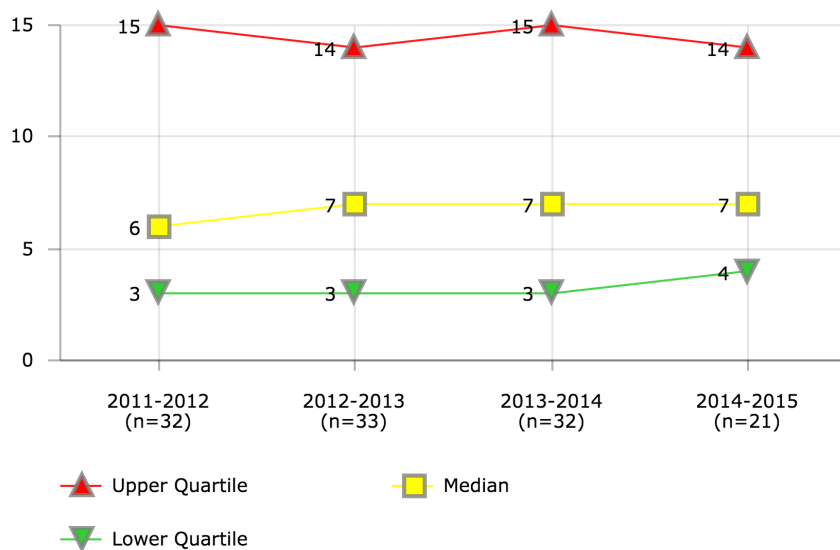
- Federal, State and local Board procurement policies and laws, including formal solicitation requirements, minimum advertising times and procurement dollar limits
- Frequency of board meetings
- Budget/FTE allocation for professional procurement staff
- Training on scope of work and specification development for contract sponsors
- The award process including IFB evaluation, pre-bid conferences, site visit requirements, and vendor reference checks
- Use of standard boilerplate bid and contract documents
- Use of current ERP and e-procurement technology to streamline internal procurement processes and external solicitation and response process with vendors
- Frequency of vendor protests
- Complexity and size of procurement
- Degree of commodity standardization within the district

Districts in Best Quartile (2014-2015)

- Charlotte-Mecklenburg Schools
- Denver Public Schools
- Des Moines Public Schools
- Guilford County School District
- Metropolitan Nashville Public Schools
- Richmond City School District
- Wichita Public Schools



PROCUREMENT  
**PALT for Informal Solicitations**



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	15	15	15	
2	30	30	30	30
3	10	14	14	14
4				5
5			80	
7	33	12	12	14
8	15	15	5	5
9	5	7	7	4
10	15	15	15	
11		4		
12	4	5	2	10
13	3	4	7	7
14	1	3	3	
15		2		
16	14			106
20	20	20	20	
21	2		2	
23	10	8	2	
25	10		5	
26		17		
28			3	
32	10	10		
33		20	20	
34	2	2	2	
35	140			
37	5	5	5	5
39	3	3	3	3
41	3	3		
43			15	
44	1	1	1	2
45	5	6		
46	3	3	3	3
47	2	3	2	2
48			16	22
49	25	10	11	7
53	3	3	2	
55	7	7	7	7
57		7		
58		120		90
63				9
66	4	4	4	4
71	21	10	15	14
77	5	10	10	
79			14	
102	30			

**Description of Calculation**

Average number of days, from receipt of requisition by the Purchasing department to date that purchase order issued, to process all informal solicitations.

**Importance of Measure**

This measure establishes a "cycle time" benchmark for commencing and completing the acquisition process for informal bidding or quoting. Informal bids/quotes are usually for small purchases less than the formal bid or formal proposal threshold where quotes can be obtained in writing, including electronically using e-commerce tools, via telephone, etc., and can be processed without Board approval typically using more efficient small purchase procedures.

**Factors that Influence**

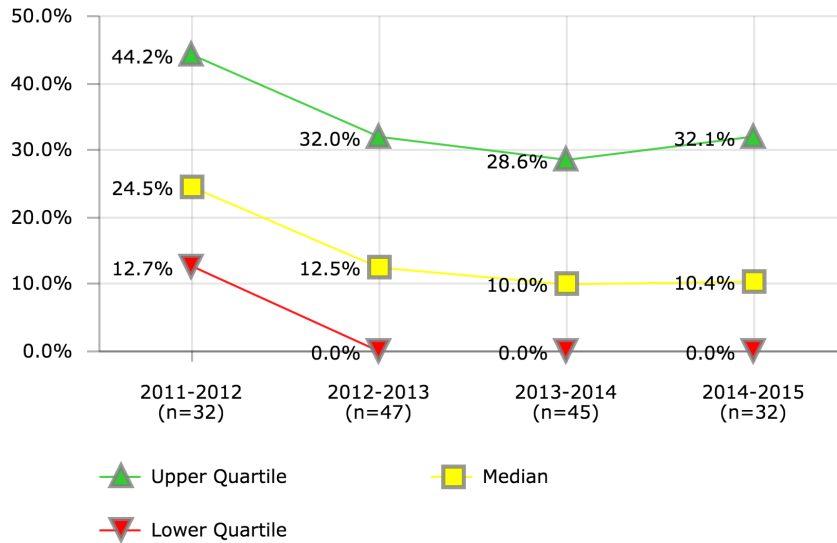
- Degree of P-Card utilization
- Extent of delegated purchase authority for small dollar procurements
- State/local laws and regulations
- Small purchase policies/procedures
- Utilization of e-procurement automation tools including online solicitation broadcasts and responses

**Districts in Best Quartile (2014-2015)**

- Baltimore City Public Schools
- Clark County School District
- Duval County Public Schools
- Houston Independent School District
- Metropolitan Nashville Public Schools
- Omaha Public School District

PROCUREMENT

Procurement Staff with Professional Certificate



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	5.8%	10.5%	10.5%	
2	83.3%	80.0%	66.7%	66.7%
3	28.6%	33.3%	42.9%	16.7%
4	50.0%	50.0%	10.0%	0.0%
5	25.0%	23.1%	51.3%	51.3%
6		0.0%	0.0%	
7	7.1%	6.1%	0.0%	0.0%
8	19.5%	23.3%	19.5%	19.5%
9	100.0%	37.0%	28.6%	29.8%
10	28.0%	32.0%	32.0%	
11		26.0%	26.5%	
12	25.0%	0.0%	0.0%	0.0%
13	24.0%	4.0%	15.6%	16.7%
14	15.4%	14.3%	28.6%	28.6%
15		0.0%		
16	64.0%	48.1%	48.3%	37.5%
19		0.0%	0.0%	0.0%
20		0.0%	0.0%	0.0%
21			0.0%	
23	25.0%	23.1%	23.1%	
25		6.3%	9.1%	
26	37.5%	31.3%		
28	35.7%	45.5%	41.7%	
30	20.0%	14.3%	0.0%	0.0%
32	21.7%	21.7%	23.3%	
33		0.0%	0.0%	
34		100.0%	0.0%	0.0%
35	50.0%	33.3%		33.3%
37	50.0%	30.8%	23.1%	30.8%
39	11.1%	9.7%	9.7%	7.3%
41	7.7%	13.3%	35.3%	39.1%
43			0.0%	
44	18.2%	9.1%	9.1%	9.1%
45	10.0%	0.0%		
46	38.5%	42.9%	42.9%	46.2%
47		11.1%	20.0%	10.0%
48	22.2%	14.8%	10.3%	10.3%
49	57.1%	57.1%	50.0%	50.0%
51				16.7%
52		0.0%	0.0%	
53		0.0%	0.0%	0.0%
55	62.5%	62.5%	62.5%	62.5%
56		0.0%	0.0%	
57		0.0%		0.0%
58		12.5%	11.1%	10.5%
63				0.0%
66	7.4%	7.4%	7.4%	0.0%
67	0.0%	0.0%	0.0%	
71	12.9%	0.0%	0.0%	0.0%
74			0.0%	
77		0.0%	0.0%	
101		0.0%	0.0%	
102	12.5%			

Description of Calculation

Number of Purchasing department staff with a professional certificate, divided by total number of Purchasing staff (FTEs).

Importance of Measure

This measure assesses the technical knowledge of the districts' procurement staff which directly affects processing time, negotiation, procedural controls, and strategies applied to maximize cost savings. The procurement function has evolved to require procurement professional staff to focus on--

- strategic issues versus transactional processing
- advanced business skills that look at agency supply chain, logistics optimization, total cost of ownership evaluations, make versus buy analysis, leveraging cooperative procurements, complex negotiations focusing on cost and other value-added factors, and agency spend analyses, and
- balance of service with internal controls and compliance.

Factors that Influence

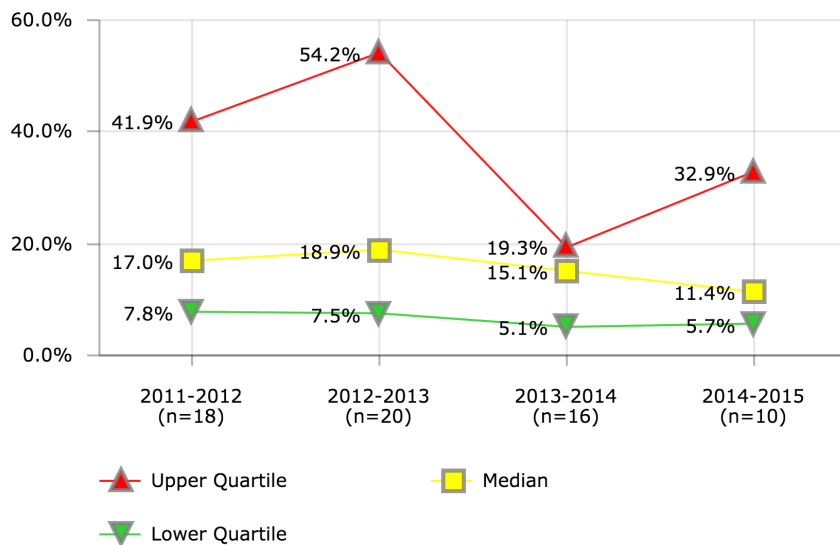
- Budget/ FTE allocations to central procurement functions and employee professional development
- Procurement policies such as delegated purchasing authority, formal procurement dollar threshold, small purchase procedures, P-card utilization, etc.
- Utilization of technology and knowledge required for e-procurement and e-commerce
- Value that an organization places on its procurement functions and procedures
- Policies favoring internal promotion over technical recruitment
- Incentive pay

Districts in Best Quartile (2014-2015)

- Baltimore City Public Schools
- Charlotte-Mecklenburg Schools
- Columbus Public Schools
- Dallas Independent School District
- Guilford County School District
- Portland Public Schools
- Richmond City School District
- San Diego Unified School District

PROCUREMENT

Warehouse Operating Expense Ratio



District ID	2011-2012	2012-2013	2013-2014	2014-2015
2	29.9%			
5	41.9%	31.9%	35.9%	17.4%
7	23.8%			
8	5.8%	4.9%	6.4%	5.8%
9	12.7%	15.6%	13.1%	
10		39.0%	52.9%	
11	8.3%			
12	182.1%	195.3%	19.7%	16.6%
13	5.5%	16.5%	19.0%	
14	12.5%			47.0%
16	28.7%	21.4%	17.2%	32.9%
19		10.1%		
21	42.3%		18.9%	
23		126.6%		
25	84.2%			
32		8.8%	17.5%	
33		5.0%	4.6%	
35		16.3%		
37	21.2%			
39	99.0%	97.1%	91.9%	95.0%
41		4.5%	1.2%	2.0%
44	7.8%	69.4%		
47	2.3%	2.9%	2.6%	2.1%
55	5.7%	6.3%	6.3%	6.2%
71	12.0%	28.5%	5.6%	5.7%
77		159.1%		
79			4.0%	
101		22.2%		

Description of Calculation

Total operating expenses of all measured warehouses (including school/ office supplies, textbooks, food service items, facility maintenance items, and transportation maintenance items), divided by total value of all issues/sales from the warehouse(s).

Importance of Measure

The operational cost of maintaining an intermediate storage/distribution point (warehouse) should be constantly evaluated against other alternatives as the market and other supply chain factors change in the district's region.

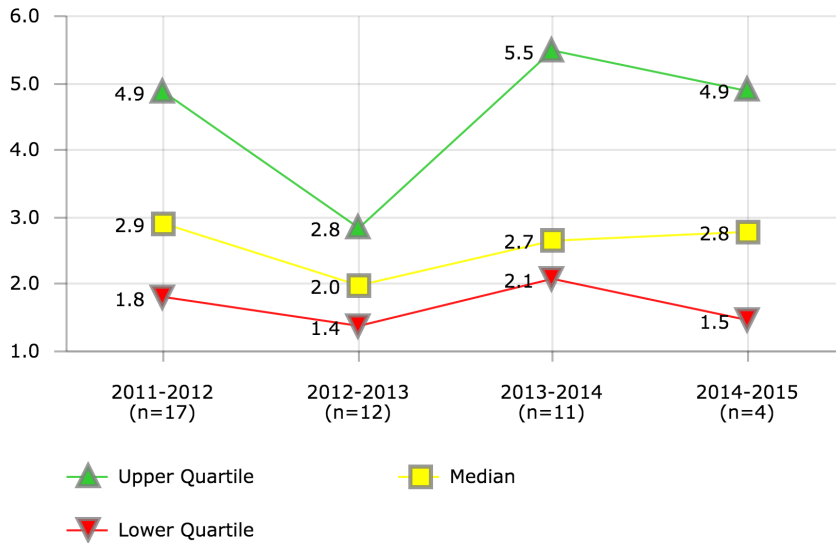
Factors that Influence

- Warehouse building utility cost and space efficiency
- Total SKUs for indirect and direct cost allocations
- Number of warehouse personnel and material handling equipment/vehicles
- Type of warehouse (environmentally controlled or not)
- Cycle time requirements

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Dallas Independent School District
- Metropolitan Nashville Public Schools

PROCUREMENT  
Warehouse Stock Turn Ratio



District ID	2011-2012	2012-2013	2013-2014	2014-2015
2	4.4			
5	1.8	2.5	2.1	
7	2.5			
8	2.9			
9	5.0	5.3	5.5	
10		1.1		
12	8.1			
13	5.1	2.8	2.6	
14	5.4			
16	2.6	2.0	1.5	3.8
21	3.3		3.8	
23		0.9		
25	1.8			
26		2.0		
32			6.6	
33		3.0	4.0	
37	4.9			
39	0.3	1.2	1.1	1.2
45	1.3			
47	0.2			
55	3.7	2.9	2.7	1.8
71	2.7	1.6	6.1	6.0
77		1.7		
79			2.6	

Description of Calculation

Total dollar value of annual issues/sales at purchase price at all measured warehouses (including school/office supplies, textbooks, food service items, facility maintenance items, and transportation maintenance items), divided by the twelve-month average

Importance of Measure

Warehouse inventory turnover ratios can be used to examine opportunities for improved warehouse operations and reduced costs. Generally, total costs decline and savings rise when inventory stock turn increases. After a certain point - typically 8-10 turns - the reverse occurs, according to the National Institute of Governmental Purchasing (NIGP). Generally, an inventory turn rate of 4-6 times per year in the manufacturing, servicing, and public sector is considered acceptable. However, the overall stock turn ratio should be broken down into types of commodities, as some commodities are optimally less than 4-6 (NIGP). Viewed another way, inventory turnover ratios indicate how much use districts are getting from the dollars invested in inventory. Stock turn measures inventory health and may provide an indication of—

- Inventory usage and amount of inventory that is not turned over(“dead stock”),
- Optimum inventory investment and warehousing size, and
- Warehouse activity/movement.

Factors that Influence

- Inventory financing costs
- Inflation
- Purchasing policies

Districts in Best Quartile (2014-2015)

- Austin Independent School District

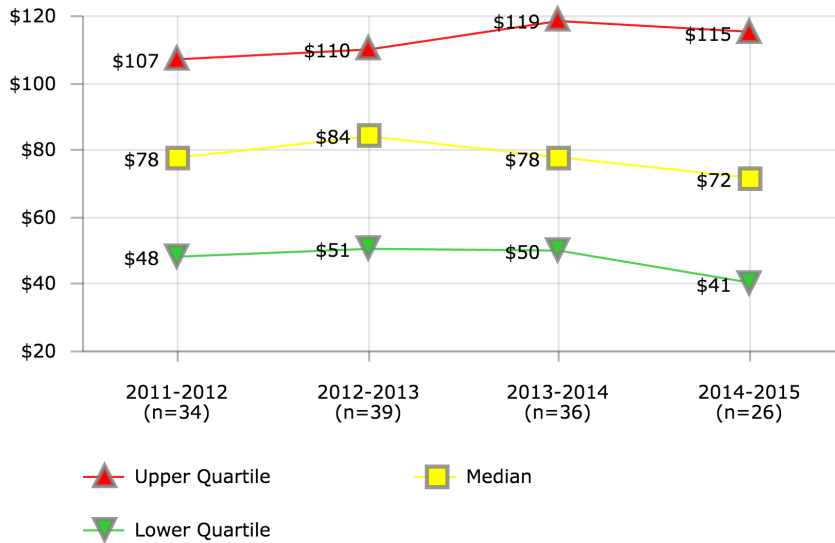
# Risk Management

Performance metrics in risk management evaluate the rate of incidents that could lead to claims against the district, as well as the total cost of claims and insurance. The total cost is broadly considered with **Cost of Risk per Student**, and **Employee Incident Rate** (expressed per employee or per work hour) could be a reflection of the general safety of a district.

Broad measures of *relative* costs and *levels of claims* for both workers' compensation and liability will help district leaders understand their performance in risk management, which may prompt such improvement strategies as:

- Searching for better medical management programs
- Improving access to quality medical care
- Providing benefits in a timely fashion
- Conducting risk factor analysis and prevention
- Adopting policies that avoid litigation
- Improving the reporting and tracking process for correcting hazardous conditions
- Revising safety protocols/guidelines/Employer Policies
- Improving injury investigations used to determine cause of injury

RISK MANAGEMENT  
**Cost of Risk per Student**



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$79		\$70	
2		\$51		\$72
3	\$35	\$103	\$117	\$115
4	\$92	\$75	\$77	\$94
5	\$55	\$54	\$59	\$47
6			\$5	
7	\$159	\$73	\$95	\$102
8	\$71	\$67	\$47	\$37
9	\$17	\$38	\$35	\$32
10	\$30	\$36	\$26	
11	\$154	\$95		
12	\$147	\$121	\$170	\$147
13	\$107	\$84	\$65	\$71
14	\$87	\$113	\$109	\$101
16	\$111	\$110	\$110	\$106
19				\$228
20			\$87	
21	\$97	\$92	\$212	\$39
23	\$80	\$89	\$120	
25		\$96	\$127	\$193
28	\$29			
30	\$13	\$93	\$75	\$85
32	\$105	\$134	\$83	
33		\$68		
34				\$323
35	\$107			
37	\$76	\$49	\$71	\$72
39	\$48	\$50	\$49	\$37
43	\$26		\$158	
44	\$59	\$44	\$59	\$54
45		\$152	\$121	
46		\$48	\$51	
47	\$116	\$101		
48	\$54	\$53	\$35	\$34
49	\$58	\$59	\$32	\$41
51				\$278
52		\$92	\$75	
53		\$129		
54	\$57	\$68		\$61
55	\$9	\$22	\$16	\$21
56		\$120	\$110	
57	\$293	\$73		
58			\$202	\$187
62		\$204	\$180	
66	\$71	\$42	\$78	
67	\$107			
71	\$43	\$43	\$46	\$50
77	\$119	\$122		
79		\$118	\$139	
101	\$94	\$110	\$103	

**Description of Calculation**

Total liability premiums, claims and administration costs, plus total workers' compensation premiums, claims and administration costs, divided by total district enrollment.

**Importance of Measure**

This metric is important for long-term budget planning. School funding is based on student enrollment.

**Factors that Influence**

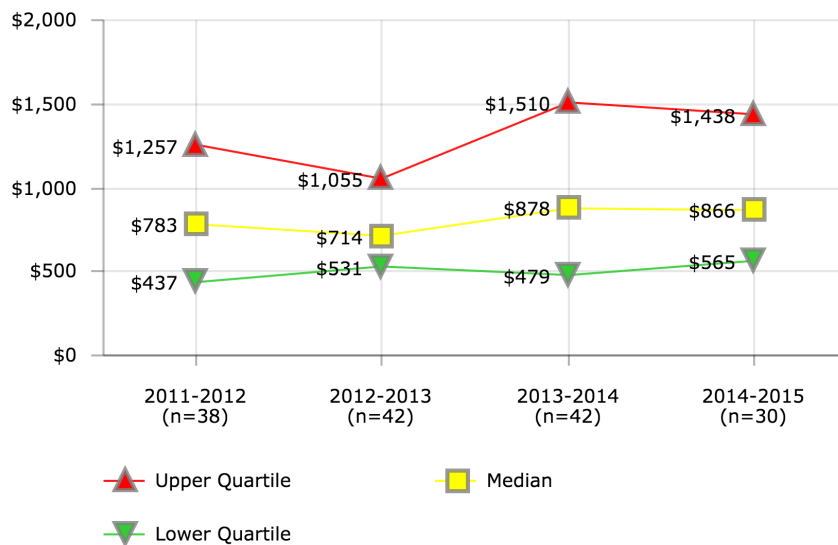
- Frequency and severity of claims filed
- Safety program's efforts to correct hazardous conditions

**Districts in Best Quartile (2014-2015)**

- Charlotte-Mecklenburg Schools
- Clark County School District
- Guilford County School District
- Houston Independent School District
- Orange County Public Schools (FL)
- Palm Beach County School District
- Rochester City School District

RISK MANAGEMENT

Workers' Compensation Cost per \$100K Payroll Spend



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$760	\$610	\$517	
2		\$413	\$444	\$618
3	\$62	\$764	\$796	
4	\$1,091	\$331	\$401	\$595
5	\$812	\$815	\$731	
7	\$1,304	\$572	\$790	\$831
8	\$727	\$860	\$434	\$565
9	\$97	\$407	\$411	\$327
10		\$568	\$292	
11	\$2,113	\$817	\$2,037	
12	\$1,228	\$1,348	\$1,610	\$1,444
13	\$616	\$1,391	\$967	\$1,073
14	\$805	\$1,197	\$1,096	\$902
16	\$1,566	\$1,750	\$1,622	\$1,438
19		\$1,535	\$2,076	\$1,230
20			\$1,155	\$939
21	\$419	\$531	\$1,541	
23	\$1,166		\$1,510	
25	\$110	\$609	\$960	\$8,001
28	\$47	\$51	\$981	
30		\$1,258	\$991	\$1,099
32	\$1,308	\$1,617	\$1,018	\$1,543
33		\$664		
34	\$2,116			\$2,802
35	\$990	\$1,714		\$1,029
37	\$925	\$559	\$710	\$657
39	\$658	\$625	\$642	\$459
41		\$337	\$291	\$406
43	\$202	\$926	\$722	
44	\$1,222	\$924	\$1,099	\$1,138
45	\$2,024	\$996	\$1,302	
46		\$589	\$632	
47	\$1,257	\$893		
48	\$430	\$426	\$404	\$343
49	\$521	\$815	\$416	\$549
51				\$4,188
52	\$371	\$423	\$306	
53	\$595	\$587	\$536	\$556
54	\$756	\$515		\$823
55	\$11		\$171	\$822
56	\$1,804	\$1,138	\$1,969	
57	\$2,954	\$543		
58			\$2,713	\$2,776
62			\$91,907	
63			\$2,005	\$1,510
66	\$679	\$311	\$483	\$740
67	\$1,111			
71	\$437	\$420	\$479	\$500
74			\$1,298	
77		\$1,055		
79	\$1,257	\$1,060	\$1,654	
101	\$694	\$906		

Description of Calculation

Total workers' compensation premium costs plus workers' compensation claims costs incurred plus total workers' compensation claims administration costs for the fiscal year, divided by total payroll outlays over 100,000.

Importance of Measure

This is a metric that can be used to measure success of programs or initiatives aimed at reducing workers' compensation costs.

Factors that Influence

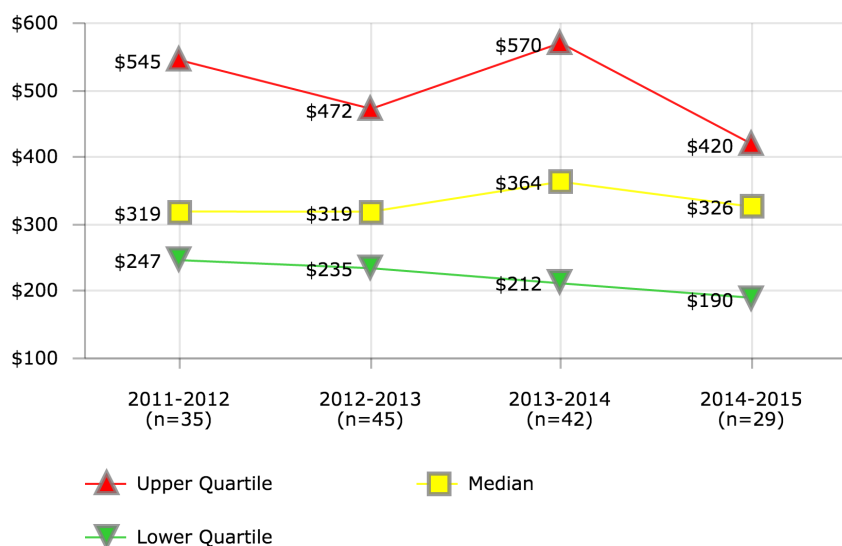
- Medical management programs
- Quality of medical care
- Litigation
- Timely provision of benefits

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Clark County School District
- Dallas Independent School District
- Guilford County School District
- Houston Independent School District
- Jefferson County Public Schools (KY)
- Orange County Public Schools (FL)
- Palm Beach County School District

RISK MANAGEMENT

Workers' Compensation Cost per Employee



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$292	\$240	\$224	
2		\$172		\$276
3	\$26	\$319	\$339	
4	\$350	\$120	\$128	\$203
5	\$286	\$286	\$249	\$204
7	\$692	\$304	\$441	\$476
8	\$288	\$369	\$188	\$190
9			\$207	\$162
10	\$140	\$176	\$118	
11	\$861	\$325	\$815	
12	\$552	\$459	\$570	\$537
13	\$256	\$472	\$357	\$389
14	\$250	\$356	\$316	\$275
16	\$545	\$638	\$622	\$564
19			\$714	
20	\$446	\$416	\$432	\$361
21	\$247	\$237	\$710	
23	\$524	\$425	\$251	
25	\$54	\$316	\$474	\$689
28		\$26		
30	\$30	\$478	\$370	\$404
32	\$606	\$752	\$505	\$732
33		\$235		
34		\$955		\$982
35	\$442	\$730		\$398
37	\$319	\$190	\$261	\$237
39	\$268	\$255	\$271	\$189
41		\$127	\$108	\$160
43	\$138	\$615	\$544	
44	\$446	\$312	\$410	\$397
45	\$781	\$610	\$509	
46		\$292	\$323	
47	\$557	\$404	\$384	\$326
48	\$189	\$185	\$192	\$168
49	\$256	\$235	\$120	\$162
52		\$210	\$148	
53		\$293	\$273	\$295
54	\$377	\$378		\$420
55	\$5	\$78	\$78	\$96
56	\$686	\$615	\$576	
57	\$1,402	\$327		
58		\$876	\$1,154	
62		\$968	\$883	
63			\$705	\$763
66	\$287	\$133	\$212	\$332
67	\$495			
71	\$147	\$136	\$157	\$160
74			\$605	
79		\$397	\$602	
101	\$415	\$548	\$506	

Description of Calculation

Total workers' compensation premium costs plus workers' compensation claims costs incurred plus total workers' compensation claims administration costs for the fiscal year, divided by total number of district of district employees (number of W-2's issued)

Importance of Measure

This metric would most likely be used for the same purpose as the average cost per workers' compensation claim -- to measure success of programs and initiatives. It can also be a way to measure trends over time or to bench mark against other employers.

Factors that Influence

- Medical management programs
- Quality of medical care
- Litigation
- Timely provision of benefits

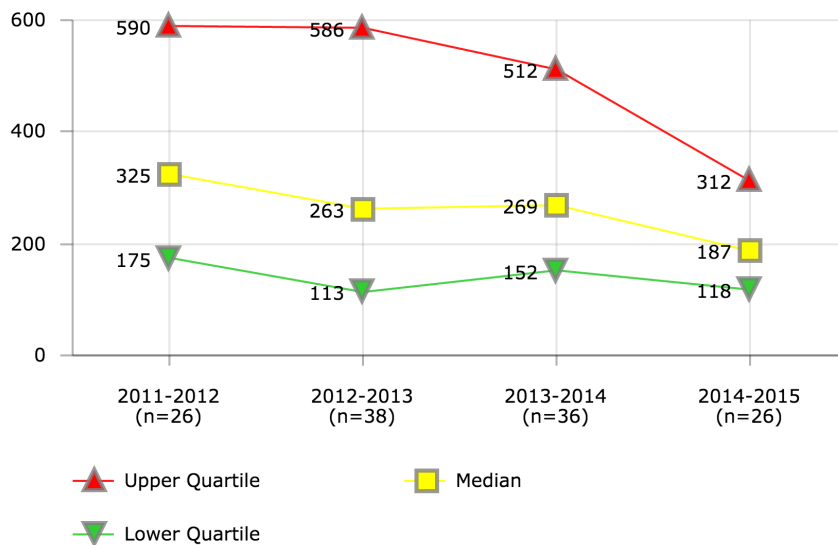
Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Charlotte-Mecklenburg Schools
- Clark County School District
- Dallas Independent School District
- Guilford County School District
- Houston Independent School District
- Orange County Public Schools (FL)
- Palm Beach County School District



RISK MANAGEMENT

Workers' Compensation Lost Work Days per 1,000 Employees



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	444	1,210	331	
2		149		70
3	355	436	531	
4	1,266	158	185	146
5		72	499	308
7	441	357	438	215
8	37	55	14	45
9			270	262
10	24	41	11	
11	1,717	1,613	787	
13	124	174	180	174
14	70	77	75	69
16	522	518	765	647
19			1,847	
20	292	142	244	312
21	590	1,002		
23	437	288	95	
25	75	1,152		
30		330	315	193
32	207	471	250	307
33		78		
34		113		74
35	1,273			1,233
37	234	230	113	118
39	379	347	329	233
41		140	171	18
43		623	293	
45	955	919	861	
47	175	155	153	155
48		535	90	104
49	295	237	268	313
51				138
52		624	284	
53			525	581
54		173		651
55		103	62	122
56	744	839	1,004	
57	864	1,192		
58		586	949	978
62		16	229	
63			257	181
66	99		47	
67	270			
71		23	856	
79		293	289	
101	210	56	151	

Description of Calculation

Total number of lost work days for all workers' compensation claims filed during the fiscal year divided by total number of employees (W-2's) over 1,000.

Importance of Measure

This metric could be used to track the effectiveness of medical treatment and a Return to Work program, but since this metric is using all employees in the equation instead of just the number of injured employees, a drastic change in the number of employees (reduction in force, etc.) would impact this metric without any actual change in the items being tracked.

Factors that Influence

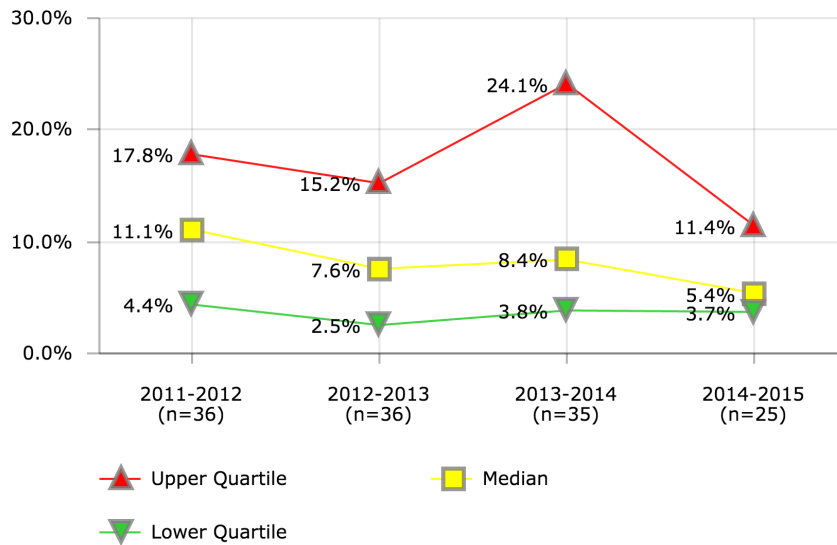
- Quality of medical care (Medical Provider Networks)
- Type of injury
- Use of nurse case managers
- Litigation
- Availability of modified or alternative work on both a temporary and permanent basis

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Dallas Independent School District
- Denver Public Schools
- Kansas City School District (MO)
- Orange County Public Schools (FL)
- Palm Beach County School District
- Richmond City School District

RISK MANAGEMENT

Liability Claims - Percent Litigated



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	16.1%		33.3%	
3	14.7%	1.2%	0.5%	
4	5.9%	7.7%	2.0%	
5	35.7%	39.1%	6.9%	38.7%
6			100.0%	
7	7.1%	10.3%	2.8%	3.8%
8	6.5%	0.3%	7.4%	4.9%
9	3.1%	3.3%	4.6%	6.5%
10		19.2%	4.2%	
11	9.0%	19.7%		
12	27.3%	20.0%	37.5%	40.0%
13	1.0%	1.6%	2.6%	2.6%
14	2.5%	10.0%	4.7%	
16	6.8%	7.4%	6.2%	5.4%
19				5.6%
21	1.5%	2.1%	14.8%	8.4%
23	25.0%	13.2%	24.2%	
25	39.5%	6.5%		4.3%
30	15.6%	14.3%	10.5%	5.8%
32	1.1%	1.3%	3.3%	2.2%
33		2.1%	9.4%	
34	57.9%	27.3%	60.7%	14.3%
35	8.9%			
37	22.6%	28.1%	24.1%	11.4%
39	17.5%	16.2%	100.0%	100.0%
43			66.7%	
44	15.9%	33.7%	24.3%	32.0%
47	55.9%	6.8%	8.4%	3.7%
48	1.8%	2.6%	7.5%	7.5%
49	1.2%	3.1%	3.8%	4.9%
51				3.1%
52	18.2%	14.3%	13.3%	
53	13.5%	7.2%		
54	36.2%	37.3%		18.5%
55	5.7%		1.0%	2.0%
56	10.3%	8.2%	17.0%	
57	14.0%	12.7%		
58			5.8%	3.1%
62		9.5%	24.1%	
66		1.4%	0.3%	4.9%
67	2.1%			
71	1.7%	3.5%	1.6%	3.0%
77	11.8%	1.9%		
79	14.3%	2.5%	10.0%	
101	9.5%	2.8%	13.6%	

Description of Calculation

Number of liability claims litigated, divided by total number of liability claims filed during the fiscal year.

Importance of Measure

This is an important metric as litigation is expensive and increases the cost of the claim.

Factors that Influence

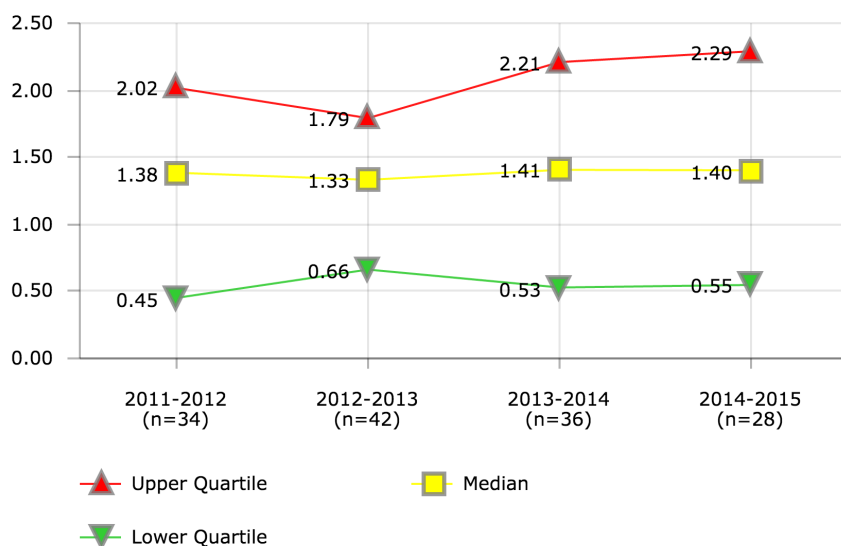
- Severity of injuries
- Settlement rate
- Motivation of plaintiff

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Broward County Public Schools
- Charlotte-Mecklenburg Schools
- Metropolitan Nashville Public Schools
- Miami-Dade County Public Schools
- Oklahoma City Public Schools
- School District of Philadelphia

RISK MANAGEMENT

Liability Claims per 1,000 Students



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	0.62	2.62	0.12	
2		0.27		0.17
3	0.87	4.52	16.24	2.78
4	0.34	0.26	0.98	0.94
5	0.30	0.49	2.72	0.64
6		0.12	0.20	
7	0.28	0.59	0.75	0.54
8	1.46	1.79	1.82	1.43
9	1.78	1.81	1.91	1.94
10	1.51	1.58	1.64	
11	1.63	1.27		
12	0.74	0.65	0.49	0.46
13	8.39	7.59	2.61	2.35
14	2.79	1.73	2.17	2.43
16	1.31	1.39	2.26	2.30
19				6.33
21	2.08	3.05	3.72	3.50
23	0.45	0.83	0.71	
25		1.25	0.50	1.88
28	1.81	1.20		
30	0.40	0.45	0.48	0.67
32	2.78	2.46	1.83	
33		1.60		
34		0.70	1.76	1.84
35	1.80			
37	2.00	1.60	1.52	1.17
39	0.31	0.34	0.04	0.06
43	0.07		0.12	
44	0.66	0.71	0.55	0.39
45		0.43	0.51	
47	5.16	3.29	2.89	8.91
48	5.33	2.03	2.11	2.28
49	1.16	0.89	0.71	0.56
51				1.58
52		0.60	0.41	
53		1.51		
54	0.55	0.67		0.41
55	1.25	1.09	0.69	1.03
56		1.20	0.58	
57	2.08	1.63		
58			2.25	1.37
62		1.44	1.35	
66	0.40	1.41	6.03	1.56
67	5.44			
71	2.02	1.64	1.46	0.39
77	1.76	1.96		
79		11.19	5.03	
101	0.39	0.66	1.20	

Description of Calculation

Total number of liability claims filed during the fiscal year, divided by total district enrollment over 1,000.

Importance of Measure

This metric can be used to measure your performance against other entities of similar size and with similar claims.

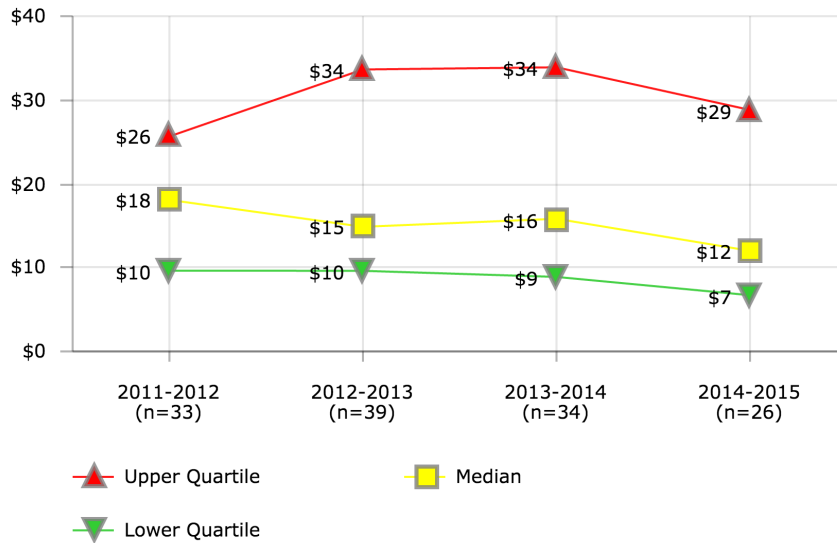
Factors that Influence

- Frequency of claims
- Type of claims
- Severity of injuries

Districts in Best Quartile (2014-2015)

- Anchorage School District
- Austin Independent School District
- Chicago Public Schools
- Des Moines Public Schools
- Duval County Public Schools
- Houston Independent School District
- Richmond City School District

RISK MANAGEMENT  
**Liability Cost per Student**



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$26		\$29	
2		\$2		\$4
3	\$29	\$27	\$31	\$29
4	\$22	\$50	\$52	\$53
5	\$7	\$8	\$15	\$11
6		\$6	\$5	
7	\$18	\$10	\$6	\$9
8	\$18	\$9	\$16	\$6
9	\$10	\$12	\$7	\$9
10	\$6	\$6	\$5	
11	\$6	\$39		
12	\$29	\$26	\$55	\$39
13	\$73	\$19	\$17	\$18
14	\$41	\$48	\$52	\$49
16	\$25	\$13	\$12	\$17
19				\$84
20			\$7	
21	\$38	\$38	\$42	\$39
23	\$18	\$15	\$35	
25		\$10	\$10	\$16
28	\$24			
30	\$10	\$11	\$12	\$13
32	\$18	\$25	\$12	
33		\$19		
34				\$129
35	\$19			
37	\$14	\$11	\$23	\$23
39	\$6	\$10	\$7	\$7
43			\$50	
44	\$4	\$6	\$9	\$5
45		\$2		
47	\$21	\$33		
48	\$26	\$28	\$9	\$8
49	\$9	\$13	\$8	\$9
51				\$11
52		\$34	\$34	
53		\$70		
54	\$7	\$18		\$7
55	\$8	\$9	\$4	\$6
56		\$34	\$23	
57	\$24	\$6		
58			\$14	\$5
62		\$49	\$43	
66	\$11	\$14	\$34	
67	\$19			
71	\$13	\$14	\$12	\$15
77	\$33	\$23		
79		\$41	\$20	
101	\$40	\$39	\$38	

**Description of Calculation**

Total liability premiums, claims and administration costs, divided by total district enrollment.

**Importance of Measure**

Used to determine estimated costs for claims referred to outside attorneys. Can also be used to measure against other entities of similar size and with similar claims.

**Factors that Influence**

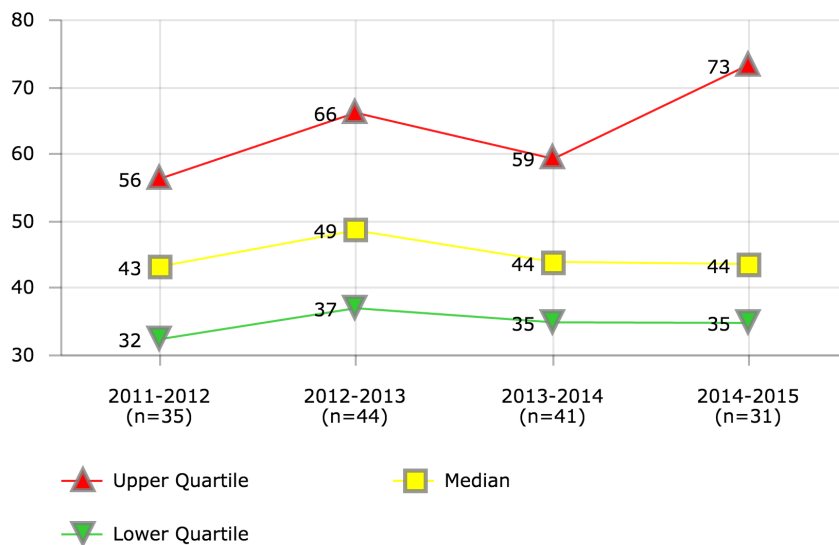
- Litigation
- Frequency of claims
- Injury type

**Districts in Best Quartile (2014-2015)**

- Charlotte-Mecklenburg Schools
- Chicago Public Schools
- Duval County Public Schools
- Houston Independent School District
- Palm Beach County School District
- Richmond City School District
- School District of Philadelphia

RISK MANAGEMENT

Workers' Compensation Claims per 1,000 Employees



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	32	34	36	
2		37		39
3	86	100	98	
4	33	72	72	78
5	38	36	34	33
7	69	69	62	56
8	54	55	56	51
9			33	31
10	42	38	38	
11	47	46	46	
12	81	90	87	84
13	100	93	56	58
14	44	44	38	35
16	56	55	57	56
19			53	
20	31	30	24	23
21	43	44	53	
23	52	29	14	
25	11	69	75	76
28		52		
30	74	88	91	75
32	56	53	59	54
33		55		
34		49		37
35	26			24
37	43	40	40	37
39	37	40	33	38
41		68	62	73
43	10	56	52	
44	71	64	40	42
45	32	28	25	
46		14	13	
47	74	26	34	28
48	4	46	44	45
49	3	32	29	37
51				44
52		54	48	
53		122	127	121
54	25	13		17
55	46	48	40	39
56	48	54	44	
57	43	41		
58		71	81	84
62		37	39	
63			47	46
66	92	85	86	75
67	48			
71	34	31	31	31
79		37	35	
101	34	57	39	

Description of Calculation

Total number of workers' compensation claims filed during the fiscal year, divided by total number of district employees (W-2's issued) over 1,000.

Importance of Measure

This is a metric that can be used to measure success of programs or initiatives aimed at reducing workers' compensation costs.

Factors that Influence

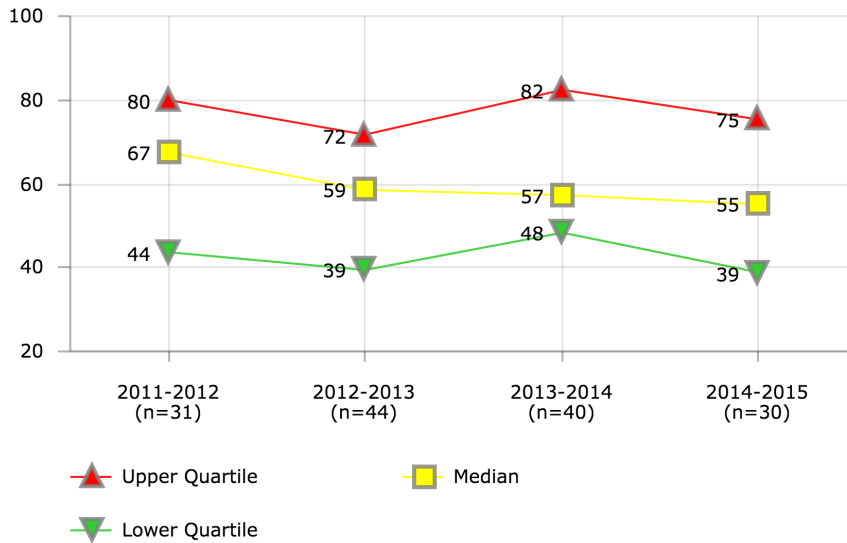
- Risk factor prevention
- Medical management programs
- Quality of medical care
- Timely provision of benefits

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Austin Independent School District
- Chicago Public Schools
- Cincinnati Public Schools
- Clark County School District
- Columbus Public Schools
- Metropolitan Nashville Public Schools
- Portland Public Schools

RISK MANAGEMENT

Workplace Incidents per 1,000 Employees



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	51	42	49	
2		45		55
3	86	100	98	
4	77	72	72	78
5	52	72	34	33
7	69	69	62	56
8	34	36	92	85
9			49	52
10	47	74	61	
11		52	52	
12	81	91		
13	100	93	97	95
14	44	44	38	35
16	95	24	48	20
19			53	
20	59	59	51	54
21	42	53	101	
23	80	33	17	
25	75	70	75	76
28		52		
30	73	88	91	75
32	81	79	107	82
33		54		
34		59		37
35				45
37	67	62	51	58
39	35	33	32	63
41		82	62	73
43	107	98	103	
44	71	64	66	66
45	32	28	25	
46		62	56	
47	74	64	59	53
48	44	46	48	45
49	41	32	30	39
51				54
52		62	56	
53		122	127	121
54		18		21
55		43	41	37
56	61	70	58	
57	43	51		
58		71	81	84
62		37	64	
63			54	58
66	92	85	86	75
67	79			
71	61	31	31	31
79		37	84	
101	34	32	37	

Description of Calculation

Total number of employee workplace accidents/incidents reported during the fiscal year.

Importance of Measure

This metric would be used to measure the success of programs and initiatives aimed at reducing workplace injuries/incidents.

Factors that Influence

- Disciplinary actions
- RIF notices
- Management support
- Effectiveness of safety programs
- Safety training
- Injury investigations used to determine cause of injury
- Maintenance of facilities
- Established safety protocols/guidelines/Employer policies

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Austin Independent School District
- Charlotte-Mecklenburg Schools
- Chicago Public Schools
- Guilford County School District
- Kansas City School District (MO)
- Portland Public Schools
- San Diego Unified School District

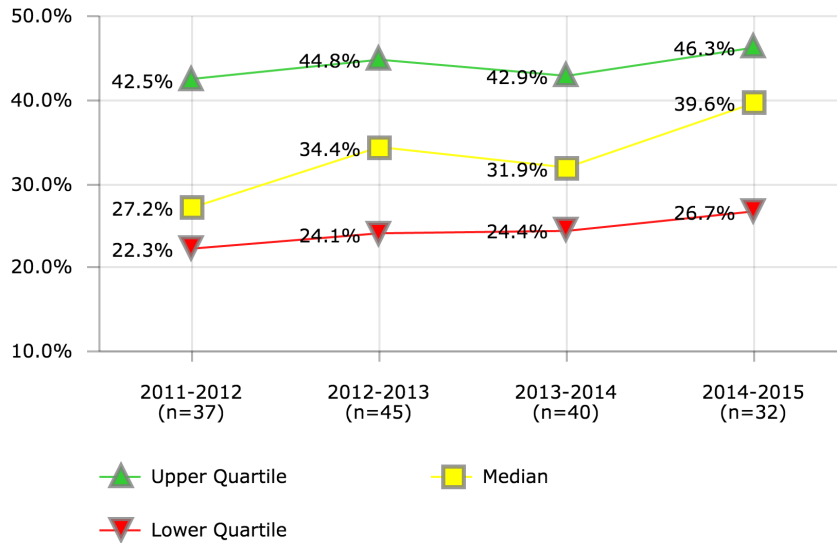
# Food Services

Performance metrics in food services measure the productivity, cost efficiency, and service levels of a district's nutritional services. Productivity is broadly assessed by **Meals per Labor Hour**, a standard measure of the industry. Cost efficiency can be determined by looking at **Food Cost per Revenue** and **Labor Cost per Revenue**. Finally, a basic measure of service levels includes meal participation rate (measured by **Breakfast Participation Rate** and **Lunch Participation Rate**, and is further measured by looking at rates by grade spans).

These measures should serve as diagnostic tools to gauge performance, as well as a guide for improvement. The importance and usefulness of each KPI is described under the "Importance of Measure" and "Factors that Influence" sections of each indicator in the pages that follow.

FOOD SERVICES

Breakfast Participation Rate (Meal Sites)



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	14.4%	13.6%	12.4%	
2		37.7%		47.8%
3	61.4%	51.5%	59.9%	56.6%
4	22.1%	22.6%	24.4%	25.5%
5	25.6%	26.1%	24.4%	25.1%
6	22.4%	31.8%	31.2%	
7	16.8%	19.1%	18.7%	26.6%
8	22.9%	24.0%	25.0%	25.0%
9	18.3%	20.7%	20.2%	20.5%
10	36.5%	35.9%	38.5%	
11	29.9%			
12	21.1%	27.5%	32.3%	35.5%
13	20.6%	21.6%	22.2%	22.0%
14	19.2%	26.2%	27.5%	28.7%
16	30.1%	35.6%	34.5%	37.6%
19	52.4%	53.2%	59.1%	
20		45.6%	42.4%	44.7%
23	34.3%	58.0%	37.4%	
25		63.2%	57.9%	58.3%
26	44.1%	44.8%	43.4%	42.7%
28	35.3%	44.5%		41.6%
30	43.7%	38.5%	39.5%	43.8%
32			26.1%	
33	48.2%	48.8%		
34		47.9%	52.6%	56.6%
35	48.5%	47.9%		51.4%
37	26.9%	29.3%		40.0%
39	53.7%	54.0%	55.2%	54.8%
41	33.0%	35.0%	51.0%	60.1%
43		45.9%	49.9%	
44	27.4%	28.2%	29.2%	36.3%
45	58.1%			
46	27.1%	34.5%	33.5%	33.8%
47	25.1%	30.5%	31.5%	43.4%
48	24.6%	27.5%	28.8%	26.9%
49	34.2%	31.5%	33.8%	39.7%
52		34.7%	21.9%	
53				38.1%
54		41.9%		
55	22.3%	20.6%	25.0%	25.8%
56		23.1%	22.4%	
58	42.5%	39.3%	41.4%	39.6%
62		21.8%	23.4%	
66	43.9%	55.8%	53.1%	42.1%
67	3.0%	34.4%	33.8%	
71	24.1%	24.1%	22.4%	24.3%
74			53.8%	52.1%
77	13.6%	9.9%		
79		31.3%	29.2%	
101	27.2%	22.8%	23.3%	

Description of Calculation

Total number of breakfast meals served, divided by total number of students with access to breakfast meals times the total number of days in the school year.

Importance of Measure

Studies show a positive correlation between breakfast and school attendance, alertness, health, behavior and academic success.

A strong breakfast program indicates a commitment by the food service program and the district leadership on preparing students to be "ready to learn" in the classroom.

Factors that Influence

- Menu selections
- Provision II and III and Universal Free
- Free/Reduced percentage
- Food preparation methods
- Attractiveness of dining areas
- Adequate time to eat

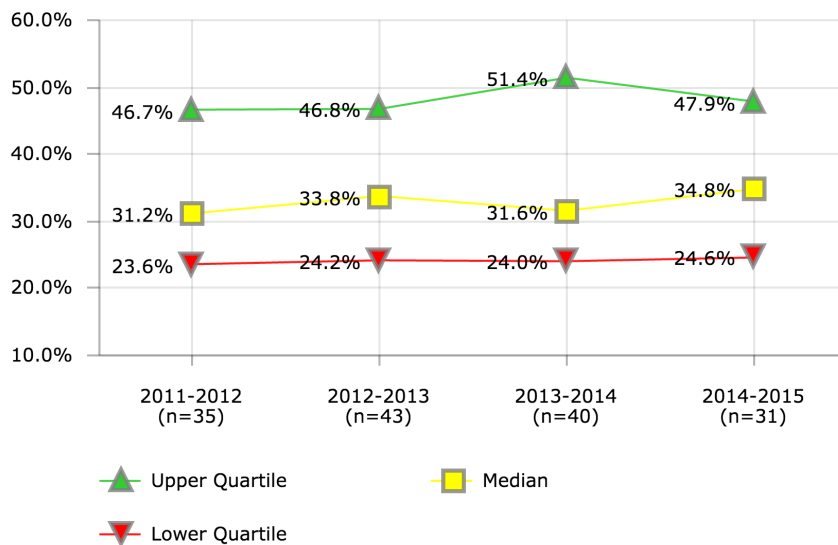
Districts in Best Quartile (2014-2015)

- Columbus Public Schools
- Dallas Independent School District
- Houston Independent School District
- Kansas City School District (MO)
- Newark Public School District
- Providence Public Schools
- Richmond City School District
- St. Paul Public Schools



FOOD SERVICES

Breakfast Participation Rate (Districtwide)



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	15.6%	14.0%	12.2%	
2		46.8%		47.9%
3	63.2%	55.9%	60.7%	58.0%
4	0.1%	22.9%	25.2%	26.0%
5	23.5%	24.2%	23.1%	23.8%
6	25.0%	33.8%	32.8%	
7	13.2%	14.9%	15.1%	22.2%
8	25.4%	24.0%	25.0%	24.6%
9	19.4%		21.9%	21.9%
10	36.7%	36.1%		
11	33.0%		58.5%	
12	21.7%	32.0%	31.9%	34.8%
13	19.4%	23.4%	20.1%	19.5%
14	28.8%	26.2%	28.1%	29.1%
16	32.4%	35.7%	35.4%	35.2%
19	52.9%	56.3%	62.3%	
20		50.1%		
21	52.7%	55.2%	57.3%	
23	36.3%	33.4%	38.4%	
25		69.3%		
26	48.0%	52.2%	50.0%	49.2%
28		44.5%		
30		42.9%	44.0%	49.1%
32			25.0%	
33	50.1%	50.4%		
34				63.4%
35	50.1%			50.7%
37	26.4%	28.8%		45.0%
39	59.9%	60.3%	59.4%	58.8%
41	35.4%	37.5%	55.2%	65.0%
43			52.9%	
44	26.6%	24.9%	27.4%	32.9%
45	79.8%	81.0%	87.0%	
46		38.5%	37.5%	37.9%
47	31.2%	31.2%	33.3%	44.7%
48	25.9%	27.0%	30.4%	27.8%
52		22.3%	22.1%	
54		40.3%		40.1%
55	23.6%	21.6%	26.5%	27.2%
56		24.2%	23.5%	22.0%
57	40.4%			
58	46.7%	43.8%	48.1%	
61		22.6%	21.4%	21.5%
62		25.9%	27.0%	
66	46.0%	61.3%	58.3%	44.6%
67	35.0%	36.9%	37.3%	38.2%
71	26.4%	25.7%	24.6%	26.6%
74			59.5%	
77	16.7%	11.0%	11.5%	14.1%
79		34.5%	31.3%	
101	27.2%	23.8%	22.8%	28.8%

Description of Calculation

Total breakfast meals served, divided by total district student enrollment times the number of school days in the year.

Importance of Measure

Studies show a positive correlation between breakfast and school attendance, alertness, health, behavior and academic success.

A strong breakfast program indicates a commitment by the food service program and the district leadership on preparing students to be "ready to learn" in the classroom.

Factors that Influence

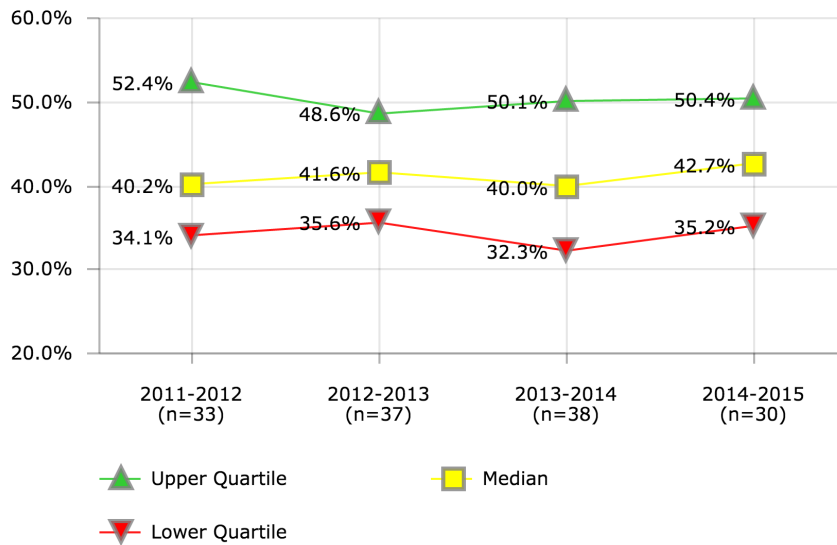
- Menu selections
- Provision II and III and Universal Free
- Free/Reduced percentage
- Food preparation methods
- Attractiveness of dining areas
- Adequate time to eat

Districts in Best Quartile (2014-2015)

- Boston Public Schools
- Columbus Public Schools
- Dallas Independent School District
- Houston Independent School District
- Kansas City School District (MO)
- Milwaukee Public Schools
- Richmond City School District
- St. Paul Public Schools

FOOD SERVICES

Breakfast F/RP Participation Rate



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	34.1%	30.9%	27.9%	
2		52.1%		47.6%
3	81.8%	70.3%	65.5%	64.1%
4		30.4%	32.6%	35.0%
5	40.2%	42.1%	42.6%	57.2%
6	32.0%	37.7%	36.5%	
7	23.3%	30.5%	31.5%	40.6%
8	35.1%	36.2%	37.0%	35.2%
9	32.8%		34.4%	33.5%
10	51.4%	51.7%		
11	36.7%			
12	32.9%		43.9%	48.7%
13	33.8%	35.2%	34.5%	32.8%
14	41.3%	35.6%	40.4%	39.3%
16	50.7%	48.6%	27.9%	56.2%
19			59.3%	
20		57.5%		
21	59.9%	76.8%	0.6%	
23	61.6%	81.9%	66.9%	
26	61.6%	62.6%	50.1%	50.4%
28		44.8%		
30	47.9%		50.6%	49.9%
32			32.3%	
33	52.8%	52.7%		
35	52.4%			53.6%
37	32.7%	35.7%		57.3%
39	117.9%	67.2%	70.1%	38.9%
41	39.9%	41.6%	57.8%	
43			68.4%	
44	43.8%	44.0%	32.4%	42.3%
45			80.7%	
46		41.9%	41.7%	41.8%
47	42.9%	42.7%	44.1%	57.5%
48	38.8%	41.1%	48.5%	41.2%
52		30.1%	45.9%	
54		44.5%		44.5%
55	41.4%	37.1%	39.3%	48.7%
56		32.1%	30.6%	31.5%
57	60.0%			
58	54.6%	43.0%	48.2%	72.7%
61		27.5%	12.6%	25.3%
62		30.8%	28.8%	
66	39.7%	43.3%	40.7%	44.0%
67	39.3%	40.4%	39.6%	43.1%
71	39.5%	39.4%	38.6%	41.6%
74			61.1%	
77	14.4%			22.3%
79		35.6%	25.0%	
101	30.4%	26.7%	25.9%	35.2%

Description of Calculation

Number of free breakfasts plus reduced-price breakfasts served, divided by free-meal eligible plus reduced-price eligible students times the ratio of average daily attendance to the total student enrollment.

Importance of Measure

This evaluates how well a district maximizes the level of participation of its neediest students.

Factors that Influence

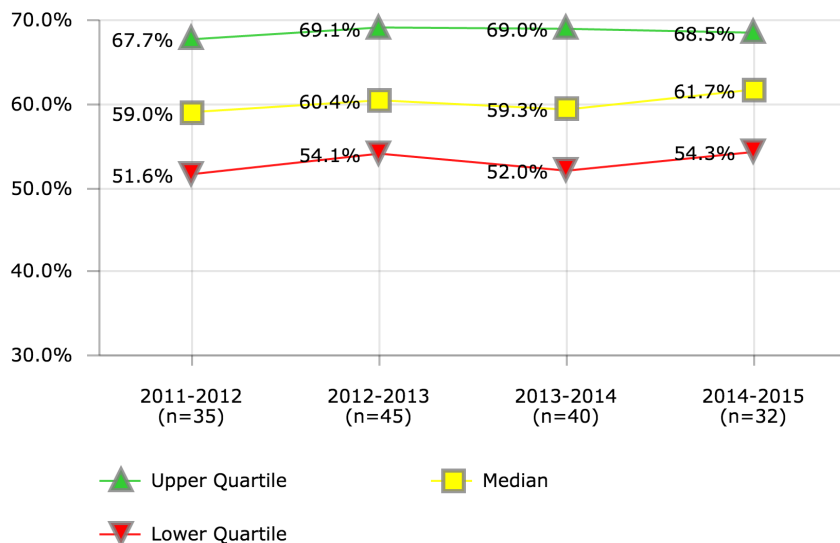
- Levels of poverty
- School bell times per district policy

Districts in Best Quartile (2014-2015)

- Boston Public Schools
- Columbus Public Schools
- Denver Public Schools
- Metropolitan Nashville Public Schools
- Portland Public Schools
- San Diego Unified School District
- School District of Philadelphia
- St. Paul Public Schools

FOOD SERVICES

Lunch Participation Rate (Meal Sites)



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	37.7%	36.5%	34.4%	
2		59.0%		68.9%
3	74.2%	65.6%	75.4%	73.5%
4	67.4%	64.0%	65.8%	65.6%
5	47.0%	44.1%	42.7%	43.8%
6	50.3%	72.8%	73.3%	
7	37.4%	38.9%	37.3%	40.7%
8	51.6%	50.0%	52.4%	53.0%
9	47.1%	47.8%	47.7%	48.6%
10	58.4%	58.0%	59.2%	
11	57.5%			
12	60.5%	60.6%	66.1%	66.8%
13	57.8%	57.7%	58.2%	58.8%
14	35.8%	52.1%	50.0%	51.1%
16	52.8%	53.1%	51.5%	49.6%
19	76.9%	77.1%	87.0%	
20		59.3%	54.0%	54.4%
23	49.3%	87.2%	47.1%	
25		66.8%	61.8%	63.2%
26	62.7%	60.9%	67.2%	68.1%
28	69.5%	65.0%		65.2%
30	65.0%	65.4%	65.2%	70.5%
32			59.7%	
33	81.8%	81.7%		
34		70.8%	72.8%	78.2%
35	71.4%	69.6%		73.1%
37	59.0%	52.2%		54.2%
39	62.9%	60.4%	60.2%	61.2%
41	74.2%	73.9%	74.2%	77.4%
43		69.1%	72.5%	
44	52.6%	50.6%	51.7%	53.5%
45	67.2%			
46	56.1%	55.1%	56.1%	57.9%
47		60.7%	57.4%	69.7%
48	57.5%	60.1%	59.7%	58.8%
49	64.8%	57.6%	57.2%	61.5%
52		60.0%	59.5%	
53				61.9%
54		69.2%		
55	58.0%	54.1%	54.3%	54.9%
56		53.1%	51.0%	
58	67.7%	63.9%	59.8%	63.8%
62		56.1%	56.6%	
66	78.6%	78.2%	72.3%	75.3%
67	6.7%	72.2%	72.4%	
71	61.7%	60.7%	57.3%	54.7%
74			70.8%	64.9%
77		38.3%		
79		58.5%	7.8%	
101	78.2%	74.3%	74.0%	

Description of Calculation

Total number of lunch meals served, divided by total number of students with access to lunch meals times the total number of days in the school year.

Importance of Measure

High participation rates indicate customer satisfaction because food selections are appealing, quick to eat, and economical.

Factors that Influence

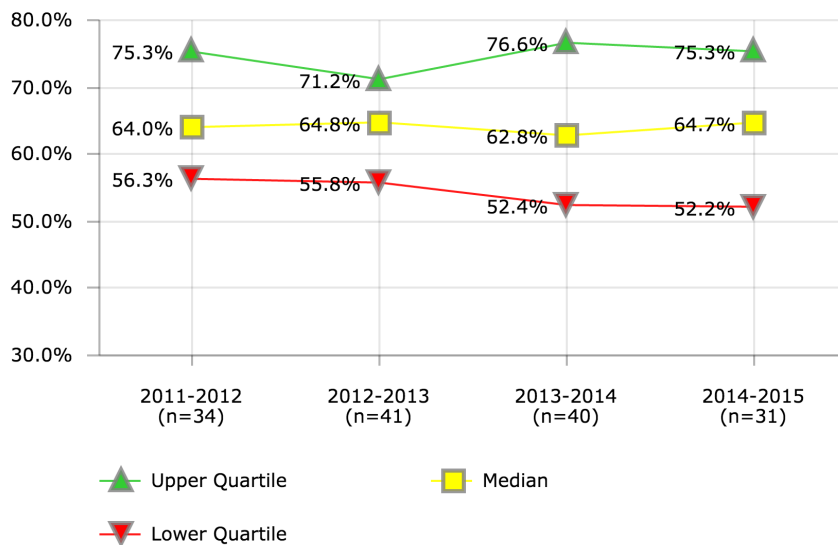
- Menu selections
- Dining areas that are clean, attractive, and "kid-friendly"
- Adequate number of Point of Sale (POS) stations to help move lines quickly and efficiently
- A variety of menu selections
- Adequate time to eat
- Food preparation methods

Districts in Best Quartile (2014-2015)

- Columbus Public Schools
- Dallas Independent School District
- Kansas City School District (MO)
- Metropolitan Nashville Public Schools
- Milwaukee Public Schools
- Omaha Public School District
- Richmond City School District
- St. Paul Public Schools

FOOD SERVICES

Lunch Participation Rate (Districtwide)



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	40.8%	37.6%	33.8%	
2		73.3%		69.0%
3	76.4%	71.2%	76.4%	75.3%
4		64.8%	68.0%	66.8%
5	45.1%	42.8%	41.6%	43.3%
6	56.3%	77.3%	76.9%	
7	38.1%	37.9%	37.0%	41.3%
8	57.3%	50.0%	52.3%	52.2%
9	50.0%		51.8%	52.0%
10	58.6%	58.3%		
11	63.7%		56.1%	
12	63.9%	70.4%	65.1%	65.5%
13	54.3%	62.5%	52.6%	52.2%
14	53.7%	52.2%	51.1%	51.7%
16	59.1%	55.8%	54.9%	47.7%
19	77.7%	81.5%	91.7%	
20		65.0%		
21	75.3%	74.8%	78.0%	
23	52.2%	50.2%	48.4%	
25		73.3%		
26	68.3%	71.0%	77.5%	78.4%
28		65.0%		
30	73.7%		72.6%	79.0%
32			57.1%	
33	84.9%	84.4%		
34				87.5%
35	73.8%			72.2%
37	60.9%	53.6%		60.2%
39	70.1%	67.6%	64.8%	65.7%
41	79.5%	79.3%	80.4%	83.6%
43			76.9%	
44	50.9%	44.7%	48.4%	48.6%
45	92.3%		104.9%	
46		61.4%	62.9%	64.7%
47	64.2%	62.2%	60.6%	71.7%
48	60.5%	59.1%	63.0%	61.0%
52		38.6%	59.9%	
54		66.7%		66.9%
55	61.5%	56.6%	57.5%	57.8%
56		55.8%	54.2%	53.3%
57	73.2%			
58	74.3%	71.2%	69.5%	
61		59.8%	59.2%	56.4%
62		67.1%	66.6%	
66	82.3%	88.6%	81.9%	79.7%
67	80.3%	81.5%	82.3%	85.5%
71	67.6%	64.8%	62.8%	59.8%
74			78.3%	
77		44.1%	43.8%	41.7%
79		64.7%	8.4%	
101	80.5%	77.7%	72.5%	81.1%

Description of Calculation

Total lunch meals served, divided by total district student enrollment times the number of school days in the year.

Importance of Measure

High participation rates indicate customer satisfaction because food selections are appealing, quick to eat, and economical.

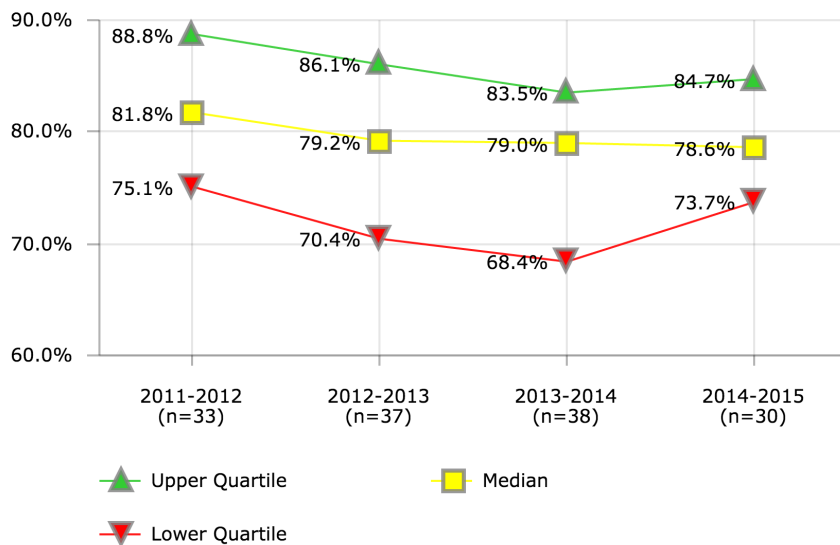
Factors that Influence

- Menu selections
- Dining areas that are clean, attractive, and "kid-friendly"
- Adequate number of Point of Sale (POS) stations to help move lines quickly and efficiently
- A variety of menu selections
- Adequate time to eat
- Food preparation methods

Districts in Best Quartile (2014-2015)

- Boston Public Schools
- Dallas Independent School District
- Fresno Unified School District
- Kansas City School District (MO)
- Milwaukee Public Schools
- Omaha Public School District
- Santa Ana Unified School District
- St. Paul Public Schools

FOOD SERVICES  
Lunch F/RP Participation Rate



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	75.3%	70.4%	65.6%	
2		82.0%		68.6%
3	106.5%	90.5%	91.2%	84.7%
4		79.4%	81.6%	83.0%
5	73.5%	70.1%	71.8%	90.3%
6	75.1%	81.6%	85.9%	
7	60.2%	71.0%	70.5%	69.6%
8	72.9%	73.7%	75.8%	73.8%
9	74.2%		74.8%	73.7%
10	88.8%	88.6%		
11	71.0%			
12	81.8%		79.2%	84.0%
13	80.0%	80.6%	79.4%	78.1%
14	69.3%	58.7%	59.8%	65.9%
16	79.6%	70.6%	40.4%	76.8%
19			86.2%	
20		79.2%		
21	85.5%	103.8%	0.6%	
23	79.5%	95.6%	78.8%	
26	88.1%	87.3%	77.8%	80.2%
28		64.0%		
30	83.9%		83.4%	80.9%
32			77.3%	
33	87.8%	86.7%		
35	78.9%			76.8%
37	77.0%	67.6%		79.2%
39	143.5%	78.7%	80.1%	44.6%
41	87.8%	86.1%	83.3%	
43			102.7%	
44	74.3%	68.5%	54.4%	61.6%
45			99.1%	
46		70.2%	68.4%	74.3%
47	82.1%	80.1%	76.2%	92.2%
48	80.2%	81.9%	92.3%	82.1%
52		52.0%	81.1%	
54		75.8%		74.3%
55	89.4%	82.1%	83.5%	101.0%
56		70.3%	67.1%	73.8%
57	107.4%			
58	90.0%	73.0%	69.4%	116.7%
61		72.0%	35.5%	67.7%
62		73.9%	67.7%	
66	91.1%	92.0%	86.4%	89.3%
67	87.4%	88.1%	86.4%	97.9%
71	88.8%	87.3%	86.6%	83.5%
74			82.0%	
77	53.8%			62.1%
79		68.7%	56.8%	
101	89.6%	81.0%	79.7%	95.4%

Description of Calculation

Number of free lunches plus reduced-price lunches served, divided by free-meal eligible plus reduced-price eligible students times the ratio of average daily attendance to the total student enrollment.

Importance of Measure

High participation rates indicate customer satisfaction because food selections are appealing, quick to eat, and economical.

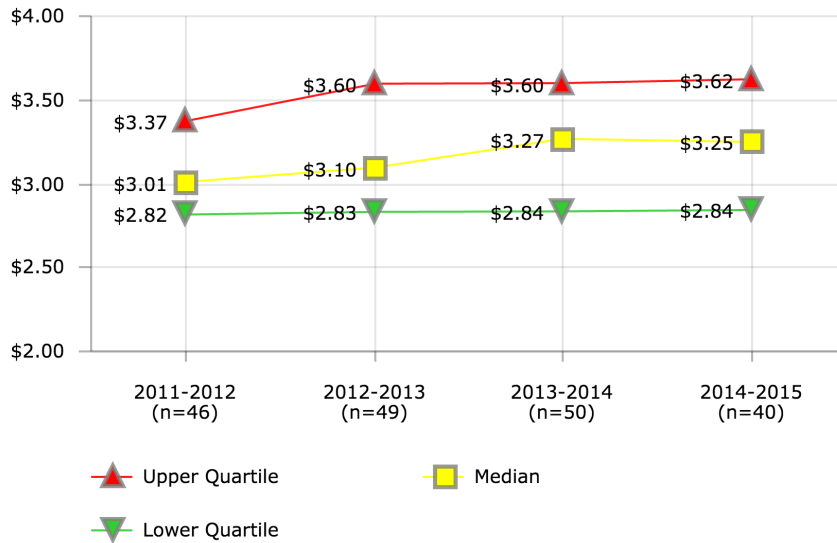
Factors that Influence

- Menu selections
- Clean, attractive dining areas with adequate seating capacity
- Provision II and III and Universal Free
- Food preparation methods
- Adequate time to eat

Districts in Best Quartile (2014-2015)

- Charlotte-Mecklenburg Schools
- Fresno Unified School District
- Metropolitan Nashville Public Schools
- Omaha Public School District
- Portland Public Schools
- Santa Ana Unified School District
- School District of Philadelphia
- St. Paul Public Schools

**FOOD SERVICES**  
**Cost Per Meal**



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		\$2.76	\$2.65	
2	\$3.97	\$3.82	\$3.60	\$3.82
3	\$2.94	\$2.97	\$2.96	\$3.15
4	\$3.34	\$3.42	\$3.56	\$3.36
5	\$2.82	\$2.83	\$2.84	\$2.73
6	\$5.76	\$4.57	\$4.17	
7	\$3.62	\$3.93	\$4.35	\$4.37
8	\$2.93	\$3.08	\$2.96	\$3.01
9	\$2.80	\$2.89	\$2.76	\$2.65
10	\$3.52	\$3.64	\$3.82	
11	\$2.91		\$3.27	
12	\$3.37	\$3.60	\$3.69	\$3.96
13	\$2.62	\$2.89	\$2.85	\$2.97
14	\$2.82	\$3.02	\$3.04	\$3.07
16	\$2.38	\$2.46	\$2.52	\$2.36
19	\$2.83	\$2.85	\$3.39	
20	\$3.52	\$2.84	\$3.29	\$3.59
21	\$4.35	\$3.26	\$3.49	\$3.72
23	\$3.37	\$3.61	\$3.66	
25		\$2.64	\$2.88	\$2.89
26	\$2.24	\$2.51	\$2.46	\$2.52
27	\$3.00			
28	\$2.95	\$3.27	\$3.21	\$3.25
30	\$2.87	\$3.10	\$2.97	\$3.25
32			\$3.31	
33	\$2.90	\$2.69	\$2.91	
34		\$3.09	\$3.56	\$3.46
35	\$3.49	\$3.70		\$3.55
37	\$3.27	\$3.41		\$3.14
39	\$3.17	\$3.12	\$3.23	\$3.40
41	\$3.44	\$3.51	\$3.42	\$3.28
43		\$3.84	\$3.61	
44	\$4.39	\$3.49	\$3.65	\$3.16
45	\$2.96	\$2.47	\$3.42	
46	\$2.90	\$3.23	\$3.27	\$3.27
47	\$3.64	\$3.81	\$4.22	\$3.65
48	\$3.32	\$3.39	\$3.49	\$3.34
49	\$3.19	\$3.96	\$3.63	\$4.03
52	\$2.67	\$3.06	\$3.40	\$3.15
53	\$3.33		\$3.94	\$3.76
54		\$3.09	\$2.83	\$2.83
55	\$3.35	\$3.63	\$3.45	\$3.30
56	\$2.35	\$2.79	\$2.73	\$2.50
57	\$3.36	\$3.63	\$4.00	
58	\$2.29	\$2.58	\$2.73	\$2.86
61		\$2.62	\$2.62	\$2.55
62	\$2.25	\$2.52	\$2.28	
63				\$3.82
66	\$3.02	\$3.14	\$3.07	\$3.73
67	\$2.88	\$2.92	\$3.09	
71	\$3.37	\$3.71	\$3.73	\$3.78
74			\$2.54	\$1.66
77	\$2.59	\$2.16	\$2.23	\$2.09
79	\$3.54	\$3.26		
101	\$1.89	\$2.22	\$2.63	\$2.05

**Description of Calculation**

Total direct costs of the food services program, divided by the total meal count of all meal types. Breakfast meals are weighted at one-half; lunch meals at one-to-one; snacks at one-fourth; and suppers at one-to-one.

**Importance of Measure**

Total costs relative to meal volume demonstrates efficacy of the food service operation.

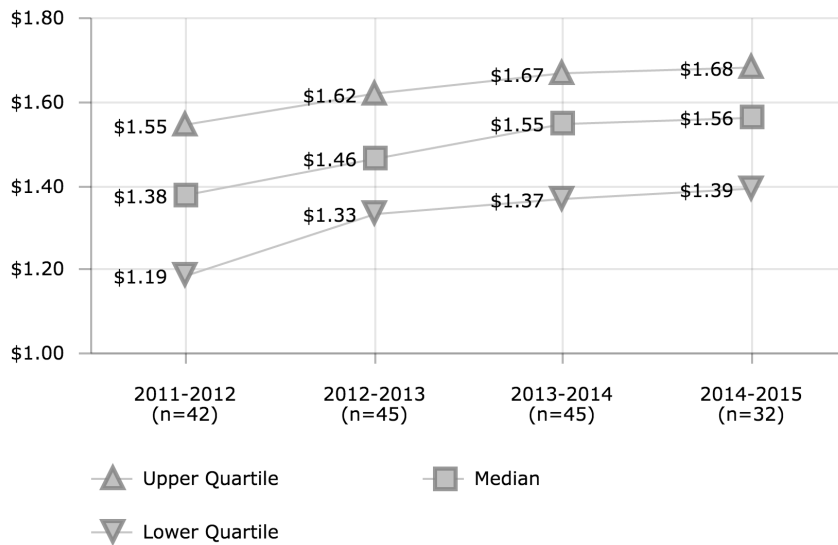
**Factors that Influence**

- The "chargebacks" to food service programs such as energy costs, custodial, non-food service administrative staff, trash removal, dining room supervisory staff
- Direct costs such as food, labor, supplies, equipment, etc.
- Meal quality
- Participation rates
- Purchasing practices
- Marketing
- Leadership expertise
- Meal prices
- Staffing formulas

**Districts in Best Quartile (2014-2015)**

- Boston Public Schools
- Chicago Public Schools
- Clark County School District
- Long Beach Unified School District
- Oakland Unified School District
- Portland Public Schools
- Providence Public Schools
- San Diego Unified School District
- San Francisco Unified School District
- Santa Ana Unified School District

FOOD SERVICES  
Food Cost per Meal



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		\$1.02	\$1.06	
2	\$1.78	\$1.79	\$1.73	\$2.03
3	\$1.17	\$1.38	\$1.28	\$1.49
4	\$1.99	\$1.99	\$1.96	\$1.74
5	\$1.31	\$1.31	\$1.33	\$1.29
6	\$2.34	\$1.88	\$1.72	
7	\$1.25	\$1.45	\$1.74	\$1.70
8	\$1.28	\$1.44	\$1.35	\$1.37
9	\$1.58	\$1.68	\$1.54	\$1.58
10	\$1.58	\$1.71	\$1.81	
11	\$1.22		\$1.67	
12	\$1.42	\$1.62	\$1.69	\$1.89
13	\$1.14	\$1.33	\$1.30	\$1.37
14	\$1.28	\$1.37	\$1.43	\$1.50
16	\$0.88	\$1.00	\$1.01	\$1.09
19	\$1.35	\$1.50	\$1.60	
20	\$1.47	\$1.27	\$1.40	\$1.52
23	\$1.68	\$1.68	\$1.66	
25		\$1.60	\$1.68	\$1.52
26	\$1.07	\$1.35	\$1.34	\$1.42
27	\$1.53			
30	\$1.13	\$1.37	\$1.42	\$1.63
32			\$1.58	
33	\$1.51	\$1.38	\$1.49	
34		\$1.59	\$1.65	\$1.63
35	\$1.19	\$1.46		
37	\$1.43	\$1.62		\$1.46
39		\$1.44	\$1.51	\$1.57
41	\$1.65	\$1.56	\$1.63	\$1.65
43		\$1.57	\$1.39	
45	\$1.65	\$1.31	\$1.87	
46	\$1.38	\$1.64	\$1.55	\$1.61
47	\$1.39	\$1.53	\$1.61	\$1.55
48	\$1.50	\$1.64	\$1.63	\$1.58
49	\$1.71	\$2.20	\$1.94	\$2.06
52	\$1.37	\$1.77	\$1.92	\$1.76
53	\$1.18		\$1.57	\$1.56
55	\$1.54	\$1.56	\$1.54	\$1.66
56	\$0.71	\$1.01	\$0.96	
57	\$1.55	\$1.70	\$1.80	
58	\$1.34	\$1.50	\$1.56	\$1.72
61		\$1.36	\$1.37	\$1.33
62	\$0.96	\$1.20	\$1.03	
66	\$1.71	\$1.58	\$1.57	\$1.92
67	\$1.36	\$1.32	\$1.50	
71	\$1.14	\$1.27	\$1.30	\$1.37
77	\$1.45	\$1.38	\$1.37	\$1.29
79	\$1.20	\$0.94		
101	\$0.89	\$1.12	\$1.26	\$0.98

**Description of Calculation**

Total food costs, divided by the total meal count of all meal types. Breakfast meals are weighted at one-half; lunch meals at one-to-one; snacks at one-fourth; and suppers at one-to-one.

**Importance of Measure**

Food cost is the second largest expenditure that food service programs incur.

Careful menu planning practices, competitive bids for purchasing supplies, including commodity processing contracts, and the implementation of consistent production practices can control food costs.

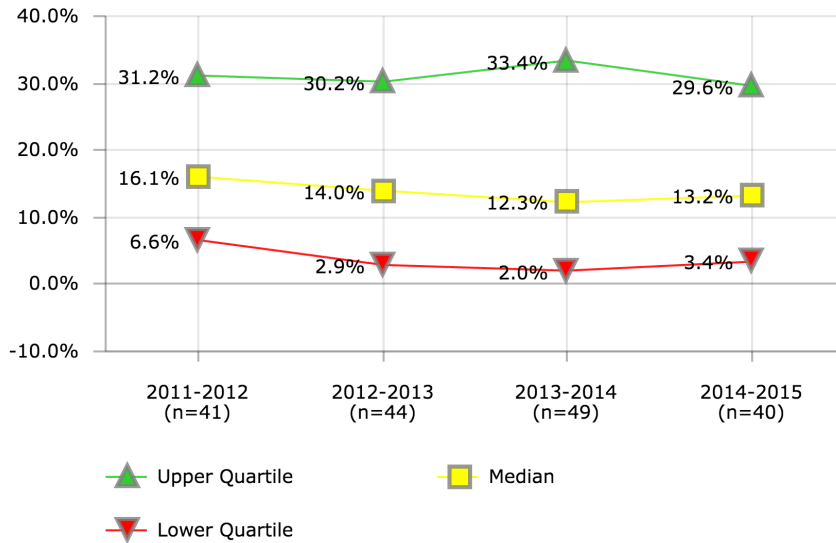
Food cost as a percent of revenue can be reduced if participation revenue is high.

**Factors that Influence**

- USDA Menu and Nutrient requirements
- A la carte items
- Convenience vs. Scratch Food Items
- Purchasing and production practices
- Meal prices
- Participation rates
- Use of commodities
- Use of a warehouse or drop-ship deliveries
- Theft

FOOD SERVICES

Fund Balance as Percent of Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	0.8%		0.0%	
2	14.7%	8.4%	6.9%	112.6%
3	13.7%	10.4%	6.9%	6.3%
4	32.6%	40.3%	34.5%	31.0%
5	3.7%	2.9%	2.4%	5.4%
6	5.4%	30.1%	27.1%	
7	12.3%	9.5%	-2.2%	0.0%
8	31.8%	31.0%	33.4%	34.4%
9	46.8%	51.4%	56.7%	27.4%
10	26.0%	31.3%	32.7%	
11	7.6%		8.0%	
12	16.1%	18.4%	21.1%	23.6%
13	28.6%	35.5%	41.5%	44.2%
14	11.9%	34.4%	40.6%	44.0%
16	1.6%	4.2%	3.2%	2.7%
19	6.6%	20.6%	40.0%	
20	38.1%	45.6%	43.0%	56.6%
21	2.4%	4.2%	7.3%	12.7%
23	31.7%	21.5%	34.7%	
25		14.6%	0.0%	0.0%
26	-5.1%		-4.4%	-4.2%
27	34.4%			
28	10.7%	3.0%	6.0%	32.0%
30			0.0%	0.0%
32			12.3%	
33	10.6%	0.0%		
34		17.5%	22.4%	27.6%
35		2.9%		11.5%
37	16.1%	0.2%		-1.0%
39	7.7%	13.4%	17.9%	7.3%
41	18.6%	16.8%	16.4%	21.8%
43		67.8%	65.4%	
44	19.7%	20.1%	18.6%	20.9%
45	76.4%	30.3%	76.7%	
46		1.3%	2.3%	3.0%
47	31.2%	34.5%	32.8%	31.5%
48	24.3%	25.4%	23.9%	23.3%
49	7.0%	4.9%	0.1%	28.2%
52	27.8%	11.4%	6.5%	8.1%
53	64.7%		53.3%	45.7%
54		0.0%	1.9%	4.8%
55	36.0%	-2.6%	2.0%	3.8%
56	4.7%	22.9%	23.2%	25.6%
57			0.1%	
58		0.0%	0.2%	-52.1%
61		8.7%	1.2%	0.0%
62	26.6%	32.7%	46.2%	
63				18.1%
66		0.0%	5.0%	6.3%
67	-6.2%	-6.5%		
71	25.5%	20.3%	17.0%	13.8%
74			5.3%	4.1%
77	0.4%	0.2%	0.2%	0.7%
79	0.2%	-4.5%	0.0%	
101	61.5%		58.9%	63.1%

Description of Calculation

Fund balance divided by total revenue.

Importance of Measure

A positive fund balance can provide a contingency fund for equipment purchases, technology upgrades, and emergency expenses.

A "break-even" status indicates that there is just enough revenue to cover program expenses, but none left for program improvements.

Factors that Influence

- USDA allows a Food Service program to have no more than a three month operating expenses fund balance.
- Districts may have taken part or all of the Food Services Fund Balance for non-Food Service activities.
- Food Services may have funded large kitchen remodeling projects, implemented new POS systems, and thereby reduced a fund balance with a large capital outlay project

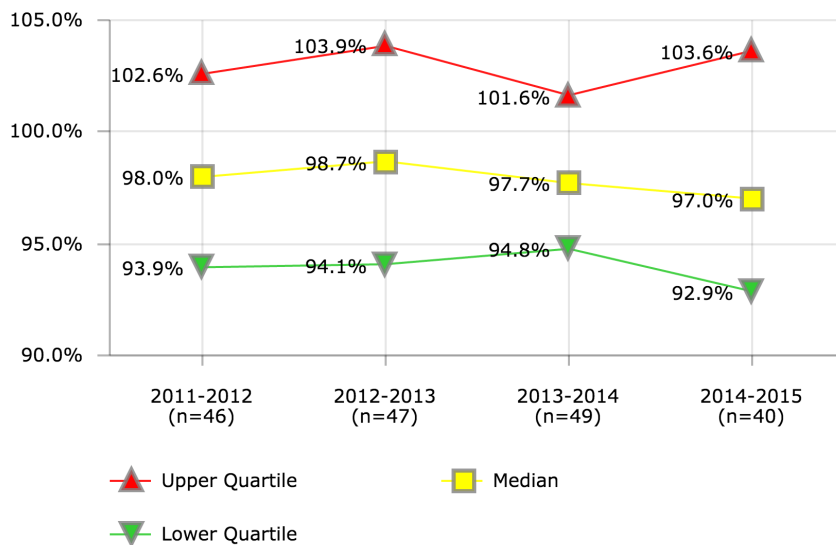
Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Atlanta Public Schools
- Broward County Public Schools
- Cincinnati Public Schools
- Jefferson County Public Schools (KY)
- Metropolitan Nashville Public Schools
- Palm Beach County School District
- Richmond City School District
- Santa Ana Unified School District
- Wichita Public Schools



FOOD SERVICES

Total Costs As Percent of Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		101.0%	100.9%	
2	105.5%	105.4%	99.6%	97.8%
3	98.8%	95.6%	97.8%	103.7%
4	87.5%	88.2%	94.8%	91.1%
5	96.3%	97.2%	97.6%	94.6%
6	93.9%	97.0%	103.2%	
7	102.6%	102.1%	109.8%	103.7%
8	98.9%	99.3%	97.5%	97.8%
9	91.0%	92.4%	91.8%	93.0%
10	97.4%	95.4%	97.7%	
11	131.5%		114.4%	
12	93.4%	93.6%	94.1%	93.8%
13	89.3%	92.0%	92.8%	96.6%
14	88.1%	95.3%	85.4%	97.0%
16	98.9%	98.6%	103.2%	104.8%
19	94.7%	83.1%	80.2%	
20	90.2%	71.4%		98.7%
21	130.6%	94.3%	97.2%	106.9%
23	91.8%		97.0%	
25			114.3%	118.9%
26	100.9%	111.9%	97.4%	102.7%
27	98.8%			
28	89.3%	97.0%	94.0%	95.0%
30	95.7%	103.9%	94.5%	90.9%
32			98.2%	
33	98.6%	83.4%	88.5%	
34		92.6%	97.7%	89.8%
35	104.7%	102.9%		88.8%
37	108.0%	105.5%		100.8%
39	95.4%	94.1%	95.1%	96.0%
41	105.3%	100.4%	99.2%	92.7%
43		103.3%	97.8%	
44	130.1%	99.1%	99.8%	88.0%
45	101.4%	79.5%	95.4%	
46	102.2%	107.6%	105.5%	107.0%
47	95.0%	95.6%	101.6%	97.0%
48	94.6%	99.6%	103.5%	92.6%
49	112.8%	110.5%	97.6%	104.5%
52	94.3%	103.9%	99.9%	87.9%
53	94.0%		101.8%	96.4%
54		120.8%	91.5%	95.2%
55	99.0%	100.0%	96.6%	95.8%
56	90.6%	98.4%	97.3%	100.9%
57	106.4%	105.9%	99.1%	
58	97.3%	98.7%	100.0%	100.5%
61		104.4%	105.9%	103.6%
62	94.0%	88.0%	77.8%	
63				113.7%
66	92.2%	99.6%	92.2%	114.9%
67	99.7%	100.3%	103.6%	
71	99.7%	104.8%	103.2%	103.2%
74			85.7%	57.5%
77	111.4%	121.5%		109.9%
79	107.5%	93.5%	97.9%	
101	84.8%	95.2%	110.0%	92.0%

Description of Calculation

Total direct costs plus indirect and overhead costs, divided by total revenue.

Importance of Measure

This measure gives an indication of the financial status of the food service program, including management company fees. Districts that keep expenses lower than revenues are able to build a surplus for reinvestment back into the program for capital replacement, technology, and other improvements. Districts that report expenses higher than revenues may either be drawing from their fund balance, or may be subsidized by the district's general fund.

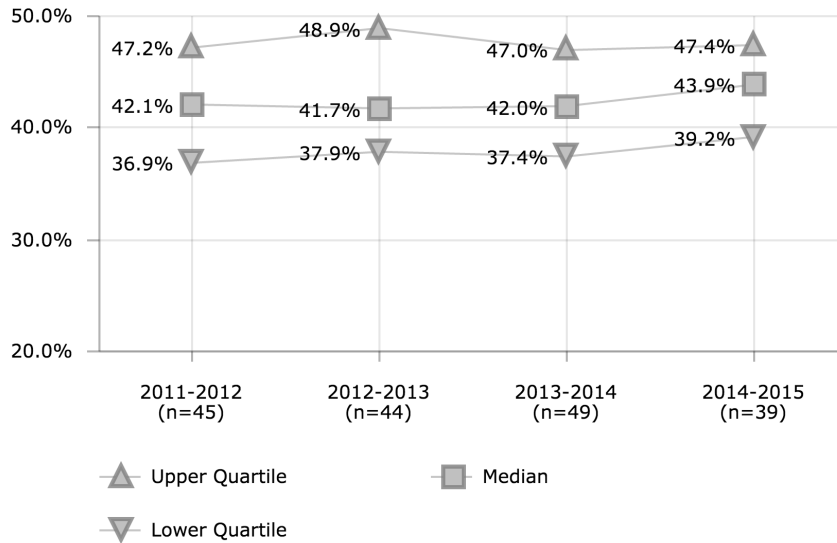
Factors that Influence

- The "chargebacks" to food service programs such as energy costs, custodial, non-food service administrative staff, trash removal, dining room supervisory staff
- Direct costs such as food, labor, supplies, equipment, etc.
- Meal quality
- Participation rates
- Purchasing practices
- Marketing
- Leadership expertise
- Meal prices
- Staffing formulas

Districts in Best Quartile (2014-2015)

- Columbus Public Schools
- Dallas Independent School District
- Duval County Public Schools
- Kansas City School District (MO)
- Milwaukee Public Schools
- Minneapolis Public Schools
- Orange County Public Schools (FL)
- Providence Public Schools
- Santa Ana Unified School District
- Wichita Public Schools

FOOD SERVICES  
Food Cost per Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		36.0%	36.0%	
2	47.0%	49.2%	47.7%	51.8%
3	36.9%	41.4%	39.0%	45.7%
4	50.5%	49.4%	48.9%	44.1%
5	43.9%	43.9%	45.1%	43.9%
6	35.7%	37.7%	38.0%	
7	33.2%	35.9%	41.9%	38.9%
8	41.2%	44.8%	43.3%	43.5%
9	48.2%	50.4%	48.2%	48.9%
10	41.2%	42.5%	43.7%	
11	51.1%		56.3%	
12	38.3%	41.7%	42.7%	44.2%
13	37.9%	41.3%	41.2%	43.4%
14	39.1%	41.6%	38.4%	45.9%
16	34.7%	37.9%	39.1%	40.9%
19	45.1%	42.6%	37.4%	
20	37.1%	31.2%	25.5%	39.2%
21	39.7%	45.9%	7.6%	11.7%
23	42.1%	23.6%	39.8%	
25		24.0%	23.4%	41.1%
26	47.2%	58.6%	51.8%	56.6%
27	49.2%			
28			8.5%	7.2%
30	36.7%	42.8%	42.5%	44.5%
32			45.3%	
33	45.3%	39.9%	41.0%	
34		45.6%	45.1%	42.0%
35	35.5%	40.7%		5.5%
37	46.1%	49.7%		45.7%
39	43.9%	41.2%	42.0%	42.4%
41	48.9%	43.4%	45.6%	45.5%
43		41.4%	36.9%	
44	36.3%		6.6%	5.8%
45	52.3%	37.9%	50.9%	
46	47.6%	52.5%	47.9%	50.8%
47	35.2%	37.2%	38.6%	40.8%
48	41.3%	46.9%	47.0%	42.5%
49	52.0%	59.7%	48.7%	50.3%
52	47.0%	56.8%	51.8%	46.1%
53	31.5%		39.5%	38.9%
55	42.5%	40.5%	40.1%	45.1%
56	27.4%	34.7%	33.6%	27.7%
57	46.2%	48.9%	43.5%	
58	52.5%	54.3%	53.7%	53.9%
61		51.1%	51.7%	50.7%
62	38.2%	40.3%	34.7%	
63				47.4%
66	50.7%	49.0%	46.1%	56.0%
67	45.3%	41.8%	46.5%	
71	33.3%	35.3%	34.5%	36.0%
74			33.0%	3.1%
77	59.5%			60.8%
79	36.3%	26.9%	36.3%	
101	38.8%		51.1%	40.6%

**Description of Calculation**

Total food costs divided by total revenue.

**Importance of Measure**

Food cost is the second largest expenditure that food service programs incur.

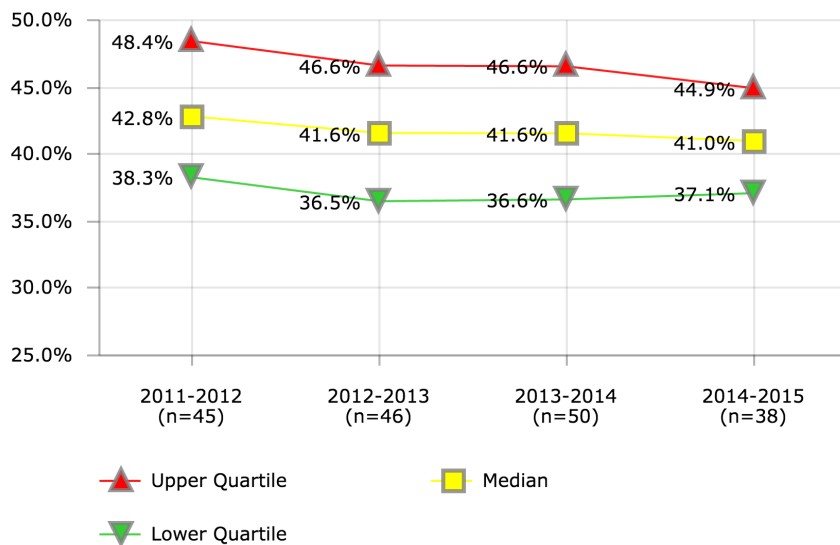
Careful menu planning practices, competitive bids for purchasing supplies, including commodity processing contracts, and the implementation of consistent production practices can control food costs.

Food cost as a percent of revenue can be reduced if participation revenue is high.

**Factors that Influence**

- USDA Menu and Nutrient requirements
- A la carte items
- Convenience vs. Scratch Food Items
- Purchasing and production practices
- Meal prices
- Participation rates
- Use of commodities
- Use of a warehouse or drop-ship deliveries
- Theft

FOOD SERVICES  
Labor Costs per Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		51.3%	48.0%	
2	48.4%	43.4%	44.1%	38.0%
3	45.6%	41.0%	41.9%	41.3%
4	29.1%	29.4%	31.0%	30.9%
5	40.0%	41.6%	41.4%	39.4%
6	50.2%	48.9%	49.4%	
7	55.5%	54.6%	55.9%	54.1%
8	39.8%	36.3%	35.4%	34.4%
9	31.6%	30.5%	32.3%	30.8%
10	39.8%	37.6%	38.2%	
11	63.6%		51.7%	
12	47.3%	44.5%	44.6%	42.1%
13	36.9%	36.5%	36.6%	37.5%
14	41.9%	42.7%	37.4%	44.9%
16	46.1%	48.7%	46.6%	41.8%
19	46.5%	36.4%	37.8%	
20	39.1%	31.5%	29.9%	46.6%
21	47.2%	43.7%	49.6%	46.2%
23	38.3%	23.7%	39.9%	
25		26.5%	26.1%	33.5%
26	44.1%	44.5%	37.7%	38.4%
27	40.9%			
28			7.6%	
30	50.8%	47.3%	40.7%	34.9%
32			38.3%	
33	33.4%	30.2%	29.5%	
34		37.0%	42.6%	40.5%
35	54.6%	52.9%		43.4%
37	50.2%	46.4%		45.7%
39	34.9%	35.3%	32.1%	37.1%
41	40.7%	39.6%	38.7%	35.8%
43		41.6%	43.1%	
44	7.5%			
45	31.9%	25.5%	33.9%	
46	48.7%	46.2%	48.7%	47.9%
47	47.0%	46.6%	50.8%	45.3%
48	38.1%	36.4%	43.1%	39.4%
49	42.8%	45.3%	40.9%	40.7%
52	35.0%	37.1%	34.8%	31.6%
53	43.9%		44.9%	42.0%
54		57.2%	46.7%	45.0%
55	42.2%	44.8%	43.3%	37.7%
56	57.7%	53.3%	55.4%	63.9%
57	48.6%	51.0%	48.4%	
58	34.8%	37.4%	37.9%	34.2%
61		40.8%	41.7%	41.6%
62	45.5%	39.1%	37.1%	
63				44.5%
66	30.0%	39.0%	35.8%	40.1%
67	43.4%	43.3%	42.4%	
71	54.9%	56.6%	57.7%	57.4%
74			42.4%	41.5%
77	39.5%	38.4%	35.7%	35.9%
79	65.9%	60.1%	53.9%	
101	40.6%		45.8%	42.5%

Description of Calculation

Total labor costs divided by total revenue.

Importance of Measure

Labor contributes the largest expense that food service revenue must cover.

School boards can control labor costs by establishing salary schedules and benefit plans, and directors can control labor cost by implementing productivity standards and staffing formulas.

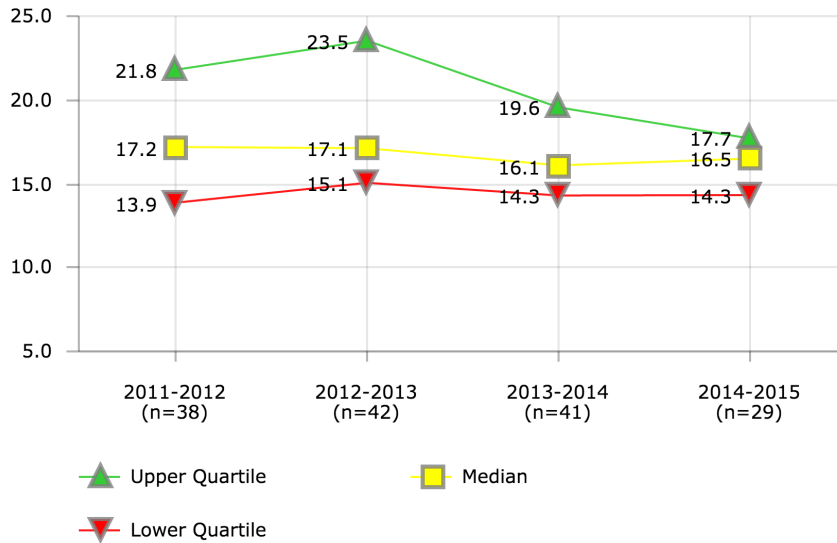
Factors that Influence

- Salary schedules and health and retirement benefits
- Number of annual work days and annual paid holidays
- Staffing formulas and productivity standards
- Union contracts
- Type of menu items

Districts in Best Quartile (2014-2015)

- Clark County School District
- Dallas Independent School District
- Houston Independent School District
- Milwaukee Public Schools
- Minneapolis Public Schools
- Newark Public School District
- Palm Beach County School District
- San Francisco Unified School District
- School District of Philadelphia
- Wichita Public Schools

FOOD SERVICES  
Meals Per Labor Hour



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		19.5	17.9	
2	10.1	20.6	12.6	13.2
3	18.2	15.7	17.4	16.8
4	18.5	17.4	15.7	16.2
5	17.4	15.7	15.9	16.7
6		15.1	14.3	
7	11.2	11.3	11.5	14.1
8	16.8	15.4	15.9	15.3
9	28.7	28.9	19.9	22.1
10	11.3	11.8	11.4	
11	20.6			
12	12.4	13.1	14.3	14.3
13	18.1	14.8	18.0	17.7
14	17.0	16.2	15.0	13.6
16	12.0	16.9	16.1	16.5
19	24.3	25.5	25.4	
20	18.0	18.9	18.2	19.3
23	14.6	18.1		
25		16.7	8.0	
26	23.3	21.2	23.4	21.0
27	15.2			
30	15.1	20.4	12.9	15.1
32			19.6	
33	25.6	28.0	26.3	
34		15.5	15.3	16.6
35	24.0			22.5
37				6.5
39		20.8	16.7	17.5
41	16.8	16.7	16.3	18.9
43		33.2	33.1	
44		30.9		
45			20.2	
46	16.7	12.2	12.5	12.6
47	13.9	13.4	14.1	15.7
48	14.9	16.0	15.9	17.6
49	15.9	14.5	11.4	12.2
52	40.4	27.1	29.6	19.9
53	13.8		14.9	15.9
55	13.5	12.9	13.2	15.0
56	18.0	16.5	16.0	
57	21.8	19.2	17.3	
58	28.5	25.7	18.0	22.9
62	28.9	27.9	27.9	
66	21.5	17.5	17.9	16.6
67	23.5	23.5	23.7	
71	13.2	12.6	8.9	10.1
77	21.8	29.0		
79	12.0	12.1		
101		24.5	24.8	

Description of Calculation

Annual number of breakfasts (less contractor-served breakfasts) *divided* by two *plus* annual number of lunches (less contractor-served lunches) *plus* annual number of snacks (less contractor-served lunches) *divided* all *divided* by the total annual labor hours of all food preparation and cafeteria staff.

Importance of Measure

Efficiency is important in making the best use of available food service funds.

Factors that Influence

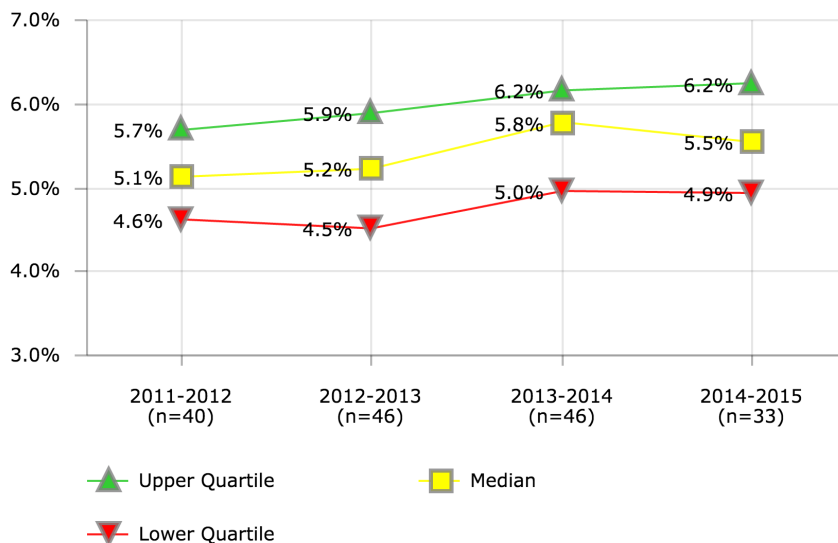
- Menu offerings
- Provision II and III
- Free/Reduced percentage
- Food preparation methods
- Local nutrition standards for al la carte foods

Districts in Best Quartile (2014-2015)

- Boston Public Schools
- Broward County Public Schools
- Cincinnati Public Schools
- Clark County School District
- Columbus Public Schools
- Dallas Independent School District
- Minneapolis Public Schools
- School District of Philadelphia

FOOD SERVICES

USDA Commodities - Percent of Total Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	4.2%	2.3%	6.1%	
2	3.8%	3.6%	2.9%	3.7%
3	5.1%	4.7%	4.5%	5.7%
5	5.8%	4.5%	6.2%	5.7%
6	4.1%	4.1%	5.2%	
7	3.3%	3.4%	1.9%	3.1%
8	4.8%	5.2%	6.3%	6.4%
9	5.9%	6.7%	6.0%	6.8%
10	4.6%	4.9%	5.2%	
11	5.2%			
12	5.3%	5.4%	5.5%	5.2%
13	5.7%	5.8%	6.4%	7.2%
14	5.2%	5.3%	6.4%	6.7%
16	5.3%	5.4%	4.9%	5.4%
19		4.8%	5.0%	
20	4.7%	6.6%	6.8%	5.9%
21	5.2%	7.8%	5.4%	6.8%
23	4.6%	4.7%	3.9%	
25		6.7%	6.5%	8.8%
26	4.9%	4.1%	1.1%	3.1%
27	5.6%			
28	6.6%	6.9%	6.6%	6.2%
30	6.1%	6.3%	5.8%	5.2%
32			6.0%	
33	5.9%	6.3%	5.9%	
34		3.5%	4.1%	4.9%
35		3.8%		5.5%
37	5.7%	5.9%		3.8%
41	5.9%	4.9%	6.1%	5.6%
43		5.4%	5.6%	
44	5.4%	4.9%	4.2%	5.8%
45	5.6%	5.1%	5.0%	
46	5.1%	5.3%	5.8%	6.2%
47	4.1%	4.7%	5.5%	4.3%
48	5.1%	5.9%	6.9%	6.6%
49	6.2%	5.6%	5.7%	5.2%
52	5.9%	3.5%	5.8%	4.3%
53	5.2%		8.6%	4.6%
54		6.2%	5.3%	5.2%
55	5.0%	5.3%	5.9%	5.8%
56		6.6%	5.9%	
57		10.3%	6.3%	
58	4.2%	4.7%	5.9%	5.5%
62	4.7%	6.5%	5.4%	
66	5.7%	5.6%	5.9%	8.7%
67	5.1%	5.3%	6.2%	
71	2.0%	2.0%	3.0%	3.2%
74			4.7%	5.5%
77	1.4%	3.2%		
79	1.8%	4.3%	3.3%	
101		4.6%	7.4%	

Description of Calculation

Total value of commodities received divided by total revenue.

Importance of Measure

Maximizing the use of USDA Commodities is a common strategy to minimize direct costs

Factors that Influence

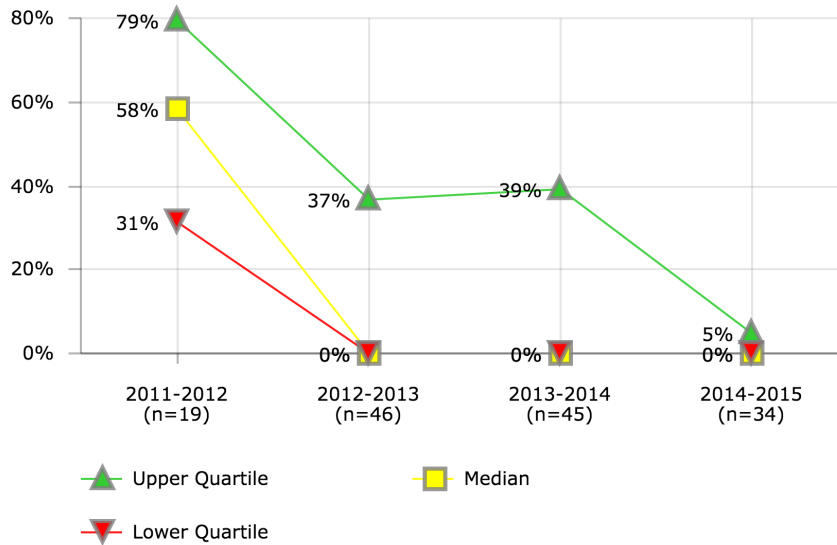
- Flexibility of meal planning
- Use of USDA bonuses
- Maximization of reimbursements

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Atlanta Public Schools
- Broward County Public Schools
- Clark County School District
- Newark Public School District
- Omaha Public School District
- Orange County Public Schools (FL)
- Palm Beach County School District
- Rochester City School District

FOOD SERVICES

Provision II Enrollment Rate - Breakfasts



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		0%	0%	
2	58%	57%	57%	0%
3	95%	92%	100%	100%
4		0%	0%	0%
5	48%	43%	42%	14%
6		0%	0%	
7		0%	0%	0%
8	35%	35%	20%	21%
9	4%	5%	5%	5%
10		0%	0%	
11	63%			
12	17%	18%	21%	0%
13		0%	0%	0%
14	18%	29%	0%	0%
16	39%	38%	37%	41%
19	70%	0%	0%	
20		100%	100%	100%
23		0%	0%	
25		0%	0%	0%
26	78%	100%	0%	0%
28		0%	0%	0%
30		0%	0%	0%
32			0%	
33	73%	93%	92%	
34		0%	0%	0%
35		0%		0%
37		0%		0%
39		0%	0%	0%
41		0%	100%	0%
43		47%	0%	
44		0%	39%	0%
45	102%			
46	100%	100%	100%	100%
47		0%	0%	0%
48	38%	37%	42%	33%
49		0%	0%	0%
52		0%	0%	0%
53			10%	0%
54		31%		
55		0%	0%	0%
56		16%	16%	
57		0%	0%	
58		0%	0%	0%
62	31%	34%	31%	
63				0%
66	100%	99%	95%	100%
67	79%	76%	58%	
71		0%	0%	0%
74			0%	0%
77		0%		
79		0%	0%	
101	26%	26%	100%	

Description of Calculation

Number of students enrolled in Provision II breakfast program divided by total number of students with access to breakfast meals.

Importance of Measure

This Provision reduces application burdens and simplifies meal counting and claiming procedures. It allows schools to establish claiming percentages and to serve all meals at no charge for a four-year period.

Factors that Influence

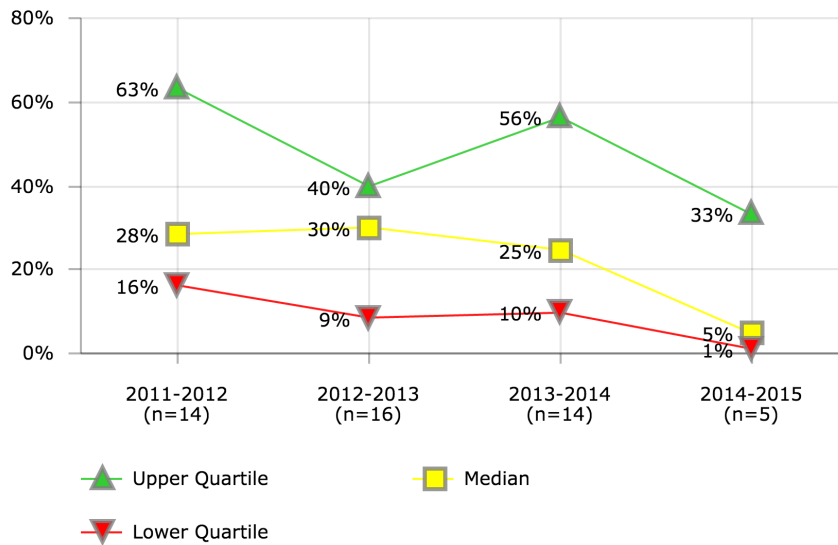
- History of schools serving meals to all participating children at no charge for 4 years
- Stability of income of school's population
- Increased participation to offset increased costs and loss of full pay and reduced-price meal charges.

Districts in Best Quartile (2014-2015)

- Baltimore City Public Schools
- Cincinnati Public Schools
- Clark County School District
- Omaha Public School District
- Orange County Public Schools (FL)
- Palm Beach County School District
- Portland Public Schools
- San Diego Unified School District
- St. Paul Public Schools

FOOD SERVICES

Provision II Enrollment Rate - Lunches



District ID	2011-2012	2012-2013	2013-2014	2014-2015
2	1%	1%		
5	2%	1%	1%	0%
9	4%	5%	5%	5%
11	63%			
12	16%	16%	19%	
14	18%	29%		
16	38%	36%	36%	39%
19	70%			
20		1%	1%	1%
26	36%	40%		
33	73%	78%	79%	
41			100%	
43		47%		
44			39%	
48	22%	40%	19%	33%
53			10%	
54		31%		
56		12%	12%	
62	31%	33%	31%	
67	77%	74%	56%	
101	26%	26%	100%	

Description of Calculation

Number of students enrolled in Provision II lunch program divided by total number of students with access to lunch meals.

Importance of Measure

This Provision reduces application burdens and simplifies meal counting and claiming procedures. It allows schools to establish claiming percentages and to serve all meals at no charge for a four-year period.

Factors that Influence

- History of schools serving meals to all participating children at no charge for 4 years
- Stability of income of school's population
- Increased participation to offset increased costs and loss of full pay and reduced-price meal charges.

Districts in Best Quartile (2014-2015)

- Orange County Public Schools (FL)
- San Diego Unified School District





# Maintenance & Operations

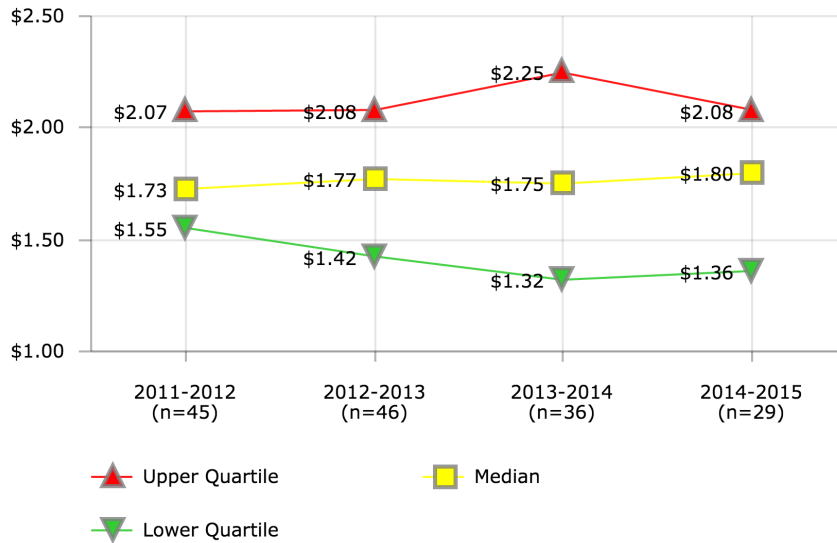
Performance metrics in maintenance and operations (M&O) assess the cost efficiency and service levels of a district's facilities management and labor. Areas of focus include *custodial work, maintenance work, renovations, construction, utility usage, and environmental stewardship*. The cost efficiency of custodial work is represented broadly by **Custodial Workload** and **Custodial Cost per Square Foot**, where low workload combined with high cost per square feet would indicate that cost savings can be realized by reducing the number of custodians. Additionally, the relative cost of supplies can be considered by looking at **Custodial Supply Cost per Square Foot**.

The relative cost of utilities is represented by **Utility Usage per Square Foot** and **Water Usage per Square Foot**.

These KPIs should give district leaders a general sense of where they are doing well and where they can improve. The importance and usefulness of each KPI is described in the "Importance of Measure" and "Factors that Influence" headings, which can be used to guide improvement strategies.

MAINTENANCE & OPERATIONS

Custodial Work - Cost per Square Foot



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$1.81		\$1.74	
2	\$1.70	\$2.03	\$1.63	
3	\$1.83	\$1.87	\$2.06	\$2.02
4	\$1.73	\$1.77	\$1.73	\$1.59
5	\$1.64	\$1.56	\$1.52	\$1.55
6		\$1.94		
7	\$1.76	\$2.08	\$1.82	\$1.82
8	\$1.11	\$1.17	\$1.17	\$1.17
9	\$2.45	\$2.39	\$2.30	\$2.20
10	\$1.55	\$1.61		\$1.81
11	\$1.43	\$1.55		
12	\$2.52	\$2.41	\$2.54	\$2.71
13	\$1.55	\$1.77	\$1.65	\$1.95
14	\$1.19	\$1.20	\$1.15	\$1.07
16	\$1.64	\$1.89	\$1.87	\$1.80
19	\$2.57		\$3.00	
20	\$2.00	\$1.75	\$1.84	\$1.87
21	\$1.87	\$1.94	\$2.48	\$2.45
23	\$1.74	\$1.37	\$1.24	
25	\$2.80	\$2.65		
26	\$3.71			
28	\$1.19	\$1.20	\$1.23	\$1.26
30	\$1.50	\$1.42	\$1.40	\$1.43
32		\$1.60		
33		\$1.68	\$1.96	
34	\$1.78	\$1.86	\$1.58	\$1.72
35	\$3.49	\$3.64		
37	\$1.64	\$1.45	\$1.12	
39	\$1.21	\$1.23	\$1.22	\$1.25
41	\$0.82	\$1.21		\$1.08
43	\$3.39	\$3.38	\$3.32	
44	\$1.73	\$1.72	\$1.76	\$1.83
45	\$2.60	\$0.73		
46		\$1.08	\$1.16	\$0.53
47	\$1.64	\$1.64	\$1.70	\$1.41
48	\$1.31	\$1.31		\$1.36
49	\$1.24	\$1.20	\$1.00	\$0.99
52	\$1.64	\$1.87	\$1.97	\$2.08
53	\$2.45			
54	\$1.55			
55	\$1.47	\$1.60	\$1.47	\$1.36
56	\$2.24	\$2.26		
57	\$0.95	\$0.94	\$0.97	
58		\$2.37	\$2.81	\$2.39
62	\$1.83			
63	\$2.29	\$2.20	\$2.25	
66	\$2.07	\$2.45	\$2.42	\$2.21
67	\$1.76	\$3.40	\$2.40	
71	\$1.64	\$1.89	\$1.80	\$2.21
74			\$2.25	\$2.15
77		\$3.57		
79		\$2.02		
101	\$1.98	\$2.00		

Description of Calculation

Total cost of district-operated custodial work plus total cost of contract-operated custodial work, divided by total square footage of all non-vacant buildings.

Importance of Measure

This measure is an important indicator of the efficiency of the custodial operations. The value is impacted not only by operational effectiveness, but also by labor costs, material and supply costs, supervisory overhead costs as well as other factors. This indicator can be used as an important comparison with other districts to identify opportunities for improvement in custodial operations to reduce costs.

Factors that Influence

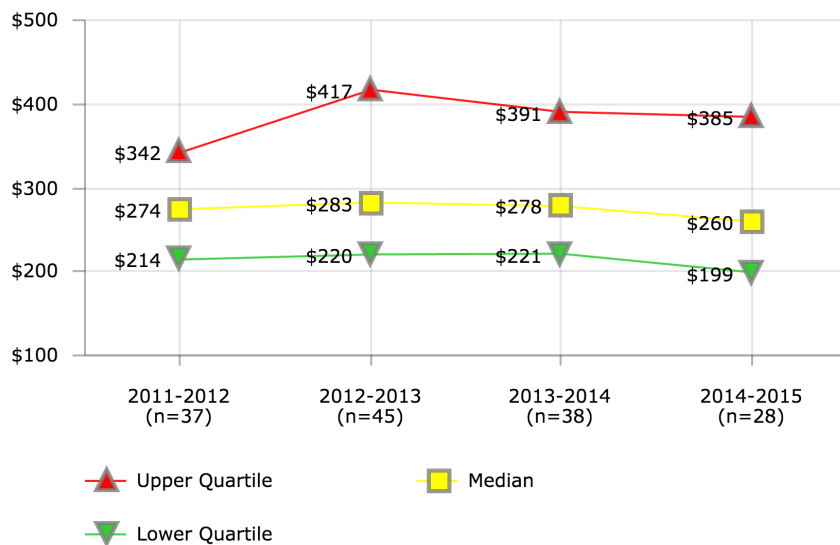
- Cost of labor
- Collective bargaining agreements
- Cost of supplies and materials
- Size of school

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Atlanta Public Schools
- Baltimore City Public Schools
- Charlotte-Mecklenburg Schools
- Dallas Independent School District
- Guilford County School District
- Houston Independent School District
- Palm Beach County School District

MAINTENANCE & OPERATIONS

Custodial Work - Cost per Student



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$342		\$320	
2		\$423		
3	\$332	\$348	\$391	\$393
4	\$314	\$337	\$319	\$297
5	\$295	\$283	\$271	\$274
6		\$344	\$315	
7	\$281	\$337	\$299	\$299
8	\$205	\$186	\$186	\$185
9	\$272	\$261	\$251	\$243
10	\$214	\$212	\$216	
11	\$187	\$213		
12	\$493	\$472	\$451	\$478
13	\$227	\$256	\$236	\$235
14	\$198	\$212	\$201	\$198
16	\$180	\$206	\$214	\$207
19	\$517		\$600	
20	\$380	\$347	\$354	\$358
21	\$379	\$401	\$543	\$501
23	\$302	\$244	\$226	
25		\$572		
26	\$754			
28	\$274	\$263		\$135
30	\$318	\$309	\$311	\$322
32		\$210		
33		\$538		
34		\$466	\$458	\$518
35	\$601	\$625		
37	\$283	\$245	\$181	
39	\$190	\$182	\$182	\$182
41	\$262	\$203	\$146	\$178
43	\$726	\$686	\$825	
44	\$236	\$227	\$236	\$246
45	\$730	\$210		
46		\$236	\$253	\$118
47	\$294	\$288	\$285	\$239
48	\$214	\$204	\$221	\$226
49	\$218	\$221	\$185	\$185
52		\$417	\$410	\$459
54	\$240			
55	\$224	\$242	\$221	\$200
56		\$259	\$258	
57	\$194	\$220	\$234	
58		\$513	\$517	\$452
63			\$660	
66	\$429	\$507	\$495	\$444
67	\$179	\$341	\$248	
71	\$255	\$293	\$293	\$363
74			\$384	\$377
77		\$620		
79		\$441		
101	\$197	\$197		

Description of Calculation

Total custodial work costs (contractor and district operated), divided by total student enrollment.

Importance of Measure

This measure is an important indicator of the efficiency of the custodial operations. The value is impacted not only by operational effectiveness, but also by labor costs, material and supply costs, supervisory overhead costs as well as other factors. This indicator can be used as an important comparison with other districts to identify opportunities for improvement in custodial operations to reduce costs.

Factors that Influence

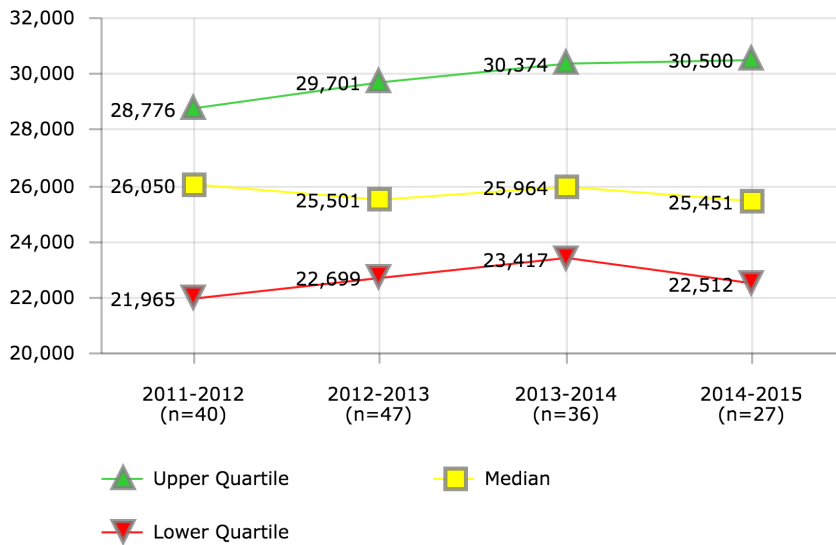
- Cost of labor
- Cost of supplies and materials
- Scope of duties assigned to custodians

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Atlanta Public Schools
- Baltimore City Public Schools
- Dallas Independent School District
- Guilford County School District
- Houston Independent School District
- Palm Beach County School District

MAINTENANCE & OPERATIONS

Custodial Workload



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	34,079	33,247	32,886	
2		24,825	24,409	22,512
3	33,099	32,192	30,596	31,110
4	26,580	30,113	30,029	32,499
5	29,481	28,888	28,888	28,694
7	24,717	26,593	30,331	30,331
8	23,676	23,554	23,250	23,565
9	23,256	23,487	23,836	
10	18,611	17,812	17,729	17,479
11	27,992	26,863		
12		23,679	24,173	25,027
13	25,982	25,905	27,861	23,686
14	23,916	23,365	26,019	25,102
16	22,131	24,748	24,016	27,455
19	25,777	25,124	24,658	
20	28,070	30,372	30,580	30,500
21	27,696	26,301	25,955	25,752
23		23,289		
25	17,153	15,130		
26	32,123	28,871		
28	526		30,996	
30	38,132	41,223	39,030	38,372
32		21,540		
33		29,701	29,213	
34	27,074	17,747	23,585	23,185
35	21,612	22,699		
37	27,145	27,502	25,806	
39	19,308	21,658	20,181	20,342
41	26,605	29,122	27,621	28,986
43	32,842	25,854	23,879	
44	16,892	17,669	15,625	18,018
45		37,244		
46		20,307	21,559	19,528
48	24,684	23,088	26,168	25,475
49	23,217	23,217	21,849	21,849
52	31,537	31,371	30,721	30,504
53	21,798			
54	26,117			
55	31,326	30,506	30,417	31,842
56	17,000	14,719		
57	37,264	45,692	44,399	
58		20,238	19,157	23,414
62	45,009	52,381		
63		31,506	31,506	32,718
66	26,816	25,973	25,973	25,451
67	17,949	16,933	16,878	
71	12,350	12,422	12,422	18,850
77		29,534		
79	26,737	25,501		
101	23,961	23,961		

Description of Calculation

Total square footage of non-vacant buildings that are managed by the district, divided by total number of district custodial field staff. This measure only applies to district-operated sites.

Importance of Measure

This measurement is a very good indicator of the workload for each custodian. It allows districts to compare their operations with others to evaluate the relative efficiency of the custodial employees. A value on the low side could indicate that custodians may have additional assigned duties, or have opportunities for efficiencies as compared to districts with a higher ratio. A higher number could indicate a well managed custodial program or that some housekeeping operations are assigned to other employee classifications. It is important for a district to examine what drives the ratio to determine the most effective workload.

Factors that Influence

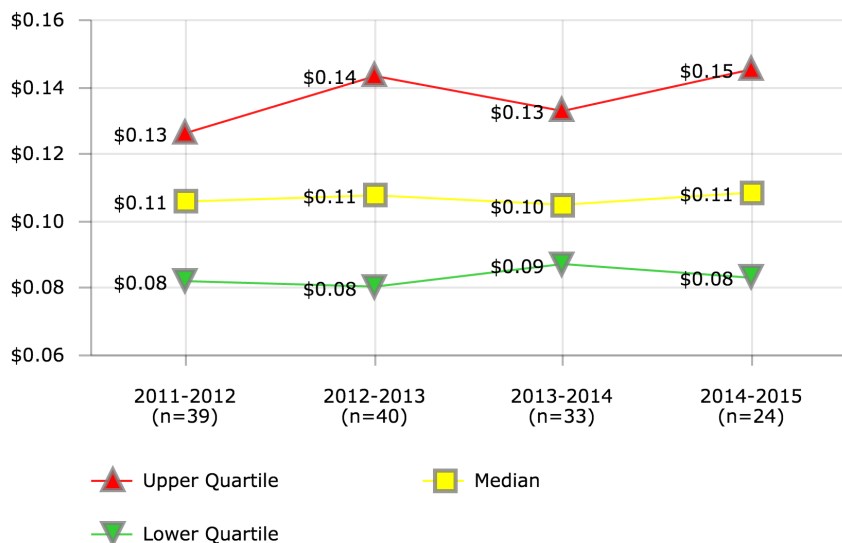
- Assigned duties for custodians
- Management effectiveness
- Labor agreements
- District budget

Districts in Best Quartile (2014-2015)

- Charlotte-Mecklenburg Schools
- Cincinnati Public Schools
- Milwaukee Public Schools
- Minneapolis Public Schools
- St. Louis City Public School District
- St. Paul Public Schools
- Wichita Public Schools

MAINTENANCE & OPERATIONS

Custodial Supply Cost per Square Foot



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$0.36	\$0.11	\$0.13	
2		\$1.96	\$0.09	\$0.09
3	\$0.16	\$0.15	\$0.15	\$0.18
4	\$0.18	\$0.16	\$0.16	\$0.17
5	\$0.17	\$0.14	\$0.13	\$0.15
7	\$0.08	\$0.08	\$0.06	\$0.07
8	\$0.07	\$0.07	\$0.07	\$0.07
9	\$0.13	\$0.09	\$0.12	
10	\$0.10	\$0.12	\$0.12	\$0.13
11	\$0.08	\$0.09		
12	\$0.12	\$0.02	\$0.11	\$0.14
13	\$0.08	\$0.08	\$0.08	\$0.09
14	\$0.04	\$0.04	\$0.04	\$0.04
16	\$0.09	\$0.09	\$0.09	\$0.09
19	\$0.12	\$0.17	\$0.26	
20	\$0.23	\$0.19	\$0.21	\$0.21
21	\$0.08	\$0.08	\$0.08	\$0.11
25	\$0.23	\$0.19		
26	\$0.11			
28			\$0.24	
30	\$0.04	\$0.04	\$0.04	\$0.05
32		\$0.02		
33		\$0.06	\$0.06	
34	\$0.09	\$0.26	\$0.17	\$0.17
35	\$0.12	\$0.17		
37	\$0.11	\$0.11	\$0.11	
39	\$0.11	\$0.11	\$0.15	\$0.11
41	\$0.10	\$0.11	\$0.10	\$0.08
43	\$0.09	\$0.13	\$0.10	
45	\$0.08	\$0.07		
48	\$0.07	\$0.09	\$0.10	\$0.12
49	\$0.01	\$0.02	\$0.05	\$0.02
52	\$0.14	\$0.14	\$0.18	\$0.14
53	\$0.06			
55	\$0.12	\$0.16	\$0.10	\$0.10
56	\$0.08	\$0.08		
57	\$0.11	\$0.09	\$0.10	
58	\$0.53	\$0.13	\$0.09	\$0.09
62	\$0.13			
66	\$0.11	\$0.12	\$0.11	\$0.11
67	\$0.13	\$0.12	\$0.12	
71	\$0.09	\$0.11	\$0.10	\$0.15
77		\$0.24		
101	\$0.10	\$0.10		

Description of Calculation

Total custodial supply cost of district-operated custodial services, divided by total square footage of buildings managed by the district. This measure only applies to district-operated sites.

Importance of Measure

This measure is an important indicator of the efficiency of the custodial operations. The value is impacted not only by operational effectiveness, but also by labor costs, material and supply costs, supervisory overhead costs as well as other factors. This indicator can be used as an important comparison with other districts to identify opportunities for improvement in custodial operations to reduce costs.

Factors that Influence

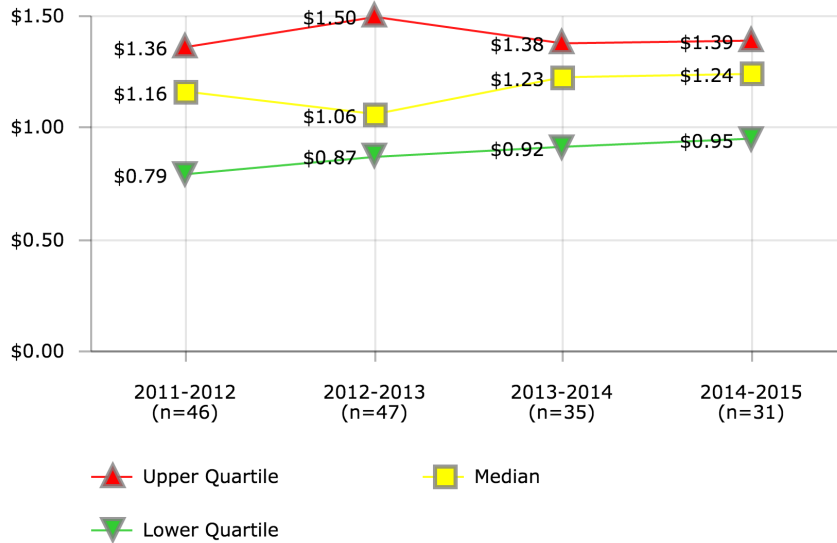
- Cost of labor
- Cost of supplies and materials
- Scope of duties assigned to custodians

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Anchorage School District
- Dallas Independent School District
- Guilford County School District
- Milwaukee Public Schools
- Palm Beach County School District

MAINTENANCE & OPERATIONS

Routine Maintenance - Cost per Square Foot



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$0.62	\$0.14	\$0.71	
2	\$1.14	\$0.36	\$0.65	\$0.67
3	\$1.33	\$1.41	\$1.00	\$1.09
4	\$0.66	\$0.90	\$1.13	\$1.05
5	\$0.81	\$0.97	\$1.01	\$0.92
6	\$1.18	\$1.75		
7	\$1.45	\$1.47	\$1.38	\$0.61
8	\$0.81	\$0.90	\$0.92	\$1.00
9	\$1.30	\$1.25	\$1.15	\$1.24
10	\$1.23	\$0.97		\$1.06
11	\$0.46	\$1.03		
12	\$1.15	\$1.06	\$0.92	\$0.95
13	\$0.71	\$1.02	\$1.26	\$1.52
14	\$1.44	\$1.45	\$1.30	\$1.19
16	\$1.00	\$0.77		\$1.05
19	\$1.52	\$1.55	\$1.34	
20	\$1.35	\$1.18	\$1.25	\$1.36
21	\$0.83	\$0.91	\$0.83	\$1.62
23	\$1.17	\$0.96	\$1.07	
25	\$1.29	\$1.71		
26	\$0.65	\$0.87		
28	\$1.21	\$1.57	\$1.65	\$1.57
30	\$1.25	\$0.90	\$1.32	\$1.33
32		\$1.18		
33		\$1.19	\$1.38	
34	\$1.73	\$2.59	\$1.33	\$1.32
35	\$1.58	\$1.57		
37		\$0.77	\$0.69	
39	\$1.41	\$1.56	\$1.53	\$1.56
41	\$0.39	\$0.82		\$1.39
43	\$1.36	\$1.38	\$1.36	
44	\$1.20	\$1.50	\$1.44	\$1.55
45	\$0.74	\$0.18		
46		\$0.87	\$1.23	\$1.26
47	\$1.53	\$1.45	\$1.56	\$1.48
48	\$0.70	\$0.74		\$0.75
49	\$0.72	\$0.73	\$0.67	\$0.68
52	\$1.32	\$1.56	\$1.88	\$1.48
53	\$1.15			
54	\$1.49			
55	\$1.75	\$1.36	\$1.32	\$1.38
56	\$1.43	\$2.16		
57	\$0.72		\$0.61	
58	\$0.81	\$0.56	\$0.55	\$0.55
62	\$0.94			
63	\$0.37	\$0.54	\$0.65	\$0.82
66	\$0.91	\$0.93	\$1.08	\$1.04
67	\$2.52	\$2.45	\$2.56	
71	\$1.01	\$1.07	\$1.02	\$1.24
74			\$1.70	\$1.31
77		\$0.35		
101	\$0.79	\$2.01		

Description of Calculation

Cost of district-operated maintenance work plus cost of contractor-operated maintenance work, divided by total square footage of non-vacant buildings.

Importance of Measure

This provides a measure of the total costs of routine maintenance relative to the district size (by building square footage).

Factors that Influence

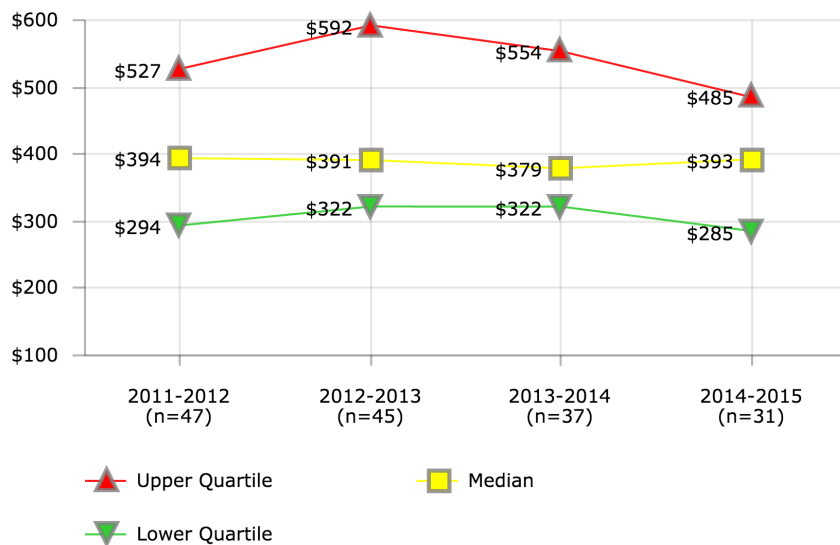
- Age of infrastructure
- Experience of maintenance staff
- Training of custodial staff to do maintenance work
- Deferred maintenance backlog

Districts in Best Quartile (2014-2015)

- Anchorage School District
- Des Moines Public Schools
- Guilford County School District
- Orange County Public Schools (FL)
- Portland Public Schools
- Richmond City School District
- School District of Philadelphia
- St. Louis City Public School District

MAINTENANCE & OPERATIONS

Routine Maintenance - Cost per Work Order



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$163		\$169	
2	\$327	\$370	\$205	\$230
3	\$1,038	\$827	\$554	\$492
4	\$231	\$337	\$438	\$317
5	\$470	\$546	\$659	\$475
6	\$1,273	\$1,014	\$1,093	
7	\$441	\$600	\$436	\$186
8	\$257	\$242	\$259	\$285
9	\$470	\$492	\$403	\$485
10	\$349	\$252	\$275	\$268
11	\$105	\$265		
12	\$504	\$552	\$373	\$399
13	\$449	\$652	\$673	\$692
14	\$294	\$357	\$242	\$250
16	\$280	\$178		\$274
19	\$494	\$598	\$496	
20	\$493	\$321	\$357	\$450
21	\$32	\$322	\$322	\$516
23	\$321	\$355	\$331	
25	\$1,502	\$1,082		
26	\$917	\$1,141		
28	\$378	\$386	\$568	\$466
30	\$1,064	\$710	\$1,026	\$1,045
32		\$853		
33		\$391	\$340	
34	\$446			\$1,272
35	\$569	\$578		
37	\$42	\$470	\$368	
39	\$394	\$428	\$440	\$417
41	\$321	\$314	\$294	\$393
43	\$498	\$483	\$498	
44	\$175	\$190	\$179	\$187
45	\$721	\$174		
46		\$211	\$326	\$330
47	\$620	\$592	\$568	\$448
48	\$308	\$332	\$357	\$375
49	\$289	\$279	\$322	\$306
52	\$536	\$667	\$872	\$622
53	\$326			
54	\$3,463			
55	\$425	\$342	\$347	\$354
56	\$361	\$675		
57	\$1,545			
58	\$527	\$456	\$379	\$410
62	\$344			
63	\$338	\$350	\$415	\$355
66	\$396	\$374	\$404	\$390
67	\$374	\$373	\$597	
71	\$186	\$206	\$170	\$206
74			\$828	\$661
77		\$396		
101	\$201	\$504		

Description of Calculation

Total costs of all routine maintenance work, divided by total number of routine maintenance work orders.

Importance of Measure

This provides a measure of the costs of each routine maintenance work order.

Factors that Influence

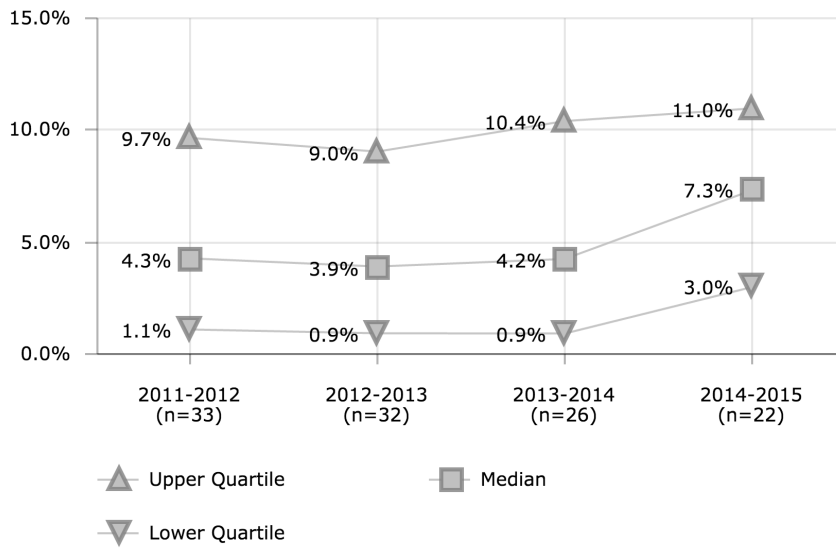
- Age of infrastructure
- Experience of maintenance staff
- Training of custodial staff to do maintenance work
- Deferred maintenance backlog

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Anchorage School District
- Austin Independent School District
- Duval County Public Schools
- Hillsborough County Public Schools
- Palm Beach County School District
- Richmond City School District
- San Diego Unified School District

MAINTENANCE & OPERATIONS

**Routine Maintenance - Proportion Contractor-Operated, by Work Orders**



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	4.4%	0.8%	0.8%	
2	5.3%	1.5%	2.5%	3.1%
3	5.3%	8.9%	0.6%	2.1%
4				10.9%
6		1.9%		
7	0.2%	0.3%		
9		0.0%		
10	15.0%	12.5%	15.3%	12.9%
11	0.0%	0.0%		
12	3.6%	4.0%	4.6%	7.0%
13	1.3%	0.8%	0.8%	0.8%
14	18.6%	14.0%	12.4%	18.4%
16	1.4%	0.3%	0.8%	0.8%
19	0.9%			
20	6.7%	4.4%	0.9%	6.4%
21	9.7%	9.0%	3.0%	3.0%
23	2.4%	11.6%	12.9%	
25	13.5%			
26	100.0%	100.0%		
28	1.1%	2.5%	10.4%	13.5%
30	13.8%	4.7%	4.2%	7.6%
32		3.8%		
34	1.6%			9.0%
37	0.8%	1.0%	2.5%	
39	28.0%	20.0%	20.0%	20.0%
41	1.0%	3.5%	1.0%	2.3%
43	9.5%	8.2%	6.7%	
44	3.8%	3.8%	4.3%	4.5%
45	4.3%			
46		10.0%	10.8%	12.2%
47	1.5%	5.0%		
48	0.8%	6.8%	5.8%	11.0%
49	32.1%	3.8%	10.4%	9.2%
52	8.8%	9.1%	8.8%	8.9%
54	100.0%			
57	9.1%	28.6%		
66	0.4%	0.5%	0.4%	0.4%
67			0.3%	
71	0.9%	0.8%	0.9%	3.9%
74			100.0%	

**Description of Calculation**

Number of routine maintenance work orders handled by contractors, divided by total number of routine maintenance work orders.

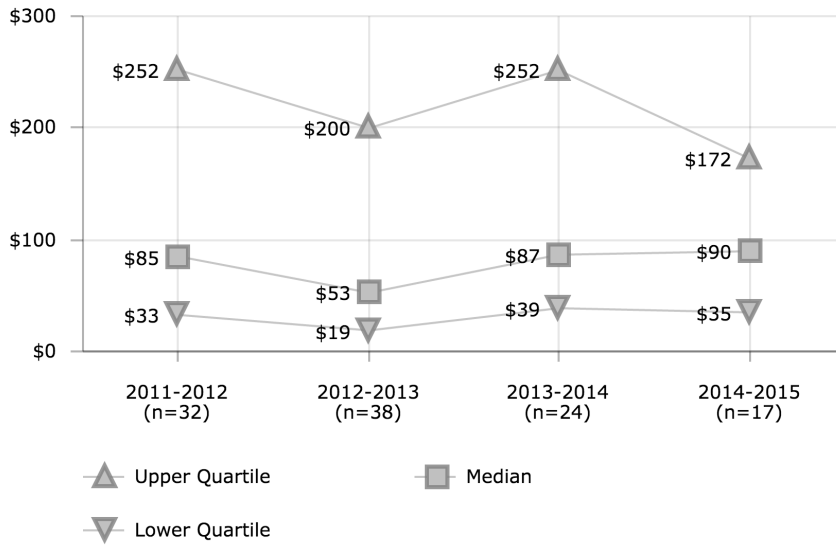
**Importance of Measure**

Can be used to identify districts that utilize contractors to perform routine maintenance.



MAINTENANCE & OPERATIONS

Major Maintenance - Cost per Student



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$109	\$48	\$44	
2				\$13
3	\$318	\$302	\$233	\$230
4	\$655	\$467	\$413	\$511
5	\$183	\$228	\$105	\$73
6		\$26		
7	\$248	\$303	\$508	\$354
8	\$46	\$8	\$20	\$43
10	\$102	\$90		
11	\$24	\$1		
12	\$252			
13	\$83	\$57	\$90	\$90
14	\$29	\$32	\$52	\$21
16	\$87	\$107		\$121
19		\$19	\$106	
20	\$6	\$3		
21	\$311	\$354	\$584	
23	\$94	\$79	\$132	
26	\$56			
28	\$154	\$60		
30	\$308	\$200	\$83	\$172
32		\$47		
33		\$80		
34		\$1,094	\$1,029	\$1,021
35	\$0	\$38		
37	\$66	\$95	\$82	
39	\$289	\$13	\$82	\$131
41	\$1,387	\$976		
43	\$400	\$414	\$288	
44	\$24	\$48	\$73	\$28
45	\$253	\$19		
46		\$11	\$16	
48	\$18	\$18		\$35
49	\$28	\$230	\$170	
52		\$70	\$271	
55	\$36	\$32	\$32	
56		\$8	\$21	
57	\$56	\$200		
66	\$54	\$42	\$33	\$31
67	\$5	\$4	\$6	
71				\$146
74				\$53
101	\$40	\$31		

Description of Calculation

Total cost of major maintenance work divided by total student enrollment.

Importance of Measure

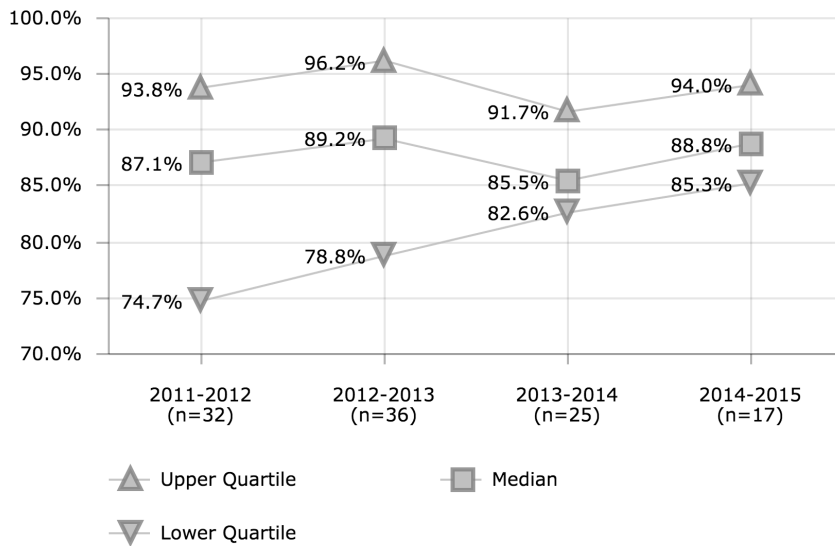
This looks at the cost of major maintenance projects relative to the size of the district (by student enrollment).

Factors that Influence

- Number of capital projects
- Deferred maintenance backlog
- Passage of bond measures
- Age of infrastructure
- District technology plan

MAINTENANCE & OPERATIONS

Major Maintenance - Delivered Construction Costs as Percent of Total Costs



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	87.3%	96.2%	96.2%	
3	86.4%	91.1%	86.8%	85.3%
4	92.0%	92.9%	84.1%	88.8%
5	76.3%	87.4%	85.5%	87.4%
6		77.6%		
7	68.3%	74.4%	83.9%	81.3%
8	85.1%		82.6%	92.2%
10	90.6%	90.4%		91.5%
11	67.4%	98.5%		
12	99.1%			
13	99.4%	99.0%	99.4%	99.4%
14	38.5%	37.0%	54.2%	30.4%
16	74.0%	87.7%		88.4%
19		89.4%	92.7%	
20	100.0%	100.0%		
21	87.8%	89.5%	89.7%	
23	94.3%	84.5%	82.7%	
25	90.9%			
28		96.1%	59.8%	
30	95.5%	95.1%	89.9%	94.4%
32		85.0%		
33		79.9%	79.9%	
34	96.6%	76.2%	87.8%	94.0%
35		96.2%		
37		85.3%	83.0%	
39	94.6%	97.9%	100.0%	100.0%
41	93.3%	93.7%		
43	75.5%	76.7%	74.2%	
44	82.2%	84.5%	86.5%	89.4%
45	72.8%	100.0%		
46		53.6%	39.8%	
48	62.2%	64.9%		76.2%
49	77.1%	89.0%	91.7%	
52	71.4%	71.1%	80.0%	
53	78.1%			
55	89.3%	100.0%	100.0%	
56	100.0%	100.0%	100.0%	
57	63.6%	99.1%		
66	90.7%	86.6%	85.2%	85.2%
71				86.2%
74				100.0%
101	87.0%	41.9%		

Description of Calculation

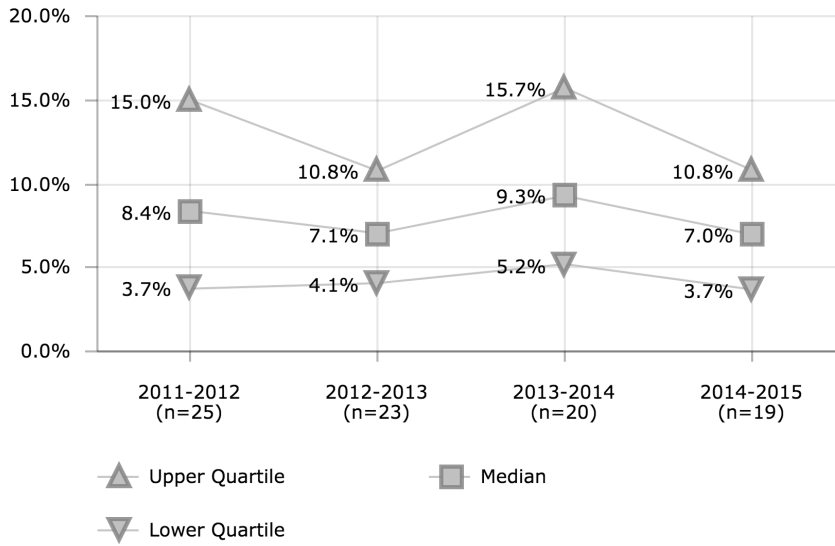
Construction costs of major maintenance/minor renovation projects, divided by total costs of all major maintenance/minor renovation projects.

Importance of Measure

This can be used to evaluate the cost of delivered construction relative to design costs and personnel costs.

MAINTENANCE & OPERATIONS

Major Maintenance - Design to Construction Cost Ratio



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	8.9%			
3	11.5%	7.1%	11.3%	12.4%
4	4.4%	3.7%	4.3%	2.2%
5	12.6%	5.7%	5.1%	8.4%
7	33.8%	22.6%	14.4%	12.2%
8			1.8%	0.6%
9				0.2%
10	8.4%	8.3%	4.6%	6.3%
11	0.4%	1.4%		
12	0.9%			
14		0.0%	3.8%	2.5%
16	10.7%	10.8%		8.9%
19			5.4%	
21	7.1%	5.1%	6.9%	9.8%
23	4.3%	10.4%	17.0%	
25	0.2%			
28		4.1%	31.9%	10.8%
30	4.1%	4.3%	8.6%	4.8%
32		3.4%		
34	0.4%	29.4%	11.6%	3.7%
35		2.7%		
37		7.1%	9.9%	
39	1.2%			
41	6.7%	6.0%	18.0%	8.8%
43	27.8%	25.6%	24.1%	
44	8.7%	9.1%	10.2%	6.8%
45	23.3%			
49	15.2%	9.2%	6.1%	7.0%
52	33.4%	32.9%	19.5%	11.1%
53	15.0%			
57	40.0%			
66	2.6%	5.5%	5.8%	5.8%
71				11.0%
101	3.7%	72.1%		

Description of Calculation

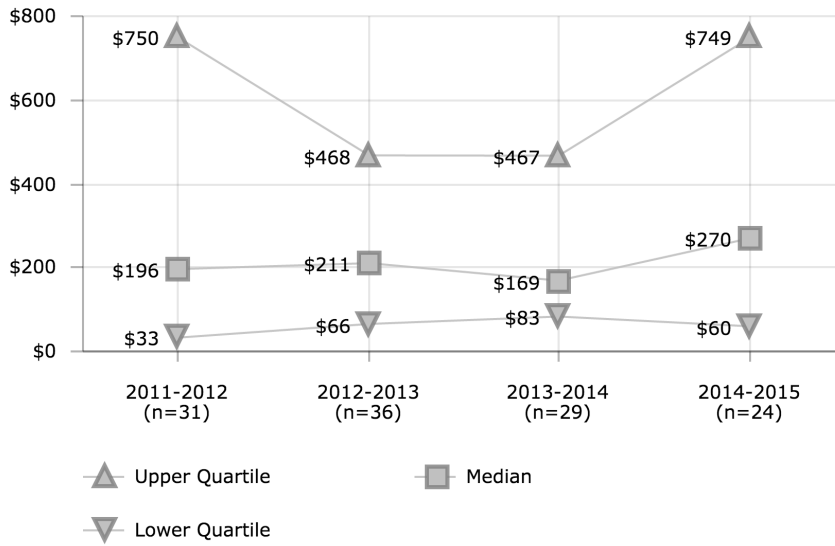
Design costs of all major maintenance/minor renovation projects, divided by construction costs of all major maintenance/minor renovation projects.

Importance of Measure

This can be used to evaluate the cost of delivered construction relative to design costs.

MAINTENANCE & OPERATIONS

Renovations - Cost per Student



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$199	\$79	\$147	
3	\$504	\$384	\$397	\$444
4	\$1,426	\$117	\$97	\$122
5	\$33	\$132	\$387	\$781
6		\$602	\$195	
7	\$71	\$240	\$60	\$775
8	\$196	\$2	\$11	\$12
9				\$67
10	\$282	\$255	\$169	
11	\$30	\$376		
12	\$1,291	\$1,399	\$725	\$1,240
13				\$30
14	\$114	\$31	\$83	\$393
16	\$175	\$181	\$533	\$640
20	\$324	\$536	\$467	\$147
21	\$3	\$4	\$7	\$9
23	\$20		\$21	
25		\$275		
26	\$784	\$589		
28	\$814	\$437		\$99
30		\$163	\$89	\$100
32		\$60		
33		\$499		
34		\$1,478		\$446
35	\$0	\$107		
37		\$672	\$547	
39	\$723	\$941	\$674	\$960
43	\$65	\$49	\$274	
44	\$9	\$34	\$1	\$43
45	\$3,705			
46		\$11	\$13	\$23
48	\$750	\$416	\$709	\$786
49	\$954	\$402	\$130	\$124
52		\$426	\$661	\$1,630
54	\$22			
55	\$69	\$78	\$384	\$442
56		\$3		
57	\$378		\$262	
58	\$326	\$58	\$99	\$53
63			\$1,336	
66	\$33	\$142		
67	\$5			
71	\$158	\$71	\$101	\$723
74			\$26	
101	\$1,328	\$1,329		

Description of Calculation

Total cost of renovations divided by total student enrollment.

Importance of Measure

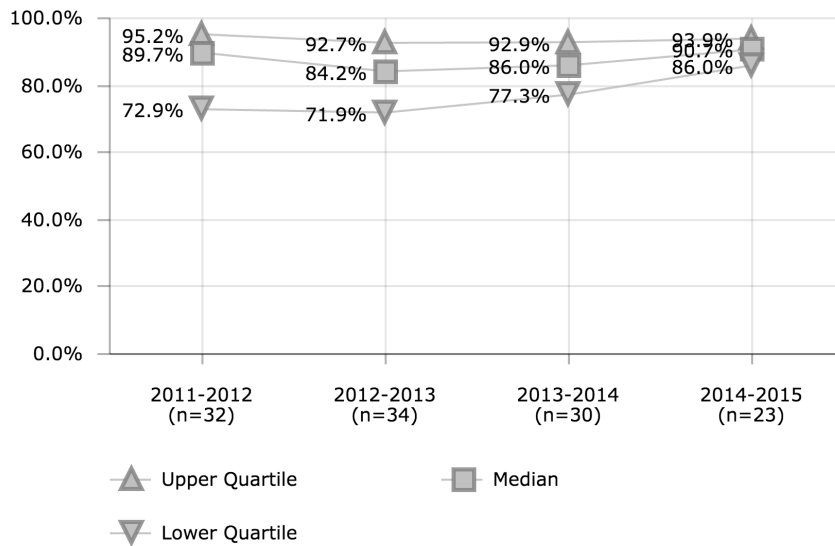
This indicates the level of spending on major renovations relative to the size of the district (by student enrollment).

Factors that Influence

- Number of capital projects
- Age of infrastructure
- District technology plan

MAINTENANCE & OPERATIONS

Renovations - Delivered Construction Costs as Percent of Total Costs



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	57.0%	21.8%	46.0%	
3	86.8%	83.4%	78.6%	82.9%
4	96.2%	92.6%	89.6%	93.2%
5	60.0%	58.3%	63.2%	71.2%
6		89.8%	85.4%	
7	64.3%	77.8%	77.3%	87.0%
8	88.4%		74.2%	81.9%
9				83.8%
10	92.7%	92.7%	86.6%	91.4%
11	64.4%	85.0%		
12	92.6%	99.1%	92.9%	95.1%
13				88.2%
14	94.8%	97.4%	91.9%	98.4%
16	78.7%	80.1%	88.1%	87.9%
20	99.8%	100.0%	100.0%	100.0%
23	86.0%		87.0%	
25		72.6%		
26	95.0%			
28		71.6%	80.2%	93.9%
30		87.8%	75.6%	90.7%
32		73.7%		
33		83.0%	83.0%	
34	74.4%	92.4%		90.1%
35		90.2%		
37		71.9%	78.1%	
39	95.6%	94.9%	96.4%	98.3%
43	50.1%	39.5%	85.3%	
44	90.2%	93.2%	53.1%	86.0%
45	99.7%			
46		64.0%	50.8%	
48	96.0%	92.8%	92.8%	93.7%
49	93.3%	93.3%	86.6%	86.9%
52	71.4%	66.5%	82.1%	92.4%
53	84.9%			
54	41.6%			
55	100.0%	71.7%	95.5%	91.8%
56	100.0%	2.2%		
57	94.5%	100.0%	99.8%	
58	81.2%		100.0%	100.0%
63	95.5%	92.0%	98.3%	
66	58.2%	72.0%		
71	89.3%	82.4%	70.9%	76.3%
74			100.0%	
101	92.4%	92.4%		

Description of Calculation

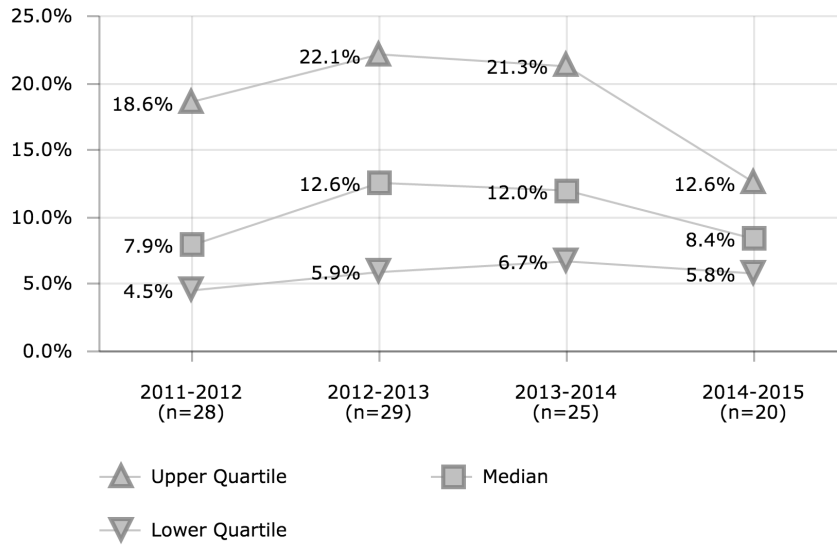
Construction costs of major rehab/renovation projects, divided by total costs of all major rehab/renovation projects.

Importance of Measure

This can be used to evaluate the cost of delivered construction relative to design costs and personnel costs.

MAINTENANCE & OPERATIONS

Renovations - Design to Construction Cost Ratio



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	58.1%		84.4%	
3	9.4%	13.2%	21.2%	19.8%
4	3.9%	3.7%	4.3%	2.2%
5	42.4%	43.4%	43.7%	33.7%
6		10.7%	13.0%	
7	42.9%	25.0%	14.6%	12.8%
8	7.5%		7.8%	15.0%
9				11.1%
10	5.7%	5.4%	11.5%	5.8%
11	4.9%	9.7%		
12	6.4%	0.3%	6.3%	4.3%
13				2.7%
14	3.7%	1.7%	6.1%	1.0%
16	21.5%	19.9%	12.0%	12.4%
20	0.2%			
23	15.7%		10.6%	
25		20.8%		
28		33.6%	24.6%	6.4%
30		12.6%	25.6%	9.8%
32		22.1%		
33		19.4%	19.4%	
34	32.4%	6.9%	84.8%	6.5%
35		10.0%		
37		34.0%	21.3%	
39	3.7%	2.7%		
43	11.6%	15.4%	3.4%	
44	8.4%	5.9%	6.8%	7.9%
48	2.9%	5.8%	6.7%	5.8%
49	6.6%	5.5%	10.9%	9.1%
52	33.4%	44.4%	17.4%	7.5%
53	15.0%			
54	81.7%			
55		39.4%	4.6%	8.9%
57	5.0%			
58	10.8%			
63	4.0%	7.7%	0.0%	
66	4.2%	22.8%		
71	12.0%	14.5%	35.8%	27.3%
101	5.9%	5.9%		

Description of Calculation

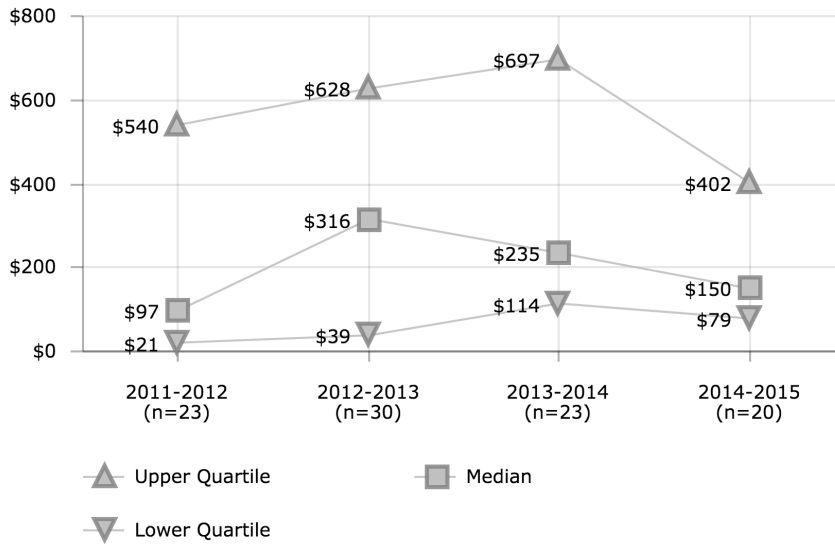
Design costs of all major rehab/renovation projects, divided by construction costs of all major rehab/renovation projects.

Importance of Measure

This can be used to evaluate the cost of delivered construction relative to design costs.

MAINTENANCE & OPERATIONS

New Construction - Cost per Student



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		\$42	\$185	
2		\$2		
4	\$62	\$578	\$422	\$1,665
5	\$21	\$5	\$17	\$38
6		\$702	\$174	
7			\$666	
8	\$7		\$235	\$108
9				\$8
10	\$97	\$30	\$65	
11		\$311		
12	\$21	\$382	\$266	\$83
13				\$16
14	\$671	\$701	\$1,812	\$1,075
16	\$129	\$259	\$834	\$886
20	\$5,296	\$2,706	\$697	\$147
21	\$3	\$4		
23		\$2,407	\$2,969	
28		\$2,168		\$851
30				\$160
32		\$39		
35	\$0	\$767		
37	\$56	\$815	\$1,092	
39	\$486	\$91	\$86	\$14
41	\$869	\$581	\$106	\$129
44	\$283	\$322	\$68	\$127
46		\$5		
47	\$540	\$251	\$617	\$218
48	\$407	\$269	\$199	\$191
49	\$925	\$147	\$114	\$74
52		\$628	\$152	\$586
54	\$51			
55	\$9	\$334	\$156	\$213
56		\$7		
57		\$12	\$2,041	
58	\$96			
66	\$545	\$320		
71	\$163	\$524	\$563	\$154
101	\$19			

Description of Calculation

Total costs of new construction projects, divided by total student enrollment

Importance of Measure

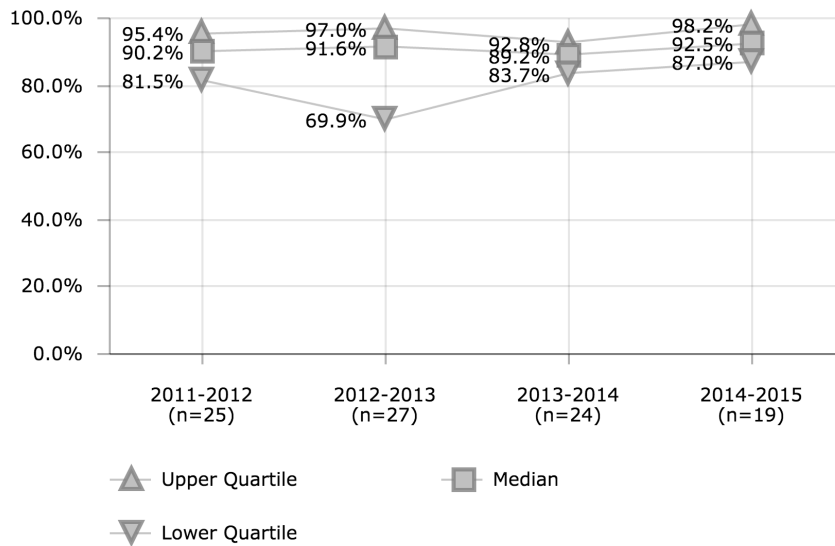
This looks at the total amount of construction spending relative to district size (by student enrollment).

Factors that Influence

- Number of capital projects
- Population growth trends
- Quality of buildings

MAINTENANCE & OPERATIONS

New Construction - Delivered Construction Costs as Percent of Total Costs



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		8.7%	27.9%	
4	95.1%	94.6%	83.4%	98.2%
5	75.5%	32.4%	51.8%	
6		90.8%	87.9%	
7			88.2%	
8	68.1%		91.0%	90.3%
9				99.3%
10	93.4%	73.6%	83.9%	89.1%
11		71.6%		
12	97.7%	99.1%	95.9%	88.4%
13				83.5%
14	92.6%	97.3%	93.2%	98.4%
16	80.0%	77.0%	86.6%	87.0%
20	84.5%	97.6%	96.1%	100.0%
23		99.2%	94.8%	
25	36.5%			
28		98.6%	92.5%	95.5%
30				99.6%
32		69.9%		
35		98.1%		
37	100.0%	29.1%	33.1%	
39	95.4%	92.3%	98.6%	
41	95.9%	97.0%	83.3%	94.3%
44	90.2%	92.3%	87.7%	92.5%
46		28.9%		
47	94.3%	86.0%	90.4%	68.1%
48	93.5%	91.9%	91.1%	90.6%
49	95.5%	85.9%	88.2%	45.7%
52	81.5%	91.6%	70.2%	92.5%
53	84.9%			
54	84.0%			
55	100.0%	92.4%	91.0%	96.6%
56	21.3%	21.3%		
57			96.6%	
58	83.5%			
66	97.7%	96.8%		
71	84.8%	59.1%	90.1%	84.7%
101	10.3%			

Description of Calculation

Delivered construction costs of new construction projects, divided by total costs of all new construction projects.

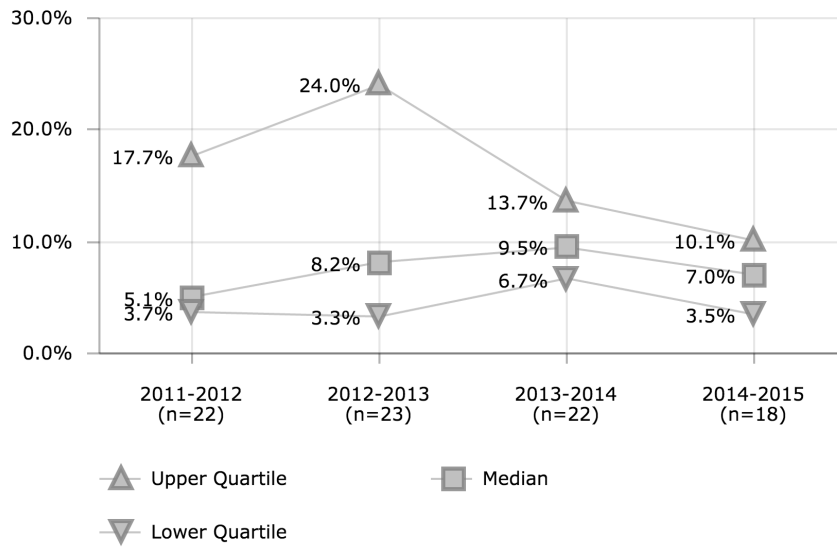
Importance of Measure

This can be used to evaluate the cost of delivered construction relative to design costs and personnel costs.



MAINTENANCE & OPERATIONS

New Construction - Design to Construction Cost Ratio



District ID	2011-2012	2012-2013	2013-2014	2014-2015
4	4.1%	4.9%	19.1%	1.6%
5	2.0%	129.4%	77.9%	
6		9.6%	10.9%	
7			12.0%	
8	17.5%		8.9%	7.4%
9				0.7%
10	3.7%	21.5%	13.5%	10.1%
11		31.6%		
12	2.3%		2.6%	6.9%
13				9.7%
14	5.5%	1.8%	6.1%	1.0%
16	19.5%	24.0%	13.7%	13.0%
20	17.7%	2.0%	4.1%	
23			4.7%	
25	155.1%			
28		1.4%	7.6%	4.5%
30				0.4%
32		24.6%		
35		1.2%		
37		8.9%	20.2%	
39	2.2%	6.2%		
41	3.9%	2.4%	17.0%	4.1%
44	10.0%	7.9%	12.1%	7.1%
47	4.6%	13.2%	9.3%	42.3%
48	4.6%	6.4%	6.7%	5.8%
49	4.0%	11.6%	8.8%	107.4%
52	19.1%	5.6%	37.4%	7.5%
53	15.0%			
55		8.2%	9.6%	3.5%
56	150.0%	150.0%		
57			2.9%	
58	7.7%			
66	2.4%	3.3%		
71	2.4%	59.7%	6.9%	14.8%
101	130.2%			

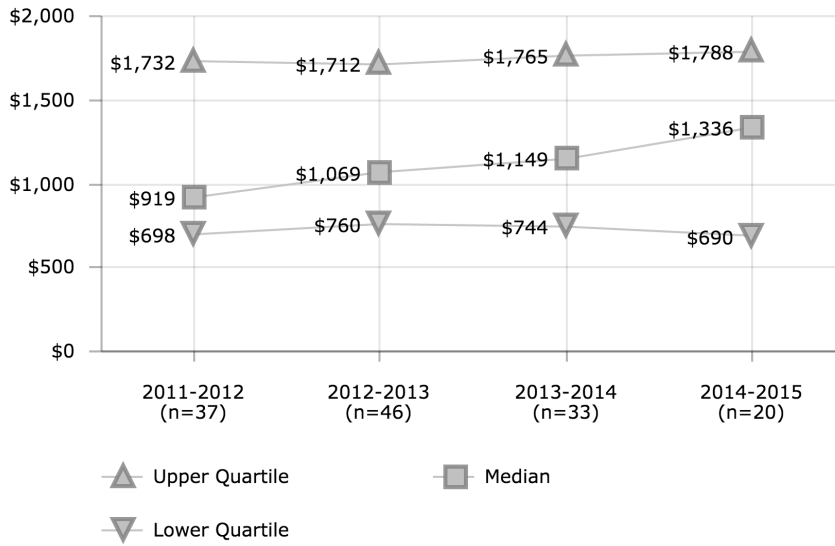
Description of Calculation

Design costs of all new construction projects, divided by construction costs of all new construction projects.

Importance of Measure

This can be used to evaluate the cost of delivered construction relative to design costs.

MAINTENANCE & OPERATIONS  
M&O Cost per Student



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$794	\$225	\$858	
2		\$507		\$2,659
3	\$1,430	\$1,321	\$1,245	\$1,311
4	\$2,618	\$1,712	\$1,494	\$2,824
5	\$698	\$835	\$980	\$1,361
6	\$2,521	\$2,791		
7	\$884	\$1,193	\$1,844	\$1,588
8	\$631	\$364	\$624	\$543
9	\$447	\$429	\$406	
10	\$919	\$770		
11	\$367	\$1,103		
12	\$2,309	\$2,528	\$1,624	
13	\$460	\$504	\$548	\$595
14	\$1,279	\$1,264	\$2,422	\$1,955
16	\$723	\$880	\$1,623	\$2,019
19	\$884	\$968	\$1,072	
20	\$6,275	\$3,832	\$1,765	\$919
21		\$981	\$1,353	
23	\$694	\$2,973	\$3,609	
25		\$1,233		
26	\$1,732	\$760		
28	\$1,576	\$3,339		
30	\$926	\$920	\$802	\$1,107
32		\$535		
33		\$1,518		
34		\$3,765		\$2,493
35	\$892	\$1,828		
37	\$525	\$2,014	\$2,080	
39	\$1,930	\$1,486	\$1,279	\$1,539
41	\$2,660	\$1,923		
43	\$1,540	\$1,486	\$1,793	
44	\$739	\$858	\$598	\$673
45	\$4,939	\$285		
46		\$498	\$608	
47	\$1,139	\$837	\$1,208	\$741
48	\$1,538	\$1,058		\$1,398
49	\$2,272	\$1,154	\$741	
52		\$1,966	\$1,970	
54	\$558			
55	\$621	\$910	\$1,013	
56		\$597	\$407	
57	\$813		\$2,715	
58		\$705	\$744	\$626
63			\$2,208	
66	\$1,307	\$1,259	\$804	\$699
67	\$595	\$943	\$812	
71	\$759	\$1,080	\$1,149	\$1,621
74			\$725	\$681
77		\$681		
101	\$1,740	\$1,831		

Description of Calculation

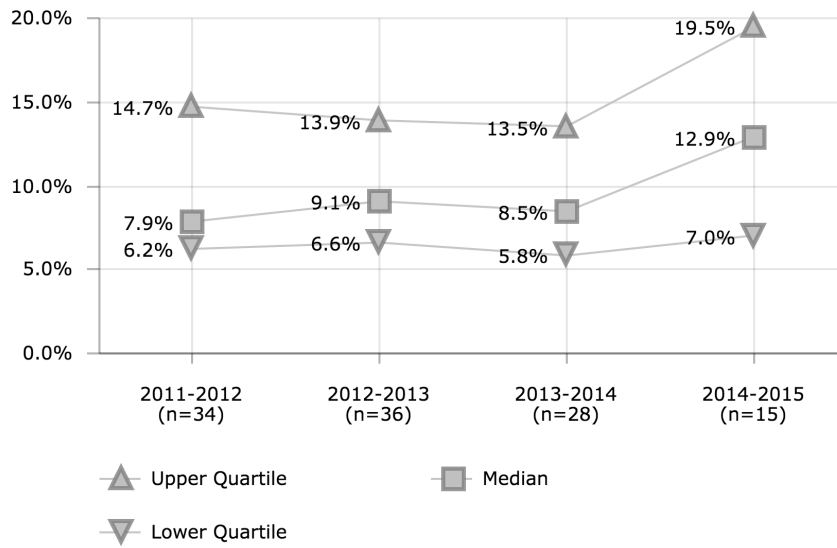
Total custodial costs (district and contractor) plus total grounds work costs (district and contractor) plus total routine maintenance costs (district and contractor) plus total major maintenance/minor renovations costs plus total major rehab/renovations

Importance of Measure

This is a broad view of the costs of maintenance, operations and facilities work. Expenditures may fluctuate drastically depending on the number of capital projects.

MAINTENANCE & OPERATIONS

M&O Costs Ratio to District Operating Budget



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	8.2%	2.4%	9.1%	
2		3.7%		19.5%
3		10.0%		
4	24.0%	12.7%	11.4%	22.7%
5	7.2%	9.0%	10.9%	
6	23.0%	26.2%		
7	7.5%	9.5%	14.9%	7.3%
8	7.5%	4.7%	7.9%	6.9%
9	5.5%		5.2%	
10	10.0%	8.4%		
11	3.8%			
12	13.5%	15.0%		
13	6.2%	6.7%	7.3%	7.8%
14	14.7%	13.9%	26.6%	21.0%
16	11.4%	11.9%	20.7%	25.7%
19			4.7%	
20	35.3%	22.7%	8.5%	3.9%
21		4.6%	5.9%	
23	7.1%	29.6%		
25	5.7%	5.4%		
26	13.7%			
28	10.0%			
30	6.6%	6.3%	5.8%	7.7%
32		6.5%		
33		6.8%		
34		29.8%		15.6%
35	4.2%	9.0%		
37	5.5%	21.2%	22.2%	
39	21.8%	17.7%	14.3%	17.1%
41	31.4%			
43	7.0%	6.7%	6.9%	
45		1.2%		
46			3.7%	
47	10.5%	7.5%	10.8%	7.0%
48	17.9%	13.6%		14.8%
49		11.6%	8.0%	
52	15.1%	13.9%	14.0%	
54	5.7%			
56	6.5%	8.9%	5.7%	
57	4.0%		13.1%	
58		4.5%	4.6%	4.0%
63			15.4%	
66	10.6%	9.7%	6.0%	
67	6.6%	8.4%	8.4%	
71	6.2%	9.1%	9.3%	12.9%
74			5.4%	
101	25.7%	27.2%		

Description of Calculation

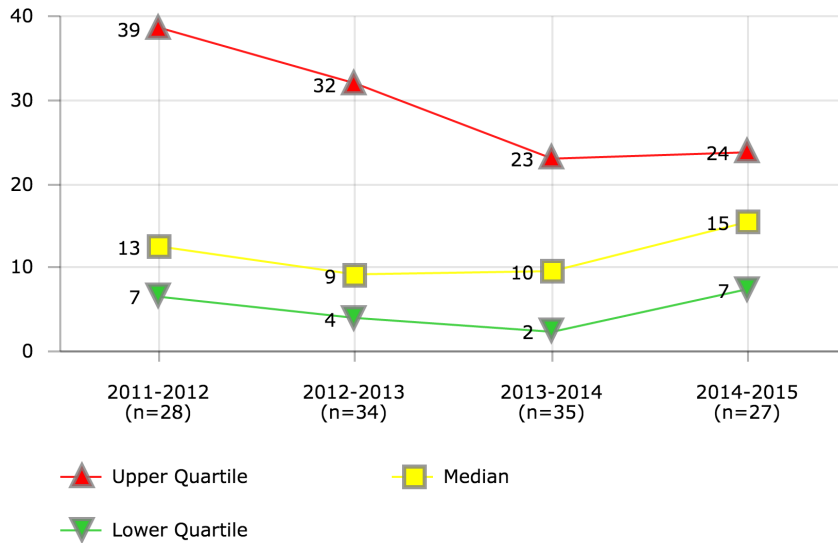
Total custodial costs (district and contractor) plus total grounds work costs (district and contractor) plus total routine maintenance costs (district and contractor) plus total major maintenance/minor renovations costs plus total major rehab/renovations

Importance of Measure

This is a broad view of the costs of maintenance, operations and facilities work. Expenditures may fluctuate drastically depending on the number of capital projects.

MAINTENANCE & OPERATIONS

Work Order Completion Time (Days)



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	38	36	20	
2			5	5
3		23	13	18
4		6	7	6
5	42	32	24	29
6		5		
7	28	23		
8	50	40	45	45
9	5	2	2	9
10		1	17	17
11	9	65		
12	288		23	15
13	36	39	53	53
14	5	5	5	5
16	51	64	63	10
19		9	5	
20	5	29	27	12
21		32	43	19
23	13	9	10	
25		4		
26	4			
28		6	7	24
30	86	86	57	59
33		2	2	
34	7			
35	20	21		
37	12	102	140	
39	42	3	0	39
41	28	26	23	43
43			0	
44	6	7	7	9
45	39			
46		10	10	10
47	1			
48	20		19	22
49	8	8	6	7
52	7	9	14	9
55	11	11	12	16
56	7			
58			0	0
63		1	2	
66		1	1	1
67			0	
71	4	4	4	2
74			0	16
101		1		

Description of Calculation

Total aggregate number of days to complete all work orders, divided by total number of work orders.

Importance of Measure

This measure is an indicator of a district's timeliness in completing work orders

Districts with lower completion times are more likely to have a management system in place with funding to address repairs.

Factors that Influence

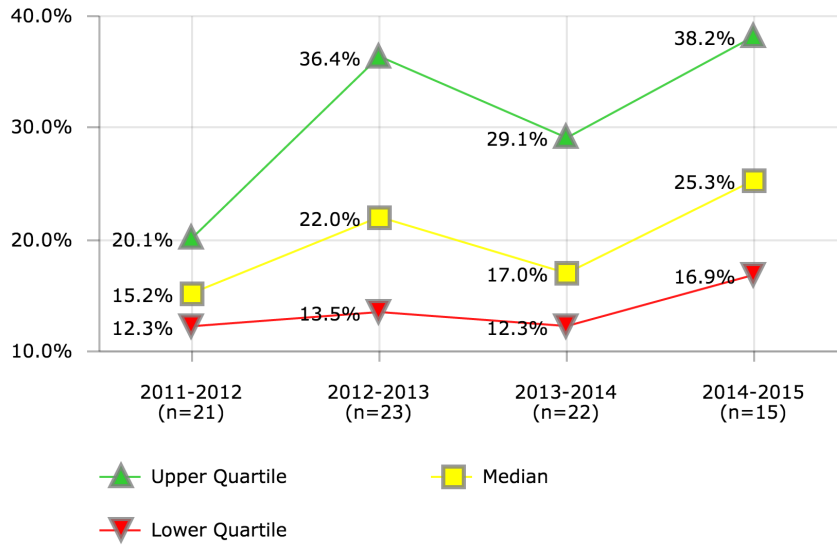
- Menu Number of maintenance employees
- Management effectiveness
- Automated work order tracking
- Labor agreements
- Funding to address needed repairs
- Existence of work flow management process

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Austin Independent School District
- Guilford County School District
- Omaha Public School District
- Richmond City School District
- School District of Philadelphia
- Wichita Public Schools

MAINTENANCE & OPERATIONS

Recycling - Percent of Total Material Stream



District ID	2011-2012	2012-2013	2013-2014	2014-2015
3	36.4%	42.4%	34.2%	46.7%
5	6.3%	23.6%	25.3%	25.3%
8	15.7%	16.2%	15.7%	15.7%
9	15.2%	43.9%	33.6%	30.9%
10		100.0%		
11	58.2%	54.0%		
12	14.1%		17.1%	16.9%
14	44.3%	36.4%	37.8%	38.2%
16		32.7%		28.9%
19	9.0%	16.4%	16.5%	
20			16.9%	100.0%
21	5.1%	8.4%	14.9%	9.7%
23	23.4%	100.0%	28.2%	
25		1.7%		
28		13.5%	11.6%	
30	3.7%	4.1%	29.9%	22.8%
33			1.5%	
37	13.1%	12.3%	12.3%	
41	16.5%	18.7%	20.1%	20.0%
43	3.6%	22.0%	6.3%	
48	17.3%	28.1%	45.4%	53.0%
52	13.4%	19.2%	27.1%	27.1%
53	12.3%			
54	13.9%			
55	16.1%	15.5%	16.8%	19.8%
62		26.9%		
66	20.1%	8.4%	11.3%	13.0%
67	29.4%	27.0%	29.1%	
74			4.8%	

Description of Calculation

Total material stream that was recycled (in tons), divided by total material stream (in tons).

Importance of Measure

This measures the degree to which districts recycle.

Factors that Influence

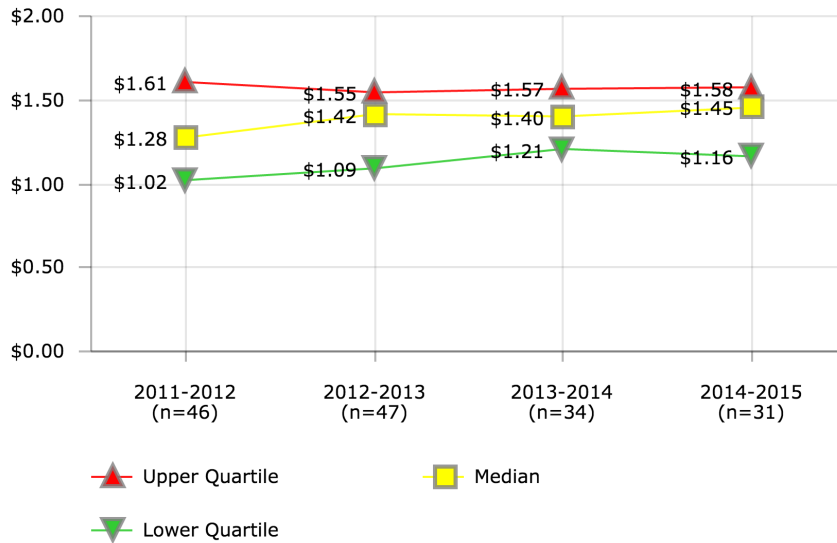
- Placement of recycling bins near waste bins
- Number of recycling bins deployed
- Material collection contracts
- Commitment to environmental stewardship
- State requirements

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Cincinnati Public Schools
- Orange County Public Schools (FL)
- St. Paul Public Schools

MAINTENANCE & OPERATIONS

Utility Costs - Cost per Square Foot



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$0.76	\$0.58	\$0.54	
2	\$1.20	\$1.35	\$1.42	\$1.54
3	\$0.81	\$0.86	\$1.29	\$1.02
4	\$0.96	\$1.19	\$1.20	\$1.13
5	\$1.02	\$0.79	\$0.86	\$0.83
6	\$2.07	\$2.87		
7	\$1.45	\$1.42	\$1.36	\$1.49
8	\$1.18	\$1.18	\$1.10	\$1.13
9	\$1.61	\$1.55	\$1.57	\$1.55
10	\$1.70	\$1.69		\$1.65
11	\$1.00	\$1.04		
12	\$0.92	\$0.81	\$0.96	\$0.93
13	\$1.41	\$1.42	\$1.38	\$1.63
14	\$1.05	\$1.26	\$1.27	\$1.23
16	\$0.85	\$0.87		\$0.96
19	\$1.63	\$1.50	\$1.96	
20	\$1.68	\$1.70	\$1.71	\$1.83
21	\$1.39	\$1.46	\$1.50	\$1.39
23	\$1.27	\$1.52	\$1.55	
25	\$1.20	\$1.68		
26	\$1.29	\$1.34		
28	\$1.85	\$1.58	\$1.55	\$1.60
30	\$1.28	\$1.09	\$1.21	\$1.16
32		\$1.51		
33		\$0.96	\$1.33	
34	\$1.74	\$1.74	\$1.51	\$1.61
35	\$1.84			
37	\$0.92	\$0.91	\$0.77	
39	\$1.84	\$1.66	\$1.51	\$1.57
41	\$0.93	\$1.77		\$1.58
43	\$1.44	\$1.50	\$1.37	
44	\$1.48	\$1.44	\$1.24	\$1.17
45	\$0.89	\$0.88		
46		\$1.44	\$1.81	\$1.45
47	\$1.80	\$2.00	\$1.96	\$1.75
48	\$1.63	\$1.53		\$1.61
49	\$1.51	\$1.52	\$1.50	\$1.54
52	\$1.07	\$1.28	\$1.61	\$1.38
53	\$1.56			
54	\$1.10			
55	\$1.12	\$1.06	\$1.19	\$1.19
56	\$0.69	\$0.68		
58	\$1.08	\$1.25	\$1.62	\$1.37
62	\$0.81	\$1.21		
63	\$1.37	\$1.40	\$1.48	\$1.48
66	\$1.03	\$1.20	\$1.36	\$1.31
67	\$1.68	\$1.88	\$1.85	
71	\$1.41	\$1.50	\$1.64	\$1.49
74			\$1.18	\$1.05
79		\$1.83		
101	\$1.07	\$1.13		

Description of Calculation

Total utility costs (including electricity, heating fuel, water, sewer), divided by total square footage of all non-vacant buildings.

Importance of Measure

This measures the efficiency of the district's building utility operations

It may also reflect a district's effort to reduce energy consumption through conservation measures being implemented by building occupants as well as maintenance and operations personnel.

Higher numbers signal an opportunity to evaluate fixed and variable cost factors and identify those factors that can be modified for greater efficiency.

Factors that Influence

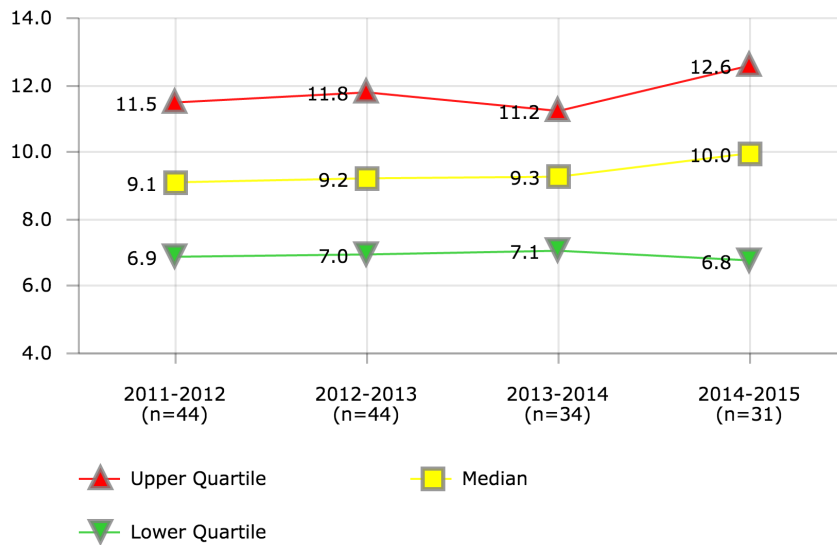
- Age of buildings and physical plants
- Amount of air-conditioned space
- Regional climate differences
- Customer support of conservation efforts to upgrade lighting and HVAC systems
- Energy conservation policies and management practices

Districts in Best Quartile (2014-2015)

- Des Moines Public Schools
- Milwaukee Public Schools
- Palm Beach County School District
- Portland Public Schools
- Providence Public Schools
- San Diego Unified School District
- St. Paul Public Schools
- Wichita Public Schools

MAINTENANCE & OPERATIONS

Utility Usage - Electricity Usage per Square Foot (KWh)



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	5.8	6.2	6.0	
2	9.9	10.6	10.5	11.7
3	6.6	6.5	6.2	6.2
4	9.0	9.3	9.6	9.6
5	4.0	4.2	4.1	4.1
7	9.5	9.2	8.6	8.5
8	11.1	10.9	11.2	11.2
9	12.2	12.5	12.2	13.4
10	13.4	13.5		12.6
11	7.4	7.6		
12	8.0	7.8	8.9	8.5
13	14.2	14.0	14.1	16.5
14	6.8	6.7	6.5	6.2
16	5.0	4.8		5.1
19	11.1	11.6	12.8	
20	11.6	12.0	12.6	11.8
21	8.5	8.3	8.3	8.9
23	9.2	10.8	1.6	
25		5.7		
26	4.6	4.6		
28	16.3	14.1	14.5	14.1
30	6.4	6.5	6.3	6.2
32		14.9		
33		9.6	0.1	
34	17.7	15.8	13.8	13.3
35	10.0			
37	6.9	9.2	7.7	
39	16.2	17.4	16.6	16.7
41	7.2	13.8		14.5
43	8.5	7.9	7.1	
44	10.9	11.0	10.5	10.4
45	5.5			
46		8.3	8.3	8.1
47	13.2	13.0	12.3	12.1
48	13.4	12.8		13.1
49	10.4	10.6	10.2	1.0
52	7.4	8.0	8.4	8.5
53	11.4			
54	9.4			
55	9.0	8.5	8.9	9.2
56	4.0	3.9		
58	6.1	6.4	7.5	6.8
62	6.1	6.5		
63	11.8	11.1	10.6	10.4
66	10.2	9.8	10.4	10.0
67	8.8	9.0	9.6	
71	11.5	11.0	10.7	11.2
74			5.0	4.8
101	7.6	7.2		

Description of Calculation

Total electricity usage (in kWh), divided by total square footage of all non-vacant buildings.

Importance of Measure

This measures the level of electricity usage. Districts with high usage should investigate ways to decrease usage in order to reduce costs.

Factors that Influence

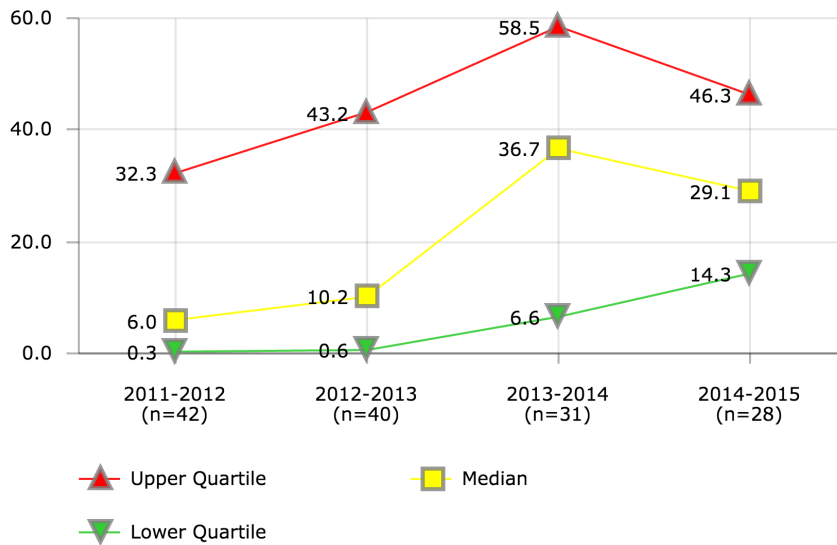
- Use of high-efficiency lightbulbs
- Automated light switches
- Shutdown policy during winter break
- Regulation of heating and air conditioning

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Guilford County School District
- Milwaukee Public Schools
- Portland Public Schools
- Providence Public Schools
- San Diego Unified School District
- School District of Philadelphia
- St. Paul Public Schools

MAINTENANCE & OPERATIONS

Utility Usage - Heating Fuel Usage per Square Foot (KBTU)



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	20.8	0.2	19.1	
2	0.2	0.3	71.1	65.6
3	39.9	49.1	49.2	48.1
4	26.0	33.4	36.7	30.6
5	43.9	43.1	46.2	37.5
7	0.8	0.8		68.3
8	1.4	1.4	1.4	1.3
9	14.5	15.1	13.5	16.0
10	5.0	5.9		0.6
11	0.0	10.2		
12	0.2	52.0	58.9	23.0
14	4.4	66.4	66.2	0.4
16	8.9	7.6		4.0
19	42.9	42.7	46.7	
20	34.8	41.8	39.5	34.7
21	53.5	52.0	64.3	54.4
23	2.7	3.3	3.4	
25	0.3	0.6		
26	0.6	0.6		
28	10.9	14.5	15.9	16.0
30	0.4	0.5	58.5	54.8
33		46.6	0.4	
34	0.0	50.8	44.3	36.6
35	42.0			
37		0.0	0.0	
39	5.5	5.6	6.6	10.2
41	6.5	12.0		14.9
43	57.3	65.1	66.5	
44	0.8	0.8		
45	44.2			
46		43.3	48.1	44.5
47	0.2	0.3	0.2	20.2
48	1.6	1.9		1.9
49	23.0	22.8	28.7	27.5
52	56.1	71.6	78.2	69.4
53	19.8			
54	51.9			
55	13.0	0.1	17.3	17.1
56	0.1	0.1		
58		46.5	61.5	58.4
62	0.2			
63	32.3	0.0	0.0	39.5
66	0.3	33.9	34.9	33.6
67	22.2	0.2	0.2	
71	0.0	10.1	13.8	13.7
74			52.8	
101	0.1			

Description of Calculation

Total heating fuel usage (in kBTU), divided by total square footage of all non-vacant buildings.

Importance of Measure

This measures the level of heating fuel usage. Heating fuel can be in a variety of forms, such as fuel oil, kerosene, natural gas, propane, etc. This excludes electricity that is used for heating.

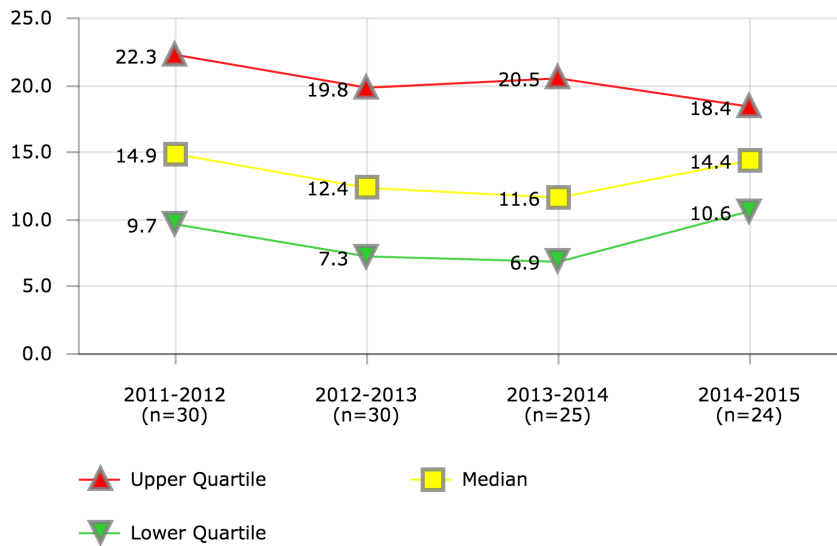
Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Austin Independent School District
- Hillsborough County Public Schools
- Houston Independent School District
- Orange County Public Schools (FL)
- Palm Beach County School District
- San Diego Unified School District



MAINTENANCE & OPERATIONS

Utility Usage - Water (Non-Irrigation) Usage per Square Foot (Gal.)



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1			5.3	
2				12.3
3			5.7	9.7
4	8.6	7.8	8.5	8.5
5	14.3	13.2	11.6	11.6
7	8.5	5.0	6.9	7.3
8	14.4	14.1		
9	20.3	19.8	20.5	
10	29.6	37.4		14.4
12	12.1	11.4	11.7	11.9
13	53.3	55.8	63.9	75.0
14	18.3	26.1	24.0	21.6
16	10.9	11.0		
19			0.1	
20	9.6	11.2	8.8	8.7
21	13.4	13.0	12.3	13.9
25	5.9	7.0		
26		6.3		
28	9.4	7.3	7.0	6.4
30	22.3	19.8	20.9	18.7
35	10.3			
37	6.2	8.1	6.2	
39	55.6	0.0		16.5
41	31.3	28.4		1.1
43	9.7	8.4	8.9	
44	15.3			
45	6.5			
46		17.9	20.8	18.5
47		2.1		17.6
48	15.5	0.0		14.7
49	29.7	29.5	30.1	30.7
52	12.4	13.1	13.7	14.5
53	24.7			
55		11.7	12.1	12.7
56	26.4	25.8		
58	17.6	14.4	9.8	16.4
62		0.9		
63	21.9	22.6	0.0	18.3
66			87.4	98.6
71	19.1		18.6	
74			0.0	

Description of Calculation

Total water usage (in gallons) excluding irrigation, divided by total square footage of all non-vacant buildings.

Importance of Measure

Can be used to evaluate water usage.

Factors that Influence

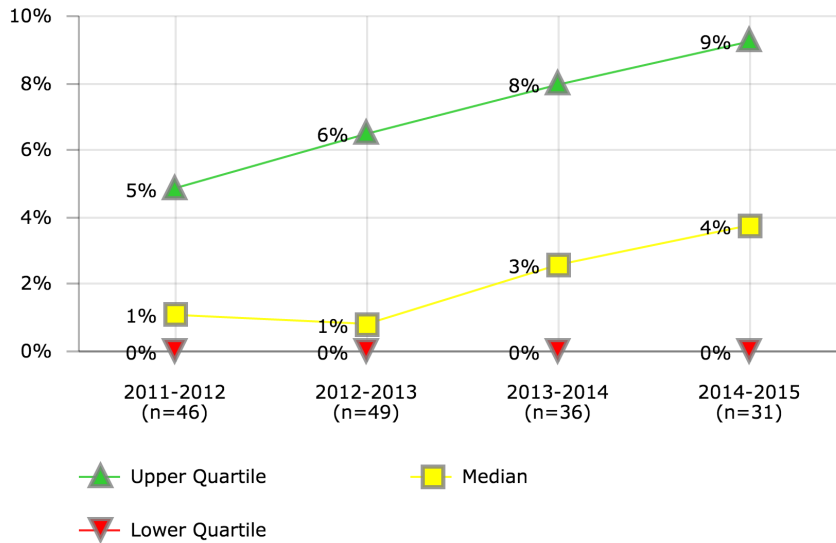
- Low-flow toilets and urinals
- Maintenance of faucet aerators
- Motion-sensor faucets to reduce vandalism

Districts in Best Quartile (2014-2015)

- Anchorage School District
- Atlanta Public Schools
- Cincinnati Public Schools
- Dallas Independent School District
- St. Paul Public Schools
- Wichita Public Schools

MAINTENANCE & OPERATIONS

Green Buildings - Buildings Green Certified or Equivalent



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	12%	0%	0%	
2	0%	4%	4%	13%
3	0%	0%	0%	0%
4	0%	0%	0%	0%
5	1%	1%	1%	1%
6	0%	0%		
7	1%	1%	1%	4%
8	5%	0%	5%	5%
9	0%	6%	5%	5%
10	0%	0%		1%
11	4%	2%		
12	88%	93%	0%	0%
13	0%	0%	0%	0%
14	24%	27%	36%	56%
16	9%	10%	11%	14%
19	86%	79%	84%	
20	100%		95%	98%
21	0%	0%	0%	0%
23	23%	19%	31%	
25		0%		
26	0%	0%		
28	27%	26%	31%	32%
30	0%	0%	0%	0%
32		15%		
33		15%	18%	
34	0%	0%	0%	0%
35	0%	0%		
37	3%	3%	5%	
39	5%	6%	8%	8%
41	7%	9%		9%
43	0%	0%	0%	
44	5%	5%	5%	5%
45	1%	1%		
46		0%	0%	0%
47	3%	5%	8%	7%
48	2%	8%		23%
49	17%	21%	21%	0%
52	0%	2%	2%	2%
53	0%			
54	4%			
55	0%	0%	0%	0%
56	3%	79%		
57	2%	1%	2%	
58	2%	2%	3%	3%
62	1%	0%		
63	0%	0%	0%	0%
66	1%	1%	4%	4%
67	0%	0%	0%	
71	6%	6%	7%	8%
74			0%	11%
77		0%		
79		0%		
101	1%	1%		

Description of Calculation

Square footage of all permanent buildings (academic and non-academic) with a green building certificate, plus square footage of all permanent buildings (academic and non-academic) that were built in alignment with a green building code but not certified.

Importance of Measure

This measure compares the number of energy efficient or "green" buildings in the district.

Factors that Influence

- Community support for environmental and sustainability measures
- Grant availability
- District policy
- Environmental site assessment
- Local health issues

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Atlanta Public Schools
- Cincinnati Public Schools
- Dallas Independent School District
- Orange County Public Schools (FL)
- Providence Public Schools
- Richmond City School District
- San Diego Unified School District

# Safety & Security

There are a number of performance metrics that can be used to determine a district's relative performance in the area of school safety. For instance, the *use of ID badges and other methods of access control* are important parts of security, as are measures of *use of alarm systems and Expenditures as a Percent of General Fund*. Additionally, personnel preparedness and capacity is measured by looking at **Hours of Training per District Security and Law Enforcement Member** and **District Uniformed Personnel**.

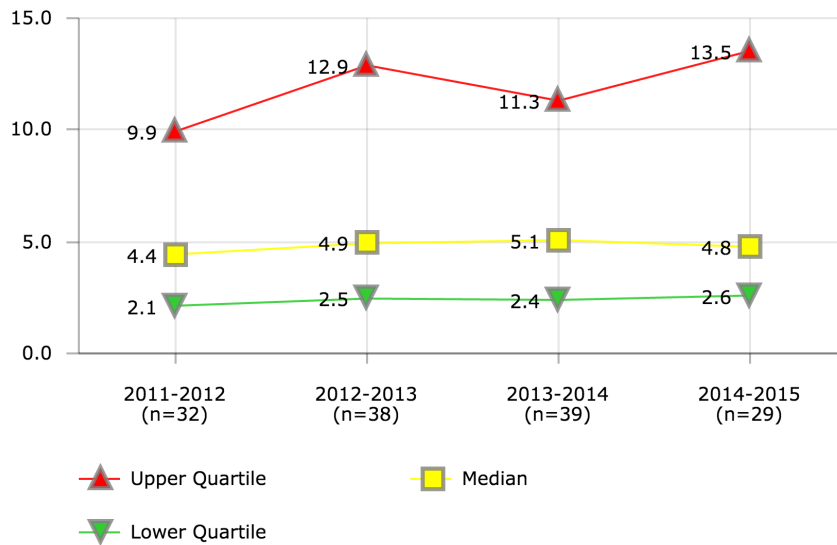
Finally, **People Incidents per 1,000 Students** and **Assault/Battery Incidents per 1,000 Students** are baseline measures of incidents in a district.

The following influencing factors are likely to apply to these measures:

- Level of crime in the surrounding neighborhoods
- Configuration of school (office, front desk, etc.) to make access control a possibility
- Inclusion of security systems in a district's construction and modernization program
- Utilization of technology such as security cameras to offset the need for more staff
- Documented need for additional safety and security staff—for example, documented crime statistics and trends.

SAFETY & SECURITY

Incidents - Assault/Battery Incidents per 1,000 Students



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	3.0	2.7	2.7	
2		28.8		22.0
3	3.1	4.5	4.0	2.6
4	19.1	18.3	15.6	17.1
6	20.7	14.8	15.1	
7	2.7	3.3	2.4	
8	5.8	5.0	5.1	4.3
9	2.4	4.2	4.2	4.5
10	1.3	0.5	8.7	
11	2.0		11.1	
12	0.3	0.1	0.3	
13	2.0	2.1	3.0	3.0
14	5.2	3.9	3.9	4.8
16	2.6	2.5	3.3	2.1
19	26.9	29.4		0.8
20	0.2	0.3	0.5	0.3
21	4.5	6.0	10.3	7.5
23	9.9	0.7	0.9	
25		5.3	1.7	0.8
26	14.0	12.5	12.3	13.5
28	7.1	7.9		4.3
32			2.0	
33		3.1		
34		18.4	44.1	36.1
35	1.0	1.7		6.2
37	4.3	3.6	6.4	
39	1.1	0.7	1.3	1.0
41	2.0	1.6	1.9	1.6
43	8.9	6.1	9.0	
44	2.2	2.2	1.4	3.4
45		4.8		
46		14.5	15.9	0.4
47	15.6	12.9	10.0	19.3
48	19.4	17.7	15.7	21.6
49	7.3	54.7	3.3	5.2
52		46.0	57.7	70.9
55			4.4	4.3
57	11.0	11.9	13.1	
58		11.7	11.3	9.4
62			1.2	
63			9.7	
66			47.2	41.1
67	5.7			
71	10.0	9.3	9.4	11.8
74			5.9	6.7
101	3.6	4.3	2.7	

Description of Calculation

Total number of assault/battery incidents, divided by total student enrollment over one thousand.

Importance of Measure

This gives districts an idea of the density of incidents in each district, adjusted for the size of the district in terms of enrollment.

Factors that Influence

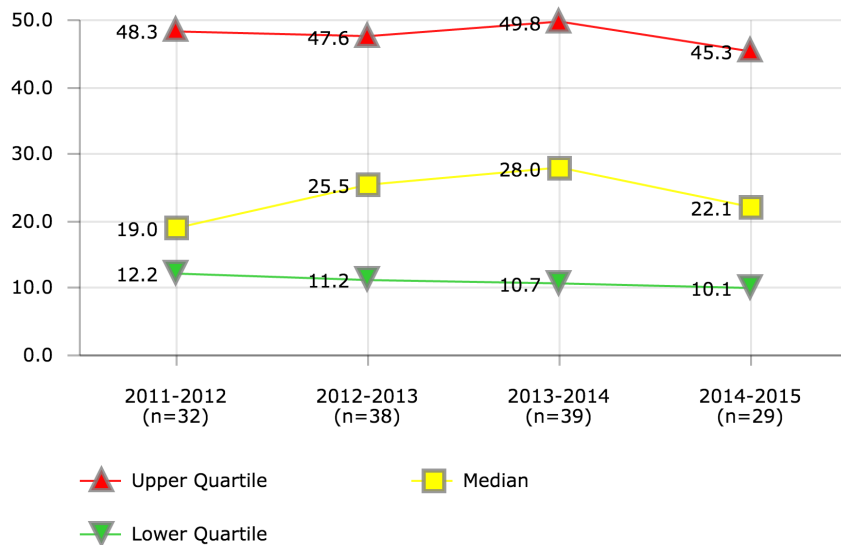
- Available resources to allocate for safety and security
- Staffing formulas
- Documented need for additional safety and security staff through data such as crime statistics
- Utilization of technology such as security cameras to offset the need for more staff
- Enrollment

Districts in Best Quartile (2014-2015)

- Baltimore City Public Schools
- Cincinnati Public Schools
- Dallas Independent School District
- Dayton Public Schools
- Houston Independent School District
- Newark Public School District
- San Diego Unified School District
- St. Paul Public Schools

SAFETY & SECURITY

Incidents - People Incidents per 1,000 Students



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	33.2	26.1	18.4	
2		409.5		40.3
3	4.2	5.8	36.4	15.4
4	68.4	37.5	49.8	57.9
6	49.8	36.4	36.8	
7	396.9	162.3	23.3	
8	12.5	10.5	10.4	10.1
9	26.0	18.7	19.4	22.1
10	19.8	18.8	19.0	
11	2.0		36.2	
12	3.9	0.7	3.9	24.2
13	17.8	12.2	10.7	11.2
14	15.1	11.2	10.7	11.1
16	3.2	5.3	11.0	11.4
19	56.4	1,319.2		1.3
20	1.3	1.4	1.7	1.3
21	106.1	146.2	290.1	267.3
23	1,241.7	16.1	17.0	
25		14.1	6.8	4.4
26	31.6	30.3	29.0	42.7
28	11.9	22.7		13.4
32			12.0	
33		44.9		
34		62.5	621.5	78.7
35	18.2	6.3		32.9
37	29.3	45.7	47.6	
39	12.7	3.6	3.6	1.7
41	16.7	7.8	3.5	2.1
43	24.5	19.2	28.9	
44	2.3	2.5	60.9	44.7
45		34.1		
46		24.8	19.0	1.5
47	1,237.0	1,143.4	1,037.1	900.8
48	46.8	38.4	35.4	45.3
49	14.6	265.6	150.8	218.7
52		1,374.2	57.9	
55			5.6	5.4
57	24.0	30.0	28.0	
58		47.6	30.1	26.7
62			2.5	
63			89.8	
66			109.6	85.0
67	5.7			
71	17.6	16.8	17.4	20.4
74			36.6	45.9
101	229.8	199.3	235.3	

Description of Calculation

Total number of people incidents, divided by total student enrollment over one thousand.

Importance of Measure

This gives districts an idea of the density of incidents in each district, adjusted for the size of the district in terms of enrollment.

Factors that Influence

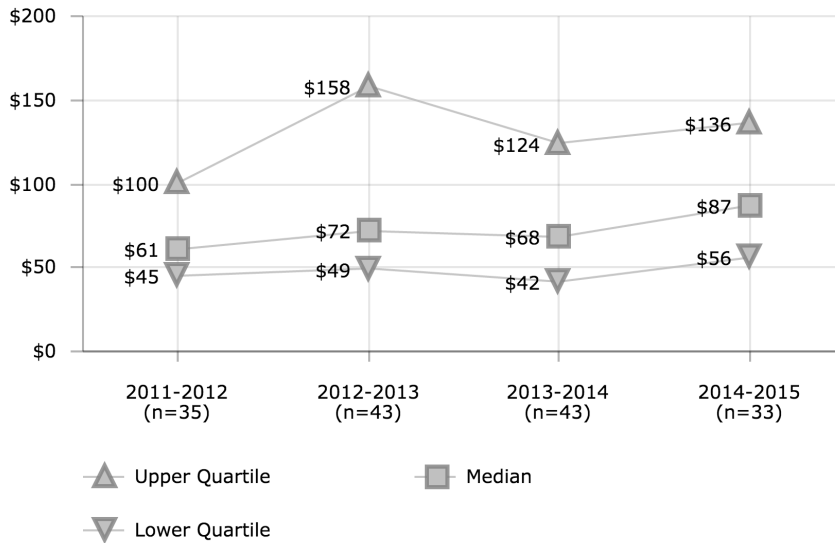
- Available resources to allocate for safety and security
- Staffing formulas
- Documented need for additional safety and security staff through data such as crime statistics
- Utilization of technology such as security cameras to offset the need for more staff
- Enrollment

Districts in Best Quartile (2014-2015)

- Baltimore City Public Schools
- Charlotte-Mecklenburg Schools
- Cincinnati Public Schools
- Dallas Independent School District
- Dayton Public Schools
- Houston Independent School District
- Newark Public School District
- Palm Beach County School District

SAFETY & SECURITY

S&S Expenditures per 1,000 Students



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$60	\$55	\$57	
2		\$158		\$166
3	\$57	\$58	\$60	\$67
4	\$58	\$91	\$87	\$87
5	\$11	\$12	\$12	\$26
6	\$110	\$72	\$74	
7	\$79	\$176	\$113	
8	\$55	\$56	\$59	\$59
9	\$61	\$58	\$54	\$60
10	\$47	\$50	\$49	
12	\$50	\$49	\$27	\$49
13	\$37	\$63	\$19	
14	\$100	\$99	\$59	\$110
16	\$60	\$49	\$50	\$56
19	\$135	\$167	\$170	\$182
20	\$161	\$158	\$163	\$159
21	\$220	\$202	\$258	\$241
23	\$46	\$42	\$42	
25		\$450		\$431
26	\$45	\$46	\$49	\$46
28	\$211	\$203		\$85
30		\$138	\$148	\$136
32			\$71	
33		\$310		
34		\$266	\$253	\$316
35	\$21	\$148		\$87
37	\$67	\$71	\$68	
39	\$68	\$98	\$106	\$106
41	\$63	\$61	\$71	\$91
43	\$197	\$178	\$207	
44	\$36	\$37	\$37	\$42
45		\$122		
46		\$119	\$124	\$126
47	\$37	\$39	\$36	\$37
48	\$34	\$30	\$27	\$34
49	\$45	\$45	\$42	\$44
52		\$92	\$76	\$89
55	\$91		\$101	\$97
56		\$56	\$34	\$84
57	\$233	\$306	\$224	
58		\$187	\$195	\$179
62			\$8	
63			\$228	
66	\$104	\$41	\$124	\$139
67	\$70	\$59	\$10	
71	\$86	\$104	\$83	\$76
74			\$4	\$4
77	\$8	\$19	\$61	\$57
101	\$83		\$84	

Description of Calculation

Total safety and security expenditures, divided by total student enrollment over one thousand.

Importance of Measure

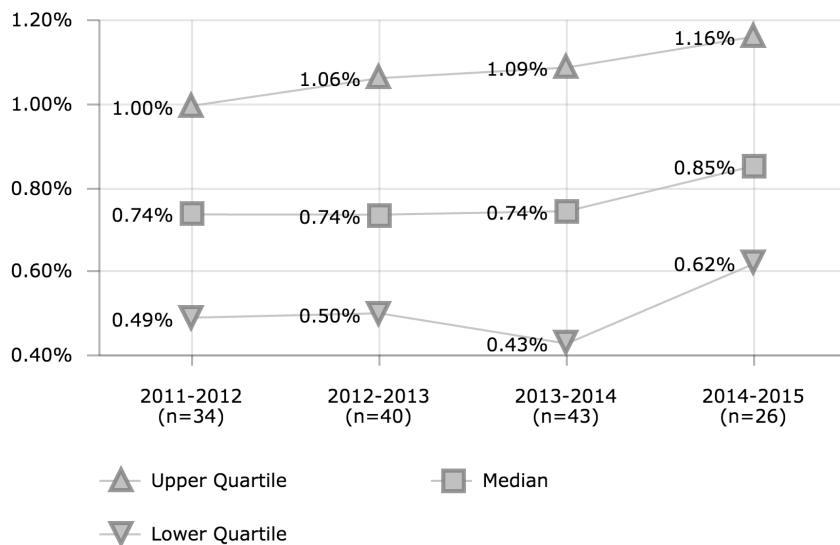
- This measure gives an indication of the level of support for safety and security operations as a percent of district general fund budget
- A low percentage could be an indication that security needs are not being met by the district or that other revenue sources are needed to support security for district staff and students

Factors that Influence

- Overall general fund budget
- Level of crime statistics of surrounding neighborhoods
- District policy for security
- Budget allocations

SAFETY & SECURITY

S&S Expenditures Percent of District Budget



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	0.65%	0.60%	0.63%	
2		1.16%		1.22%
3		0.44%		
4	0.54%	0.69%	0.67%	0.71%
5	0.12%	0.13%	0.14%	
6	1.02%	0.68%	0.73%	
7	0.70%	1.46%	0.95%	
8	0.66%	0.74%	0.77%	0.76%
9	0.80%		0.75%	0.82%
10	0.52%	0.56%	0.52%	
12	0.29%	0.30%	0.17%	0.28%
13	0.55%	0.89%	0.26%	
14	1.18%	1.12%	0.66%	1.20%
16	1.00%	0.70%	0.65%	0.73%
19			0.81%	
20	0.91%	0.94%	0.78%	0.68%
21	1.17%	0.98%	1.15%	1.03%
23	0.49%	0.42%	0.41%	
25	2.12%	1.99%	1.90%	1.87%
26	0.36%	0.36%	0.35%	0.34%
28	1.34%	1.45%	1.35%	0.87%
30		1.00%	1.10%	0.99%
32			0.88%	
33		1.41%		
34		2.15%	2.05%	2.04%
35	0.10%	0.73%		0.47%
37	0.75%	0.77%	0.74%	
39	0.77%	1.18%	1.19%	1.19%
41	0.75%	0.73%	0.82%	0.94%
43	0.93%	0.84%	0.83%	
44	0.45%	0.47%	0.43%	0.50%
45		0.53%		
46		0.80%	0.79%	0.85%
47	0.34%	0.36%	0.32%	0.35%
48	0.40%	0.39%	0.33%	0.37%
49		0.46%	0.46%	
52	0.67%	0.67%	0.55%	
55	1.10%		1.19%	1.11%
56	0.42%	0.90%	0.53%	1.18%
57	1.20%	1.62%	1.09%	
58		1.20%	1.24%	1.16%
62			0.06%	
63			1.59%	
66	0.88%	0.33%	1.00%	
67	0.84%	0.55%	0.11%	
71	0.73%	0.90%	0.69%	0.62%
74			0.03%	
77				0.86%
101	1.29%		1.40%	

Description of Calculation

Total safety and security expenditures, divided by district operating expenditures.

Importance of Measure

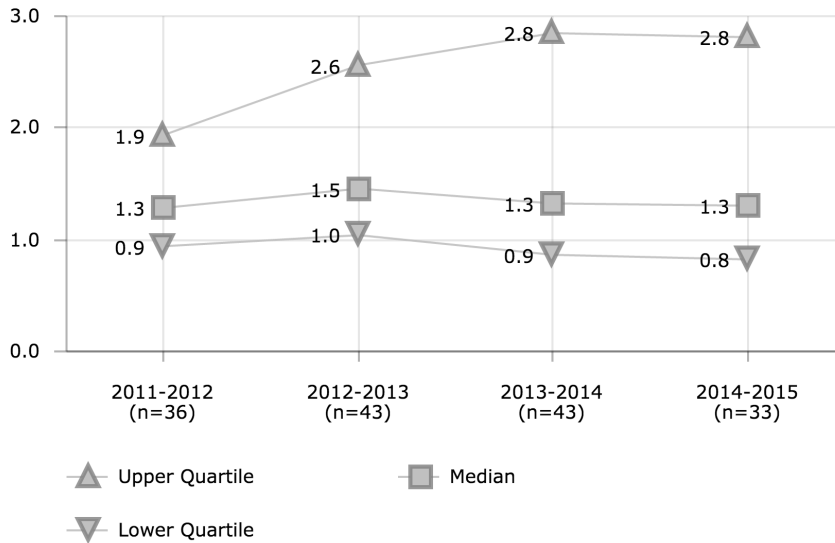
This measure gives an indication of the level of support for safety and security operations as a percent of district general operating budget

A low percentage could be an indication that security needs are not being met by the district or that other revenue sources are needed to support security for district staff and students

Factors that Influence

- Overall general fund budget
- Level of crime statistics of surrounding neighborhoods
- District policy for security
- Budget allocations

**SAFETY & SECURITY**  
**S&S Staff per 1,000 Students**



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	0.2	1.2	1.3	
2		3.2		2.8
3	1.3	1.4	1.7	0.7
4	1.3	1.2	1.3	1.3
5	0.3	2.5	2.8	2.8
6	1.6	1.7	1.7	
7	1.6	3.4	1.6	
8	1.0	1.0	1.1	1.3
9	0.7	0.6	0.6	0.6
10	1.0	0.9	1.1	
11	1.0			
12	0.7	0.7	0.3	0.6
13	0.7	0.8	0.9	0.8
14	2.1	2.3	2.3	2.4
16	1.3	0.5	0.5	0.6
19	2.3	2.5	2.4	2.5
20	3.6	3.7	3.6	3.7
21	4.6	4.6	4.8	4.8
23	1.1	1.2	1.2	
25		7.3	6.3	6.6
26	1.4	1.4	1.4	1.4
28	2.7	2.6		1.4
30		3.5	3.7	3.5
32			0.5	
33		2.2		
34		5.3	4.8	4.9
35	1.8	1.5		1.3
37	1.6	1.7	1.5	
39	1.2	1.1	1.1	1.2
41	1.0	1.1	1.1	1.2
43	3.0	2.5	2.9	
44	0.7	0.7	0.7	0.7
45		1.7		
46	1.7	1.9	1.8	1.7
47	0.3	0.3	1.3	1.2
48	1.2	1.1	0.8	0.8
49	0.6	0.6	0.6	0.6
52		1.1	1.3	1.2
55	1.6		1.5	1.4
56		0.8	0.5	
57	5.5	5.8	5.5	
58		3.1	3.3	2.9
62			0.3	
63			5.1	5.0
66	5.2	5.4	8.5	2.8
67	1.4	1.5	1.8	
71	0.9	1.0	1.1	1.1
74			0.5	0.5
101	3.3	1.2	1.3	

**Description of Calculation**

Total safety and security staff, divided by total student enrollment over one thousand.

**Importance of Measure**

This measure gives an indication of the level of support for safety and security operations as a ratio to student enrollment

A low ratio could be an indication that security needs are not being met by the district or that other revenue sources are needed to support security for district staff and students

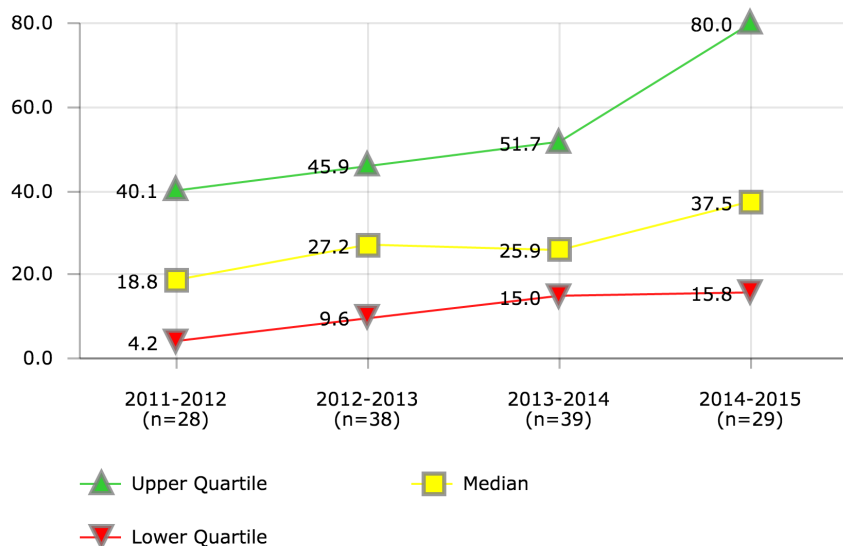
**Factors that Influence**

- Overall general fund budget
- Level of crime statistics of surrounding neighborhoods
- District policy for security
- Budget allocations



SAFETY & SECURITY

Training Hours per Safety/Security personnel



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	15.0	50.0	21.3	
2	2.1	194.9	85.8	90.8
3	97.0	100.0	67.2	82.4
4	2.8	31.5	25.9	34.5
5			0.2	
6	5.0	1.5	1.3	
7	9.8	28.9	6.3	
8	180.0	33.5	106.3	84.8
9	112.5	109.0	34.8	
10		43.1	70.9	
11	21.2			
12		1.2		4.3
13	0.1	0.2		1.5
14	41.2	79.1	84.6	88.2
16		75.2	82.8	59.7
19		21.9	33.9	80.0
20	21.1	25.2	22.6	24.0
21		0.6	116.2	6.9
23	7.9	28.2		
25		0.2	0.2	0.2
26	0.5			2.0
28		14.8	28.8	15.8
30		15.3	15.0	7.5
32			8.1	
33		26.1	24.0	
34	57.5	63.7	22.6	35.2
35	31.9	35.9		67.0
37	6.6	70.2	51.7	
39	23.1	41.4	22.6	123.0
41	44.8	45.0	43.1	40.6
43	0.5	0.7		
44		0.6	28.8	
46		45.9	49.0	60.0
47	47.4	83.6	95.2	96.2
48	7.0	21.0	13.4	37.5
49	18.0	18.0	18.0	18.0
52			28.8	35.1
53	38.9			
55			15.6	46.5
56	19.6	13.0	34.6	
57		3.7	4.0	40.0
58		9.6		
62	3.3			
63			109.1	111.8
66		9.1	20.5	
67			0.8	
71	2.8	17.5	17.5	31.1
74			13.2	14.3
101	25.1	29.2	31.0	

Description of Calculation

Total number of hours of safety-related drills and trainings for all safety and security personnel, divided by total number of safety and security personnel.

Importance of Measure

Most school districts complete crisis response training prior to the opening of each school year.

Factors that Influence

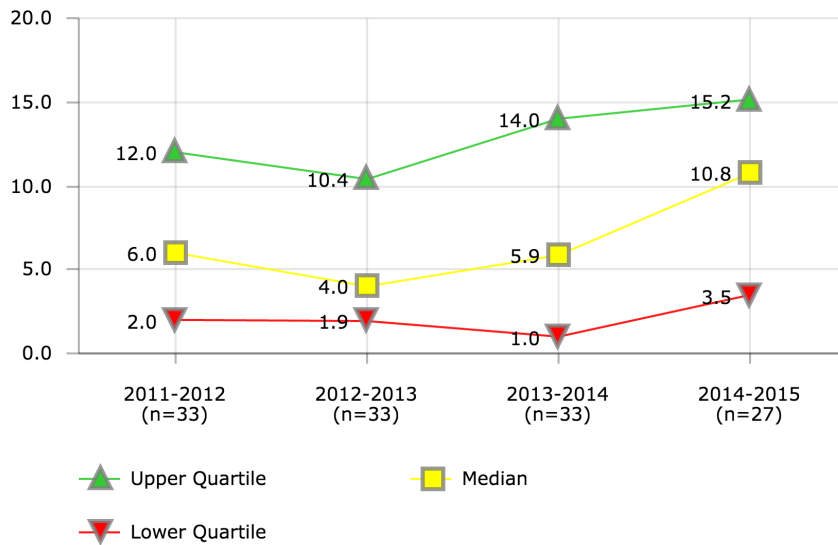
- Emergency response priority with school/district leadership
- Emergency response resources
- Thoroughness of school/district crisis response plan
- Weather

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Dayton Public Schools
- Houston Independent School District
- Metropolitan Nashville Public Schools
- Palm Beach County School District
- Richmond City School District
- St. Louis City Public School District
- St. Paul Public Schools

SAFETY & SECURITY

Crisis Response Teams - Drills per Team



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		5.2		
2		16.0	0.4	18.0
3	7.4	10.1	10.6	10.8
4	2.0	2.0	2.0	3.5
5			12.8	10.4
6	0.7	0.7	0.7	
7	1.0			
8	12.0	4.0	14.0	14.0
9	9.0	10.0	10.0	10.6
10	1.0	1.0		
11	2.0			
12	12.0	14.7	20.1	22.6
13	1.0	1.0	1.0	0.7
14	1.0	3.4	3.4	3.4
16	3.0	8.4	3.0	4.0
19	3.0	3.0		
20	3.9	3.9	3.9	3.9
21	3.2	3.7	4.9	4.4
23	13.0	1.9	2.0	
25	10.0	10.2	0.9	0.9
26	6.0	6.0	5.9	5.9
28	0.3	17.3	21.5	24.2
32			0.0	
33		0.8		
35	29.7	0.0		25.8
37	13.1	11.2	16.0	
39	10.8	11.1		0.1
41	4.0	9.2	9.2	15.2
43			0.0	
44			0.2	
47	15.9	16.9	16.9	16.9
48	0.0	1.3	10.3	11.1
49	14.6	14.4	14.4	14.4
52	10.4	10.4	10.9	10.8
53	9.3			
55			0.0	0.0
56	12.0	3.0		
57			9.0	15.0
58			2.0	
66	11.0	2.0	64.1	0.2
67	6.0	1.0		
71	15.4	15.4	15.2	15.2
74			14.2	14.7
101	0.2	1.1	1.0	

Description of Calculation

Total number of team drills conducted by crisis response teams, divided by the total number of crisis response teams.

Importance of Measure

Ideally, district sites with a designated crisis response team have all conducted drills of some sort.

Factors that Influence

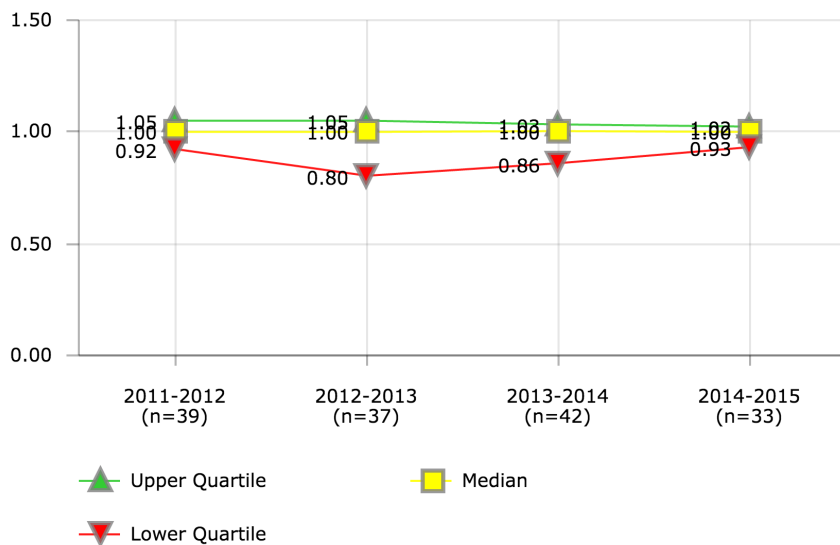
- Geography of district
- Priorities of district leadership
- Previous traumatic events or crisis
- Emergency response resources
- Updated procedures and protocols

Districts in Best Quartile (2014-2015)

- Atlanta Public Schools
- Austin Independent School District
- Columbus Public Schools
- Dallas Independent School District
- Des Moines Public Schools
- Metropolitan Nashville Public Schools
- Richmond City School District

SAFETY & SECURITY

Crisis Response Teams - Teams per Academic Site



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		1.00	0.01	0.01
2	1.00	1.00	0.94	1.00
3	0.97	1.00	1.00	1.00
4	1.05	1.06	1.06	1.06
5			1.01	0.93
6	0.80	0.80	0.80	
7	0.02	0.02	0.02	
8	1.00	1.12	1.76	1.72
9	1.00	1.00	1.00	1.03
10	1.05	1.05	0.00	
11	1.00			
12	1.05		1.03	1.11
13	0.74	0.71	0.71	1.00
14	0.92	0.92	0.92	0.92
16	1.00	1.04	0.73	0.00
19	0.97	0.97		
20	1.07	1.05	1.05	1.05
21	3.63		3.08	3.20
23	1.05	1.04	1.01	
25	1.08	0.39	1.06	1.06
26	0.99	1.02	1.02	1.02
28	0.98	1.00	1.06	0.99
30		1.00	1.00	1.00
32			1.00	
33		0.07		
34	0.03	0.29		
35	1.01	21.40		1.00
37	1.13	1.19	1.18	
39	1.00	1.05	0.10	0.13
41	1.00	1.00	1.00	1.00
43	0.95		0.84	
44	0.01		0.89	0.01
46		0.20	0.25	0.17
47	1.01	1.01	1.01	1.01
48	0.96	0.78	1.06	1.06
49	1.02	1.04	1.02	1.02
52	1.12	1.10	1.01	1.00
53	1.07			
55			1.01	0.99
56	1.08	1.11	1.00	
57	0.01	0.02	1.00	0.93
58			0.86	1.00
62	0.01			
63		0.04	0.04	0.04
66	1.03	1.01	1.03	0.97
67	0.02	0.96	1.05	
71	1.01	1.02	1.02	1.02
74			1.02	1.02
101	0.79	1.10	1.10	

Description of Calculation

Total number of crisis response teams, divided by the total number of academic sites.

Importance of Measure

Districts should build capacity to respond to crises by having designated crisis response teams.

Factors that Influence

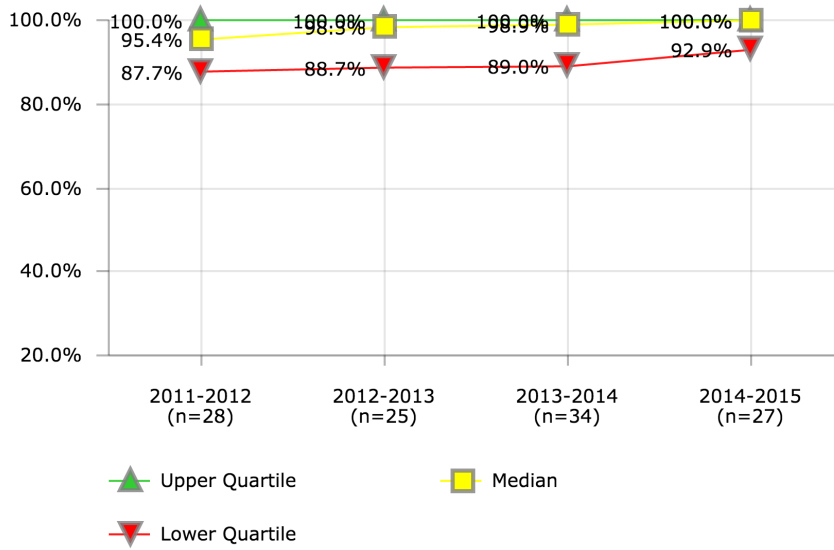
- Geography of district
- Priorities of district leadership
- Previous traumatic events or crisis
- Emergency response resources

Districts in Best Quartile (2014-2015)

- Cincinnati Public Schools
- Clark County School District
- Des Moines Public Schools
- Newark Public School District
- Orange County Public Schools (FL)
- Palm Beach County School District
- Providence Public Schools
- Rochester City School District
- Wichita Public Schools

SAFETY & SECURITY

Health/Safety Inspections - Sites Inspected Annually



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	100.0%	100.0%	100.0%	100.0%
2	86.9%	86.7%	96.0%	81.5%
3	100.0%	100.0%	100.0%	100.0%
4		70.9%	92.2%	77.7%
6	58.9%	78.6%	78.6%	
7	30.5%	100.0%	100.0%	
8	97.6%	99.0%	86.8%	100.0%
9			100.0%	100.0%
10	96.2%		89.0%	
12	97.1%		100.0%	100.0%
13	94.4%		77.4%	100.0%
14	92.9%	92.9%	92.9%	92.9%
16	100.0%	98.3%	75.2%	89.8%
19	94.6%	90.0%	100.0%	100.0%
20	100.0%	100.0%	100.0%	100.0%
21	77.8%	94.6%		
23	9.8%	100.0%	100.0%	
25	100.0%	34.4%	100.0%	
26	100.0%		100.0%	100.0%
28	91.9%	88.7%	89.6%	88.4%
32			86.9%	
34	46.8%	100.0%	100.0%	100.0%
35	88.5%	31.0%		88.7%
39	100.0%	91.5%	97.0%	98.4%
41	27.6%			
43			100.0%	
44	89.3%	95.0%	90.7%	90.7%
46		100.0%	100.0%	100.0%
47			93.8%	94.5%
48	97.1%	100.0%	100.0%	98.6%
49	100.0%	100.0%	100.0%	100.0%
52	97.0%	98.5%	82.5%	100.0%
56	100.0%			
58				109.7%
62			100.0%	
63		98.8%	68.1%	100.0%
66		83.2%	97.9%	100.0%
67			86.1%	
74			100.0%	100.0%
101	89.6%			

Description of Calculation

Total number of sites/ campuses (academic and non-academic) inspected annually, divided by the total number of district sites.

Importance of Measure

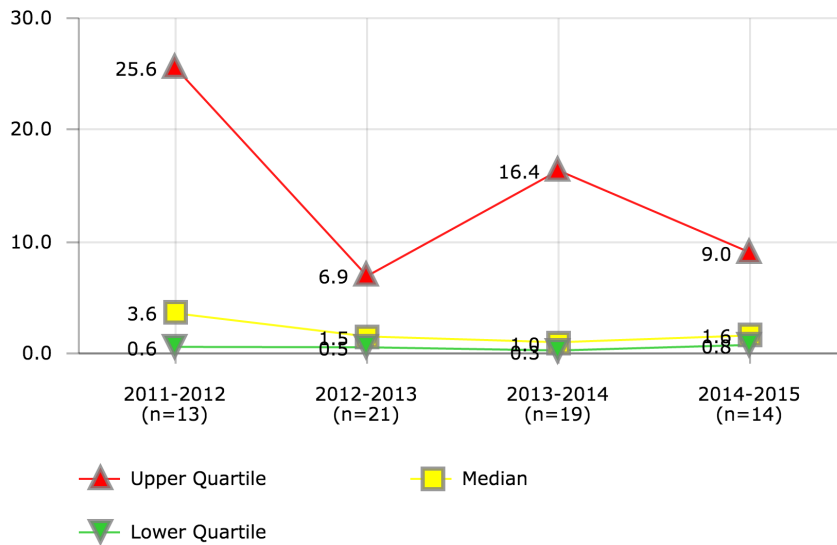
Regular health and/or safety inspections are important for compliance and risk mitigation.

Districts in Best Quartile (2014-2015)

- Baltimore City Public Schools
- Boston Public Schools
- Broward County Public Schools
- Cincinnati Public Schools
- Clark County School District
- Dayton Public Schools
- Des Moines Public Schools
- Guilford County School District
- Kansas City School District (MO)
- Minneapolis Public Schools
- Omaha Public School District
- Palm Beach County School District
- Providence Public Schools
- School District of Philadelphia
- Seattle Public Schools
- St. Louis City Public School District
- St. Paul Public Schools

SAFETY & SECURITY

Health/Safety Violations per Site



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		0.5		
2	2.5	2.8	0.7	3.3
3			7.7	9.0
4		0.1		
6	0.2	0.1	0.1	
7	5.6	0.0		
8	16.5	16.2	16.4	14.1
10	37.3	32.4	26.2	
12		0.9		1.4
13	25.6	67.4		
16				0.2
19			0.2	
21	0.2	4.0		
25	1.0	1.0		
26	0.2		0.2	0.1
28			0.3	
32			33.4	
34			1.0	
35	0.6	6.9		1.2
39	3.6	1.5	5.1	1.8
43			0.2	
44	28.7	14.7		
45		0.5		
46		0.1	0.9	0.8
47			1.2	2.7
48	33.6	34.9	44.8	69.8
49		5.4	1.8	0.0
52		1.8		
58			21.6	21.6
63		1.5	0.7	
66		1.0		
74			0.6	1.3

Description of Calculation

Total number of health/safety violations identified at site inspections, divided by the total number of district sites that were inspected.

Factors that Influence

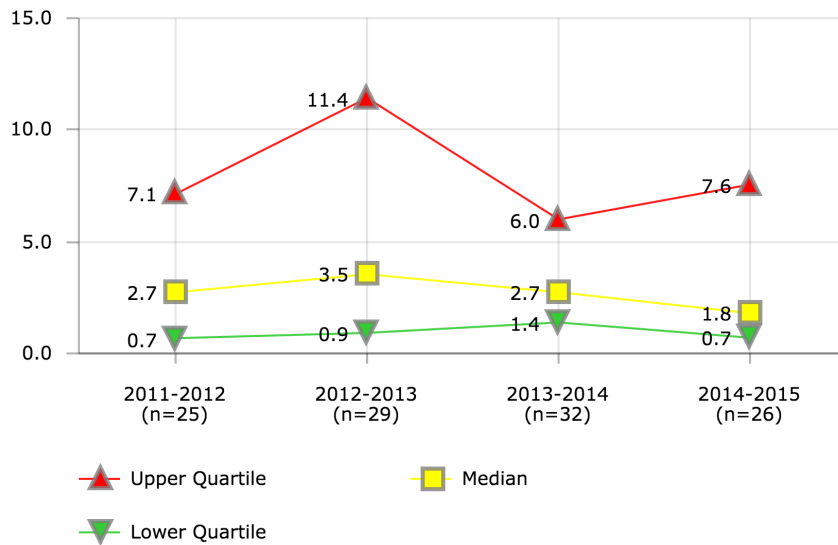
- Risk mitigation efforts
- Focus of leadership on health and safety

Districts in Best Quartile (2014-2015)

- Baltimore City Public Schools
- Boston Public Schools
- Guilford County School District
- San Diego Unified School District

SAFETY & SECURITY

Incidents - Bullying/Harassment per 1,000 Students



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	1.1	1.4	0.9	
2		19.5		7.6
3	10.0	13.2	20.5	27.4
4	7.1	12.2	11.8	16.0
6	6.0	3.6	4.0	
7	22.5	21.6	2.6	
8	7.2	1.9	2.9	1.4
9	1.2	5.5	4.1	0.2
10	2.8	2.6	1.7	
11	1.9		1.0	
12	3.4		1.1	0.3
13	0.5	0.9		
14	20.2	17.1	15.3	16.7
16	2.6	0.5	0.5	0.3
19	16.8	28.8		0.7
20	0.5	0.5	0.5	0.4
21			26.2	1.6
23	5.8	5.3		
25		4.6	1.3	1.0
26	1.8	3.5	4.4	
28	0.1	0.0		0.0
32			1.4	
33		21.0		
34		0.2	6.4	2.0
39	0.6	0.9	1.6	0.9
43	3.1		3.5	
44	0.4		2.8	2.4
46		6.3	5.6	3.7
47	19.7	11.4	7.3	8.3
48	2.7	0.9	1.5	1.5
49		1.7	3.8	2.6
52		6.6	9.7	9.7
55				0.1
57	0.1	0.2	0.2	
58		2.1	2.2	3.1
63			0.1	
66			17.6	15.9
71		1.1	2.3	0.7
74			2.6	3.4
101	0.7			

Description of Calculation

Total number of bullying/ harassment incidents, divided by total district enrollment over one thousand.

Importance of Measure

This gives districts an idea of the density of incidents in each district, adjusted for the size of the district in terms of enrollment.

Factors that Influence

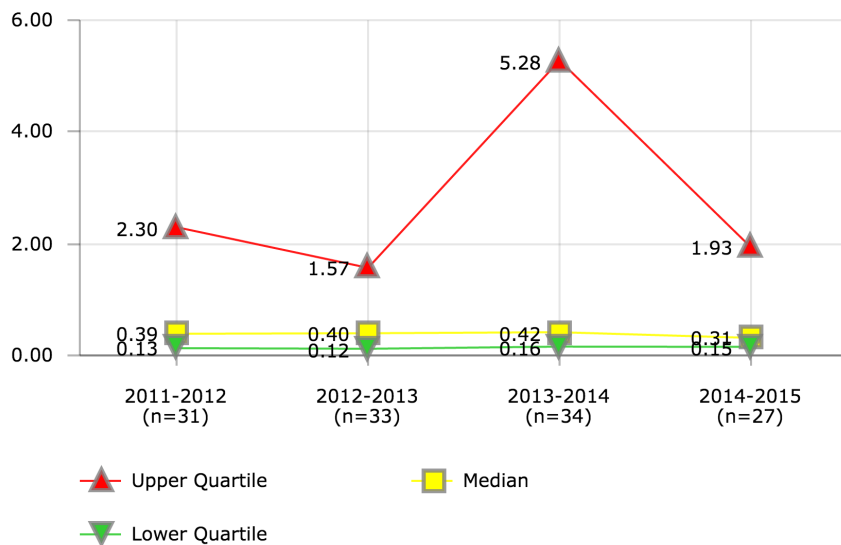
- Available resources to allocate for safety and security
- Staffing formulas
- Documented need for additional safety and security staff through data such as crime statistics
- Utilization of technology such as security cameras to offset the need for more staff

Districts in Best Quartile (2014-2015)

- Atlanta Public Schools
- Austin Independent School District
- Charlotte-Mecklenburg Schools
- Cincinnati Public Schools
- Clark County School District
- Des Moines Public Schools
- San Diego Unified School District

SAFETY & SECURITY

Incidents - Intrusion/Burglary Incidents per Site



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	0.83	0.69	0.66	0.87
2	0.11	0.08	159.64	74.44
3	0.17	0.04	9.81	0.29
4	0.34	0.05	0.13	0.16
5		14.36	0.39	11.58
6	2.64	1.55	1.95	
7	2.30	0.32	2.77	
8	0.69	0.40	0.26	0.26
9	64.87	74.20	95.13	14.79
10		4.93	0.08	
11	0.24			
12	0.25	0.22		
13			1.69	1.93
14	1.26	0.61	0.42	0.59
16	0.39	0.04	0.16	0.15
19			0.17	0.15
20	0.17	0.14	0.03	0.05
21	43.83			
23		0.03		
25	0.08	0.02	0.31	0.31
26	0.12	0.11	0.16	0.14
28	0.01	0.64	1.33	
32			0.41	
33		3.76		
34		1.57	9.55	6.59
35	24.04	22.02		0.15
37	0.13	0.34	7.99	
39	0.46	0.25	0.17	0.24
41	1.41	0.46	0.34	0.32
44	0.60	0.55	24.79	0.31
46		0.41	0.57	0.69
48	0.02	0.20	0.10	0.19
49	96.89		0.06	0.06
53	22.95			
56	0.04		0.16	
57	0.25	0.19	0.06	0.07
58		3.89	5.28	6.50
62	0.59			
63		24.55	6.44	8.62
67		0.12		
71	0.22	0.07	0.02	0.18
74			0.64	0.59
77	0.01			
101	3.46	9.46	10.01	

Description of Calculation

Total number of intrusion/burglary incidents, divided by total number of district sites.

Importance of Measure

This gives districts an idea of the density of incidents in each district, adjusted for the size of the district (by number of sites).

Factors that Influence

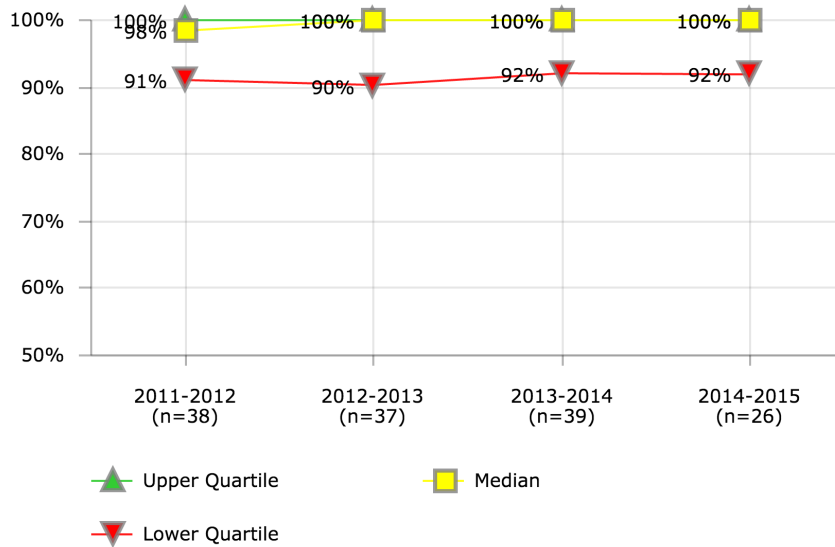
- Available resources to allocate for safety and security
- Staffing formulas
- Documented need for additional safety and security staff through data such as crime statistics
- Utilization of technology such as security cameras to offset the need for more staff
- Effectiveness of security alarm systems

Districts in Best Quartile (2014-2015)

- Boston Public Schools
- Cincinnati Public Schools
- Cleveland Metropolitan School District
- Columbus Public Schools
- Dayton Public Schools
- Guilford County School District
- San Diego Unified School District

SAFETY & SECURITY

Intrusion/Burglary Alarm Systems - Percent of Sites



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	96%	83%		
2	100%	100%		100%
3	100%	100%	100%	
4	97%	100%	100%	100%
5	100%	100%	100%	93%
6	91%	61%	79%	
7	99%	99%	99%	
8	96%	100%	100%	100%
9	100%	100%	100%	100%
10	86%	86%	87%	
12	100%		100%	0%
13	76%	74%	74%	
14	93%	96%		100%
16	100%	90%	90%	92%
19	95%	98%	100%	100%
20	100%	100%	100%	100%
21	78%	100%	100%	
23		100%	100%	
25	100%	34%	100%	100%
26	100%	100%	100%	100%
28	88%	89%		78%
30		100%	100%	100%
32			100%	
34	47%	100%	100%	
35	100%			97%
37	100%	100%		
39	100%	100%	90%	90%
41	100%	100%	100%	100%
43			87%	
44	100%		86%	86%
46		100%	99%	
47	100%	100%	100%	100%
48	88%	89%	100%	99%
49	83%	93%	92%	92%
52	97%	100%	100%	86%
53	100%			
55	95%		100%	
56		100%	100%	
57	67%	68%	70%	85%
58		72%	86%	94%
62	98%		100%	
63			100%	
66		100%	100%	
67	93%	93%		
71	99%	100%	100%	100%
74			100%	100%
77	100%			
101	43%	94%	94%	

Description of Calculation

Total number of sites with intrusion/burglary alarm systems, divided by the total number of district sites.

Importance of Measure

This measure is an indication of the number of schools that have an intrusion alarm system to safeguard district assets.

Factors that Influence

- Historical crime rates for physical property
- Reliability of alarm system
- Response time of monitors (if applicable)
- Configuration of the alarm system
- Budget allocation

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Austin Independent School District
- Boston Public Schools
- Cincinnati Public Schools
- Clark County School District
- Dallas Independent School District
- Dayton Public Schools
- Metropolitan Nashville Public Schools
- Milwaukee Public Schools
- Newark Public School District
- Palm Beach County School District
- Providence Public Schools
- Richmond City School District
- Wichita Public Schools



# Transportation

Performance metrics in transportation cover a broad range of factors that affect service levels and cost efficiency. The broad summative measures are **Cost per Total Mile Operated** and **Transportation Cost per Rider**, and other measures include diagnostic tools to weed out inefficiencies and excessive expenses. A key measure of efficiency is **Daily Runs per Bus**, which reflects the daily reuse of buses; and important service-level measures include **On-Time Performance** and **Turn Time to Place New Students**.

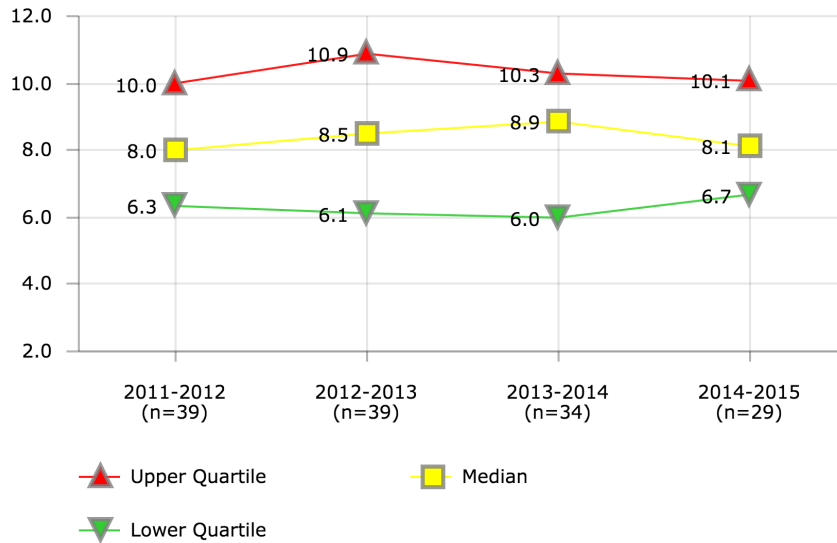
Careful consideration of each measure and its impact on a district's transportation services is vital to the improvement of performance.

General factors that influence transportation measures and improvement strategies include:

- Types of transported programs served
- Bell schedule
- Effectiveness of the routing plan
- Spare bus factor needed
- Age of fleet
- Driver wage and benefit structure and labor contracts
- Maximum riding time allowed and earliest pickup time allowed
- Enrollment projections and their impact on transported programs

TRANSPORTATION

Bus Fleet - Average Age of Fleet



District ID	2011-2012	2012-2013	2013-2014	2014-2015
2	11.5	12.4	15.0	12.3
3	2.7	2.8	3.0	3.0
4	2.0	3.0		
5	10.8	10.9	10.2	9.3
6	6.9	5.9	4.8	
7	11.1	10.2	11.9	12.8
8	7.4	8.6	9.0	8.1
9	6.6	7.2	6.6	6.7
10	10.0	12.3	12.7	12.3
11	11.2	12.3	13.3	12.4
12	6.4	6.1	6.6	7.1
13		11.6	11.2	10.7
14	7.8	7.8	7.5	7.9
16	10.8	11.8	12.8	13.8
19	11.0	9.5	9.5	
20	4.3	4.8	5.6	4.7
21	7.5	8.1	7.0	
25	8.8	8.8	9.0	10.0
26	5.0	4.3		
28	6.0	7.0	6.0	7.0
30	6.5	6.5		
32	5.8			
33		9.2		
34	8.0			
35	6.3	6.2	5.4	6.4
37	9.7	9.4	9.7	9.6
39	8.3	8.5	8.8	9.5
43	10.0			
44				6.7
46	9.8	10.4	5.4	2.5
47	9.5		9.1	8.9
48	6.8	6.8	6.4	6.4
49	8.7	9.7	9.7	8.0
52	5.3	6.0	6.0	5.7
53	8.9			
55	5.9	4.7	6.0	7.0
56	10.0	12.0	5.0	
57	12.0	13.0	13.0	
58		8.6	10.3	10.1
62	14.9	16.9	14.3	
63		6.0		
66		8.0	9.0	8.6
67	3.9	3.9	3.9	
71	6.9	6.7	7.7	6.6
74				10.9
79	14.5	11.0		

Description of Calculation

Average age of bus fleet.

Importance of Measure

- Fleet replacement plans drive capital expenditures and on-going maintenance costs
- Younger fleets require greater capital expenditures but reduced maintenance costs
- A younger fleet will result in greater reliability and service levels.
- An older fleet requires more maintenance expenditure but reduces capital expenses.

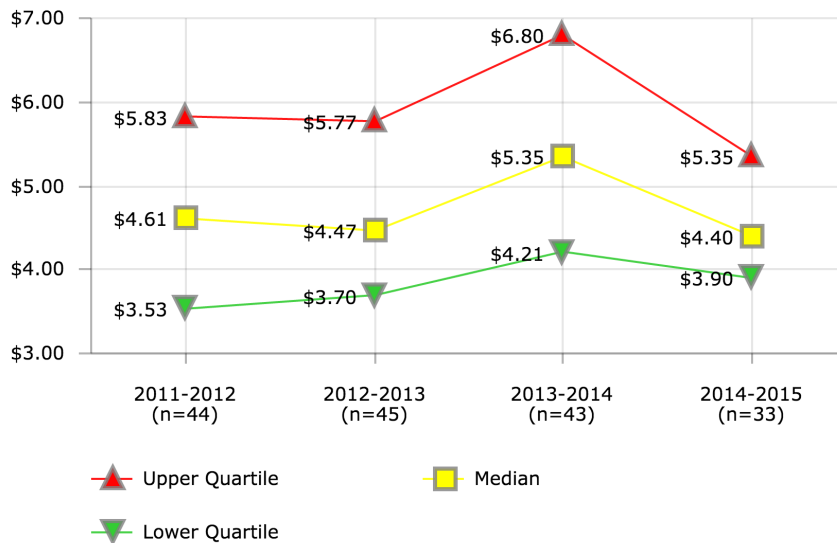
Factors that Influence

- Formal district-wide capital replacement budgets and standards
- Some districts may operate climates that reduce bus longevity
- Some districts may be required to purchase cleaner burning or expensive alternative-fueled buses
- Availability of state or local bond funding for school bus replacement

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Baltimore City Public Schools
- Cincinnati Public Schools
- Clark County School District
- Columbus Public Schools
- Minneapolis Public Schools
- Orange County Public Schools (FL)
- St. Paul Public Schools

TRANSPORTATION  
Cost per Mile Operated



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$5.88	\$6.13	\$6.25	\$5.35
2	\$3.59	\$2.86	\$4.56	\$4.27
3	\$4.61	\$3.93	\$4.61	\$4.57
4	\$2.91	\$4.17		\$3.08
5	\$5.70	\$5.13	\$5.48	\$4.75
6	\$7.57	\$8.21	\$8.13	
7	\$4.87	\$4.95	\$5.76	\$4.87
8	\$3.60	\$3.20	\$3.02	\$3.65
9	\$4.65	\$4.71	\$4.94	\$4.66
10	\$4.08	\$4.10	\$3.20	\$4.25
11	\$6.10	\$5.77	\$5.65	\$5.47
12	\$7.43	\$6.50	\$9.20	\$5.57
13		\$4.39	\$4.30	\$4.40
14		\$2.96	\$3.12	\$3.04
16	\$3.31	\$4.47	\$4.34	\$4.12
19	\$4.10	\$3.64	\$7.42	
20	\$4.42	\$4.77	\$6.10	\$2.06
21	\$5.77	\$6.46	\$6.74	
23	\$1.56			
25	\$1.08	\$2.59		\$4.28
26	\$6.36	\$7.04		\$7.80
28	\$9.16	\$6.97	\$5.35	\$8.70
30	\$4.65	\$4.20	\$4.59	\$4.63
32	\$2.13			
33		\$7.74		
34	\$6.63	\$5.72	\$6.15	
35	\$5.56	\$4.39	\$3.75	\$4.00
37	\$5.05	\$5.32	\$5.69	\$6.03
39	\$3.17	\$3.14	\$3.29	\$3.41
41	\$4.13	\$3.98	\$4.09	\$3.99
43	\$8.97		\$10.68	
44	\$3.47	\$3.56	\$3.24	\$3.18
45	\$7.17	\$6.78	\$6.80	
46		\$13.40	\$15.09	
47	\$5.71		\$5.97	\$5.73
48	\$5.42	\$4.89	\$5.30	\$4.77
49	\$3.98	\$3.70	\$3.38	\$3.90
50		\$2.35		
52	\$2.98	\$4.25	\$4.21	\$3.86
53	\$2.95			
54			\$6.52	
55	\$3.22	\$3.23	\$3.36	\$3.31
56	\$3.70	\$3.88		
57	\$1.26	\$1.29	\$9.47	
58		\$6.74	\$8.22	\$8.18
62	\$4.39	\$5.30	\$5.31	
63		\$5.30	\$4.82	
66	\$4.61	\$4.87	\$3.68	\$4.30
67	\$5.57	\$1.95	\$7.14	
71	\$3.82	\$3.95	\$4.49	\$4.41
74			\$9.11	\$5.41
79	\$7.08	\$6.58		
101	\$10.42		\$8.70	

Description of Calculation

Total direct cost plus total indirect cost plus total contractor cost of bus services, divided by total miles operated.

Importance of Measure

This is a basic measurement of the cost efficiency of a pupil transportation program. It allows a baseline comparison across districts that will inevitably lead to further analysis based on a district's placement. A greater than average cost per mile may be appropriate based on specific conditions or program requirements in a particular district. A less than average cost per mile may indicate a well-run program, or favorable conditions in a district.

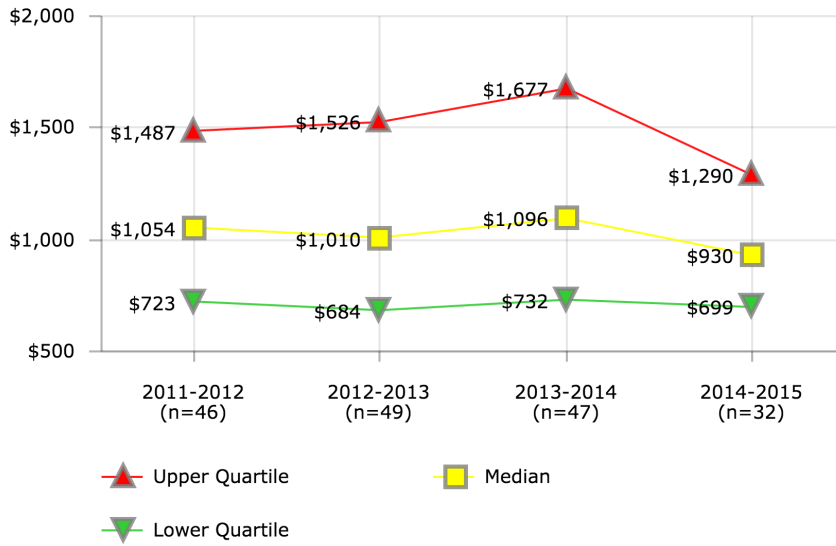
Factors that Influence

- Driver wage and benefit structure; labor contracts
- Cost of the fleet, including fleet replacement plan, facilities, fuel, insurance and maintenance also play a role in the basic cost
- Effectiveness of the routing plan
- Ability to use each bus for more than one route or run each morning and each afternoon
- Bell schedule
- Transportation department input in proposed bell schedule changes
- Maximum riding time allowed and earliest pickup time allowed
- Type of programs served will influence costs

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Charlotte-Mecklenburg Schools
- Cincinnati Public Schools
- Duval County Public Schools
- Guilford County School District
- Houston Independent School District
- Minneapolis Public Schools
- Palm Beach County School District
- Wichita Public Schools

TRANSPORTATION  
Cost per Rider



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$904	\$968	\$1,096	\$907
2	\$704	\$654	\$946	\$809
3	\$644	\$602	\$649	\$611
4	\$1,598	\$1,769	\$1,755	\$1,636
5	\$690	\$676	\$842	\$661
6	\$1,072	\$1,242	\$1,214	
7	\$723	\$684	\$705	\$735
8	\$818	\$610	\$621	\$890
9	\$1,036	\$1,081	\$1,024	\$879
10	\$662	\$687	\$606	\$768
11	\$2,457	\$3,186	\$2,678	\$2,572
12	\$878	\$829	\$1,005	\$648
13		\$665	\$633	\$666
14		\$425	\$454	\$424
16	\$1,708	\$2,349	\$2,502	\$2,366
19	\$683	\$803	\$1,688	
20	\$797	\$756	\$946	\$310
21	\$1,487	\$427	\$1,677	
23	\$506	\$540	\$456	
25	\$306	\$1,633	\$688	
26	\$1,132	\$1,255		
28	\$1,334	\$1,241	\$779	\$1,417
30	\$1,143	\$1,010	\$985	\$1,135
32	\$699			
33		\$1,008		
34	\$1,306	\$1,108	\$1,208	
35	\$1,639	\$1,168	\$1,057	\$1,228
37	\$490	\$559	\$498	\$562
39	\$1,385	\$1,521	\$1,374	\$1,343
41	\$887	\$927	\$1,200	\$1,268
43	\$1,547	\$1,526	\$3,192	
44	\$946	\$1,112	\$1,114	\$1,105
45	\$1,271	\$1,185	\$1,193	
46	\$1,172	\$1,262	\$1,286	\$1,311
47	\$785		\$700	\$814
48	\$1,327	\$1,001	\$1,133	\$970
49	\$1,028	\$934	\$891	\$953
50		\$676		
52	\$1,006	\$993	\$925	\$1,032
53	\$830			
54	\$4,898	\$4,588	\$2,814	
55	\$500	\$500	\$505	\$489
56	\$1,417	\$1,848	\$2,771	
57	\$3,047	\$3,220	\$811	
58		\$2,554	\$3,191	\$3,136
62	\$2,991	\$3,916	\$4,014	
63		\$1,309	\$1,141	\$1,081
66	\$2,225	\$2,443	\$2,122	\$2,226
67	\$1,328	\$415	\$1,210	
71	\$698	\$695	\$732	\$731
74			\$1,111	
79	\$3,466	\$1,716		
101	\$3,020	\$3,397	\$3,428	

Description of Calculation

Total direct cost plus total indirect cost plus total contractor cost of bus services, divided by number of riders.

Importance of Measure

This is a basic measurement of the cost efficiency of a pupil transportation program. It allows a baseline comparison across districts that will inevitably lead to further analysis based on a district's placement.

Factors that Influence

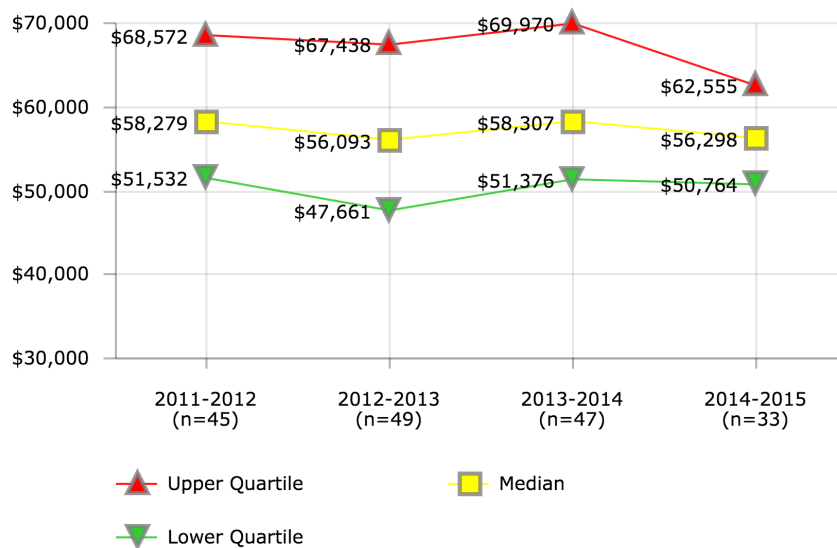
- Driver wage and benefit structure; labor contracts
- Cost of the fleet, including fleet replacement plan, facilities, fuel, insurance and maintenance also play a role in the basic cost
- Effectiveness of the routing plan
- Ability to use each bus for more than one route or run each morning and each afternoon
- Bell schedule
- Transportation department input in proposed bell schedule changes
- Maximum riding time allowed and earliest pickup time allowed
- Type of programs served will influence costs

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Broward County Public Schools
- Charlotte-Mecklenburg Schools
- Cincinnati Public Schools
- Denver Public Schools
- Des Moines Public Schools
- Portland Public Schools
- St. Paul Public Schools

TRANSPORTATION

Cost per Bus



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$68,066	\$66,963	\$35,438	\$68,897
2	\$51,688	\$40,346	\$37,022	\$34,228
3	\$62,694	\$61,539	\$72,323	\$72,706
4	\$49,899	\$51,935	\$53,856	\$52,928
5	\$51,858	\$47,661	\$53,712	\$43,077
6	\$50,044	\$55,909	\$51,541	
7	\$58,279	\$57,588	\$64,054	\$56,080
8	\$53,007	\$27,057	\$44,734	\$52,096
9	\$60,631	\$66,400	\$68,516	\$61,227
10	\$52,808	\$48,780	\$38,915	\$50,874
11	\$71,118	\$77,328	\$65,269	\$61,670
12	\$86,295	\$81,452	\$115,314	\$67,389
13		\$55,567	\$54,026	\$57,749
14		\$35,069	\$38,376	\$38,147
16	\$50,159	\$55,969	\$54,061	\$50,764
19	\$41,155	\$42,215	\$94,283	
20	\$64,721	\$55,547	\$69,455	\$24,978
21	\$58,201	\$55,934	\$58,307	
23	\$33,591	\$30,121	\$27,987	
25		\$29,437	\$16,008	
26	\$79,804	\$83,585		
28	\$101,307	\$71,118	\$59,147	\$101,176
30	\$55,661	\$51,032	\$55,495	\$55,801
32	\$36,325			
33		\$60,426		
34	\$59,601	\$64,670	\$75,177	
35	\$79,749	\$67,438	\$51,376	\$56,360
37	\$50,455	\$50,680	\$51,869	\$53,368
39	\$45,643	\$44,508	\$45,318	\$47,179
41	\$59,521	\$56,093	\$66,069	\$62,555
43	\$46,254	\$46,755	\$100,386	
44	\$57,179	\$60,209	\$57,590	\$56,298
45	\$68,572	\$66,934	\$65,276	
46	\$85,520	\$90,612	\$106,916	\$131,059
47	\$58,682		\$59,921	\$61,441
48	\$79,369	\$76,739	\$84,145	\$80,285
49	\$51,532	\$46,522	\$44,478	\$46,968
50		\$25,132		
52	\$65,722	\$73,323	\$64,564	\$73,513
53	\$37,502			
54	\$58,911	\$67,282	\$65,340	
55	\$56,187	\$57,446	\$56,868	\$53,954
56	\$59,871	\$50,589	\$55,007	
57	\$90,387	\$92,881	\$105,892	
58		\$76,350	\$86,733	\$86,275
62	\$73,571	\$69,390	\$68,267	
63		\$68,521	\$69,970	\$50,136
66	\$54,267	\$58,350	\$51,128	\$58,633
67	\$76,834	\$26,525	\$128,907	
71	\$54,613	\$55,852	\$58,088	\$57,019
74			\$76,092	\$47,048
79	\$74,781	\$83,611		
101	\$35,277	\$37,095	\$39,720	

Description of Calculation

Total direct transportation costs plus total indirect transportation costs, divided by total number of buses (contractor and district).

Importance of Measure

This is a basic measurement of the cost efficiency of a pupil transportation program.

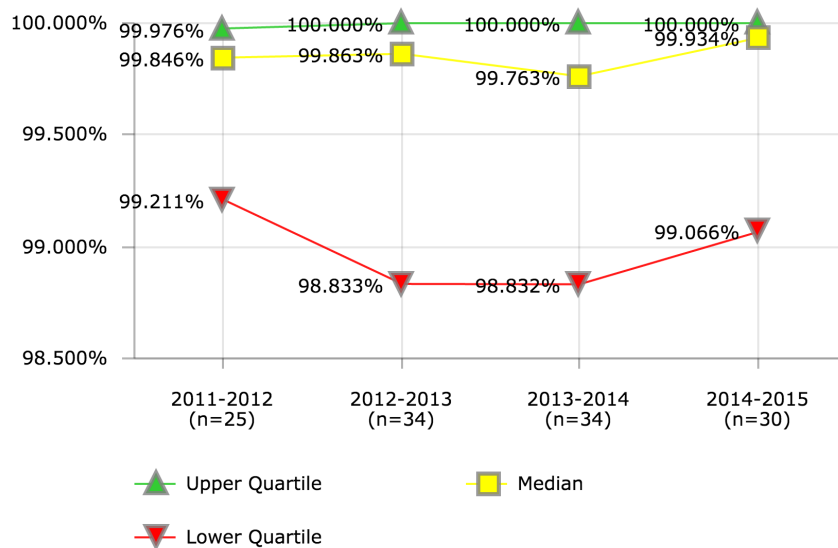
Factors that Influence

- Driver wage and benefit structure; labor contracts
- Cost of the fleet, including fleet replacement plan, facilities, fuel, insurance and maintenance also play a role in the basic cost
- Effectiveness of the routing plan
- Ability to use each bus for more than one route or run each morning and each afternoon
- Bell schedule
- Transportation department input in proposed bell schedule changes
- Maximum riding time allowed and earliest pickup time allowed
- Type of programs served will influence costs

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Cincinnati Public Schools
- Guilford County School District
- Houston Independent School District
- Portland Public Schools
- Providence Public Schools
- Richmond City School District
- San Diego Unified School District
- St. Louis City Public School District

TRANSPORTATION  
On-Time Performance



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		100.000%	100.000%	
2				100.000%
3	99.556%	99.244%	98.900%	99.066%
4	99.211%	98.217%	100.000%	96.380%
5	99.894%	97.820%	90.340%	
6		100.000%		
7		99.860%	99.858%	99.788%
8	99.938%		100.000%	100.000%
9	100.000%			100.000%
10			99.810%	
11	99.491%	98.134%	99.111%	
12			100.000%	100.000%
13			100.000%	100.000%
14	99.845%	99.581%	99.658%	99.603%
16	98.738%	98.833%	98.832%	98.966%
19	100.000%	100.000%	100.000%	
20	99.993%	99.991%	99.991%	99.994%
21			100.000%	
23	99.939%	99.903%	99.852%	
25		99.854%	100.000%	99.972%
26	89.280%	94.070%		
28	99.899%	99.898%		100.000%
30	99.877%	99.887%	98.935%	99.897%
33		98.929%		
34		98.958%	99.682%	99.804%
35	99.798%	99.903%		99.824%
37	99.846%	99.646%	99.926%	100.000%
39	96.000%	98.000%	98.107%	95.913%
41		100.000%	100.000%	100.000%
44				100.000%
45			100.000%	
46	95.445%	93.866%	91.021%	94.552%
47				100.000%
48	99.984%	99.993%	99.989%	99.988%
49		100.000%		100.000%
52		92.717%	92.459%	
54	100.000%	100.000%		
55	98.000%	98.054%	98.000%	98.000%
56		100.000%	100.000%	
57	99.093%			
58		100.000%	91.340%	91.080%
63			99.314%	93.401%
66				100.000%
67	99.993%	99.994%	92.505%	
71	99.706%	99.708%	99.708%	99.711%
74			98.526%	99.117%
79		100.000%		
101	99.976%	99.866%	99.715%	

Description of Calculation

One, minus: the sum of bus runs that arrived late (contractor and district), divided by the total number of bus runs (contractor and district) over two.

Importance of Measure

- This measure refers to the level of success of the transportation service remaining on the published arrival schedule.
- Late arrival of students at schools causes disruption in classrooms and may preclude some students from having school-provided breakfast.

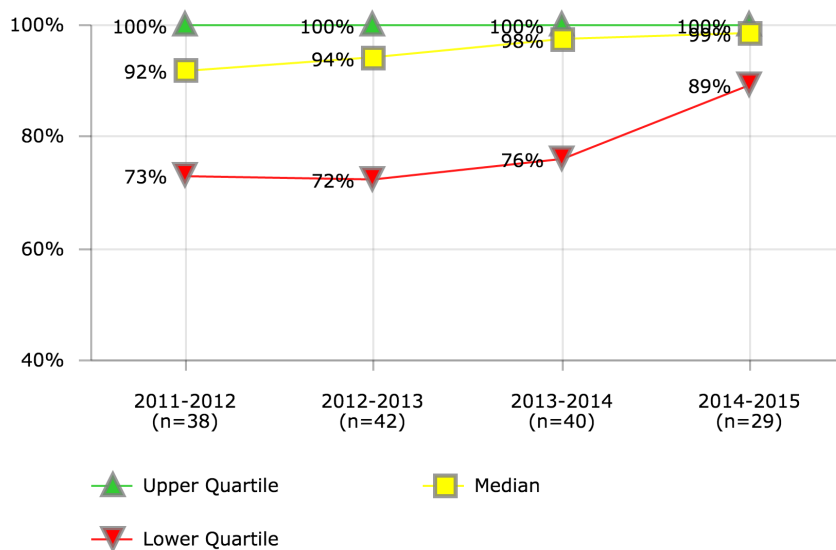
Factors that Influence

- Automobile traffic
- Accident
- Detour
- Weather
- Increased ridership
- Mechanical breakdown
- Unrealistic scheduling

Districts in Best Quartile (2014-2015)

- Atlanta Public Schools
- Broward County Public Schools
- Clark County School District
- Dallas Independent School District
- Denver Public Schools
- Des Moines Public Schools
- Duval County Public Schools
- Guilford County School District
- Metropolitan Nashville Public Schools
- Omaha Public School District
- Palm Beach County School District
- Richmond City School District

TRANSPORTATION  
**Bus Equipment - GPS Tracking**



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	100%	93%	53%	
3	100%	99%	100%	100%
4	100%	100%	100%	100%
5	68%	69%	97%	98%
7	100%	100%	41%	99%
8	64%	37%	98%	98%
9	98%	96%	100%	100%
10		100%	100%	100%
11	75%	98%	91%	97%
12	84%	90%	95%	96%
13		37%	99%	
14	84%	80%	32%	34%
16	43%	44%	89%	89%
19	79%	90%	100%	
20	97%	90%	100%	
21	74%	72%	73%	
23	45%	28%	31%	
25	14%	31%	31%	31%
26	100%	100%		
28	100%	100%	100%	83%
30			103%	100%
33		100%		
34	83%	100%	100%	100%
35	100%	100%	100%	100%
37	100%	100%	100%	99%
39	100%	100%	100%	100%
41		99%		
43	18%	26%	29%	
44	73%	100%	100%	100%
45	91%	100%	97%	
46	93%	79%	79%	
47	100%		100%	100%
48	100%	100%	99%	99%
49	8%	8%	8%	33%
50		91%		
52	100%	100%	93%	98%
53	63%			
54	100%	100%		
55	100%	100%	100%	100%
56	95%	91%	100%	
58			72%	74%
63		85%	96%	71%
66	99%	36%	35%	38%
67	57%	56%		
71	83%	85%	86%	97%
74			100%	100%
101	91%	100%	87%	

**Description of Calculation**

Number of buses with GPS tracking, divided by total number of buses.

**Importance of Measure**

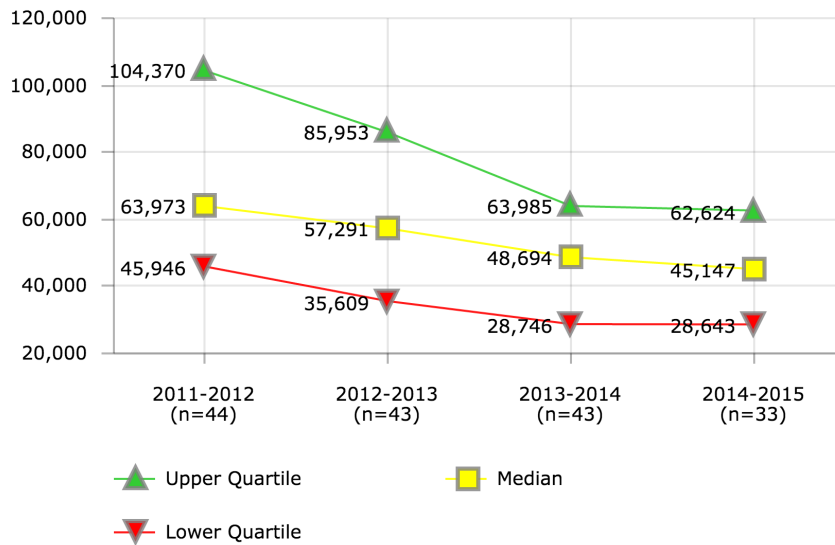
GPS tracking greatly expands the capacity for routing management and reporting.

**Districts in Best Quartile (2014-2015)**

- Charlotte-Mecklenburg Schools
- Clark County School District
- Columbus Public Schools
- Duval County Public Schools
- Hillsborough County Public Schools
- Houston Independent School District
- Kansas City School District (MO)
- Metropolitan Nashville Public Schools
- Milwaukee Public Schools
- Providence Public Schools
- St. Paul Public Schools
- Wichita Public Schools

TRANSPORTATION

Accidents - Miles Between Accidents



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	166,482	67,975	109,148	20,478
2	40,297	69,732	68,953	51,630
3	187,339	70,445	49,929	108,184
4	140,988	146,228		
5	34,910	20,767	22,113	20,322
6	93,142	85,953	98,035	
7	27,565	44,478	30,263	47,313
8	98,107	93,714	23,775	48,257
9	51,674	49,686	40,981	45,147
10	41,133	48,549	35,808	37,048
11	62,899	68,040	33,063	32,096
12	48,656	69,958	55,413	49,851
13		34,622	30,561	25,953
14	75,364	113,363	89,151	76,202
16	52,771	52,121	56,175	52,500
19	65,468	28,116	32,653	
20	51,864	62,379	62,467	62,624
21	110,634	54,681	58,994	
23	56,159			
25	64,000	136,657		
26	23,003	16,942		
28	49,152	36,756	49,152	34,094
30	67,328	90,632	69,217	53,415
32	230,330			
33		32,024		
34	46,677	52,374	26,071	35,514
35	33,272	36,179	28,746	18,272
37	201,709	20,529	18,430	28,643
39	118,065	66,529	63,985	80,639
41	38,497	23,360	22,772	22,519
43	76,527		48,694	
44	93,425	85,223	109,412	89,948
45	54,804	35,609	22,692	
46		12,816	14,515	19,451
47	17,020		23,038	32,990
48	164,709	145,465	117,978	129,834
49	63,947	59,860	70,564	73,138
52	130,391	82,880	54,298	100,889
53	84,658			
54			28,839	
55	78,181	54,175	53,017	44,879
56	268,125			
57		304,225	47,096	
58			28,481	28,393
62	83,853	48,895	43,382	
63		254,917	73,661	26,173
66	37,678	91,067	51,524	54,274
67	185,294	185,294	178,571	
71	53,645	57,291	50,889	42,300
74			28,501	67,217
79	15,390	29,332		
101	45,215	20,781	28,767	

Description of Calculation

Total number of transportation accidents (contractor and district), divided by total number of miles driven (contractor and district).

Importance of Measure

Whether a district provides internal service or contracts for its service, student safety is a primary concern for every student transportation organization.

Tracking accidents by type allows for trending and designing specific training programs to reduce/prevent trends noted

Accident awareness and prevention can reduce liability exposure to a district

Factors that Influence

- Definition of accident and injury as defined by the survey vs. district definition
- Preventative accident training programs
- Experience of driving force

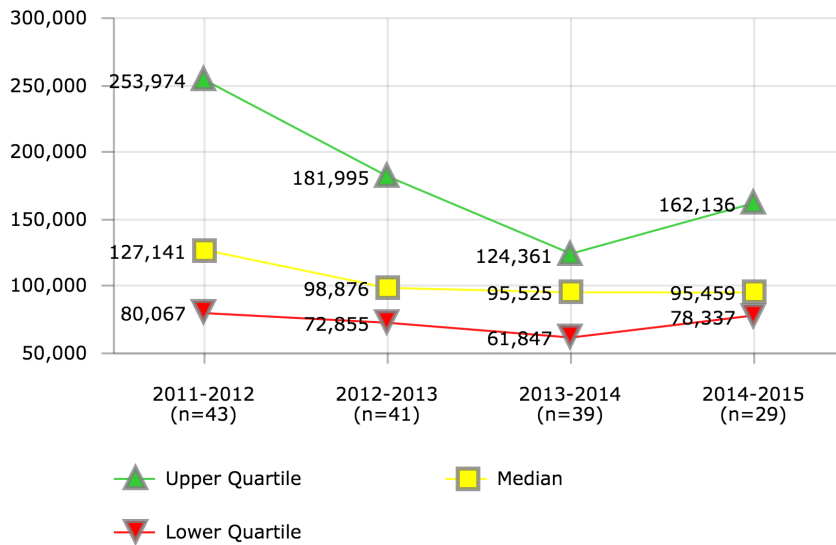
Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Cincinnati Public Schools
- Duval County Public Schools
- Guilford County School District
- Houston Independent School District
- Minneapolis Public Schools
- Orange County Public Schools (FL)
- Providence Public Schools
- St. Paul Public Schools



TRANSPORTATION

Accidents - Miles Between Preventable Accidents



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	310,766	93,466	114,606	46,344
2	88,218	90,463	216,053	291,003
3	374,678			
4	234,979	311,529		
5	61,473	53,238	40,307	33,645
6	170,760	186,232	269,595	
7	60,184	79,859	78,824	88,712
8	267,184	181,995	105,069	348,523
9	99,903	95,071	95,096	86,330
10	98,672	103,774	84,379	114,697
11	235,217	249,974	111,831	95,459
12	70,773	119,929	90,411	78,337
13		119,225	95,525	88,438
14	127,792	193,814	153,785	123,828
16	80,067	96,577	105,903	115,500
19	76,379	37,113	50,794	
20	84,376	95,211	95,288	95,476
21	121,516	98,876	112,625	
23	79,355			
25	240,000	436,000		
26	70,627	65,087		
28	110,592	72,855	110,592	79,356
32	455,959			
33		55,954		
34	93,354	94,771		
35	61,544	83,139	58,509	43,731
37	212,325	45,163	41,521	69,641
39	751,890	175,248	186,212	162,136
41	61,633	40,161	45,462	41,169
44	333,660	220,497	334,672	267,033
45	154,216	69,764	52,312	
46		24,886	30,865	45,126
47	40,948		47,016	51,037
48	224,806	229,682	225,634	248,997
49	127,141	117,059	99,171	120,156
52	217,318	161,993	102,562	230,982
53	253,974			
54			61,847	
55	121,230	93,673	95,323	79,655
56	1,206,560			
57	1,080,000	450,000	69,662	
58		194,320	446,200	298,667
62	232,924	125,293	124,361	
63			235,715	
66	86,738	153,377	95,227	86,257
67	420,000	450,000	416,667	
71	126,713	153,589	111,266	135,533
74			85,504	184,847
79	60,278	58,663		
101	316,507	20,781	57,533	

Description of Calculation

Total number of transportation accidents (contractor and district) that were preventable, divided by total number of miles driven (contractor and district).

Importance of Measure

Whether a district provides internal service or contracts for its service, student safety is a primary concern for every student transportation organization.

Tracking accidents by type allows for trending and designing specific training programs to reduce/prevent trends noted

Accident awareness and prevention can reduce liability exposure to a district

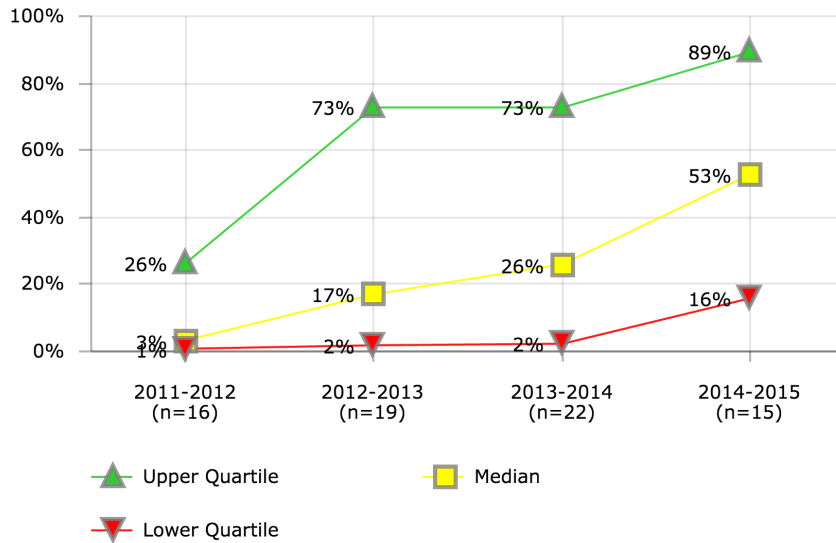
Factors that Influence

- Definition of accident and injury as defined by the survey vs. district definition
- Preventative accident training programs
- Experience of driving force

Districts in Best Quartile (2014-2015)

- Duval County Public Schools
- Houston Independent School District
- Minneapolis Public Schools
- Orange County Public Schools (FL)
- Palm Beach County School District
- Providence Public Schools
- Richmond City School District
- School District of Philadelphia

TRANSPORTATION  
**Bus Fleet - Alternately-Fueled Buses**



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		17%	10%	36%
3	0%		17%	16%
5	72%	79%	86%	88%
6	4%	4%	4%	
7	1%	1%		
9	98%	96%	100%	100%
11	40%	62%	63%	68%
16		70%	89%	89%
20			20%	26%
23	0%			
26		100%		
28		1%	1%	
35	1%	1%	1%	1%
39	3%	100%	100%	100%
41	41%	48%	31%	27%
43			0%	
44	2%	2%	2%	3%
48	1%	4%	50%	100%
49	6%	73%	73%	73%
54			2%	
56	7%	23%	44%	
62		10%	93%	
66			54%	53%
67	13%	13%	21%	
71	1%	1%	1%	1%

**Description of Calculation**

Number of alternately-fueled buses, divided by total number of buses.

**Importance of Measure**

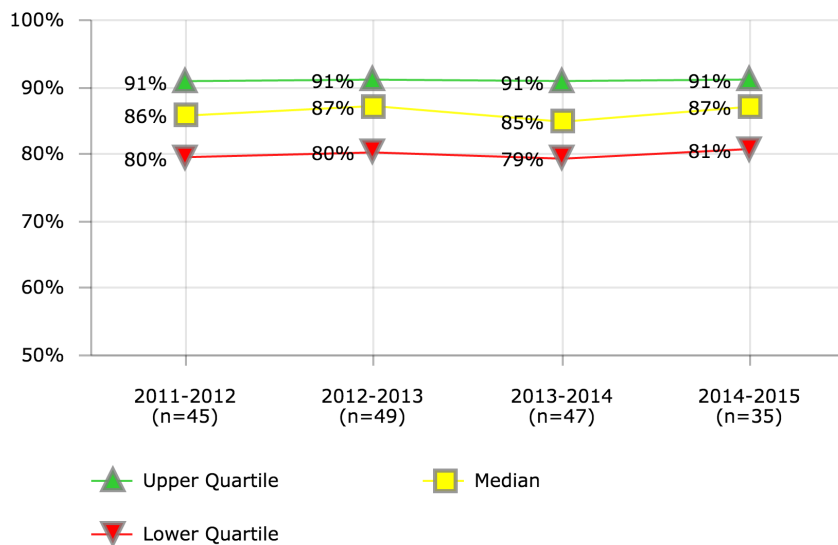
Bus fleets using alternative fuels tend to be more eco-friendly, and depending on fuel prices they can be a cheaper alternative.

**Districts in Best Quartile (2014-2015)**

- Clark County School District
- Houston Independent School District
- Orange County Public Schools (FL)
- San Diego Unified School District

TRANSPORTATION

Bus Fleet - Daily Buses as Percent of Total Buses



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	89%	91%	94%	97%
2	79%	76%	54%	54%
3	91%	91%	91%	90%
4	94%	91%	93%	91%
5	83%	83%	80%	92%
6	89%	87%	79%	
7	79%	79%	79%	79%
8	74%	85%	72%	72%
9	92%	90%	78%	83%
10	73%	67%	100%	100%
11	84%	100%	88%	88%
12	74%	75%	75%	76%
13		99%	76%	81%
14	80%	80%	80%	84%
16	78%	58%	58%	57%
19	75%	68%	79%	
20	89%	93%	93%	100%
21	89%	89%	87%	
23	97%	82%	81%	
25	96%	94%	94%	94%
26	88%	87%		
28	82%	82%	82%	83%
30	91%	91%	91%	91%
32	86%			
33		63%		
34	92%	91%	93%	91%
35	92%	94%	84%	85%
37	81%	80%	80%	74%
39	82%	84%	84%	87%
41	93%	91%	88%	88%
43		100%	100%	
44	88%	89%	88%	87%
45	91%	91%	91%	
46	87%	84%	88%	91%
47	77%		75%	64%
48	79%	81%	79%	84%
49	81%	81%	81%	81%
50		99%		
52	86%	84%	85%	87%
53	81%			
54	87%	94%	92%	
55	87%	90%	89%	89%
56	95%	86%	85%	
57	73%	75%	76%	
58		94%	87%	87%
62		80%	89%	
63		92%	90%	93%
66	81%	87%	83%	94%
67	92%	92%	85%	
71	78%	77%	76%	73%
74			83%	85%
79	82%	80%		
101	91%	91%	100%	

Description of Calculation

Number of daily buses, divided by total number of buses.

Importance of Measure

A goal of a well-run transportation department is to procure only the number of buses actually needed on a daily basis, plus an appropriate spare bus ratio.

Maintaining or contracting unneeded buses is expensive and unnecessary as these funds could be used in the classroom.

Factors that Influence

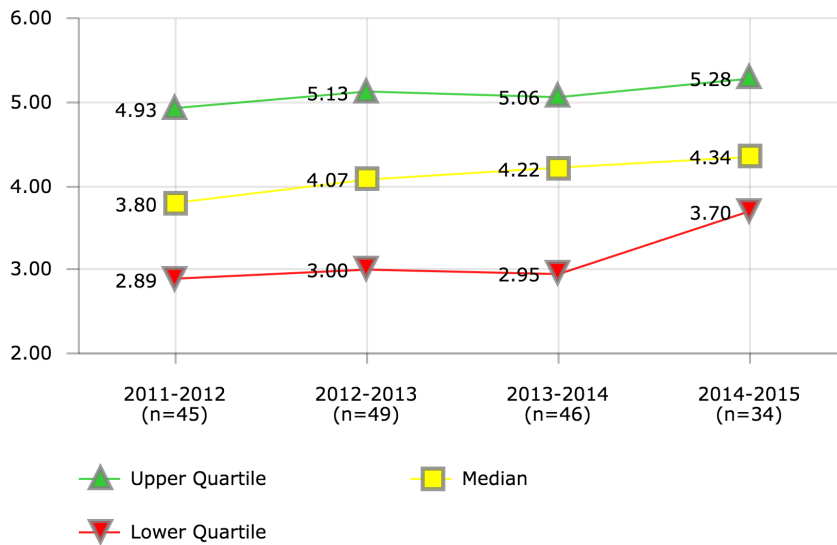
- Historical trends of the number of students transported
- Enrollment projections and their impact on transported programs
- Changes in transportation eligibility policies
- Spare bus factor needed
- Age of fleet

Districts in Best Quartile (2014-2015)

- Baltimore City Public Schools
- Cincinnati Public Schools
- Hillsborough County Public Schools
- Kansas City School District (MO)
- Newark Public School District
- Omaha Public School District
- Portland Public Schools
- Seattle Public Schools
- St. Louis City Public School District

TRANSPORTATION

Bus Usage - Daily Runs per Bus



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	4.62	4.63	4.41	4.71
2	5.97	5.42	5.52	5.52
3	6.06	6.05	5.24	5.88
4	4.93	4.79	4.85	4.95
5	3.68	3.45	3.64	3.77
6	3.22	3.42	3.74	
7	5.97	8.67	8.52	6.12
8	1.00	0.50	4.37	4.37
9	3.80	4.26	5.06	5.10
10	5.56	5.92	5.07	4.48
11	2.36	0.59	2.71	
12	6.11	6.32	4.97	5.28
13		3.70	4.86	5.19
14	6.12	5.80	5.80	5.81
16	4.83	5.43	5.41	5.44
19	2.00	4.70	2.00	
20	3.72	3.79	3.98	3.98
21	2.14	1.90	2.12	
23	4.24	3.93	4.46	
25	2.08	2.06	2.06	2.05
26	5.54	5.68		
28	4.39	4.17	4.39	4.32
30	3.70	3.69	3.75	3.75
32	5.25			
33		3.74		
34	3.63	4.32	2.15	2.28
35	2.07	4.00	4.08	4.10
37	3.85	1.00	3.72	3.70
39	2.80	5.31	5.47	2.53
41	2.00	1.00	3.08	3.21
43	0.71	2.98	3.31	
44	4.15	3.38		4.15
45	3.47	3.53	3.89	
46	2.15	3.90	2.88	3.29
47			3.17	3.52
48	2.95	6.02	6.29	6.25
49	4.33	4.59	4.60	4.65
50		1.84		
52	6.14	6.72	5.75	5.84
53	3.08			
54	2.89	2.77	2.78	
55	6.02	6.09	5.91	5.36
56	3.29	4.95	6.05	
57	4.45	4.40	4.36	
58		1.00	1.00	1.00
62	4.06	4.07	4.54	
63		2.78	2.95	2.91
66	3.36	4.31	3.74	3.91
67	2.62	2.62	1.00	
71	4.47	4.89	4.47	4.50
74			1.77	4.00
79	5.77	5.13		
101		3.00	2.21	

Description of Calculation

Total number of daily bus runs, divided by the total number of buses used for daily yellow bus service (contractor and district).

Importance of Measure

- There is a positive correlation between the number of daily runs a bus makes and operating costs.
- Efficiencies are gained when one bus is used multiple times in the morning and again in the afternoon.
- Using one bus to do the work of two buses saves dollars.

Factors that Influence

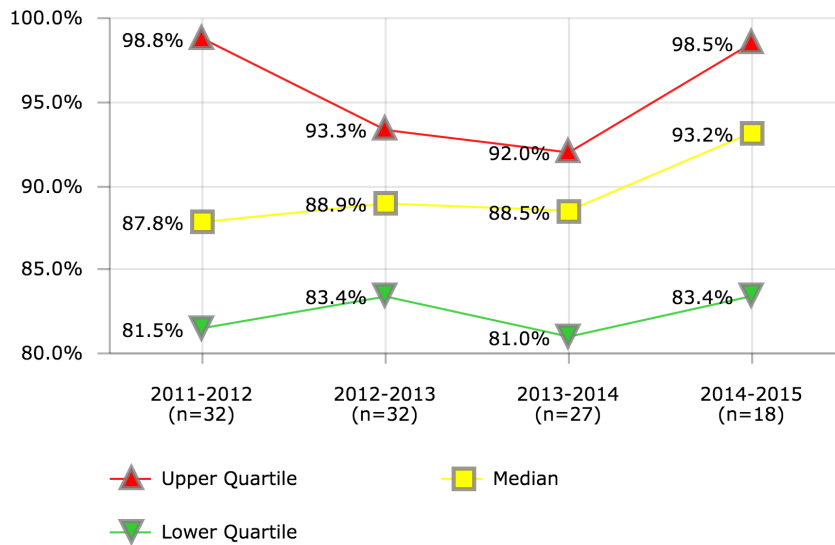
- District-managed or contractor transportation
- Tiered school bell times
- Transportation department input in proposed bell schedule changes
- Bus capacities
- District guidelines on maximum ride time
- District geography
- Minimum/shortened/staff development day scheduling
- Effectiveness of the routing plan
- Types of transported programs served

Districts in Best Quartile (2014-2015)

- Albuquerque Public Schools
- Anchorage School District
- Charlotte-Mecklenburg Schools
- Des Moines Public Schools
- Minneapolis Public Schools
- Orange County Public Schools (FL)
- Richmond City School District
- San Diego Unified School District
- St. Paul Public Schools

TRANSPORTATION

Fuel Cost as Percent of Retail - Diesel



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	97.6%			
3	92.9%	94.0%		92.6%
4	87.8%	87.1%	84.6%	93.8%
6	100.0%	100.0%	100.0%	
7	100.0%	100.0%	84.4%	86.5%
8	100.0%	87.3%	88.5%	89.0%
9	81.5%	79.7%		
10		80.9%	90.6%	97.5%
11	91.6%	83.9%	83.4%	76.6%
12	84.9%			
13		92.0%		
16	86.1%	88.4%		
19	100.0%	98.1%	98.3%	
20	76.4%			76.0%
21	80.0%	80.2%	81.0%	
25	92.7%	92.7%	97.1%	
26	100.0%	100.0%		
28		86.7%	88.8%	
33		100.0%		
35	81.4%	87.5%	69.9%	69.5%
37	82.3%	89.5%	83.8%	83.4%
41	87.7%			
44	89.6%	91.1%	90.2%	94.3%
45		82.6%	83.5%	
46	100.0%	91.5%	95.1%	98.0%
47	86.1%	82.9%	99.7%	98.9%
48	91.9%	91.9%	92.0%	90.2%
49	80.5%	81.3%	79.3%	100.0%
52	87.7%	93.7%	85.7%	100.0%
53	100.0%			
55	81.6%	80.0%	79.9%	70.3%
56	77.6%			
57	87.9%	88.1%	100.0%	
62		91.5%	61.2%	
63			55.4%	
66	89.4%	84.9%	90.9%	98.5%
67	80.2%	92.9%	89.1%	
71	79.0%	80.5%	88.6%	105.6%
74			38.0%	
79	100.0%	100.0%		

Description of Calculation

Per-gallon price paid by the district for diesel, divided by the per-gallon price of diesel at retail.

Importance of Measure

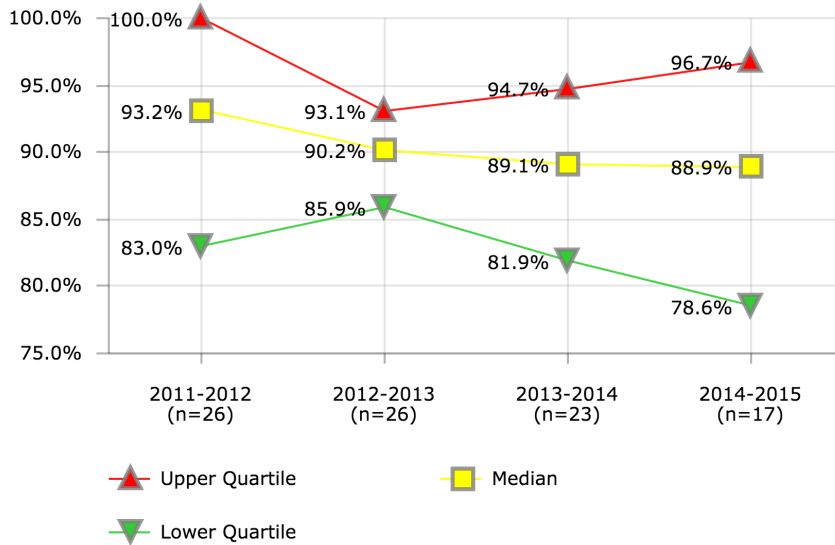
Fuel discounts reflect the degree to which the district leverages its considerable buying power when negotiating fuel procurements.

Districts in Best Quartile (2014-2015)

- Charlotte-Mecklenburg Schools
- Cincinnati Public Schools
- Columbus Public Schools
- Denver Public Schools
- Los Angeles Unified School District

TRANSPORTATION

Fuel Cost as Percent of Retail - Gasoline



District ID	2011-2012	2012-2013	2013-2014	2014-2015
3	93.5%			
5	93.0%	90.8%	98.2%	78.2%
6	100.0%	100.0%	100.0%	
7	100.0%	100.0%	89.1%	97.7%
8	100.0%	88.3%	89.4%	92.5%
9	88.6%	82.6%	94.6%	76.2%
10		83.2%	84.9%	92.6%
11	95.5%	89.7%	91.2%	84.7%
13		91.7%		
16	90.1%	90.3%	89.2%	88.9%
19	100.0%	98.1%		
21	79.9%	78.6%	78.8%	
25	93.3%	87.5%	102.5%	
28		85.9%	83.7%	
33		100.0%		
35	84.8%	87.1%	73.8%	84.7%
37	78.7%	84.2%	81.6%	77.1%
41	84.8%			
46	100.0%	92.7%	93.6%	114.9%
47	83.0%	88.9%	100.0%	98.6%
48	94.0%	92.2%	99.7%	92.7%
49	82.7%	79.2%	81.9%	78.6%
52	86.0%	92.4%	86.2%	100.0%
53	100.0%			
55	82.7%	79.3%	80.8%	72.1%
56	75.0%			
62	107.6%	93.3%	80.3%	
66	97.2%	96.2%	94.7%	83.7%
67	121.7%	93.1%	87.3%	
71	80.8%	90.0%	87.4%	96.7%

Description of Calculation

Per-gallon price paid by the district for gasoline, divided by the per-gallon price of gasoline at retail.

Importance of Measure

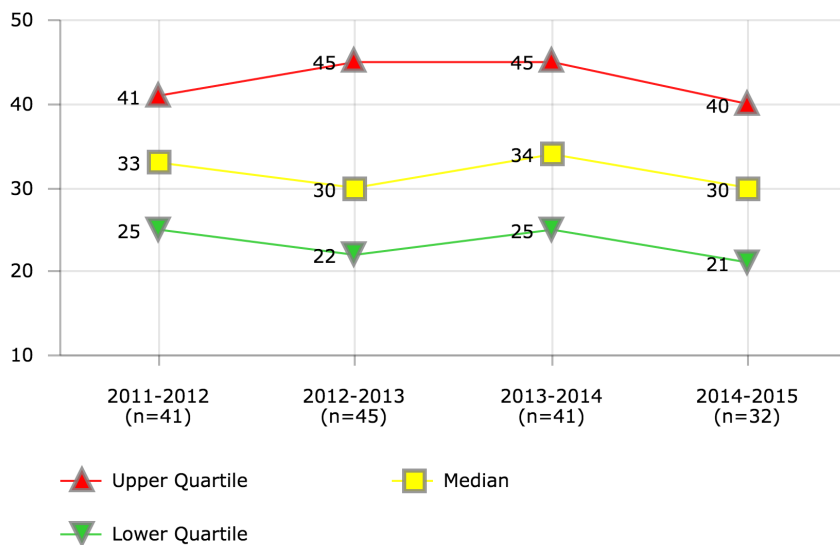
Fuel discounts reflect the degree to which the district leverages its considerable buying power when negotiating fuel procurements.

Districts in Best Quartile (2014-2015)

- Charlotte-Mecklenburg Schools
- Clark County School District
- Denver Public Schools
- Guilford County School District
- Portland Public Schools

TRANSPORTATION

Daily Ride Time - General Education



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		18	29	17
2	37	20	34	34
3	19	20	20	20
4	40	21	21	21
5	21	16	18	19
6	30	30	30	
7	26		20	21
8	60	60		
9	21	21		29
10	35	35	35	35
11	38	40	40	41
12	25	25	25	25
14	22	22	22	22
16	65	68	70	70
19	30	47	62	
20	54	30	35	41
21	59	71	65	
23	40	40	40	
25		30		30
26	22	22		
28	30	30	30	30
30	52	52	52	51
33		45		
34	35	39	33	28
35	55	48	48	50
37	33	31	36	
39	38	39	41	45
41	40	20	20	20
43	40	45	45	
44	27	26	27	27
45	22	23		
46		30	45	39
47	60		35	35
48	43	43	29	35
49	24	24	24	24
50		15		
52	18	18	18	18
53	29			
54		45	45	
55	15	13	14	15
56	30	30	30	
57	45	45	45	
58		82	75	75
62	30	30	30	
63		50	60	30
66	41	33	31	31
67	60	60	60	
71	28	16	24	19
74			50	45
79	20			

Description of Calculation

Average one-way (single trip) daily ride time, in minutes - General Education

Importance of Measure

Cost efficiency must be balanced with service considerations. Districts certainly wish to maximize the loading of their buses but hopefully not at the expense of an overly long bus ride for the students.

Factors that Influence

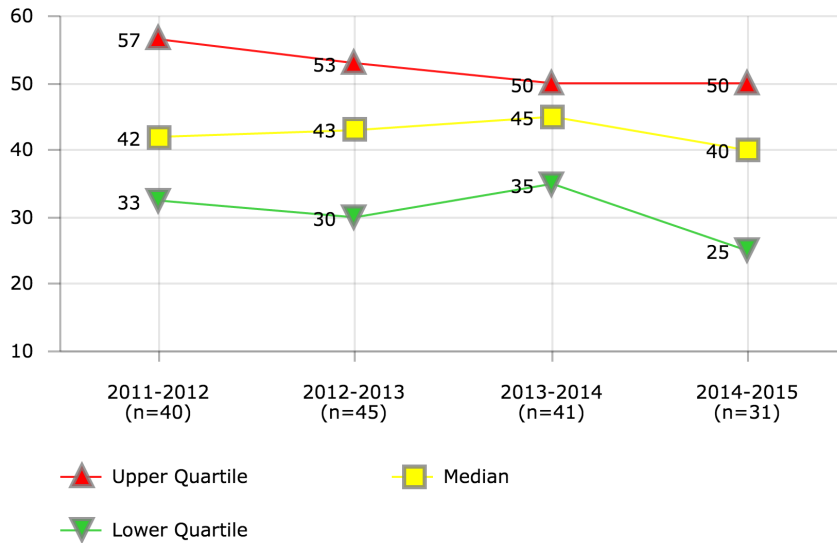
- Bus capacities
- State or district or state guidelines on maximum ride time and earliest pick up time
- District geography, attendance boundaries and zones

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Charlotte-Mecklenburg Schools
- Dallas Independent School District
- Minneapolis Public Schools
- Portland Public Schools
- Seattle Public Schools
- St. Paul Public Schools
- Wichita Public Schools

TRANSPORTATION

Daily Ride Time - SWD Students



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		23	31	22
2	51	24	14	14
3	25	25	25	25
4	40	21	21	21
5	25	22	20	20
6	35	35	35	
7	35	35	38	38
8	60	60		
9	29	29		36
10	60	60	50	50
11	38	39	38	38
12	30	30	30	30
14	50	50	50	50
16	72	71	71	71
19	30	74	68	
20	49	49	45	46
21	45	51	50	
23	65	65	65	
25		60	30	30
26	25	25		
28	45	45	45	45
30	53	53	53	52
33		45		
34	41	39	51	40
37	35	36	45	
39	36	38	40	45
41	60	90	45	45
43	50	60	60	
44	44	50	50	50
45	28	29		
46		30	45	39
47	60		35	45
48	43	43	63	65
49	20	20	20	20
50		26		
52	21	21	22	21
53	35			
54		47	50	
55	60	35	38	36
56	30	60	60	
57	45	45	45	
58		78	80	80
62	75	50	45	
63		40	45	40
66	41	46	45	43
67	60	60	60	
71	62	35	31	25
74			40	50
79	35			

Description of Calculation

Average one-way (single trip) daily ride time, in minutes - Students with Disabilities

Importance of Measure

Cost efficiency must be balanced with service considerations. Districts certainly wish to maximize the loading of their buses but hopefully not at the expense of an overly long bus ride for the students.

Factors that Influence

- Bus capacities
- State or district or state guidelines on maximum ride time and earliest pick up time
- District geography, attendance boundaries and zones
- Programs transported

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Guilford County School District
- Minneapolis Public Schools
- Portland Public Schools
- Richmond City School District
- Seattle Public Schools
- St. Paul Public Schools
- Wichita Public Schools



# Human Resources

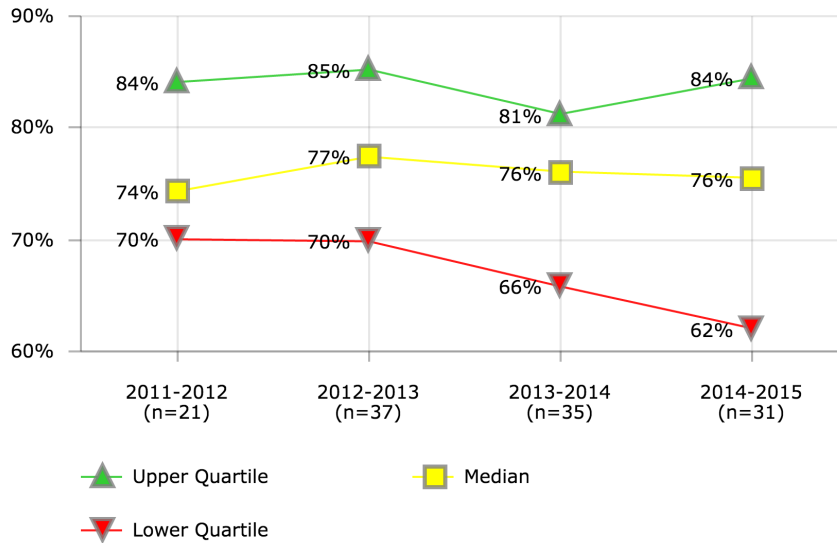
The measures in this section include such districtwide indicators as **Teacher Retention Rate** and **Employee Separation Rate**, as well as indicators that are focused more narrowly on the operation of the district's human resources department, such as **HR Cost per District FTE**, **HR Cost per \$100k Revenue**, **Exit Interview Completion Rate**, and **Substitute Placement Rate**. In addition, there are several measures that can be used to benchmark a district's health benefits and retirement benefits, including **Health Benefits Enrollment Rate** and **Health Benefits Cost per Enrolled Employee**.

The factors that influence these measures and that can guide improvement strategies may include:

- Identification of positions to be filled
- Diverse pool of qualified applicants
- Use of technology for application-approval process
- Site-based hiring vs. central-office hiring process
- Availability of interview team members
- Effectiveness of recruiting efforts
- Salary and benefits offered
- Employee satisfaction and workplace environment
- Availability of skills in local labor market
- Personnel policies and practices

HUMAN RESOURCES

Teacher Retention - Remaining After 1 Year



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		89%	78%	
2		86%	84%	87%
3	84%	94%	77%	
4	84%	88%	78%	72%
5	71%	83%	88%	84%
6		100%	100%	83%
7	70%	73%	80%	80%
8		76%	64%	68%
9		88%	82%	84%
10	77%	66%	29%	
11		85%	88%	
12	76%		76%	91%
13		77%	76%	61%
14	90%	85%	79%	
15		60%		
16	73%	67%		94%
19			98%	
20				75%
21		50%	72%	81%
23	65%	67%	63%	
28				62%
30		73%	76%	79%
32	75%	33%	74%	
33		72%	75%	
34				54%
35		47%		98%
39	82%	96%	63%	59%
41	42%	77%		62%
43			58%	
44	57%	56%	73%	67%
45		73%		
46	93%	78%	74%	
47		58%	84%	88%
48	63%	83%	78%	76%
49	74%	71%	71%	57%
52	63%	78%	58%	76%
54		70%		71%
55		78%		76%
56		85%	81%	
57			97%	
58		71%	61%	62%
62	72%	95%		
63	90%			61%
66				103%
67	70%		79%	85%
71	97%	94%	54%	66%
74			76%	75%
77		80%		
101			66%	

Description of Calculation

Number of teachers retained after one year, divided by number of teachers that were newly hired two years ago.

Importance of Measure

Based on review of this measure, a district may re-allocate funds to adopt new mentor/induction programs or revise their current programs. Districts will also have data available to justify making changes in their selection process and engaging local universities regarding coursework designed to better prepare graduates for urban teaching. By tracking, monitoring and examining retention of second year teachers, districts can measure early attrition rates and thereby manage the cost of bringing in new teachers, revised mentoring/induction program and maintain desired staff continuity.

Factors that Influence

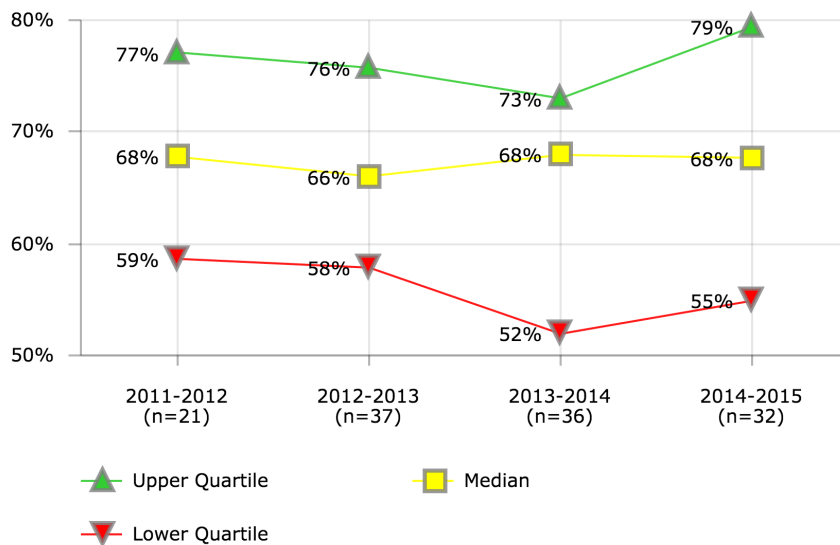
- Culture
- Communication
- School leadership
- Professional development
- Selection and hiring process
- Support

Districts in Best Quartile (2014-2015)

- Clark County School District
- Columbus Public Schools
- Des Moines Public Schools
- Fresno Unified School District
- Metropolitan Nashville Public Schools
- Omaha Public School District
- Richmond City School District
- San Diego Unified School District

HUMAN RESOURCES

Teacher Retention - Remaining After 2 Years



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		76%	68%	
2		85%	71%	67%
3	70%	89%	39%	
4	74%	76%	71%	73%
5	59%	79%	83%	79%
6		100%	100%	80%
7	64%	61%	70%	66%
8		66%	71%	64%
9		79%	77%	70%
10	61%	66%	34%	
11		67%	75%	
12	78%		69%	77%
13		52%	64%	51%
14	84%	90%	68%	
15		66%		
16	61%	72%		82%
19			92%	
20				99%
21		53%	50%	70%
23	52%	57%	67%	
28			23%	54%
30		63%	73%	68%
32	50%	75%	33%	
33		55%	51%	
34				27%
35		63%		92%
39	80%	82%	49%	50%
41	83%	42%		50%
43			47%	
44	50%	46%	58%	57%
45		68%		
46	79%	54%	53%	
47		50%	73%	68%
48	58%	72%	68%	66%
49	68%	62%	60%	53%
51				92%
52	58%	63%	57%	56%
54		63%		59%
55		63%		68%
56		74%	67%	
57			73%	
58		47%	46%	48%
62	66%	82%		
63	74%			43%
66				80%
67	68%		74%	85%
71	77%	58%	94%	91%
74			76%	76%
77		67%		
101			58%	

Description of Calculation

Number of teachers retained after two years, divided by number of teachers that were newly hired two years ago.

Importance of Measure

Based on review of this measure, a district may re-allocate funds to adopt new mentor/induction programs or revise their current programs. Districts will also have data available to justify making changes in their selection process and engaging local universities regarding coursework designed to better prepare graduates for urban teaching. By tracking, monitoring and examining retention of second year teachers, districts can measure early attrition rates and thereby manage the cost of bringing in new teachers, revised mentoring/induction program and maintain desired staff continuity.

Factors that Influence

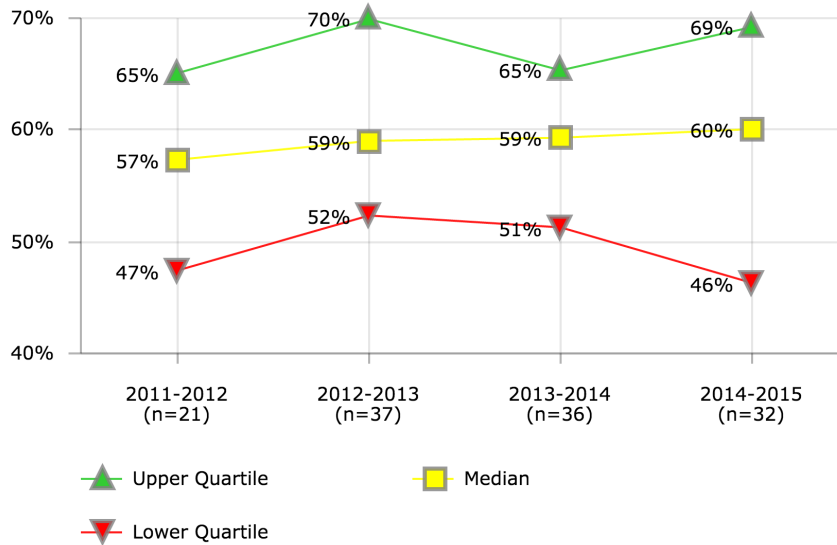
- Culture
- Communication
- School leadership
- Professional development
- Selection and hiring process
- Support

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Birmingham City Schools
- Cincinnati Public Schools
- Columbus Public Schools
- Fresno Unified School District
- Oklahoma City Public Schools
- Omaha Public School District
- San Diego Unified School District

HUMAN RESOURCES

Teacher Retention - Remaining After 3 Years



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		71%	60%	
2		91%	57%	49%
3	62%	83%	50%	
4	73%	67%	64%	64%
5	63%	69%	76%	75%
6		100%	100%	100%
7	57%	55%	59%	65%
8		63%	62%	76%
9		70%	73%	69%
10	58%	54%	60%	
11		65%	61%	
12	67%		67%	69%
13		52%	66%	50%
14	78%	84%	65%	
15		75%		
16	54%	61%		64%
19			97%	
20				59%
21		35%	53%	63%
23	45%	45%	57%	
28			37%	42%
30		50%	63%	60%
32	47%	50%	75%	
33		30%	40%	
34				8%
35		49%		92%
39	90%	80%	35%	41%
41	44%	83%		45%
43			48%	
44	47%	42%	49%	46%
45		65%		
46	65%	52%	43%	
47		46%	58%	64%
48	51%	62%	61%	58%
49	55%	59%	55%	47%
51				94%
52	60%	53%	47%	54%
54		52%		60%
55		43%		56%
56		66%	57%	
57			64%	
58		52%	39%	38%
62	47%	77%		
63	42%			42%
66				72%
67	53%		67%	90%
71	69%	58%	58%	67%
74			59%	39%
77		59%		
101			67%	

Description of Calculation

Number of teachers retained after three years, divided by number of teachers that were newly hired three years ago.

Importance of Measure

Based on review of this measure, a district may re-allocate funds to adopt new mentor/induction programs or revise their current programs. Districts will also have data available to justify making changes in their selection process and engaging local universities regarding coursework designed to better prepare graduates for urban teaching. By tracking, monitoring and examining retention of second year teachers, districts can measure early attrition rates and thereby manage the cost of bringing in new teachers, revised mentoring/induction program and maintain desired staff continuity.

Factors that Influence

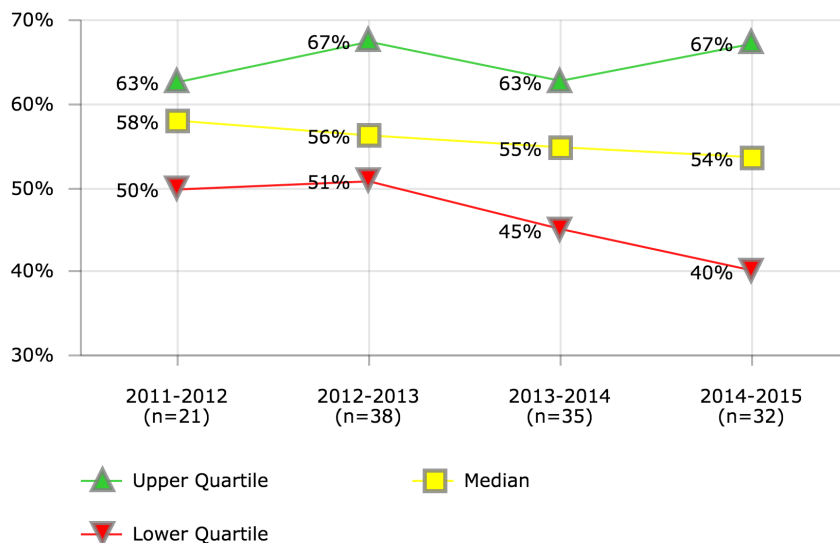
- Culture
- Communication
- School leadership
- Professional development
- Selection and hiring process
- Support

Districts in Best Quartile (2014-2015)

- Birmingham City Schools
- Clark County School District
- Columbus Public Schools
- Fresno Unified School District
- Oklahoma City Public Schools
- Omaha Public School District
- Palm Beach County School District
- Portland Public Schools

HUMAN RESOURCES

Teacher Retention - Remaining After 4 Years



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		68%	55%	
2		91%	44%	51%
3	52%	77%	56%	
4	60%	67%	61%	57%
5	58%	71%	75%	73%
6		100%	100%	100%
7	57%	52%	53%	52%
8		59%	61%	66%
9		67%	64%	67%
10	57%	52%	60%	
11		55%	63%	
12	67%	64%	70%	67%
13		59%	48%	34%
14	72%	78%	63%	
15		75%		
16	58%	56%		54%
19			93%	
20				35%
21		48%	35%	89%
23	41%	41%	45%	
28			55%	31%
30		55%	50%	56%
32	49%	47%	50%	
33		34%	28%	
34				6%
35		67%		83%
39	91%	90%	34%	30%
41	85%	44%		40%
43			29%	
44	46%	40%	46%	41%
45		64%		
46	61%	52%	44%	
47		44%		54%
48	47%	54%	58%	56%
49	50%	46%	49%	42%
51				82%
52	63%	60%	51%	43%
54		53%		59%
55		34%		49%
56		63%	36%	
57			50%	
58		54%	44%	32%
62	62%	56%		
63	30%			30%
66				72%
67	63%		60%	83%
71	60%	87%	58%	46%
74			67%	59%
77		51%		
101			67%	

Description of Calculation

Number of teachers retained after four years, divided by number of teachers that were newly hired four years ago.

Importance of Measure

The measure of attrition rates helps districts identify "hot spots" within a district by tracking, monitoring and examining teacher retention on a school-by school basis. A low retention rate at a school may indicate a lack of support from the leadership of the district, insufficient professional development, and/or a misunderstanding of district's mission. A high retention rate may indicate stability and job satisfaction. The data can be used to show that continuity of teaching staff within a school has a positive effect on student achievement.

Factors that Influence

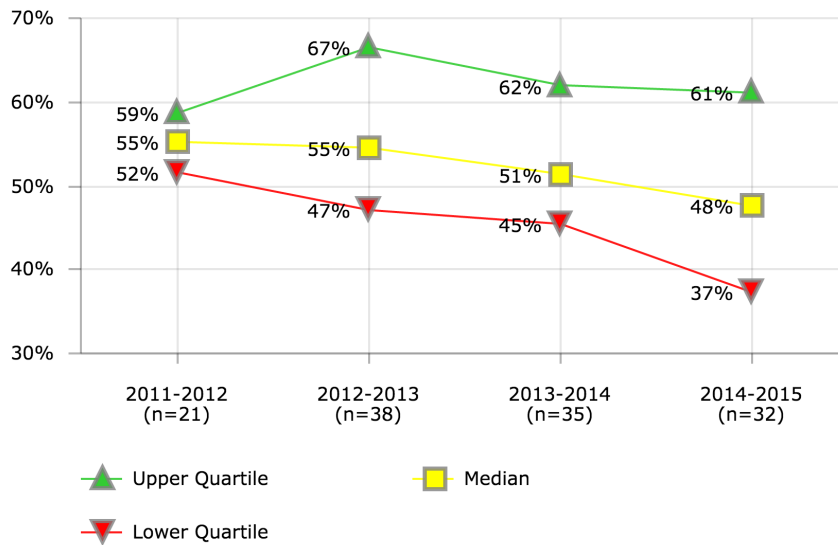
- Culture
- Communication
- School Leadership
- Professional development
- Selection and hiring process
- Support

Districts in Best Quartile (2014-2015)

- Birmingham City Schools
- Columbus Public Schools
- Des Moines Public Schools
- Fresno Unified School District
- Oklahoma City Public Schools
- Omaha Public School District
- Portland Public Schools
- Rochester City School District

HUMAN RESOURCES

Teacher Retention - Remaining After 5 Years



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		58%	56%	
2		94%	46%	34%
3	57%	60%	47%	
4	60%	56%	52%	56%
5	59%	67%	64%	62%
6		100%	100%	82%
7	48%	51%	47%	50%
8		52%	53%	63%
9		62%	62%	60%
10	55%	50%	62%	
11		59%	52%	
12	63%	63%	61%	71%
13		70%	43%	36%
14	58%	72%	56%	
15		76%		
16	52%	55%		62%
19			65%	
20				20%
21		54%	48%	46%
23	56%	37%	41%	
28			45%	33%
30		54%	55%	45%
32	54%	49%	47%	
33		31%	25%	
34				6%
35		74%		79%
39	94%	91%	34%	31%
41	57%	85%		39%
43			47%	
44	41%	37%	43%	40%
45		62%		
46	54%	46%	45%	
47		44%		51%
48	42%	50%	51%	52%
49	41%	44%	41%	38%
51				74%
52	59%	23%	48%	43%
54		48%		46%
55		36%		43%
56		67%	42%	
57			65%	
58		47%	47%	37%
62	55%	64%		
63	41%			24%
66				58%
67	79%		65%	86%
71	53%	47%	87%	49%
74			79%	60%
77		53%		
101			60%	

Description of Calculation

Number of teachers retained after five years, divided by number of teachers that were newly hired five years ago.

Importance of Measure

The measure of attrition rates helps districts identify "hot spots" within a district by tracking, monitoring and examining teacher retention on a school-by school basis. A low retention rate at a school may indicate a lack of support from the leadership of the district, insufficient professional development, and/or a misunderstanding of district's mission. A high retention rate may indicate stability and job satisfaction. The data can be used to show that continuity of teaching staff within a school has a positive effect on student achievement.

Factors that Influence

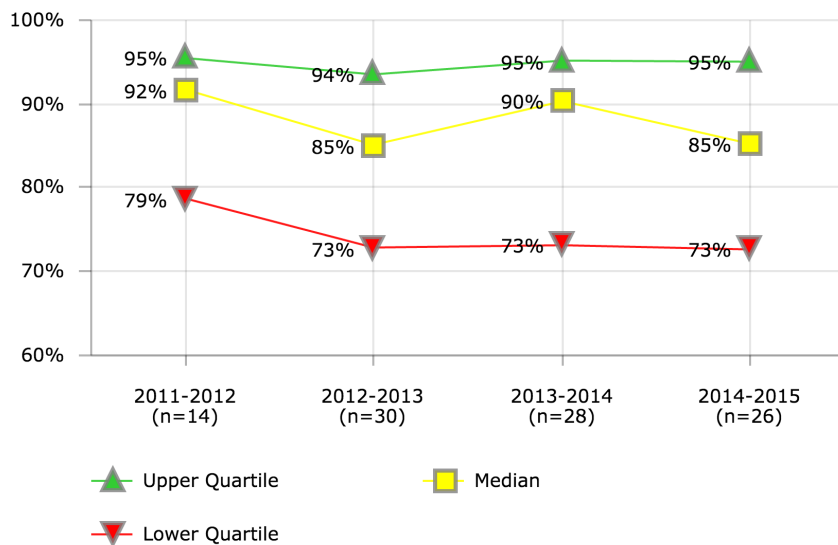
- Culture
- Communication
- School Leadership
- Professional development
- Selection and hiring process
- Support

Districts in Best Quartile (2014-2015)

- Birmingham City Schools
- Columbus Public Schools
- Des Moines Public Schools
- Fresno Unified School District
- Oklahoma City Public Schools
- Palm Beach County School District
- Portland Public Schools
- San Diego Unified School District

HUMAN RESOURCES

Substitute Placement Rate



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		91%	91%	
2		85%	73%	81%
3	91%			
4	90%	77%	78%	81%
5		100%	99%	97%
6		63%		73%
7	94%	99%	95%	95%
8		93%	94%	95%
9		89%	91%	86%
10	79%	75%	81%	
11		70%	95%	
12		83%	84%	89%
13		98%	98%	95%
14	75%	88%	95%	
16	91%			95%
19		55%	69%	
23		86%		
30		80%		85%
33		76%	59%	
34				91%
35		76%		81%
39		20%	77%	62%
41	94%			68%
43			75%	
44	100%			
45		60%		
46	49%	60%	64%	
47		93%	93%	
48	99%	99%	98%	97%
49	95%	94%	93%	91%
51				51%
52	76%	73%	90%	89%
54				70%
55		85%		78%
56		99%	99%	
57			73%	
58		71%	73%	58%
66				66%
67	99%		98%	95%
71	93%		97%	96%
74			60%	83%
77		94%		
101		95%	69%	

Description of Calculation

Number of student attendance days where a substitute was successfully placed in a classroom, divided by the total number of student attendance days that classroom teachers were absent from their classrooms.

Importance of Measure

Failure to place substitutes to fill teacher absences can adversely affect students, as well as school staff, and should be reduced to a minimum.

Factors that Influence

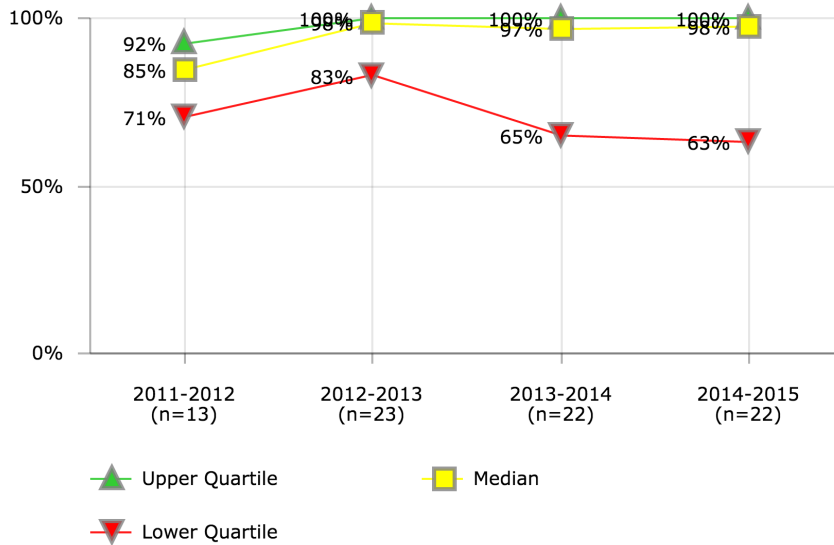
- Quality of substitute pool database
- Substitute back-up policy

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Broward County Public Schools
- Fresno Unified School District
- Orange County Public Schools (FL)
- Palm Beach County School District
- Portland Public Schools
- San Diego Unified School District

HUMAN RESOURCES

Substitute Placements With a BA/BS or Higher



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		100%	100%	
2		98%	95%	95%
3	3%			
5		100%	100%	100%
7	46%	96%	100%	100%
8		64%	64%	63%
9		65%	65%	66%
10	85%	98%	99%	
11		100%	100%	
12		100%	100%	100%
14	83%	81%	77%	
16	92%	90%		0%
19			5%	
30		100%	1%	100%
35		100%		100%
39	11%	11%	2%	2%
41	100%	100%		100%
43			100%	
44	85%	83%	76%	83%
47		91%		
48	76%	85%	79%	77%
49	71%	71%	68%	71%
51				3%
52	100%	100%	2%	2%
54		100%		100%
55				0%
57			100%	
58		100%	100%	100%
66				100%
67	100%			100%
71	90%			
74			100%	100%
77		100%		
101			100%	

Description of Calculation

Number of teachers retained after one year, divided by number of teachers that were newly hired one year ago.

Importance of Measure

Increasing the number of substitutes with a college degree improves the students' experience when a teacher is absent.

Factors that Influence

- Quality of substitute pool database
- Substitute back-up policy

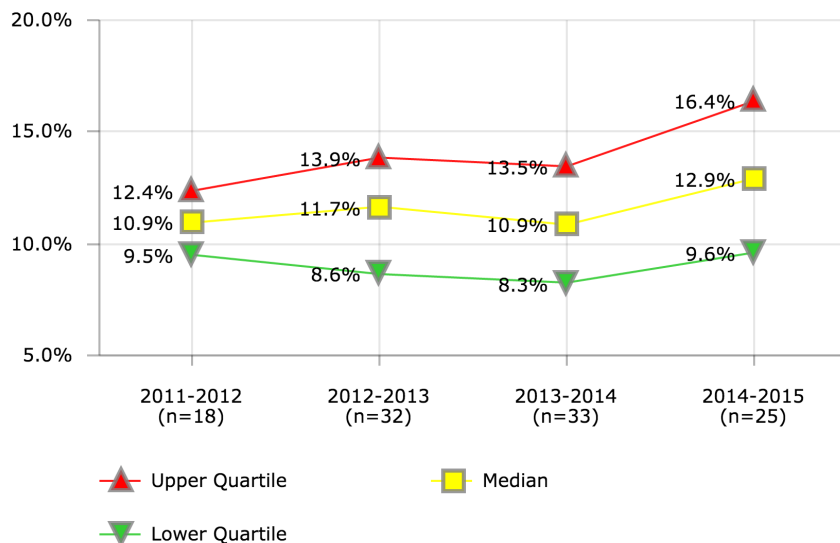
Districts in Best Quartile (2014-2015)

- Anchorage School District
- Chicago Public Schools
- Columbus Public Schools
- Dallas Independent School District
- Des Moines Public Schools
- Fresno Unified School District
- Milwaukee Public Schools
- Omaha Public School District
- Portland Public Schools
- Providence Public Schools
- School District of Philadelphia



HUMAN RESOURCES

Employee Separation Rate



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		13.1%	12.0%	
2		6.9%		8.9%
3	6.9%	14.0%	9.8%	
4	9.5%	8.4%	8.5%	9.4%
5	15.9%	6.7%	8.3%	
6		14.7%	10.8%	
7	11.4%	15.3%	12.5%	10.6%
8		13.7%	14.4%	11.3%
9			13.7%	10.2%
10	10.6%	13.3%	12.3%	
11		15.2%	9.9%	
12	10.2%		6.4%	8.0%
13		9.5%	13.5%	7.8%
14	9.4%	5.3%	6.2%	
16		5.3%		10.8%
19			5.9%	
21		5.3%	8.7%	
23	12.4%	10.6%	11.3%	
28			59.8%	14.4%
30		16.4%	9.2%	9.6%
32	3.1%	5.5%	7.4%	
33		13.7%		
34				20.6%
35		10.1%		
39	11.4%	25.9%	27.5%	27.3%
41	10.9%	11.3%		17.0%
43			8.2%	
44	13.4%	11.3%	15.5%	17.6%
46	23.1%	20.0%	16.7%	
47		13.3%	11.6%	8.3%
48	9.9%		10.2%	12.4%
49	11.0%	11.6%	12.8%	12.9%
51				19.0%
52	13.0%	12.3%	14.3%	16.4%
54		11.7%		15.0%
55		17.5%		19.9%
56		5.7%	10.9%	
58		13.7%	27.9%	13.5%
62		8.8%		
66				13.7%
67	7.6%		6.1%	
71	12.3%		11.8%	13.6%
74			7.0%	2.4%
101		8.9%	6.8%	

Description of Calculation

Total number of employees that left the district (retirement, resignation or termination), divided by the total number of district employees (FTEs).

Importance of Measure

These measures may serve as indicators of district policies, administrative procedures and regulations, and management effectiveness. Measuring these allows the district to further analyze its actions in terms of resources, allocation of funds, policy and support to its employees. They also may be measures of workforce satisfaction and organizational climate.

Factors that Influence

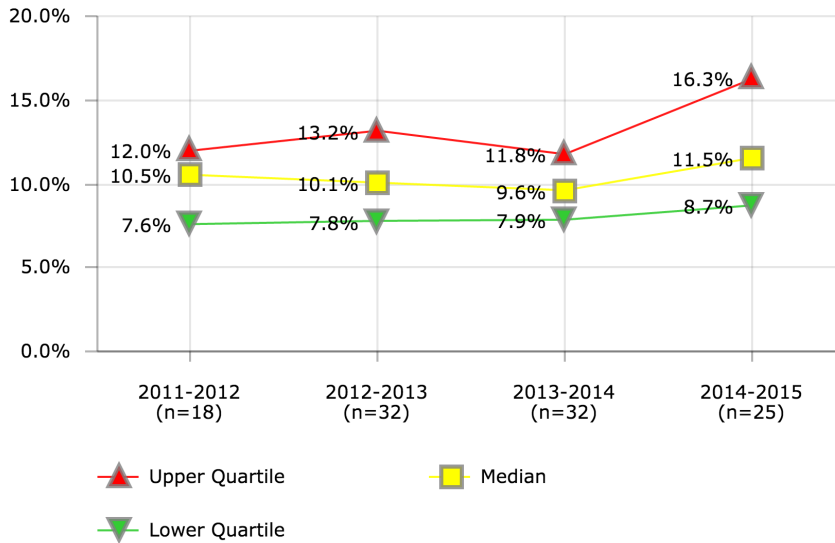
- Compensation and benefits
- Recognition and rewards
- Career path/advancement
- Age distribution of workforce
- Effectiveness of leadership
- Training and professional development

Districts in Best Quartile (2014-2015)

- Broward County Public Schools
- Des Moines Public Schools
- Metropolitan Nashville Public Schools
- Milwaukee Public Schools
- Providence Public Schools
- Richmond City School District
- Wichita Public Schools

HUMAN RESOURCES

Employee Separation Rate - Teachers



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		7.8%	10.1%	
2		9.2%		13.1%
3	4.8%	8.3%	6.2%	
4	9.7%	8.3%	8.1%	8.7%
5	11.0%	4.4%	4.3%	
6		13.9%	10.9%	
7	11.6%	13.2%	9.7%	7.8%
8		10.2%	10.5%	11.2%
9			9.7%	9.0%
10	5.5%	7.1%	9.2%	
11		11.4%	6.3%	
12	7.0%		5.1%	7.2%
13		8.8%	11.0%	7.0%
14	10.0%	8.2%	7.0%	
16		4.3%		10.0%
19			3.3%	
21		4.4%	11.9%	
23	12.4%	11.2%	11.6%	
28				16.3%
30		19.2%	9.0%	8.1%
32	2.1%	6.7%	9.2%	
33		13.4%		
34				13.0%
35		6.9%		
39	18.2%	20.8%	21.3%	19.9%
41	13.5%	11.6%		20.8%
43			8.8%	
44	10.1%	11.8%	16.4%	20.1%
46	16.6%	14.9%	15.4%	
47		13.1%	13.7%	9.8%
48	9.6%		9.6%	12.5%
49	11.6%	13.0%	15.0%	13.5%
51				19.0%
52	11.1%	9.9%	10.0%	11.5%
54		15.9%		16.6%
55		16.2%		20.5%
56		3.8%	8.3%	
58		8.7%	24.4%	10.6%
62		7.8%		
66				8.6%
67	7.6%		7.8%	
71	12.0%		12.9%	12.8%
74			7.9%	2.7%
101		12.3%	5.7%	

Description of Calculation

Number of instructional support staff that left the district (retirement, resignation or termination), divided by the total number of instructional support staff (FTEs).

Importance of Measure

These measures may serve as indicators of district policies, administrative procedures and regulations, and management effectiveness. Measuring these allows the district to further analyze its actions in terms of resources, allocation of funds, policy and support to its employees. They also may be measures of workforce satisfaction and organizational climate.

Factors that Influence

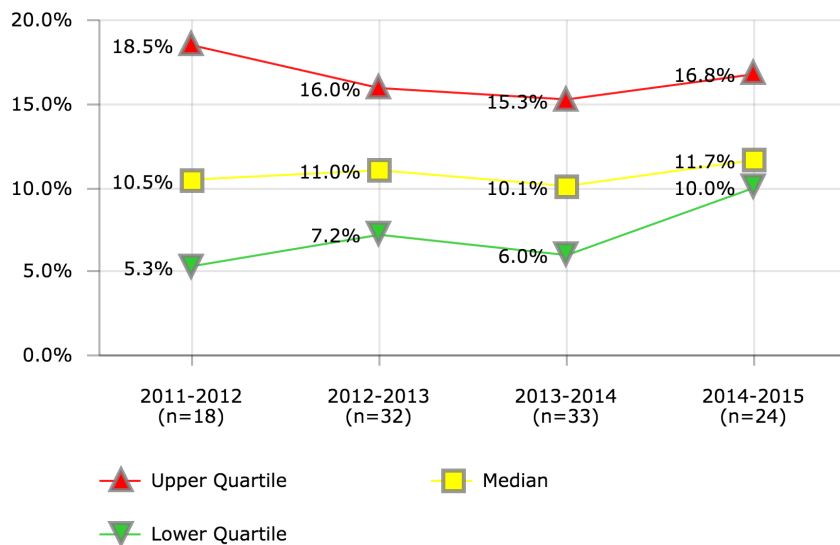
- Compensation and benefits
- Recognition and rewards
- Career path/advancement
- Age distribution of workforce
- Effectiveness of leadership
- Training and professional development

Districts in Best Quartile (2014-2015)

- Anchorage School District
- Broward County Public Schools
- Des Moines Public Schools
- Milwaukee Public Schools
- Omaha Public School District
- Providence Public Schools
- Wichita Public Schools

HUMAN RESOURCES

Employee Separation Rate - Instructional Support Staff



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		7.2%	5.9%	
2		7.1%		4.8%
3	8.4%	9.0%	10.2%	
4	1.7%	0.9%	0.4%	
5	20.2%	8.4%	7.1%	
6		14.4%	34.3%	
7	25.7%	9.9%	15.7%	18.3%
8		14.2%	16.9%	10.8%
9			52.2%	25.1%
10	13.7%	17.4%	9.4%	
11		7.0%	4.2%	
12	11.5%		13.0%	11.4%
13		7.3%	59.1%	9.7%
14	7.8%	2.9%	6.3%	
16	84.7%	59.5%		10.5%
19			5.0%	
21		1.4%	3.4%	
23	10.5%	11.4%	10.1%	
28			2.2%	7.6%
30		18.5%	11.1%	9.5%
32	2.2%	2.0%	9.7%	
33		24.1%		
34				39.0%
35		17.6%		
39	3.3%	25.2%	44.7%	36.9%
41	10.4%	9.7%		11.6%
43			6.0%	
44	21.1%	12.2%	14.1%	11.8%
46	5.3%	5.9%	9.6%	
47		14.5%	6.4%	14.3%
48			7.5%	8.5%
49	12.6%	12.0%	13.0%	15.2%
51				12.6%
52	18.5%	21.7%	23.7%	28.4%
54		9.3%		11.8%
55		11.1%		13.5%
56		11.1%	14.0%	
58		11.0%	46.7%	21.4%
62		19.4%		
66				10.3%
67	4.3%		5.4%	
71	8.6%		14.5%	10.3%
74			2.2%	2.3%
101		5.4%	15.3%	

Description of Calculation

Number of instructional support staff that left the district (retirement, resignation or termination), divided by the total number of instructional support staff (FTEs).

Importance of Measure

These measures may serve as indicators of district policies, administrative procedures and regulations, and management effectiveness. Measuring these allows the district to further analyze its actions in terms of resources, allocation of funds, policy and support to its employees. They also may be measures of workforce satisfaction and organizational climate.

Factors that Influence

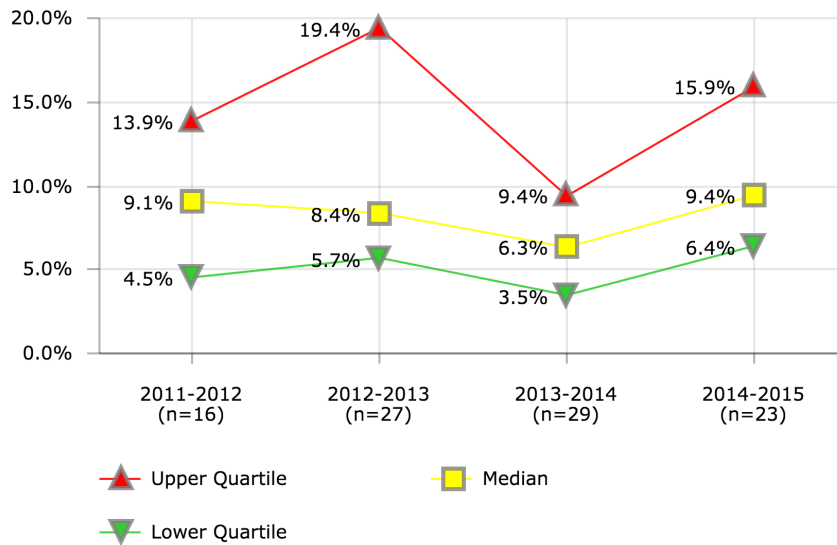
- Compensation and benefits
- Recognition and rewards
- Career path/advancement
- Age distribution of workforce
- Effectiveness of leadership
- Training and professional development

Districts in Best Quartile (2014-2015)

- Atlanta Public Schools
- Broward County Public Schools
- Milwaukee Public Schools
- Orange County Public Schools (FL)
- Providence Public Schools
- Richmond City School District

HUMAN RESOURCES

Employee Separation Rate - School-Based Exempt Staff



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		7.1%	5.5%	
2		3.7%		7.9%
3	9.3%	8.4%	17.3%	
4	92.7%			
5	30.3%	4.5%	2.8%	
6		53.6%		
7				15.9%
8		5.7%	3.2%	6.8%
9			1.7%	5.5%
10	52.5%	60.9%	6.0%	
11		6.6%	7.5%	
12	5.6%		3.1%	14.6%
13		5.3%	4.6%	3.2%
14	2.9%	3.7%	2.0%	
16		20.2%		2.6%
19			6.3%	
21			6.4%	
23	9.9%	8.4%	6.7%	
28			6.3%	5.3%
30		9.0%	3.1%	16.3%
32		0.9%	1.3%	
33		6.4%		
34				56.6%
35		8.5%		
39	13.3%	19.5%	21.3%	16.1%
41	3.5%	19.4%		12.7%
43			7.4%	
44	1.3%	2.9%	7.0%	5.1%
46	6.0%	7.3%	6.0%	
47			12.4%	8.7%
48	8.9%		9.4%	7.7%
49	9.5%	9.6%	9.2%	10.2%
51				26.3%
52	14.5%	12.5%	16.7%	12.2%
54		24.8%		9.4%
55		21.5%		10.4%
56		13.7%	96.7%	
58		12.7%	61.5%	8.2%
62		6.4%		
67	3.2%		3.5%	
71	6.3%		9.6%	35.6%
74				6.4%
101			5.4%	

Description of Calculation

Number of school-based exempt staff that left the district (retirement, resignation or termination), divided by the total number of school-based exempt staff (FTEs).

Importance of Measure

These measures may serve as indicators of district policies, administrative procedures and regulations, and management effectiveness. Measuring these allows the district to further analyze its actions in terms of resources, allocation of funds, policy and support to its employees. They also may be measures of workforce satisfaction and organizational climate.

Factors that Influence

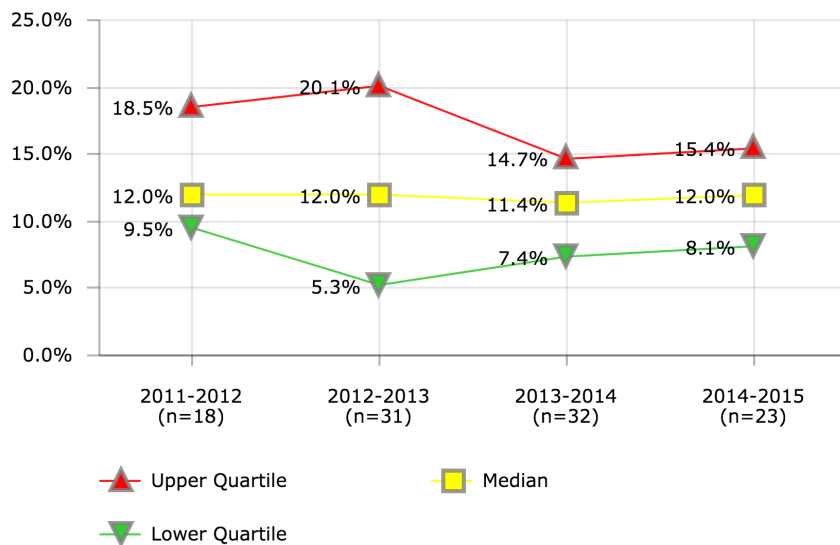
- Compensation and benefits
- Recognition and rewards
- Career path/advancement
- Age distribution of workforce
- Effectiveness of leadership
- Training and professional development

Districts in Best Quartile (2014-2015)

- Atlanta Public Schools
- Broward County Public Schools
- Clark County School District
- Duval County Public Schools
- Providence Public Schools
- San Diego Unified School District

HUMAN RESOURCES

Employee Separation Rate - School-Based Non-Exempt Staff



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		22.4%	32.7%	
2		3.0%		9.0%
3	9.4%	20.1%	9.9%	
4	0.1%	10.9%	11.3%	13.4%
5	19.4%	12.0%	15.6%	
6		3.9%	12.4%	
7	9.5%	14.9%		7.8%
8		26.7%	28.1%	11.7%
9			13.0%	8.1%
10	10.8%	11.7%	4.1%	
11		21.7%	17.3%	
12	34.8%		11.5%	6.8%
13		16.0%	5.9%	8.3%
14	12.0%	2.5%	4.0%	
16	8.8%			7.8%
19			8.3%	
21		19.3%	11.8%	
23	18.3%	9.6%	12.7%	
28			7.7%	12.1%
30		15.7%	10.9%	12.6%
32	2.7%	4.7%	4.3%	
33		19.9%		
35		10.8%		
39		39.2%	25.1%	27.0%
41	17.9%	3.2%		11.4%
43			8.6%	
44	102.1%	9.4%	16.9%	15.8%
46	47.7%	55.2%	39.0%	
47		65.9%	7.5%	7.1%
48	11.5%		13.8%	14.8%
49	11.5%	11.0%	13.3%	14.4%
52	18.5%	19.4%	13.6%	18.3%
54		4.0%		12.0%
55		23.3%		25.2%
56		5.3%	7.3%	
58		13.6%	43.3%	15.4%
62		10.7%		
66				26.7%
67	14.2%		2.9%	
71	12.0%		9.2%	11.3%
74			6.9%	2.4%
101		4.2%	7.0%	

Description of Calculation

Number of school-based non-exempt staff that left the district (retirement, resignation or termination), divided by the total number of school-based non-exempt staff (FTEs).

Importance of Measure

These measures may serve as indicators of district policies, administrative procedures and regulations, and management effectiveness. Measuring these allows the district to further analyze its actions in terms of resources, allocation of funds, policy and support to its employees. They also may be measures of workforce satisfaction and organizational climate.

Factors that Influence

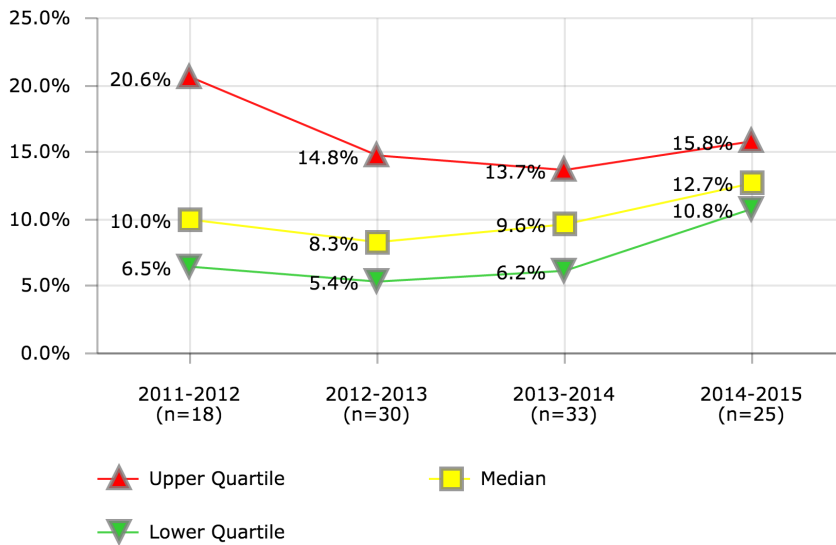
- Compensation and benefits
- Recognition and rewards
- Career path/advancement
- Age distribution of workforce
- Effectiveness of leadership
- Training and professional development

Districts in Best Quartile (2014-2015)

- Anchorage School District
- Clark County School District
- Des Moines Public Schools
- Metropolitan Nashville Public Schools
- Providence Public Schools
- San Diego Unified School District

HUMAN RESOURCES

Employee Separation Rate - Non-School Non-Exempt Staff



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		56.2%	20.2%	
2		2.9%		2.7%
3	9.5%	53.4%	73.4%	
4	8.8%	8.3%	9.3%	10.8%
5	20.6%	9.4%	13.5%	
6			13.7%	
7	26.7%	14.8%	4.9%	17.8%
8		9.4%	9.7%	12.7%
9			25.1%	12.0%
10	48.2%	67.6%	50.6%	
11		20.0%	4.5%	
12	10.3%		7.0%	9.5%
13		1.9%	9.3%	9.2%
14	4.2%	1.4%	9.9%	
16	1.0%			15.8%
19			8.0%	
21		0.6%	2.9%	
23	10.5%	7.3%	17.9%	
28			13.7%	13.0%
30		6.0%	3.9%	12.5%
32	20.5%	4.0%	5.5%	
33		5.9%		
34				17.6%
35		10.6%		
39		40.0%	57.8%	65.9%
41	6.5%	7.1%		21.5%
43			9.6%	
44	12.6%	9.8%	8.8%	11.2%
46	102.8%	40.8%	40.0%	
47		5.2%	12.6%	4.7%
48	9.7%		9.7%	12.9%
49	7.5%	8.3%	6.3%	9.5%
51				11.4%
52	4.7%	6.0%	14.7%	14.5%
54		7.6%		13.8%
55		13.0%		14.2%
56		5.4%	9.0%	
58		25.6%	6.2%	11.0%
62		10.2%		
66				44.3%
67	4.1%		3.2%	
71	30.6%		10.2%	17.8%
74			5.7%	0.9%
101		3.3%	3.5%	

Description of Calculation

Number of non-school non-exempt staff that left the district (retirement, resignation or termination), divided by the total number of non-school non-exempt staff (FTEs).

Importance of Measure

These measures may serve as indicators of district policies, administrative procedures and regulations, and management effectiveness. Measuring these allows the district to further analyze its actions in terms of resources, allocation of funds, policy and support to its employees. They also may be measures of workforce satisfaction and organizational climate.

Factors that Influence

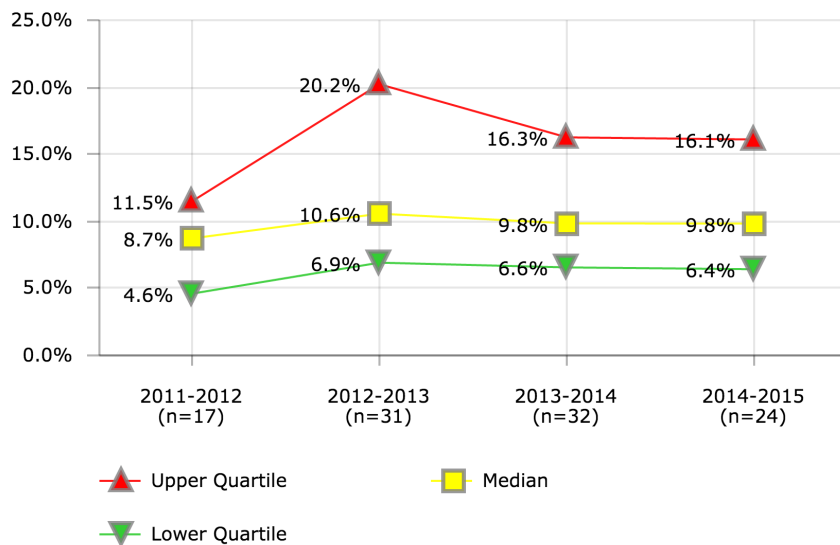
- Compensation and benefits
- Recognition and rewards
- Career path/advancement
- Age distribution of workforce
- Effectiveness of leadership
- Training and professional development

Districts in Best Quartile (2014-2015)

- Broward County Public Schools
- Des Moines Public Schools
- Guilford County School District
- Metropolitan Nashville Public Schools
- Providence Public Schools
- Richmond City School District
- Wichita Public Schools

HUMAN RESOURCES

Employee Separation Rate - Non-School Exempt Staff



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		14.8%	13.2%	
2		2.6%		3.6%
3	12.2%	6.9%	7.7%	
4	4.1%	8.1%	8.1%	3.8%
5	23.8%	5.8%	13.8%	
6		28.4%		
7	1.1%		45.7%	20.2%
8		8.0%	6.2%	9.0%
9			8.4%	9.7%
10	8.2%	10.6%	45.7%	
11		15.3%	5.4%	
12	4.6%		3.3%	3.9%
13		3.4%	6.9%	7.2%
14	8.2%	1.4%	3.4%	
16	2.2%	27.8%		
19			14.7%	
21		12.8%	5.0%	
23	8.7%	8.7%	8.2%	
28			19.5%	18.5%
30		7.4%	4.9%	8.1%
32		4.8%	2.6%	
33		11.5%		
34				0.8%
35		21.1%		
39		20.2%	18.6%	21.9%
41	7.0%	38.7%		11.7%
43			7.5%	
44	4.6%	14.7%	17.9%	11.1%
46	18.5%	27.7%	13.5%	
47		8.8%	27.2%	5.9%
48	10.2%		11.6%	10.0%
49	10.5%	9.0%	11.2%	10.0%
51				7.0%
52	19.9%	12.9%	21.7%	20.0%
54		7.0%		19.0%
55		16.6%		12.5%
56		6.5%	1.3%	
58		22.2%	60.0%	25.4%
62		5.0%		
66				8.3%
67	11.5%		8.6%	
71	10.0%		11.1%	13.7%
74			12.1%	2.6%
101		34.8%	8.3%	

Description of Calculation

Number of non-school exempt staff that left the district (retirement, resignation or termination), divided by the total number of non-school exempt staff (FTEs).

Importance of Measure

These measures may serve as indicators of district policies, administrative procedures and regulations, and management effectiveness. Measuring these allows the district to further analyze its actions in terms of resources, allocation of funds, policy and support to its employees. They also may be measures of workforce satisfaction and organizational climate.

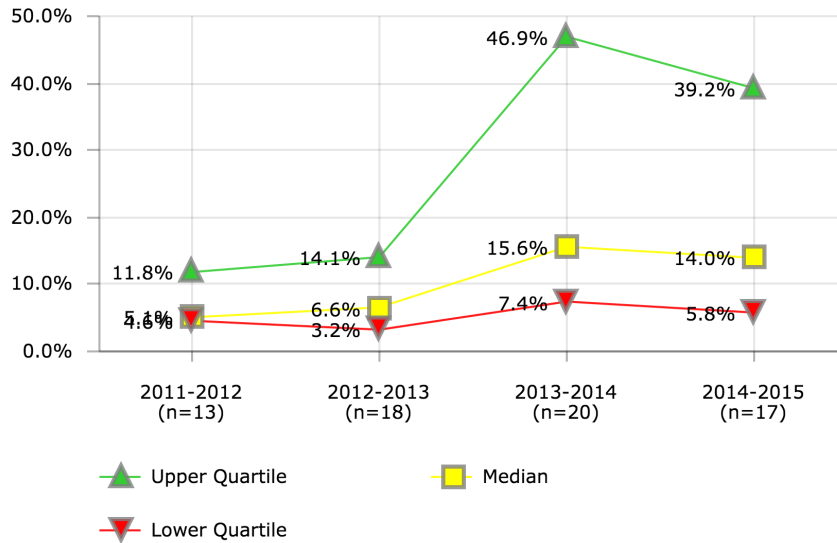
Factors that Influence

- Compensation and benefits
- Recognition and rewards
- Career path/advancement
- Age distribution of workforce
- Effectiveness of leadership
- Training and professional development

Districts in Best Quartile (2014-2015)

- Des Moines Public Schools
- Kansas City School District (MO)
- Metropolitan Nashville Public Schools
- Providence Public Schools
- Richmond City School District
- Wichita Public Schools

HUMAN RESOURCES  
Exit Interview Completion Rate



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1			10.7%	
2		12.0%	16.1%	9.8%
4		6.6%	14.1%	
5	7.0%		75.7%	94.8%
6		5.0%		
7	3.1%	0.3%		
9			1.9%	2.5%
10	11.8%	10.6%	64.3%	
11		6.5%		
13		18.4%	15.1%	19.9%
14	8.7%	4.7%	1.5%	
19			41.1%	
21			3.3%	
23	4.6%	7.0%	19.3%	
28				40.9%
30			28.6%	97.3%
34				39.2%
39	4.7%	14.1%	7.3%	5.8%
41	52.3%	61.4%		13.8%
44	13.0%	53.3%	52.8%	26.9%
47			7.6%	8.5%
48	4.6%			
49	4.2%	15.1%	13.0%	14.0%
52	1.3%	0.6%		2.7%
55		0.6%		0.8%
58		3.2%	2.2%	3.8%
62		4.0%		
63	5.1%			
67	42.3%		91.4%	85.6%
71		0.4%	20.2%	18.7%
74			100.0%	

**Description of Calculation**

Total number of exit interviews completed, divided by the total number of employee separations (including retirement, resignation and termination) in the district.

**Importance of Measure**

Exit interviews can provide important insight into problems and patterns.

**Factors that Influence**

- Placement of exit interview on separation/resignation forms
- Internal review processes
- Pro-active focus on customer service

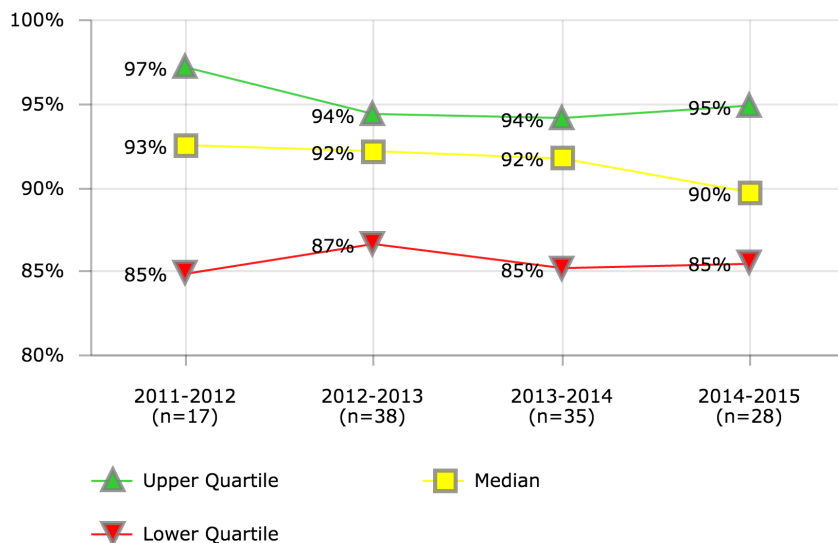
**Districts in Best Quartile (2014-2015)**

- Atlanta Public Schools
- Fresno Unified School District
- Kansas City School District (MO)
- Milwaukee Public Schools
- Portland Public Schools



HUMAN RESOURCES

Health Benefits Enrollment Rate



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		94%	94%	
2		93%	85%	83%
3	85%	88%	93%	
4	82%	81%	84%	100%
5		93%	92%	95%
6		94%	90%	71%
7	93%	93%	93%	85%
8		89%	94%	89%
9		96%	97%	97%
10	86%	87%	87%	
11		91%	93%	
12	100%	85%	87%	85%
13		94%	94%	94%
14	67%	65%	71%	
16	97%	99%		98%
19			86%	
20				78%
23		86%	94%	
28			83%	87%
30		92%	90%	90%
32	95%	96%	92%	
33		71%	74%	
34		90%		88%
35		92%		95%
39	71%	66%	62%	66%
41	72%	71%		63%
43			92%	
44	100%	100%	100%	99%
45		94%		
46	94%	91%	92%	
47		85%	81%	88%
48		87%	100%	94%
49	90%	95%	86%	86%
51				80%
52	87%	86%	85%	86%
54		87%		94%
55		94%		
56		98%	51%	
57			92%	
58		93%	89%	94%
62		96%		
63	98%			
66				98%
67	100%		100%	100%
71	97%	97%	99%	91%
74			100%	
77		92%		
101		100%	99%	

Description of Calculation

Total number of employees enrolled in health benefits plan, divided by total number of employees eligible for health benefits.

Importance of Measure

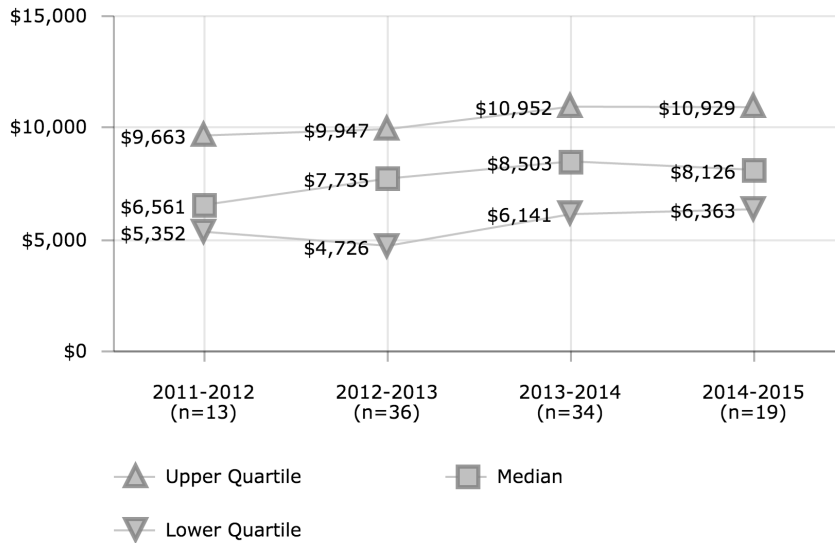
Identifies the level of employee enrollment in the district health benefits plan.

Districts in Best Quartile (2014-2015)

- Clark County School District
- Duval County Public Schools
- Fresno Unified School District
- Omaha Public School District
- Portland Public Schools
- San Diego Unified School District
- Wichita Public Schools

HUMAN RESOURCES

Health Benefits Cost per Enrolled Employee



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		\$662	\$606	
2		\$9,832	\$7,921	\$9,178
4		\$10,062	\$9,228	\$8,126
5		\$1,030	\$949	
6		\$9,770		
7		\$14,506	\$13,702	
8		\$7,128	\$7,050	\$7,341
9		\$6,738	\$6,292	\$6,408
10	\$6,561	\$6,399	\$7,037	
11		\$7,574	\$8,540	
12	\$10,866		\$11,175	\$13,521
13		\$6,642	\$545	
14	\$5,791	\$6,328	\$6,141	
16		\$20,334		
19			\$14,861	
20				\$10,575
23		\$167	\$8,136	
28			\$8,465	
30		\$15,554	\$14,665	\$14,830
32	\$9,663	\$8,340	\$8,716	
33		\$13	\$12,100	
34		\$8,879		
35		\$15,062		\$16,039
39	\$3,716	\$3,956	\$4,368	\$4,915
41	\$2,800	\$3,174		\$3,782
43			\$11,896	
44	\$7,318	\$7,054	\$8,121	\$7,727
45		\$12,347		
46	\$10,836	\$9,652	\$10,469	
47		\$13,467	\$10,395	\$9,414
48		\$7,896	\$7,464	\$8,291
49	\$5,668	\$5,864	\$5,696	\$5,900
51				\$7,578
52	\$1,298	\$1,455	\$1,521	\$1,725
54		\$8,124		
56		\$12,565	\$21,980	
57			\$10,952	
58		\$9,811	\$9,779	\$10,929
62	\$24,806	\$15,751		
63	\$9,199			
67		\$3	\$13,902	\$13,605
71	\$5,352	\$5,496	\$5,807	\$6,363
74			\$10,333	
77		\$674	\$27	
101		\$8,959	\$10,099	

Description of Calculation

Total health benefits cost (self-insured) plus total health benefits premium costs, divided by total number of employees enrolled in health benefits plan.

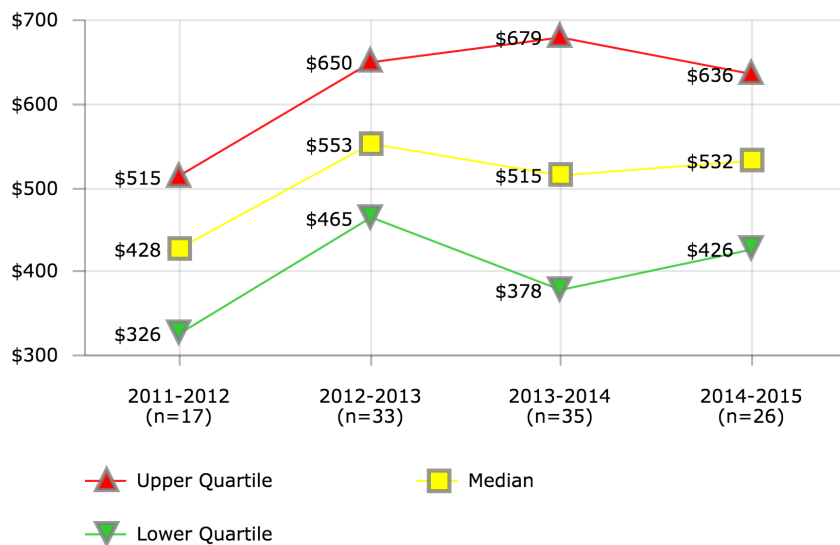
Importance of Measure

It is important to all districts to have a competitive benefit package to attract and retain employees. However, health care costs represent an increasing percentage of overall employee costs. Rapid increases in health care costs make it even more critical for districts to ensure that their health care dollars are well spent and their benefits are competitive. Health care costs are an important component in the total compensation package of employees. While it is important to provide good benefits it is also equally important to do it at a competitive cost compared with other districts that are competing for the same applicants.

Factors that Influence

- Costs may be influenced by district wellness programs and promoting healthy lifestyles
- Plan benefits and coverage (individual, individual & spouse, family, etc.) are major factors in determining costs.
- Costs are influenced by availability and competitiveness of providers.
- Costs are influenced by geographic location (reasonable and customary charges for each location).
- Costs may vary based on plan structure (fully insured, self insured, minimum premium etc.).
- Increased costs in health care will mean less money available for salary or other benefits.

HUMAN RESOURCES  
HR Cost per District FTE



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		\$705	\$811	
2		\$465		\$497
3	\$553	\$553	\$549	
4	\$300	\$303	\$316	\$383
5	\$710	\$559	\$626	
6		\$591	\$405	
7	\$515	\$545	\$512	\$427
8		\$575	\$520	\$538
9			\$501	\$528
10	\$287	\$276	\$504	
11		\$591	\$429	
12	\$484	\$523	\$466	\$514
13		\$562	\$567	\$536
14	\$336	\$316	\$367	
16		\$472	\$372	\$435
19			\$123	
20				\$917
21		\$347	\$250	
23	\$466	\$486	\$647	
28			\$1,444	\$884
30		\$625	\$569	\$566
32	\$362	\$746	\$720	
33		\$513		
34				\$723
35		\$663		
39	\$326	\$339	\$378	\$426
41		\$708	\$1,619	\$642
43			\$746	
44	\$315	\$377	\$452	\$590
46	\$360	\$472	\$360	
47		\$570	\$1,394	\$636
48	\$238		\$221	\$265
49	\$1,503	\$951	\$1,110	\$761
51				\$402
52	\$978	\$923	\$1,228	\$1,395
54		\$777		\$563
55		\$530		\$521
56		\$400	\$479	
58		\$251	\$306	\$412
62		\$691		
63				\$377
66				\$379
67	\$428		\$515	
71	\$449		\$608	\$551
74			\$679	
101		\$650	\$515	

Description of Calculation

Total HR department costs, divided by total number of district employees (FTEs).

Importance of Measure

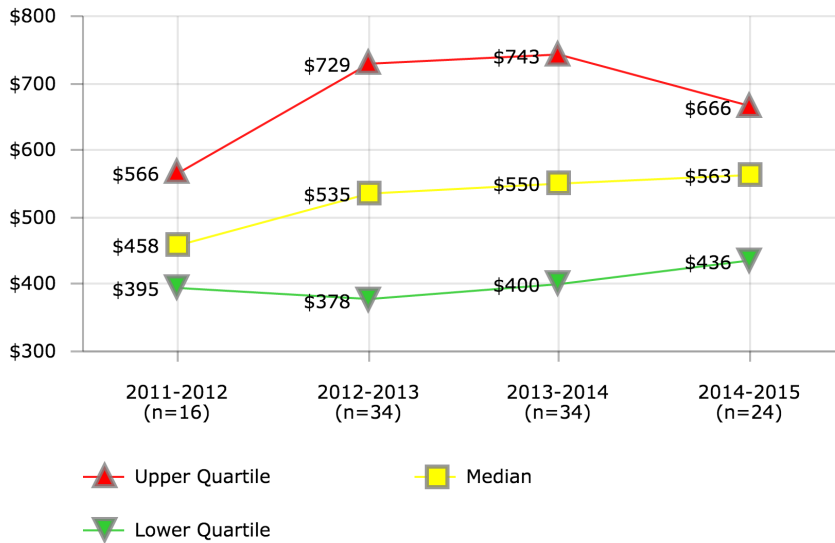
This can be help evaluate the size of the budget for the human resources department. Since districts often have different structures and priorities, this indicator should be used in conjunction with other measures that indicate actual performance.

Districts in Best Quartile (2014-2015)

- Houston Independent School District
- Oklahoma City Public Schools
- Omaha Public School District
- Orange County Public Schools (FL)
- School District of Philadelphia
- St. Louis City Public School District
- Wichita Public Schools

### HUMAN RESOURCES

## HR Cost per \$100K Revenue



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		\$679	\$735	
2		\$581		\$665
3	\$631	\$583		
4	\$370	\$343	\$352	\$436
5	\$634	\$547	\$544	
6		\$677	\$449	
7	\$438	\$437	\$400	\$200
8		\$814	\$743	\$739
9			\$570	\$594
10	\$459	\$441	\$778	
11			\$451	
12	\$453	\$506	\$451	\$471
13		\$729	\$678	\$635
14	\$563	\$621	\$615	
16		\$404	\$361	\$306
19			\$108	
20				\$581
21		\$271	\$255	
23	\$569	\$570	\$792	
28			\$1,180	\$545
30		\$514	\$449	\$470
32	\$532	\$914	\$862	
33		\$349		
34				\$822
35		\$524		
39	\$345	\$378	\$369	\$414
41		\$761	\$2,156	\$835
43			\$441	
44	\$457	\$487	\$531	\$665
45		\$211		
46	\$344	\$352	\$324	
47		\$694	\$2,090	\$955
48	\$360	\$317	\$314	\$372
49		\$1,558	\$1,812	
51				\$632
52	\$1,051	\$1,106	\$1,315	
54		\$814		\$436
55		\$805		\$709
57		\$343	\$679	
58		\$198	\$210	\$231
62		\$391		
63				\$457
67	\$420		\$528	\$450
71	\$515	\$776	\$711	\$667
74			\$561	
101			\$556	

### Description of Calculation

Total HR department costs, divided by total district operating revenue over 100,000.

### Importance of Measure

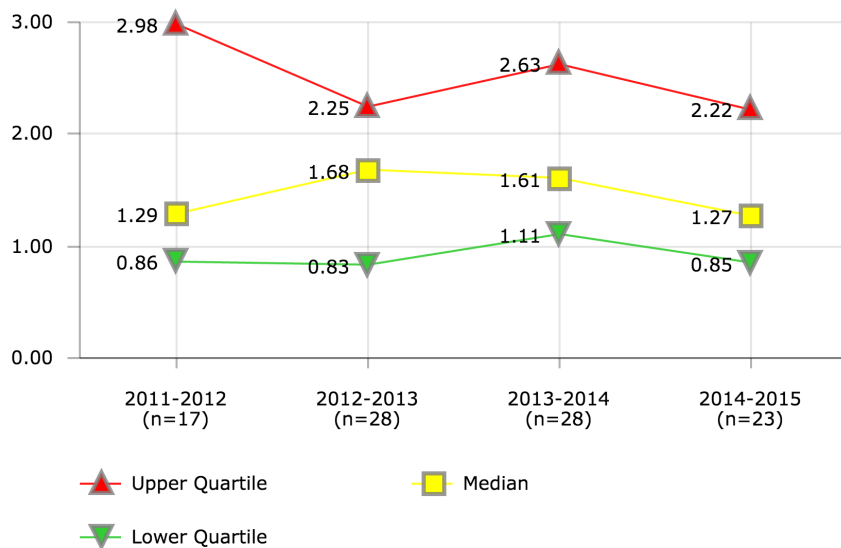
This can be help evaluate the size of the budget for the human resources department. Since districts often have different structures and priorities, this indicator should be used in conjunction with other measures that indicate actual performance.

### Districts in Best Quartile (2014-2015)

- Anchorage School District
- Houston Independent School District
- Orange County Public Schools (FL)
- San Diego Unified School District
- School District of Philadelphia
- Wichita Public Schools

HUMAN RESOURCES

### Employee Relations - Discrimination Complaints per 1,000 Employees



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		2.07	0.55	
2		0.80		0.97
3	0.73	2.41	1.02	
4	24.01	0.62	0.45	0.45
5	5.75	2.16	2.50	
6			14.47	
7	1.14	2.02	2.43	1.72
8		1.99	2.09	1.91
9			1.79	2.22
10	0.72	0.93	1.21	
11		2.47	3.44	
12	0.86		2.10	2.55
13		0.94	1.07	1.49
14	2.13	3.69	4.98	
16	0.71	0.49		0.83
19			5.45	
20				0.94
23	2.28	1.63	1.59	
30			2.75	2.29
32	3.10	1.01	0.55	
33		3.51		
34				13.19
35		0.87		
39	2.98	2.41	5.36	1.46
41	1.48	1.44		1.24
44	1.12	1.73	1.63	2.29
46		4.50	1.66	
47		0.40	1.53	1.27
48			1.14	0.72
49	0.39	0.39	1.07	0.89
51				0.59
52	8.16	2.07	3.32	16.29
54		2.33		0.84
55		0.57		1.29
56		0.63	1.41	
62		2.05		
66				0.85
67	1.10		1.32	
71	1.29		0.45	1.16
101		1.21	1.52	

#### Description of Calculation

Number of complaints/ charges of discrimination filed by employees with any governmental with any governmental or regulatory agency, e. g., Equal Employment Opportunity Commission (EEOC), divided by total number of district employees (FTEs) over 1,000.

#### Factors that Influence

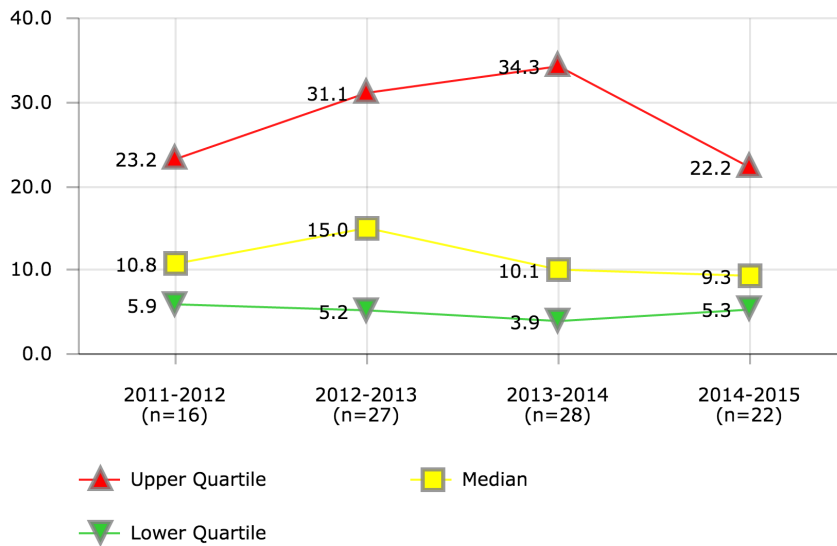
- State and local laws defining discrimination will impact
- Board Policy and organizational protocol for resolution
- Organizational climate
- Quality and level of supervisory training
- Quality and level of EEO Awareness training for all employees
- Indicator as to the effectiveness of supervisors and managers

#### Districts in Best Quartile (2014-2015)

- Chicago Public Schools
- Oklahoma City Public Schools
- Omaha Public School District
- Orange County Public Schools (FL)
- San Diego Unified School District
- Wichita Public Schools

HUMAN RESOURCES

Employee Relations - Misconduct Investigations per 1,000 Employees



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		42.5	41.5	
2		37.6		22.2
3	11.6	31.1	36.9	
4	0.5	22.6	39.1	23.6
5	25.8	23.6		
6		15.0	2.6	
7	31.2	53.7	70.7	4.8
8		9.3	8.9	8.8
9			5.0	6.1
10	9.9	7.8	8.1	
11		0.9	1.8	
12	9.5	2.4	2.3	1.7
13		5.2	5.4	9.8
14	13.3	15.4	18.4	
16				4.7
19			4.5	
20				2.6
23	5.7		56.8	
28			13.0	16.2
30			26.2	25.2
32	6.1	11.7	11.3	
34				6.2
35		64.4		
39	2.9	2.5	1.3	
41	26.8	25.7		8.5
44	11.7	28.0	31.7	26.2
46		6.0	6.1	
47		0.2	6.5	5.8
48			110.6	108.7
49	20.7	20.0	17.3	12.4
51				5.3
52	60.1	43.7	74.8	62.1
54		11.9		12.3
55		47.9		
56		1.3	1.6	
62		5.3		
66				10.8
67	7.4		3.3	
71	3.8		2.0	0.8
101		3.9	19.5	

Description of Calculation

Number of misconduct investigations, divided by total number of district employees (FTEs) over 1,000.

Importance of Measure

This measure is an indicator of the effectiveness of hiring and supervisory practices within a district. Administrative costs associated with investigation and resolution diminish resources that could be used more productive educational purposes. High instances of alleged employee misconduct reflect a negative public image on the District.

Factors that Influence

- Organizational attitude and tolerance toward employee misconduct
- Quality of supervision
- Quality of training
- understanding of expectations
- The hiring processes of the district

Districts in Best Quartile (2014-2015)

- Anchorage School District
- Austin Independent School District
- Cincinnati Public Schools
- Des Moines Public Schools
- Oklahoma City Public Schools
- San Diego Unified School District

# Information Technology

Performance metrics in information technology (IT) assess the productivity, cost efficiency, and service levels of the Information Technology Department. The metrics generally fall in the following categories:

1. Network services
2. Computers and devices
3. Help desk and break/fix technical support
4. Systems and software

Network-service measures examine such service-level indicators as **Bandwidth per Student** and **Number of Days Network Usage Exceeds 75% of Capacity** and such cost-efficiency indicators as **Network (WAN) Cost per Student**.

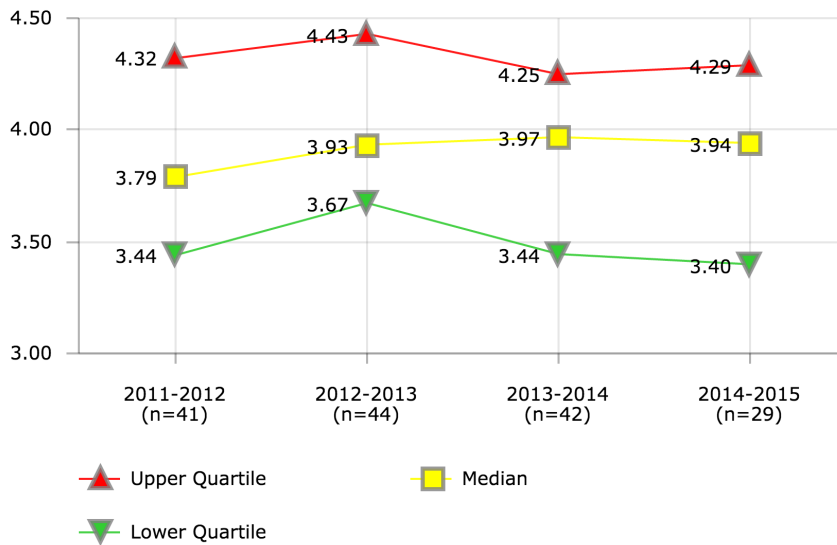
Measures of personal computers and devices include **Average Age of Computers**, which reflect the refresh goals of a district, as well as **Devices per Student**.

The cost effectiveness of technical support services such as the help desk and break/fix support are measured by **Help Desk Staffing Cost per Ticket** and **Break/Fix Staffing Costs per Ticket**.

Finally, the performance of systems and software is measured, in part, by the downtime of these systems, as high rates of interruption are likely to adversely affect district end-users. The operating cost of these systems is measured with **Business Systems Cost per Employee** and **Instructional Systems Cost per Student**.

INFORMATION TECHNOLOGY

Devices - Average Age of Computers



District ID	2011-2012	2012-2013	2013-2014	2014-2015
2		3.08	4.03	4.33
3	3.76	3.69	1.37	
4	4.04	3.87	3.77	4.23
5	4.74	4.61	5.09	3.21
6		4.00	4.00	
7	3.67	3.91	3.81	3.83
8	3.52	3.73	4.12	4.50
9	3.56	4.12	4.25	4.17
10	3.84	4.35	4.49	
11	4.61	3.96	4.27	
12	3.44	3.78	4.43	3.90
13	4.92	4.30	2.90	2.47
14	3.32	3.90	3.76	
16	3.35	3.30	4.06	4.05
19	2.65	3.02	3.02	4.02
20	4.35		3.21	2.83
21	3.47	3.90	3.52	3.48
23		3.17	3.40	
24	2.87			
25	4.32	4.07		
27	2.80			
28	5.13			
30	4.38	4.61	4.57	3.65
32	4.91	4.83	4.17	2.25
33		3.29		
34		4.21	5.39	5.56
35	3.79	4.52		
37	3.74	5.27	2.91	
39	4.20	4.41		2.78
40	4.32	4.49	5.06	
41	3.25	3.67	3.44	4.10
43			3.70	
44	3.02			
45	4.28	3.96	4.04	
46	4.12	3.67	3.66	3.94
47	3.85		3.01	3.11
48	3.82	3.90	3.52	3.40
49	3.69	3.83	4.01	4.48
50			3.35	
51	3.47	4.75		4.29
52	3.44	3.45	3.71	4.27
53	3.42	4.05	4.25	4.44
54		3.60		
55			4.26	
56	4.26	4.45		
57	4.87	4.87	4.87	4.77
58		5.07	4.96	3.93
62		3.26	3.09	
63				2.50
66		3.83		
67		2.93	2.93	
71	2.92	4.54	4.25	4.55
74	4.38	3.48	4.00	3.76
79	3.63		3.94	
101	4.10	4.10	3.93	

Description of Calculation

The weighted average age of all district computers, i.e., number of one-year-old computers, plus number of two-year-old computers times two, plus number of three-year-old computers times three, plus number of four-year-old-computers times four, plus number of computers five years or older times five.

Importance of Measure

The measure creates an aging index that counts the number of computers in the district by age. Understanding the average age of computers provides data for budget and planning purposes, and impacts break-fix support, supplies, and training. Understanding computer aging will help identify district readiness as software applications become available to staff and students. Developing comprehensive refresh cycles impacts not only the purchasing of equipment but also training cycles.

Many organizations in the private sector use a standard of three years for age of computers before they are replaced. And many school districts refresh their computers over a five-year period to get maximum benefits out of their equipment.

Factors that Influence

- School board and administrative policies and procedures
- Budget development for capital, operational, and categorical funds
- Budget development for schools and department in refresh and computer purchasing
- Budget development in support, supplies, and maintenance.
- Implementation and project management for new software applications in both instructional and operations areas.
- Type of machine (ie: desktop, laptop, netbook, etc.)

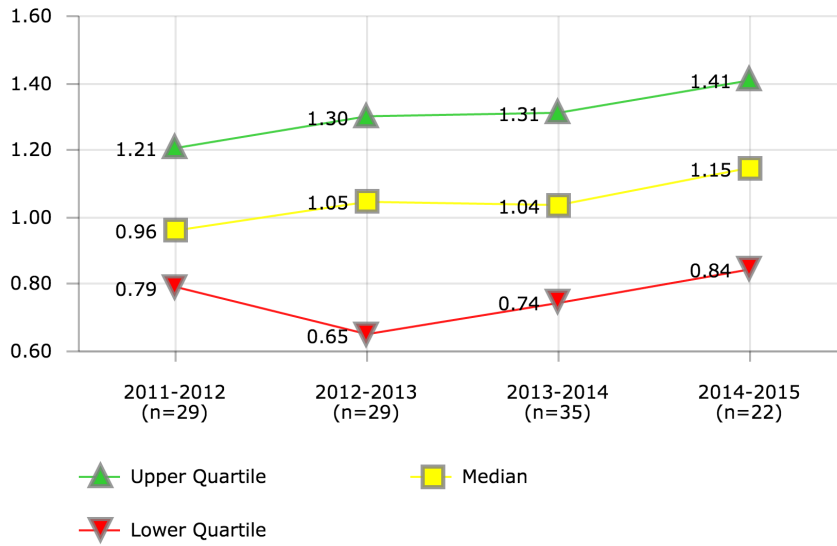
Districts in Best Quartile (2014-2015)

- Broward County Public Schools
- Cincinnati Public Schools
- Houston Independent School District
- Metropolitan Nashville Public Schools
- Miami-Dade County Public Schools
- Orange County Public Schools (FL)
- Portland Public Schools
- St. Louis City Public School District



INFORMATION TECHNOLOGY

Devices - Computers per Employee



District ID	2011-2012	2012-2013	2013-2014	2014-2015
3		1.38	0.93	
4	0.88	1.14	1.49	1.82
5			0.70	
6		0.58	0.59	
7	0.42	0.65	1.26	1.17
8	0.90		1.00	1.00
10	0.83	0.97	0.96	
11	0.82	0.64	0.65	
12	1.42			
13	1.05	1.05	1.08	1.05
14	0.99	1.16	1.33	
16	0.25	0.47	0.24	1.41
19			0.80	0.78
20	1.21		0.63	0.84
21	0.85	0.95	0.82	1.13
23		1.16	1.31	
24	0.89			
30	1.08	1.24	1.33	1.26
32	0.96	1.02	1.02	
33		1.73		
34		1.79		2.39
35		0.63		
37	1.19	0.71	1.03	
40	2.28		4.38	
41	1.32	1.24	1.04	0.48
43			1.92	
44	0.79	1.40	1.24	1.64
45			1.96	
46	1.15	1.30	0.85	
47	3.83		1.75	1.40
48	0.75		1.21	1.28
49	0.68	0.46	0.44	0.32
51	0.67			0.86
52	1.21	0.76	1.06	0.95
53				1.22
54	0.50	0.74		
55		0.22	0.44	
56		1.62		
57	0.96			
58		0.62	0.60	0.53
63				1.44
66		1.37		
67		2.27	1.31	
71	1.76		1.76	1.81
74	0.76		0.74	0.77
79			1.07	
101	1.23	1.25	1.12	

Description of Calculation

Total number of office-use and teacher-use laptops and desktops, divided by the total number of district employees (FTEs).

Importance of Measure

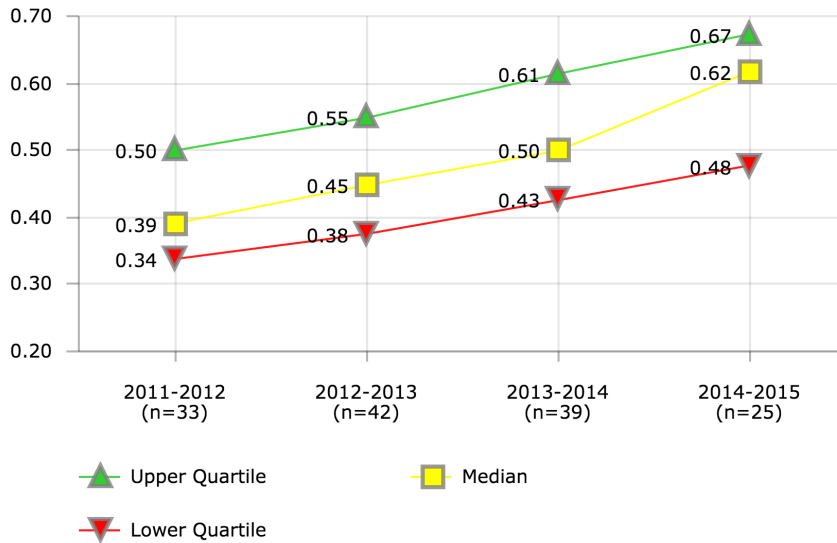
Indicates the number of computers used by employees.

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Duval County Public Schools
- Kansas City School District (MO)
- San Diego Unified School District
- St. Louis City Public School District
- Wichita Public Schools

INFORMATION TECHNOLOGY

Devices per Student



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	0.38	0.55	0.62	
2		0.38		
3		0.34	0.68	
4	0.59	0.58	0.62	0.62
5		0.62	0.32	0.67
6		0.34	0.34	
7	0.50	0.53	0.36	0.45
8	0.57		0.47	
9	0.41	0.48	0.49	0.62
10	0.29	0.30	0.31	
11	0.51	0.52	0.57	
12	0.29	0.47	0.50	0.66
13	0.38	0.41	0.43	0.48
14	0.57	0.63	0.61	
16	0.22	0.34	0.07	0.35
19	0.45	0.50	0.50	0.52
20	0.56		0.62	0.78
21	0.47	0.71	0.68	0.42
23		0.44	0.59	
24	0.37			
25		0.34		
28	0.52			
30	0.42	0.49	0.51	0.63
32	0.36	0.44	0.53	
33		0.75		
34		0.38		1.14
35	0.58	0.58		
37	0.39	0.54	0.39	
40	0.41	0.41	0.43	
41	0.34	0.45	0.53	0.58
43			0.63	
44	0.36	0.40	0.45	0.67
45	0.67	0.87	0.57	
46	0.39	0.39	0.43	0.48
47	0.34		0.46	0.85
48	0.36	0.36	0.49	0.65
49	0.32	0.39	0.43	0.68
51	0.32			0.44
52		0.66	0.78	0.81
53		0.46		0.61
54	0.33	0.28		
55		0.30	0.52	
56		0.38		
57	0.43	0.49	0.66	
58		0.32	0.37	0.44
63				0.82
66		0.66		
67		1.24	0.52	
71	0.45	0.45	0.50	0.57
74			0.28	0.38
79			0.64	
101	0.29	0.29	0.38	

Description of Calculation

Total number of desktops, laptops and tablets that are for student-only use or mixed-use, divided by total student enrollment.

Importance of Measure

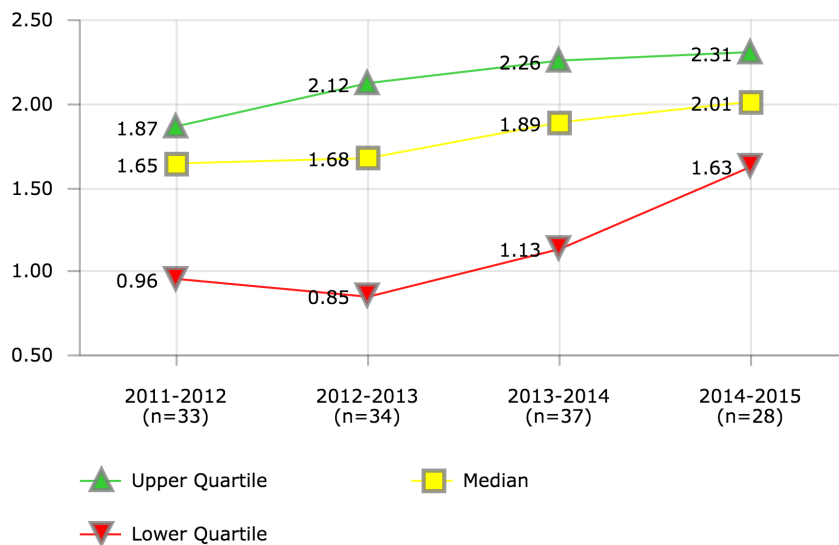
This tracks the movement toward a one-to-one ratio of students to devices.

Districts in Best Quartile (2014-2015)

- Cincinnati Public Schools
- Duval County Public Schools
- Guilford County School District
- Kansas City School District (MO)
- Metropolitan Nashville Public Schools
- Minneapolis Public Schools
- St. Louis City Public School District

INFORMATION TECHNOLOGY

Devices - Advanced Presentation Devices per Teacher



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	2.52	2.98	3.01	
2		0.06		1.65
3		0.63	1.58	
4	1.92	2.27	2.31	2.52
5	1.29	1.14	2.10	
6		0.85	2.11	
7	1.90	1.95	1.71	1.73
8	0.94	1.97	2.08	2.12
9	1.07		2.33	2.08
10	1.64	1.69	1.25	
12	1.65	1.91	1.89	2.33
13	1.73	1.89	1.96	1.95
14	0.68	0.76	1.01	
16	1.85	2.43	3.30	3.17
19			2.65	2.41
20	2.15		1.09	1.85
21	0.97	0.84	0.94	1.16
23		3.20	3.11	
24	0.47			
26	0.14	0.23		
28				1.60
30	1.65	1.00	0.94	0.97
32	1.25	1.13	1.88	
33		1.71		
34		1.20		0.51
35		1.22		
37	1.53	2.21	1.93	
39	1.85			2.82
40	2.76	1.12	1.12	
41		2.10	1.96	2.20
43			0.28	
44	1.52	1.66	1.85	2.71
45			0.71	
46	0.96	0.91	1.13	
47	2.20		2.11	1.92
48	1.69		2.48	2.22
49	1.65	1.94	2.00	2.10
51	0.00			1.78
52	1.95	2.15	2.32	2.14
53				2.50
55		2.23	1.50	2.29
56		0.37		
57	0.93			
58	0.49	0.46	0.98	1.00
63				1.46
66		0.13		
67	1.72	2.12	2.26	
71	1.87		1.87	1.89
74	0.32		0.48	0.55
79			1.78	
101	2.76	2.82	2.81	

Description of Calculation

Total number of advanced presentation devices (video/ data projectors, document cameras/ digital overheads, interactive whiteboards), divided by the total number of teachers (FTEs).

Importance of Measure

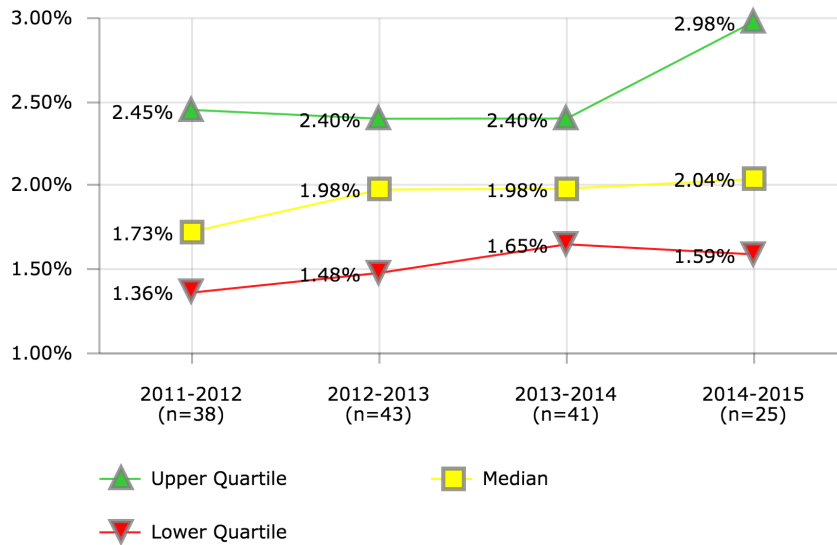
Hi-tech presentation devices are useful for technology-enhanced instruction.

Districts in Best Quartile (2014-2015)

- Dayton Public Schools
- Des Moines Public Schools
- Duval County Public Schools
- Houston Independent School District
- Jefferson County Public Schools (KY)
- San Diego Unified School District
- Wichita Public Schools

INFORMATION TECHNOLOGY

IT Spending Percent of District Budget



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	1.37%	1.41%	1.72%	
2		3.09%		
3		1.68%		
4	1.72%	2.03%	2.11%	2.39%
5	2.16%	2.02%	2.05%	
6	0.31%	2.36%	2.86%	
7	2.41%	2.64%	2.40%	1.24%
8	2.08%	1.52%	1.65%	1.59%
9	1.52%		1.32%	1.69%
10	1.57%	0.64%	0.65%	
11	1.69%		2.92%	
12	1.53%	1.67%	2.46%	3.94%
13	1.57%	2.15%	2.20%	2.80%
14	4.78%	4.50%	4.64%	
16	2.09%	1.89%	1.86%	1.62%
19			2.53%	
20	2.18%		3.34%	3.60%
21	3.47%	2.00%	2.14%	2.25%
23		1.68%	1.66%	
24	2.87%			
25	1.34%	0.91%		
26		0.63%	0.61%	
28	3.90%			0.13%
30	2.96%	3.05%	3.11%	2.47%
32	2.24%	2.12%	2.01%	2.23%
33		2.31%		
34		2.72%		2.98%
35	1.64%	1.29%		0.78%
37	2.45%	2.40%	2.15%	
39	1.29%	3.69%	5.20%	4.33%
40	2.29%	2.17%	1.90%	
41	1.64%	2.95%	3.16%	3.93%
43			1.70%	
44	1.73%	1.55%	1.39%	1.64%
45	0.35%	1.57%	1.49%	
46	2.88%	1.42%	1.20%	1.46%
47	4.69%		2.06%	3.00%
48	2.49%	1.98%	1.86%	1.96%
49		2.47%	2.30%	
51	2.80%			3.20%
52	2.39%	2.46%	2.21%	
53		1.24%		
54	0.83%	1.63%		
55		1.24%	1.81%	0.51%
56	1.19%	2.39%		
57	0.98%	1.79%	1.72%	
58		0.62%	0.60%	0.59%
62		3.39%	1.03%	
63				2.04%
66		2.07%		
67	0.23%	1.48%	1.98%	
71	1.36%	1.62%	1.80%	1.75%
74			1.09%	
79			3.20%	
101	1.25%	1.28%	1.63%	

Description of Calculation

Total IT staffing costs plus total IT hardware, systems and services costs, divided by total district operating expenditures.

Importance of Measure

The measure provides a tool for districts to compare their IT spending per student with other districts. Because each district defines IT slightly differently, it is important to define what is included in the IT budget calculation regardless of the department in which the budget resides.

Keeping IT costs as low as possible and maintaining proper support of academic and operational needs of the district is important in all educational institutions. This measure must be viewed in relationship to other KPIs to strike the correct balance between the district's efficiency and its effective use of technology. If other KPIs such as customer satisfaction, security practices, and ticket resolution are not performing at high levels, low costs associated with IT Spending per Student may indicate an under-resourced operation.

Factors that Influence

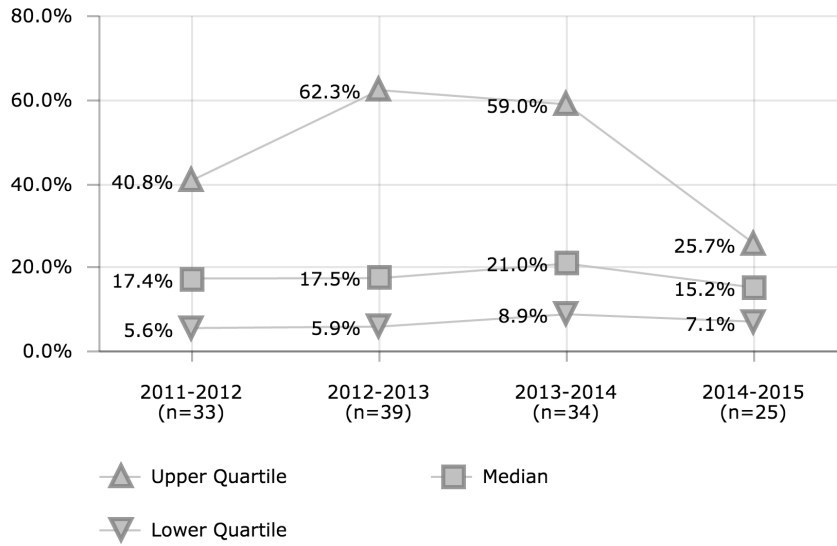
- Budget development and staffing
- IT expenditures can be impacted by new enterprise implementations
- The commitment of community for support technology investments in education
- IT Department standards and support model
- Age of technology and application portfolio
- IT maturity of district

Districts in Best Quartile (2014-2015)

- Cincinnati Public Schools
- Dallas Independent School District
- Des Moines Public Schools
- Houston Independent School District
- Kansas City School District (MO)
- Metropolitan Nashville Public Schools
- Oklahoma City Public Schools

INFORMATION TECHNOLOGY

IT Spending - Capital Investments



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	188.2%	208.1%	132.3%	
3		25.1%		
4	57.8%	0.0%		
5	14.0%	2.2%	17.0%	32.1%
7	12.7%	13.9%	5.7%	13.1%
8	51.6%	104.3%	8.9%	25.4%
9	4.9%	15.0%	19.1%	16.4%
10			10.5%	
11	38.5%	268.3%	126.9%	
12	42.6%	15.3%	19.9%	10.5%
13		17.5%	22.8%	7.1%
14	23.0%	28.7%	11.6%	
16	15.7%	14.8%	28.0%	15.2%
19	40.8%	11.5%	3.0%	16.6%
20	68.8%			
21	20.5%	36.3%	18.5%	13.3%
23		126.8%		
24	5.2%			
25	40.8%	80.6%		
26		43.3%	27.1%	
28	3.8%			
32		2.9%	80.9%	3.1%
33		5.3%		
34		70.9%	0.3%	2.4%
35	4.5%	5.9%		
37	22.5%	6.3%	18.0%	
39	89.3%	55.6%	59.0%	6.1%
40	7.6%		102.2%	
41	17.4%	104.7%	46.0%	25.7%
44	80.5%	104.2%	65.5%	166.7%
45		138.6%		
46				44.9%
47	24.6%		59.0%	39.3%
48	9.3%	16.0%	3.8%	3.6%
49	14.2%	15.3%	16.1%	14.4%
50			70.2%	
51		3.7%		1.7%
52	55.4%	56.1%	32.0%	24.1%
53	6.5%			
54	36.6%	16.6%		
55			22.0%	
56	0.2%	0.1%		
57	1.3%	0.8%	0.7%	10.1%
58		18.8%	31.8%	18.8%
62		0.0%		
63				96.2%
66		62.3%		
67			0.6%	
71	5.6%	28.6%	2.2%	2.3%
74	2.6%	39.9%	64.9%	79.3%
79			39.5%	
101	4.4%	4.4%	4.2%	

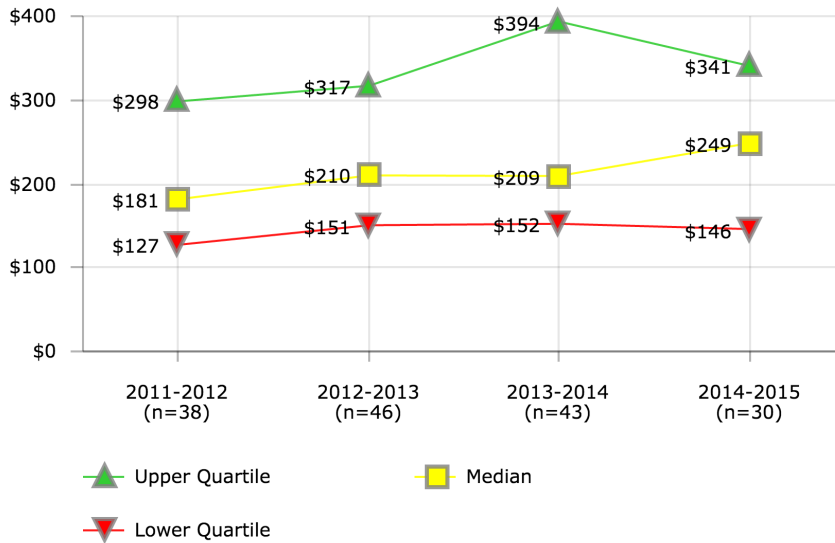
Description of Calculation

Total amount of capital spending in IT as a ratio of (divided by) total IT personnel spending and total IT hardware, systems and services spending.

Importance of Measure

This can help evaluate the level of spending by cost category.

INFORMATION TECHNOLOGY  
IT Spending per Student



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$127	\$129	\$156	
2		\$421		
3	\$139	\$220	\$886	
4	\$186	\$267	\$272	\$294
5	\$208	\$185	\$183	\$205
6	\$34	\$248	\$291	
7	\$270	\$317	\$286	\$260
8	\$173	\$115	\$128	\$123
9	\$117	\$109	\$96	\$125
10	\$141	\$57	\$62	
11	\$142	\$171	\$227	
12	\$262	\$275	\$394	\$683
13	\$107	\$153	\$158	\$203
14	\$407	\$400	\$417	
16	\$126	\$135	\$143	\$125
19	\$551	\$498	\$532	\$625
20	\$388		\$692	\$846
21	\$651	\$412	\$481	\$527
23		\$168	\$170	
24	\$298			
25		\$207		
26		\$81	\$85	
28	\$612			
30	\$402	\$420	\$419	\$341
32	\$151	\$169	\$161	
33		\$508		
34		\$337		\$463
35	\$337	\$260		\$146
37	\$221	\$222	\$198	
39	\$114	\$308	\$461	\$385
40	\$177	\$196	\$176	
41	\$138	\$248	\$274	\$381
43			\$424	
44	\$139	\$123	\$121	\$138
45	\$80	\$360	\$352	
46	\$347	\$213	\$190	\$216
47	\$510		\$229	\$316
48	\$212	\$151	\$152	\$182
49	\$243	\$243	\$209	\$238
51	\$255			\$292
52		\$341	\$304	\$268
53		\$155		\$338
54	\$82	\$165		
55		\$104	\$153	\$45
56		\$150		
57	\$190	\$339	\$355	
58		\$96	\$95	\$90
62		\$414	\$125	
63				\$301
66		\$256		
67	\$19	\$159	\$178	
71	\$162	\$188	\$217	\$216
74			\$148	\$158
79			\$508	
101	\$81	\$83	\$98	
431			\$398	\$112

Description of Calculation

Total IT staffing costs plus total IT hardware, systems and services costs, divided by total student enrollment.

Importance of Measure

The measure provides a tool for districts to compare their IT spending per student with other districts. Because each district defines IT slightly differently, it is important to define what is included in the IT budget calculation regardless of the department in which the budget resides.

Keeping IT costs as low as possible and maintaining proper support of academic and operational needs of the district is important in all educational institutions. This measure must be viewed in relationship to other KPIs to strike the correct balance between the district's efficiency and its effective use of technology. If other KPIs such as customer satisfaction, security practices, and ticket resolution are not performing at high levels, low costs associated with IT Spending per Student may indicate an under-resourced operation.

Factors that Influence

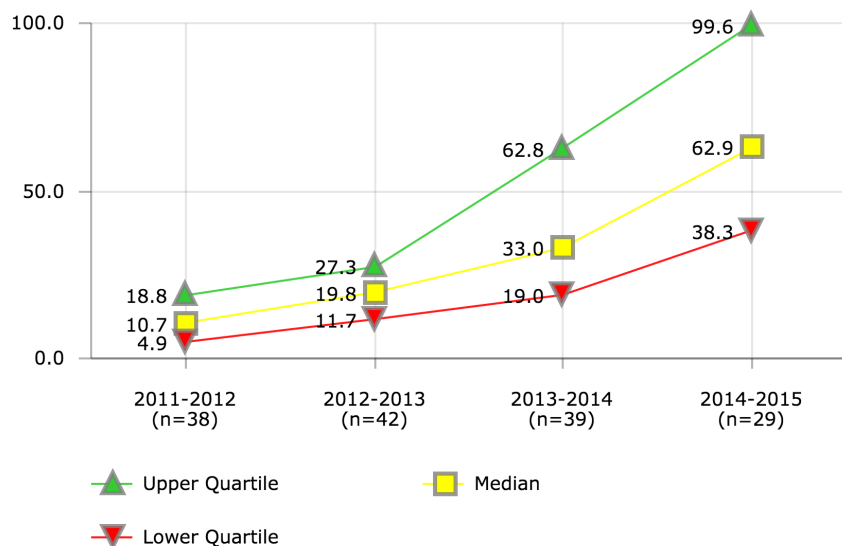
- Budget development and staffing
- IT expenditures can be impacted by new enterprise implementations
- The commitment of community for support technology investments in education
- IT Department standards and support model
- Age of technology and application portfolio
- IT maturity of district

Districts in Best Quartile (2014-2015)

- Cincinnati Public Schools
- Dallas Independent School District
- Dayton Public Schools
- Des Moines Public Schools
- Houston Independent School District
- Kansas City School District (MO)
- Milwaukee Public Schools
- Rochester City School District

INFORMATION TECHNOLOGY

Network - Bandwidth per Student



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	14.1	11.7	57.6	
2				41.7
3	10.3	26.4	105.8	
4	24.1	23.7	23.5	77.9
5	10.6		41.6	82.5
6	4.0	33.9		
7	4.9	11.7	18.7	20.7
8	0.6	1.1	21.7	42.7
9	8.0	63.6	62.8	62.9
10	7.7	17.5	24.8	
11	19.2	19.7	54.8	
12	6.7	66.1		745.8
13	4.3	7.7	7.6	30.1
14	23.0	34.6	33.9	
16	16.0	15.2	30.9	31.0
19	20.2	20.7	69.6	703.6
20	9.3		154.2	149.9
21	15.3	32.4	33.0	33.3
23		22.5	75.3	
24	2.3			
25		27.1		
26	3.0	17.5	17.5	
28	16.7			99.6
30	12.5		101.9	129.2
32	5.7	11.5	28.7	
33		24.9		
34		63.7	63.0	65.5
35	4.8	4.8		
37	2.4	2.4	4.4	
39	19.8	19.7	19.0	27.9
40	15.0	15.0	14.8	
41	7.6	25.2	50.2	125.0
43			30.9	
44	2.7	8.9	81.4	89.0
45	249.6	310.0		
46	7.2	17.7	17.7	17.7
47	10.7		48.6	47.3
48	4.7	10.6	21.1	33.3
49	20.4	27.3	27.8	54.3
51	26.0			267.6
52		19.9	55.1	57.3
53		17.9		
55		25.2	24.5	70.9
56		12.2		
57	10.9	11.6	52.7	
58	26.5	68.6	80.4	142.5
62		2.3	2.3	
63				38.3
66		19.8		
67		28.3	142.7	
71	11.7	32.3	44.5	65.5
74			16.7	42.9
101	18.8	18.8	18.6	

Description of Calculation

Total standard available bandwidth (in Mbit/s), divided by total student enrollment.

Importance of Measure

This measure compares similarly situated districts and provides a quantifiable measure toward the goal of providing adequate bandwidth to support the teaching and learning environment. Bandwidth per Student provides a relative measure of the capacity of the district to support computing applications in a manner conducive to teaching, learning and district operations. Some district and student systems are very sensitive to capacity constraints and will not perform well. Students and staff have come to expect certain performance levels based on their experience with network connectivity at home and other places in the community, and schools if they are to maintain their effectiveness utilizing technology must provide performance on a par with that available elsewhere.

Factors that Influence

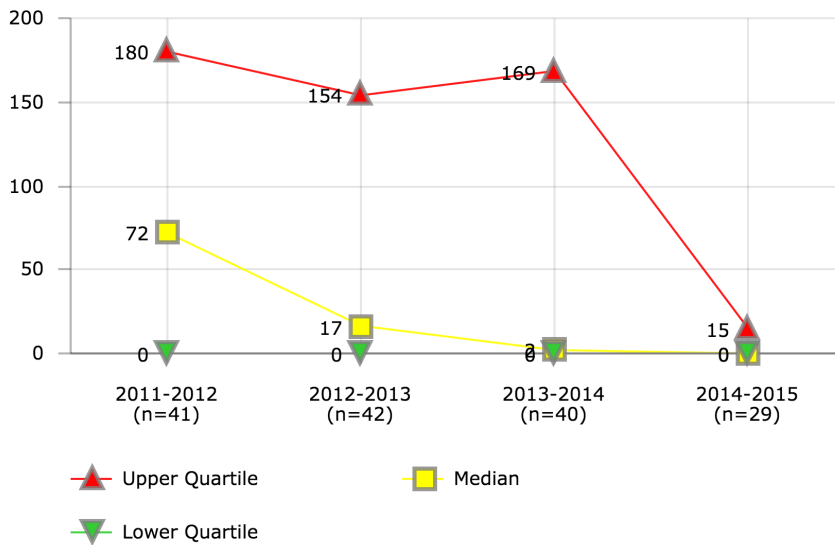
- The number of enterprise network based applications
- The capacity demands of enterprise network based applications
- Fund availability to support network bandwidth costs
- Capacity triggers that provide enough time for proper build out and network upgrades
- Network monitoring systems and tools that allow traffic shaping, prioritization, and application restriction

Districts in Best Quartile (2014-2015)

- Atlanta Public Schools
- Cincinnati Public Schools
- Dallas Independent School District
- Dayton Public Schools
- Des Moines Public Schools
- Milwaukee Public Schools
- Oklahoma City Public Schools
- School District of Philadelphia

INFORMATION TECHNOLOGY

Network - Days Usage Exceeded 75% of Capacity



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	12	5	0	
2		0	0	0
3	157	3	160	
4	0		173	1
5	180	260	190	0
7	164	165	180	180
8	148	150	180	0
9	5	0	0	0
10		0	0	
11	0	0	0	
12	180			
13	165	160	180	159
14	25	30	200	
16		0	0	
19	0	11	0	0
20	131		0	0
21	210	210	210	210
23		120	135	
24	8			
25	0	0		
26	180	180	180	
27	0			
28	185			0
30	0	0	0	0
32	180	18	0	0
33		113		
34			1	5
35	90	90		150
37	212	42	20	
39	10	0		
40	15	15	15	
41	0	0	0	0
43			0	
44	182	102	98	83
45	0	0	0	
46	10	200	180	
47	165		0	100
48	180	0	73	213
49	72	50	180	15
50		260	0	
51	0	0		1
52	172	170	0	0
53	364	100		0
55		0	58	15
56	0	0		
57	180	180	0	4
58	51	5	3	0
63				0
66		7		
67		180	0	
71	185	5	5	5
74				0
79	10		0	
101	0	154	164	

Description of Calculation

The number of days that peak daily internet usage reaches more than 75% of the standard available bandwidth for five (5) minutes or longer.

Importance of Measure

Staying below the metric threshold is critical to application performance and user satisfaction. This metric may also provide justification for network expansion and capacity planning.

Factors that Influence

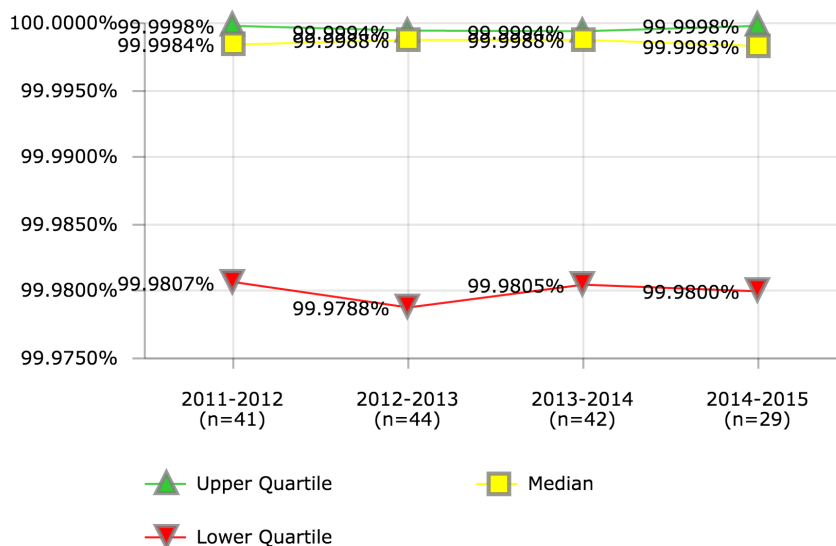
The number of online applications sensitive to latency, digital video, and voice will all impact the amount of bandwidth a district needs. Also, school districts may experience short periods of time with exceptional network demand and large portions of time with plenty of excess capacity.

Districts in Best Quartile (2014-2015)

- Atlanta Public Schools
- Cincinnati Public Schools
- Clark County School District
- Dallas Independent School District
- Dayton Public Schools
- Jefferson County Public Schools (KY)
- Miami-Dade County Public Schools
- Milwaukee Public Schools
- Minneapolis Public Schools
- Palm Beach County School District
- Portland Public Schools
- Providence Public Schools
- Richmond City School District
- School District of Philadelphia
- St. Louis City Public School District



INFORMATION TECHNOLOGY  
Network - WAN Availability



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	99.9990%	99.9988%	99.9990%	
2		99.9977%	99.9994%	99.9986%
3	99.9991%	99.9998%	99.9998%	
4	99.9936%	99.9964%	99.9955%	99.9957%
5	99.9998%	99.9999%	99.9978%	99.9991%
6	100.0000%			
7	99.9690%	99.9699%	99.9994%	99.9971%
8		99.9989%	99.9382%	99.9983%
9	99.8648%	99.8191%	99.8493%	99.8361%
10		99.9993%	99.9994%	
11	99.9999%			
12	99.7260%			
13	99.9541%	99.6449%	99.9031%	99.9798%
14	99.9985%	99.9988%	99.9993%	
16		99.9899%	99.9625%	99.9693%
19	99.9999%	99.9772%	100.0000%	100.0000%
20	99.9702%		99.9990%	99.9980%
21	99.9984%	100.0000%	100.0000%	100.0000%
23		99.9989%	99.9988%	
24	100.0000%			
25	99.5646%	99.8630%		
26	99.9998%	99.9926%	99.9933%	
27	99.9973%			
28	99.9962%			
30	99.9344%	99.9401%	99.9658%	99.9886%
32	100.0000%	100.0000%	100.0000%	100.0000%
33		99.9997%		
34		99.9995%	99.9994%	99.9994%
35	99.9804%	99.9804%		
37	99.9807%	99.9885%	99.9872%	
39	99.1367%	99.8481%	99.8549%	99.8576%
40	99.9996%	99.9996%	99.9982%	
41	99.9957%	99.9768%	99.9998%	99.9997%
43			99.9997%	
44	99.9922%	99.9957%	99.9952%	99.9956%
45	99.9998%	100.0000%	99.9987%	
46	99.9999%	99.9902%	100.0000%	100.0000%
47	99.9146%		99.9919%	99.9540%
48	99.9978%	99.9987%	99.9964%	99.9989%
49	99.9993%	99.9000%	99.9543%	99.9999%
50		99.9713%	99.9935%	
51	100.0000%	99.9717%		99.9750%
52	99.9989%	99.9989%	99.9633%	99.9800%
53	100.0000%			99.9998%
55		99.9994%	99.9805%	99.9420%
56	99.9863%	99.9991%		
57	99.9992%	99.9992%	99.9992%	99.9874%
58	99.9990%	99.9992%	99.9993%	99.9994%
62		100.0000%	100.0000%	
66		99.9996%		
67		99.9899%	99.8975%	
71	99.9957%	99.9999%	99.9999%	100.0000%
74		99.9994%	99.9997%	99.9999%
79	99.9993%		99.9990%	
101	99.9968%	99.9823%	99.9805%	

Description of Calculation

Total minutes of all outages on WAN circuits, divided by the total number of WAN circuits.

Importance of Measure

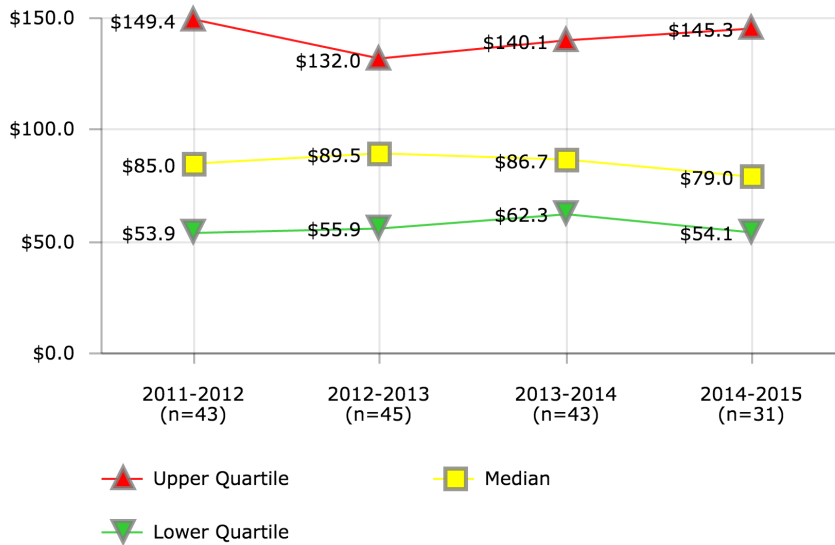
The number of online applications sensitive to latency, digital video, and voice will all impact the amount of bandwidth a district needs.

Districts in Best Quartile (2014-2015)

- Austin Independent School District
- Baltimore City Public Schools
- Dayton Public Schools
- Guilford County School District
- Jefferson County Public Schools (KY)
- Miami-Dade County Public Schools
- Providence Public Schools
- Rochester City School District

INFORMATION TECHNOLOGY

Support - Break/Fix Staffing Cost per Ticket



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		\$259.1	\$114.4	
2		\$52.6	\$167.9	\$61.2
3	\$78.7	\$71.6	\$364.9	
4	\$898.4	\$111.6	\$95.1	\$129.5
5	\$61.6			\$49.6
7	\$225.5	\$131.9	\$66.1	\$79.0
8	\$78.3	\$154.3	\$97.5	\$92.3
9	\$97.4	\$41.2	\$146.7	\$220.0
10	\$78.6	\$82.8	\$67.1	
11	\$64.4	\$97.6	\$39.5	
12	\$59.1	\$91.5	\$89.7	\$98.2
13	\$43.3	\$55.8	\$55.6	\$47.8
14	\$348.8	\$107.8	\$135.4	
16	\$100.2	\$89.5	\$126.1	\$59.8
19	\$81.9	\$74.9	\$47.3	\$98.7
20	\$291.5		\$899.0	\$372.4
21	\$103.0	\$145.6	\$139.5	\$238.8
23		\$117.2	\$72.7	
25	\$107.5	\$65.8		
26		\$150.7	\$125.1	
27	\$87.2			
28	\$145.7			\$71.9
30	\$581.4	\$359.5	\$357.3	\$308.7
32	\$11.4	\$20.0	\$159.0	\$145.3
33		\$212.0		
34		\$99.9	\$85.2	
35	\$33.4	\$34.4		\$203.6
37	\$39.4	\$42.0	\$50.2	
39	\$63.9	\$72.8	\$22.9	\$32.9
40	\$18.2	\$73.1	\$69.7	
41	\$70.3	\$30.6	\$33.4	\$41.3
43			\$423.1	
44	\$38.5	\$45.5	\$202.5	\$33.3
45	\$12.7	\$32.6	\$39.0	
46	\$863.9	\$78.4	\$67.1	\$53.7
47	\$109.9		\$4.7	
48	\$491.1	\$62.1	\$64.9	\$61.9
49	\$92.4	\$78.4	\$71.7	\$69.9
51	\$85.0	\$204.3		\$107.2
52	\$27.9	\$98.3	\$62.3	\$54.1
53	\$154.5	\$101.9	\$102.7	\$228.5
54	\$42.8	\$855.0		
55			\$76.9	\$82.8
56	\$54.1	\$140.0		
57	\$129.3	\$131.2	\$86.7	\$69.4
58		\$87.4	\$72.3	\$88.8
62	\$220.0	\$3.6	\$87.8	
63				\$50.8
66		\$384.6		
67	\$46.3	\$50.9	\$326.5	
71	\$53.9	\$55.9	\$52.6	\$58.3
74	\$214.4	\$203.9	\$193.6	\$191.4
79	\$105.3		\$140.1	
101	\$149.4	\$132.0	\$26.6	

Description of Calculation

Total personnel costs of Break/Fix Support costs (including managers), divided by the total number of tickets/incidents.

Importance of Measure

This measure assesses staffing cost per incident which may indicate how responsive and how efficient the help desk is in making itself available to its customers. The goal is to improve customer satisfaction through resolving incidents quickly, effectively, and cost efficiently. There are various costs that could be included in this metric such as hardware, software, equipment, supplies, maintenance, training, etc. Staffing cost per ticket was selected because data is easily understood and accessed and salary costs are typically the biggest cost factor in a help desk budget.

Factors that Influence

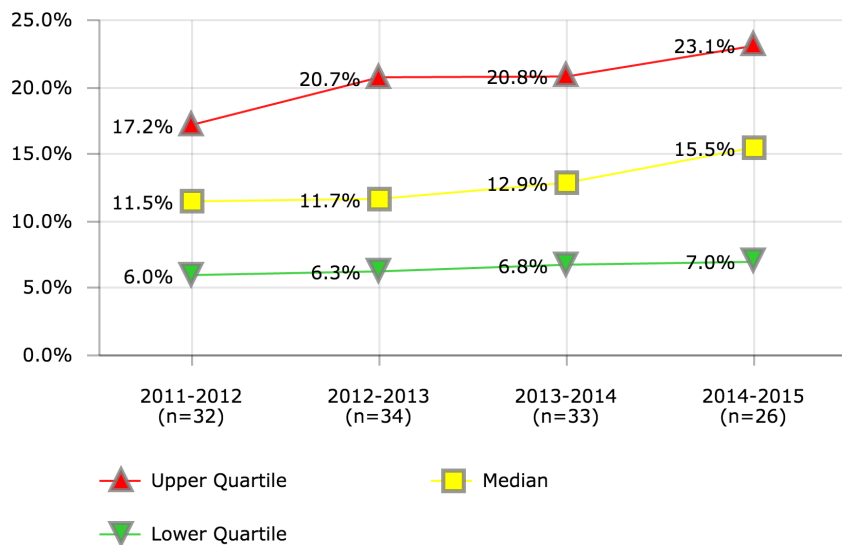
- Software and systems that can collect and route contact information
- Knowledge management tools available to help desk staff and end users
- Budget development for staffing levels

Districts in Best Quartile (2014-2015)

- Baltimore City Public Schools
- Broward County Public Schools
- Dallas Independent School District
- Duval County Public Schools
- Houston Independent School District
- Minneapolis Public Schools
- Portland Public Schools
- St. Louis City Public School District

INFORMATION TECHNOLOGY

Support - Help Desk Call Abandonment Rate



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	9.9%	12.7%	14.5%	
2		22.8%	20.4%	23.1%
4	10.7%	9.5%	21.7%	24.3%
5	14.0%		19.7%	18.8%
7	13.3%	18.1%	20.8%	27.2%
8	21.0%	25.7%	21.7%	25.5%
9	1.6%	1.5%	6.8%	18.0%
10	11.1%	15.6%	10.8%	
11	27.4%	24.5%	27.7%	
13	5.9%	7.4%	4.9%	8.5%
14	3.2%	2.9%	3.3%	
16	19.5%	21.1%	42.8%	10.9%
20			26.3%	17.3%
21	17.6%	21.6%	23.4%	27.1%
23		9.5%	9.0%	
25	28.4%	19.7%		
26	15.2%	14.2%	12.9%	
28	1.7%			9.1%
30	6.1%	6.1%	5.8%	7.0%
33		17.8%		
35	11.8%	11.8%		24.5%
37	8.2%	11.6%	15.7%	
39	10.3%	7.5%	11.7%	17.9%
40	15.6%	22.6%	27.7%	
41	13.4%	10.8%	12.4%	6.7%
44	20.6%	22.0%	15.0%	3.9%
46	12.9%	10.4%	14.3%	20.8%
47	5.0%		5.9%	6.0%
48	16.8%	15.0%	8.2%	7.0%
50			5.6%	
51		20.7%		16.0%
52	6.3%	6.3%		
53		4.6%		7.1%
54	11.1%			
55		3.7%	7.1%	3.3%
57	75.6%	8.0%	75.6%	15.0%
58	22.8%	25.9%	16.2%	26.8%
63				2.0%
67	0.4%	2.4%	2.1%	
71	4.1%	6.1%	7.2%	7.4%
79	2.1%		2.1%	
101		0.2%	0.2%	

Description of Calculation

Number of abandoned calls to the Help Desk, divided by total number of calls to the Help Desk.

Importance of Measure

This measure assesses the percentage of telephone contacts that are not answered by the service desk staff before the caller disconnects. CAR is an indicator of the staffing level of the service desk relative to the demand for service. The CAR can be used as a management indicator to determine staffing levels to support seasonal needs or during times of system issues (application or network problems). On an annual basis, it is a measurement of the effectiveness of resource management. This measure should be used as a tool to help guide quality improvement processes.

Factors that Influence

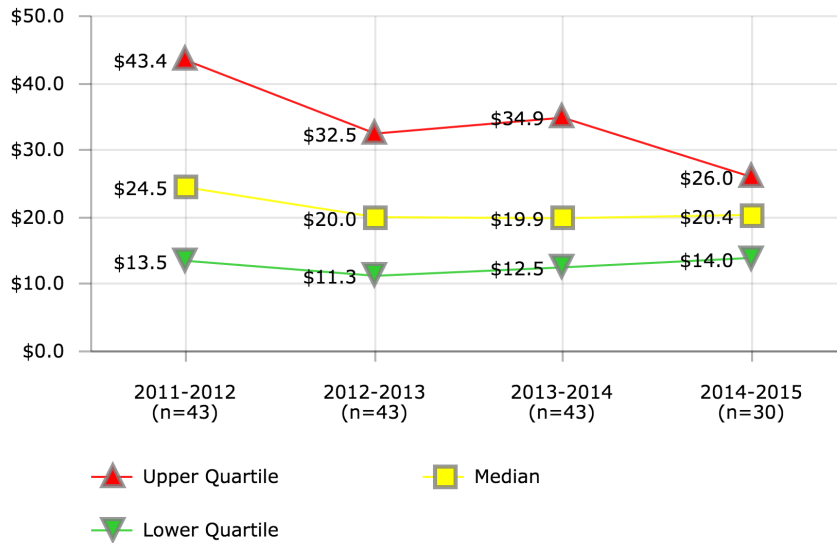
- The Call Abandonment Rate will be influenced by effective supervision to ensure that service desk team members are online to take calls
- A high percentage could indicate low availability caused by inadequate staffing, long call handling times and/or insufficient processes
- Length of time the caller is on hold
- Capacity of the organization to respond to customer support requests
- Proper staffing when implementing district-wide applications, which significantly increase calls
- Automation tools like password reset can reduce number of calls to the help desk and reduce overall call volume
- Increased training of help desk can reduce long handling time freeing up staff to take more calls

Districts in Best Quartile (2014-2015)

- Charlotte-Mecklenburg Schools
- Dallas Independent School District
- Duval County Public Schools
- Metropolitan Nashville Public Schools
- Milwaukee Public Schools
- Orange County Public Schools (FL)
- St. Louis City Public School District

INFORMATION TECHNOLOGY

Support - Help Desk Staffing Cost per Ticket



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1		\$9.1	\$13.7	
2		\$14.7	\$19.8	\$12.0
3	\$8.2	\$44.9	\$67.6	
4	\$13.8	\$11.1	\$23.8	\$14.1
5	\$3.0			
7	\$26.2	\$22.4	\$9.6	\$9.9
8	\$13.5	\$20.6	\$16.2	\$21.6
9	\$17.5	\$10.6	\$12.5	\$14.4
10	\$10.8	\$10.6	\$6.9	
11	\$9.9	\$17.1	\$7.7	
12	\$22.8	\$21.1	\$20.7	\$26.0
13	\$27.5	\$20.0	\$21.3	\$25.8
14	\$12.6	\$15.5	\$19.9	
16	\$36.1	\$23.5	\$27.9	\$23.6
19	\$25.4	\$30.8	\$25.7	\$46.7
20	\$57.0		\$28.2	\$28.5
21	\$15.9	\$29.1	\$15.1	\$19.1
23		\$15.4	\$12.1	
25	\$36.9	\$127.8		
26		\$23.3	\$21.0	
27	\$161.8			
28	\$27.7			
30	\$33.4	\$32.5	\$29.7	\$38.4
32	\$7.8	\$7.3	\$9.9	\$4.6
33		\$158.2		
34			\$614.5	
35	\$20.3	\$21.5		\$10.1
37	\$20.1	\$11.3	\$5.7	
39	\$11.2	\$11.9	\$13.7	\$15.2
40	\$6.4	\$131.4	\$106.9	
41	\$34.1	\$32.9	\$18.1	\$14.6
43			\$199.9	
44	\$21.4	\$17.5	\$11.4	\$25.7
45	\$21.7	\$71.8	\$91.4	
46	\$13.5	\$7.1	\$11.8	\$9.5
47	\$81.5		\$6.9	\$8.1
48	\$25.2	\$12.2	\$15.5	\$18.5
49	\$43.4	\$78.6	\$71.8	\$94.5
51	\$278.4			\$21.8
52	\$24.5	\$48.7	\$46.7	\$56.7
53	\$24.9	\$26.4	\$47.4	\$25.2
54	\$44.1	\$13.7		
55			\$17.8	\$58.9
56	\$68.3	\$32.6		
57	\$9.7	\$9.9	\$21.4	\$24.1
58		\$10.5	\$12.3	\$14.3
62	\$108.1	\$2.8	\$34.9	
63				\$13.0
66		\$27.8		
67	\$19.8	\$12.7	\$17.1	
71	\$16.9	\$19.7	\$15.4	\$14.0
74	\$52.0	\$79.7	\$73.5	\$118.8
79	\$131.6		\$182.7	
101	\$54.3	\$9.3	\$26.3	

Description of Calculation

Total personnel costs of the Help Desk (including managers), divided by the total number of support tickets/incidents.

Importance of Measure

This measure assesses staffing cost per incident which may indicate how responsive and how efficient the help desk is in making itself available to its customers. The goal is to improve customer satisfaction through resolving incidents quickly, effectively, and cost efficiently. There are various costs that could be included in this metric such as hardware, software, equipment, supplies, maintenance, training, etc. Staffing cost per ticket was selected because data is easily understood and accessed and salary costs are typically the biggest cost factor in a help desk budget.

Factors that Influence

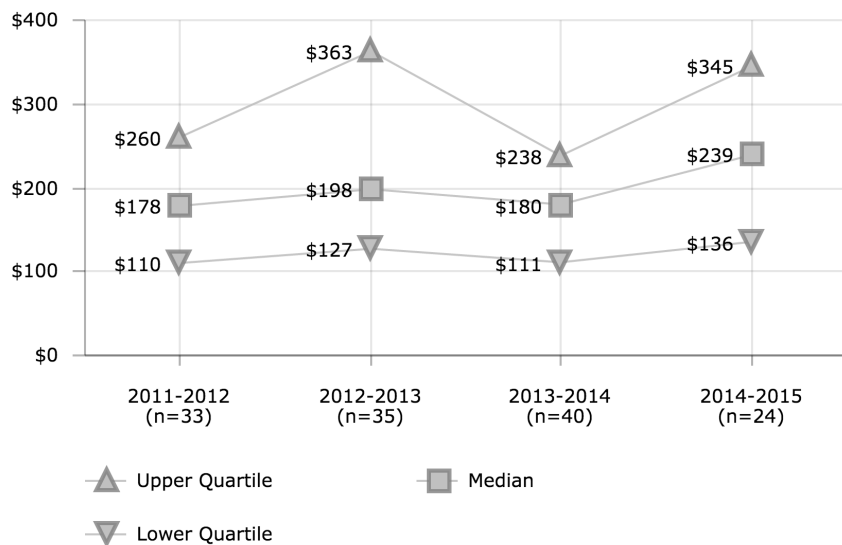
- Software and systems that can collect and route contact information
- Automation tools for common help desk issues like password reset can improve performance and reduce costs these numbers should be included in data collection
- Other duties performed by the help desk staff that restrict them from taking calls
- Knowledge management tools available to help desk staff and end users
- Budget development for staffing levels

Districts in Best Quartile (2014-2015)

- Anchorage School District
- Austin Independent School District
- Baltimore City Public Schools
- Columbus Public Schools
- Metropolitan Nashville Public Schools
- Miami-Dade County Public Schools
- Richmond City School District
- St. Louis City Public School District

INFORMATION TECHNOLOGY

Systems Cost - Business Systems Cost per Employee



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$239	\$236	\$185	
2		\$127		\$81
3	\$203	\$261	\$118	
4	\$293	\$463	\$508	\$571
5	\$485	\$239	\$200	
6		\$155	\$151	
7	\$80	\$145	\$199	\$181
8	\$113	\$214	\$189	\$199
9	\$190		\$201	\$230
10	\$57	\$60	\$142	
11	\$176	\$366	\$238	
12	\$154	\$168	\$239	\$273
13	\$265	\$390	\$400	\$381
14	\$194	\$120	\$148	
16	\$151	\$189	\$187	\$202
19			\$300	\$291
20	\$224		\$170	\$470
21	\$354	\$387	\$342	\$458
23		\$93	\$82	
24	\$104			
26			\$25	
30	\$578	\$742	\$774	
32	\$165	\$78	\$108	
33		\$363		
34		\$419		\$485
35		\$223		
37	\$456	\$199	\$118	
39	\$195	\$198	\$245	\$254
40	\$260	\$503	\$416	
41	\$254	\$222	\$189	\$430
43			\$87	
44	\$144	\$107	\$99	\$238
45			\$731	
46	\$265	\$347	\$189	
47	\$384		\$120	\$102
48	\$101		\$78	\$96
49	\$66		\$97	\$68
51	\$51			\$309
52	\$178	\$166	\$250	\$241
53				\$262
54	\$93	\$157		
55			\$92	
56		\$63		
57	\$100			
58		\$81	\$98	\$109
62		\$77	\$175	
63				\$161
66		\$415		
67		\$171	\$207	
71	\$110		\$129	\$110
79			\$111	
101	\$141	\$145	\$111	

Description of Calculation

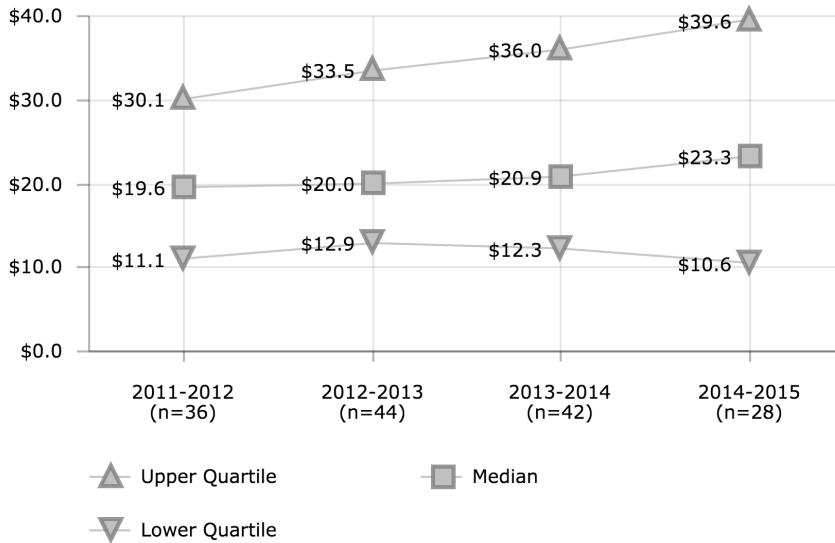
Personnel costs of staff for administration, development and support of enterprise business systems, plus annual maintenance fees for all enterprise business systems, plus total outsourced services fees for enterprise business systems, all divided by total number of district FTEs.

Importance of Measure

Can be used to evaluate total relative cost of systems. This includes recurring costs and maintenance fees only, it does not include capital costs or one-time implementation fees.

INFORMATION TECHNOLOGY

Systems Cost - Instructional Systems Cost per Student



District ID	2011-2012	2012-2013	2013-2014	2014-2015
1	\$29.6	\$36.3	\$24.8	
2		\$15.9		
3	\$7.1	\$24.2		
4	\$30.6	\$22.2	\$20.5	\$28.6
5	\$21.3	\$21.3	\$15.9	\$14.8
6			\$51.1	
7	\$5.4	\$43.6	\$43.9	\$38.4
8	\$10.8	\$8.5	\$9.9	\$9.9
9	\$6.6	\$13.3	\$11.7	\$10.8
10	\$18.2	\$9.7	\$8.8	
11	\$13.5	\$12.5	\$9.0	
12	\$26.1	\$27.8	\$39.0	\$65.1
13	\$22.4	\$23.9	\$19.9	\$21.1
14	\$38.6	\$56.0	\$19.5	
16	\$13.3	\$23.4	\$25.1	\$19.9
19	\$59.9	\$57.1	\$54.9	\$56.3
20	\$64.0		\$39.7	\$56.3
21	\$114.4	\$103.4	\$104.7	\$98.7
23		\$6.5	\$4.1	
24	\$29.3			
25		\$17.8		
26		\$9.5	\$10.4	
28	\$32.4			\$8.8
30	\$21.8	\$25.6	\$25.6	\$26.4
32	\$22.4	\$23.2	\$36.4	
33		\$43.2		
34		\$51.0	\$42.3	\$28.2
35	\$5.4	\$16.0		
37	\$10.5	\$19.6	\$17.5	
39	\$11.5	\$9.0	\$12.3	\$29.4
40	\$21.0	\$46.6	\$31.2	
41	\$12.8	\$20.4	\$17.2	\$31.9
43			\$32.8	
44	\$22.4	\$18.8	\$18.3	\$8.3
45	\$12.1	\$72.4	\$72.1	
46	\$35.2	\$23.6	\$21.2	\$40.9
47	\$66.3		\$4.9	\$6.0
48	\$9.7	\$14.1	\$13.3	\$15.6
49	\$15.2	\$14.2	\$7.5	\$10.3
51	\$4.9			\$15.0
52		\$51.5	\$29.1	\$8.5
53		\$12.5		\$63.5
54	\$11.3	\$16.3		
55			\$46.3	
56		\$5.4		
57	\$32.8	\$35.5	\$36.0	
58		\$9.3	\$9.7	\$9.9
62		\$14.4	\$18.9	
63				\$25.5
66		\$19.7		
67		\$9.6	\$16.6	
71	\$17.7	\$31.5	\$23.0	\$16.8
74			\$25.7	\$42.6
79			\$23.2	
101	\$5.2	\$5.2	\$4.5	

Description of Calculation

Personnel costs of staff for administration, development and support of instructional systems plus annual maintenance fees for instructional systems plus total outsourced services fees for instructional systems all divided by total number of students in the district.

Importance of Measure

Can be used to evaluate total relative cost of systems. This includes recurring costs and maintenance fees only, it does not include capital costs or one-time implementation fees.